



# Argenta Bank- en Verzekeringsgroep nv

IFRS Annual Financial Statements 2016





Financial statements for the 2016 financial year (covering the period from 1 January 2016 to 31 December 2016) of Argenta Bank- en Verzekeringsgroep nv, prepared in accordance with the International Financial Reporting Standards (IFRS).

The IFRS financial statements and tables are always in euros, unless explicitly stated in the relevant tables.

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# The Statutory Auditor's report

## Statutory auditor's report to the shareholders' meeting of Argenta Bank en Verzekeringsgroep NV on the consolidated financial statements for the year ended 31 December 2016

As required by law, we report to you in the context of our mandate as the company's statutory auditor. This report includes our report on the consolidated financial statements together with our report on other legal and statutory requirements. These consolidated financial statements comprise the consolidated balance sheet (before profit appropriation) as of 31 December 2016, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended, as well as a summary of the significant accounting policies.

### Report on the consolidated financial statements - Unqualified opinion

We have audited the statutory consolidated financial statements of Argenta Bank- en Verzekeringsgroep NV ('the company') and its subsidiaries (jointly 'the Group'), prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the European Union, and with the legal and regulatory requirements applicable in Belgium. The total assets in the consolidated balance sheet amount to EUR 42,309,632 (000) and the consolidated profit for the year then ended (group share) to EUR 246,347 (000).

#### *Board of Directors' responsibility for the preparation of the consolidated financial statements*

The Board of Directors is responsible for the preparation of consolidated financial statements that give a fair view in accordance with the International Financial Reporting Standards as adopted by the European Union and with the legal and regulatory requirements applicable in Belgium, and for such internal control as it deems necessary for the preparation for consolidated financial statements that are free from material misstatement due to fraud or error.

#### *Statutory auditor's responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the International Standards on Auditing (ISA). Those standards require that we comply with the ethical requirements of our profession and plan and perform the audit to obtain reasonable assurance that the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence in respect of the amounts and disclosures in the consolidated financial statements. The activities selected depend on the statutory auditor's judgement, including the latter's assessment of the risk of material misstatement in the consolidated financial statements due to fraud or errors. In making these risk assessments, the statutory auditor considers the group's internal control as is relevant to the preparation of consolidated financial statements giving a true and fair view, in order to design audit activities that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's internal control. An audit also includes assessing the appropriateness of the accounting policies used and the reasonableness of the estimates made by the Board of Directors, as well as the overall presentation of the consolidated financial statements. We have obtained from the group's employees and the Board of Directors the explanations and information necessary for performing our audit.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Unqualified opinion*

In our opinion the consolidated financial statements of Argenta Bank- en Verzekeringsgroep NV give a true and fair image of the group's net equity and financial position as of 31 December 2016, and of its results and its cash flows for the year then ended, in accordance with the International Financial Reporting Standards as approved by the European Union and with the legal and regulatory requirements applicable in Belgium.

#### **Report on other legal and regulatory requirements**

The Board of Directors is responsible for the preparation and content of the directors' report on the consolidated financial statements.

In the framework of our mandate and in accordance with the Belgian standard complementary to the International Standards on Auditing, our responsibility is to verify, in all material aspects, compliance with certain legal and regulatory requirements. On this basis, we make the following additional statement which does not modify the scope of our opinion on the consolidated financial Statements:

- The directors' report on the consolidated financial statements includes the information required by law, is consistent with the consolidated financial statements and is free from material inconsistencies with the information available to us in the context of our mandate.

*Zaventem, 22 March 2017*

#### **The Statutory Auditor**

**DELOITTE Bedrijfsrevisoren**

*BV o.v.v.e. CVBA / SC s.f.d. SCRL*

*Represented by Dirk Vlaminckx*



## Consolidated balance sheet (before profit distribution)

Assets	Note	1/01/2015	31/12/2015	31/12/2016
Cash, cash balances and deposits at (central) banks	11	194,020,109	596,288,836	919,220,829
Financial assets held for trading	12	26,134,211	28,792,623	9,322,870
Financial assets designated at fair value with valuation changes through profit or loss	13	1,167,178,114	1,663,260,892	1,838,776,145
Available-for-sale financial assets	14	11,473,384,774	10,923,904,558	10,697,092,080
Loans and receivables	16	24,330,402,801	25,207,639,779	27,493,503,668
Loans to and receivables from credit institutions		350,748,489	21,110,148	3,386,000
Loans to and receivables from other customers		23,979,654,312	25,186,529,631	27,490,117,668
Financial assets held till maturity	15	1,005,373,945	592,167,023	614,660,002
Derivatives: hedge accounting	17	0	6,078,917	49,455,484
Fair value changes of the hedged items in a portfolio hedge of interest rate risk	17	398,422,686	304,086,209	310,184,988
Property, plant and equipment	18	34,943,420	37,754,639	14,502,513
Buildings, land, equipment		32,712,323	35,557,740	12,510,766
Investment properties		2,231,097	2,196,899	1,991,747
Goodwill and other intangible assets	19	146,476,815	151,232,596	158,015,549
Goodwill		98,150,460	98,150,460	98,150,460
Other intangible assets		48,326,355	53,082,136	59,865,089
Tax assets	20	2,369,606	4,917,452	6,149,310
Assets under insurance and reinsurance contracts	21	3,274,617	6,923,681	6,955,954
Other assets	22	213,097,337	221,727,251	174,083,744
Available-for-sale assets	18	0	0	17,709,200
<b>Total assets</b>		<b>38,995,078,435</b>	<b>39,744,774,458</b>	<b>42,309,632,336</b>
<b>Liabilities and equity</b>				
Deposits from central banks	11	0	0	0
Financial assets held for trading	12	11,364,769	10,317,361	4,434
Financial liabilities designated at fair value with valuation changes through profit or loss	13	1,181,134,714	1,670,112,392	1,839,774,645
Financial liabilities measured at amortised cost	23	31,849,160,425	32,315,859,295	34,338,350,794
Deposits from credit institutions		711,420,166	423,244,569	273,689,986
Deposits from other than credit institutions		28,394,950,370	29,483,028,042	31,548,613,376
Debt securities, including retail savings certificates		1,596,292,661	1,365,883,099	1,209,485,536
Subordinated liabilities		513,386,688	401,969,253	660,464,000
Non-current financial liabilities		633,110,540	641,734,332	646,097,896
Derivatives used for hedging	17	607,092,752	496,161,248	557,592,276
Fair value changes of the hedged items in a portfolio hedge of interest rate risk	17	0	0	0
Provisions	24	13,708,037	10,406,788	12,050,566
Tax liabilities	20	191,255,089	167,688,748	162,347,157
Liabilities under insurance and reinsurance contracts	21	2,557,445,950	2,480,318,405	2,593,229,768
Other liabilities	25	331,613,059	215,188,785	208,085,710
<b>Total liabilities</b>		<b>36,742,774,795</b>	<b>37,366,053,022</b>	<b>39,711,435,352</b>
Equity attributable to shareholders of the company	3	2,252,276,101	2,378,693,190	2,598,167,691
Equity attributable to the minority interests	4	27,539	28,246	29,293
<b>Total equity and minority interest</b>		<b>2,252,303,640</b>	<b>2,378,721,436</b>	<b>2,598,196,984</b>
<b>Total liabilities, minority interest and equity</b>		<b>38,995,078,435</b>	<b>39,744,774,458</b>	<b>42,309,632,336</b>

## Consolidated income statement

	Note	31/12/2015	31/12/2016
<b>Financial and operational income and expenses</b>		<b>654,095,729</b>	<b>686,916,886</b>
Net interest income	28	650,448,199	666,410,810
Interest income		1,116,955,132	1,053,001,389
Interest expenses		-466,506,933	-386,590,579
Dividend income	29	3,137,361	3,333,497
Net income from commissions and fees	30	-38,524,547	-41,664,437
Income from commissions and fees		101,244,464	97,302,330
Expenses related to commissions and fees		-139,769,011	-138,966,767
Realised gains and losses on financial assets and liabilities not measured at fair value through profit or loss	31	25,620,705	12,516,840
Gains and losses on financial assets and liabilities held for trading	32	-6,289,693	-7,331,988
Gains and losses from hedge accounting	33	6,381,081	4,084,285
Gains and losses on derecognition of assets other than held for sale	34	154,985	539,705
Net technical profit/loss from insurance contracts	35	-25,627,048	666,417
Income from issued insurance contracts		355,597,978	375,087,329
Expenses relating to insurance contracts		-381,225,026	-374,420,912
Other net operating income	36	38,794,685	48,361,758
Income from operations		40,920,083	50,240,247
Expenses from operations		-2,125,398	-1,878,489
<b>Administrative expenses</b>	<b>37</b>	<b>-299,607,790</b>	<b>-319,935,354</b>
Employee expenses		-61,996,339	-71,339,284
General and administrative expenses		-237,611,451	-248,596,070
<b>Depreciation</b>		<b>-25,483,552</b>	<b>-27,901,341</b>
Property, plant and equipment	18	-5,324,927	-6,239,733
Investment properties	18	-55,222	-38,883
Intangible assets	19	-20,103,403	-21,622,725
<b>Provisions (additions and reversals)</b>	<b>24</b>	<b>3,301,249</b>	<b>-1,643,778</b>
<b>Impairments</b>	<b>38</b>	<b>-1,852,613</b>	<b>-753,756</b>
Available-for-sale financial assets		-4,034,778	4,212,714
Loans and receivables		2,182,165	-4,966,470
Goodwill		0	0
<b>Result on assets classified as held for sale</b>	<b>18</b>	<b>0</b>	<b>-3,710,057</b>
<b>Net profit or loss</b>		<b>330,453,023</b>	<b>332,972,600</b>
Income tax expense	39	-85,634,048	-86,624,091
<b>Net profit or loss</b>		<b>244,818,974</b>	<b>246,348,508</b>
Net profit or loss attributable to shareholders	3	244,817,798	246,347,347
Net profit or loss attributable to minority interests	4	1,176	1,161



## Consolidated statement of comprehensive income

Note 'other elements of comprehensive income'	Note	31/12/2015	31/12/2016
<b>Net profit or loss</b>		<b>244,818,974</b>	<b>246,348,508</b>
Attributable to shareholders		244,817,798	246,347,347
Minority interests		1,176	1,161
<b>Other elements of comprehensive income that can be later reclassified to the income statement</b>			
Revaluation at fair value		-77,843,851	2,832,592
Available-for-sale financial assets	14	-120,507,453	-266,282
Deferred taxes		42,663,602	3,098,874
Cash flow hedging		-549,433	299,086
Fair value of the portfolio	26	-732,577	398,781
Deferred taxes		183,144	-99,695
<b>Total other comprehensive income</b>		<b>-78,393,284</b>	<b>3,131,678</b>
<b>Total profit or loss</b>		<b>166,425,690</b>	<b>249,480,187</b>
Attributable to shareholders		166,424,772	249,479,014
Minority interests		918	1,172



## Consolidated statement of changes in equity

The change in fair value recognised on the 'revaluation reserve in respect of available-for-sale financial assets' comprises several aspects, including the transfer of part of this reserve to income as a result of sales and fair value hedge adjustments.

Notes 3, 4 and 31 provide further information on all changes to the various equity positions in the following table.





	Paid-in share capital	Issue premium	Revaluation reserve of available-for-sale financial assets	Cash flow hedging	Retained earnings	Profit of current year	Shareholders' equity	Minority interest	Total equity
<b>Equity 31 December 2014</b>	<b>620,191,100</b>	<b>210,876,948</b>	<b>377,325,393</b>	<b>-13,729,346</b>	<b>841,259,335</b>	<b>216,352,676</b>	<b>2,252,276,107</b>	<b>27,524</b>	<b>2,252,303,630</b>
Capital increase	11,278,700	19,999,391	0	0	0	0	31,278,091	0	31,278,091
Profit (loss)	0	0	0	0	0	244,817,798	244,817,798	1,176	244,818,974
Declared dividends	0	0	0	0	-70,701,798	0	-70,701,798	0	-70,701,798
Change in revaluation reserve for available-for-sale financial assets									
Change in fair values	0	0	-120,507,453	0	0	0	-120,507,453	-427	-120,507,880
Change in deferred taxes	0	0	42,663,602	0	0	0	42,663,602	146	42,663,748
Cash flow hedging	0	0	0	-549,433	0	0	-549,433	0	-549,433
Other changes	0	0	0	0	-583,723	0	-583,723	-173	-583,896
Transfer to retained earnings	0	0	0	0	216,352,676	-216,352,676	0	0	0
<b>Equity 31 December 2015</b>	<b>631,469,800</b>	<b>230,876,339</b>	<b>299,481,543</b>	<b>-14,278,778</b>	<b>986,326,490</b>	<b>244,817,798</b>	<b>2,378,693,191</b>	<b>28,246</b>	<b>2,378,721,437</b>
Capital increase	14,648,000	29,482,030	0	0	0	0	44,130,030	0	44,130,030
Profit (loss)	0	0	0	0	0	246,347,347	246,347,347	1,161	246,348,509
Declared dividends	0	0	0	0	-74,134,554	0	-74,134,554	0	-74,134,554
Change in revaluation reserve for available-for-sale financial assets									
Change in fair values	0	0	-266,282	0	0	0	-266,282	-43	-266,325
Change in deferred taxes	0	0	3,098,874	0	0	0	3,098,874	20	3,098,894
Cash flow hedging	0	0	0	299,086	0	0	299,086	0	299,086
Other changes	0	0	0	0	0	0	0	-92	-92
Transfer to retained earnings	0	0	0	0	244,817,798	-244,817,798	0	0	0
<b>Equity 31 December 2016</b>	<b>646,117,800</b>	<b>260,358,368</b>	<b>302,314,134</b>	<b>-13,979,693</b>	<b>1,157,009,734</b>	<b>246,347,347</b>	<b>2,598,167,691</b>	<b>29,293</b>	<b>2,598,196,984</b>

## Consolidated cash flow statement

For the preparation of the consolidated cash flow statement above the indirect method is applied.

	31/12/2015	31/12/2016
<b>Cash and cash equivalents at beginning of period</b>	<b>544,740,951</b>	<b>617,398,984</b>
<b>Operating activities</b>		
Net profit or loss	244,818,975	246,348,509
Payable and deferred tax expense recognised in the income statement	85,634,048	86,624,091
Depreciation	25,483,552	27,901,341
Net provisions (reversals)	-3,301,249	1,643,778
Net gain (loss) on the sale of investments	-154,985	-539,705
Impairment losses	1,852,613	4,463,813
Other adjustments (including interest expenses on financing activities)	15,869,604	21,026,103
<b>Cash flows from operating profits before changes in operating assets and liabilities</b>	<b>370,202,558</b>	<b>387,467,929</b>
Changes in operating assets (except cash and cash equivalents)		
Changes in loans and receivables	-1,204,693,154	-2,308,554,506
Changes in available-for-sale assets	467,601,580	233,857,784
Changes in financial assets held for trading	-2,658,413	19,469,754
Changes in financial assets designated at fair value with valuation changes through profit or loss	-496,082,778	-175,515,253
Changes in financial assets held to maturity	413,206,921	-22,492,978
Changes in assets - derivatives, used for hedging	-6,078,917	-43,376,567
Changes in cumulative fluctuations in value of covered positions	94,336,477	-6,098,779
Changes in assets under insurance and reinsurance contracts	-3,649,064	-32,274
Changes in other assets	-11,177,764	46,411,648
Changes in operating liabilities (except cash and cash equivalents)		
Changes in deposits from central banks	0	0
Changes in deposits from credit institutions	-288,175,597	-149,554,583
Changes in deposits from other than credit institutions	1,096,729,115	2,069,948,898
Changes in debt certificates	-230,409,562	-156,397,562
Changes in financial liabilities held for trading	-1,047,408	-10,312,927
Changes in financial liabilities designated at fair value with valuation changes through profit or loss	488,977,678	169,662,253
Changes in liabilities - derivatives, used for hedging	-111,480,937	61,730,114
Changes in liabilities under insurance and reinsurance contracts	-77,127,545	112,911,363
Changes in other liabilities	-152,580,302	2,915,070



	31/12/2015	31/12/2016
Changes in working capital, net	-24,309,669	-155,428,546
Cash flow from operational activities	370,202,558	387,467,929
(Paid) Refunded income taxes	-73,044,363	-101,983,827
<b>Net cash flow from operating activities</b>	<b>272,848,526</b>	<b>130,055,557</b>
<b>Investing activities</b>		
(Cash payments to acquire property, plant and equipment)	-9,257,779	-6,077,389
Cash proceeds from disposal of property, plant and equipment	1,493,233	1,997,663
(Cash payments to acquire intangible assets)	-24,859,184	-28,403,623
Cash proceeds from disposal of intangible assets	0	0
Changes concerning consolidated companies	0	0
<b>Net cash flow from investing activities</b>	<b>-32,623,730</b>	<b>-32,483,349</b>
<b>Financing activities</b>		
(Paid dividends)	-70,701,798	-74,134,554
Cash proceeds from the issuing of subordinated liabilities	0	497,950,000
(Cash repayments of subordinated liabilities)	-111,369,411	-239,455,253
Interest paid	-16,773,645	-20,854,585
Cash proceeds from a capital increase	31,278,091	44,130,030
<b>Net cash flow from financing activities</b>	<b>-167,566,763</b>	<b>207,635,638</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>617,398,984</b>	<b>922,606,830</b>
<b>Components of cash and cash equivalents</b>		
Cash in hand	34,791,854	34,203,673
Cash balances at agents	13,119,502	12,479,557
Current accounts with central banks	7	0
Central bank reserves	363,566,578	832,289,847
Current accounts at other financial institutions	184,810,895	40,247,753
Other advances	21,110,148	3,386,000
<b>Total cash and cash equivalents at the end of the period</b>	<b>617,398,984</b>	<b>922,606,830</b>
<b>Cash flow from operating activities</b>		
Received interest income	1,116,955,132	1,053,001,389
Dividends received	3,137,361	3,333,497
Paid interest expenses	-466,506,933	-386,590,579
<b>Cash flow from financing activities</b>		
Paid interest expenses	-16,773,645	-20,854,585

### Components of cash and cash equivalents

The cash in hand, cash balances at authorized agents and cash balances at central banks can be found under the balance sheet item 'cash, cash balances at central banks and other demand deposits' (see Note 11).

The amount of 'loans and receivables' can be found under the balance sheet item 'loans to and receivables from credit institutions' (see Note 16.1). These are term accounts with other financial institutions and the associated pro rata interest amounts.

### Cash flows from operating and financing activities

Further information can be found in Note 27 on interest amounts received and paid, and in Note 28 on dividends received.

# Notes

## 1. General information

Argenta Bank- en Verzekeringsgroep nv, abbreviated form: BVg, (hereinafter **the Company**) is established in Belgium under Belgian law. Its legal form is that of a public limited liability company (naamloze vennootschap). The Company has been established for an unlimited term.

The Company has its registered office at 2018 Antwerp, Belgiëlei 49-53.

*The Company* has the status of a mixed financial holding company. It is parent company which is not a regulated company and which is at the head of a financial conglomerate pursuant to Art. 3, 39 of the Banking Act.

The Company consolidates and is responsible for the joint control of its subsidiaries Argenta Spaarbank, a Belgian credit institution, and Argenta Assuranties, a Belgian insurance company. Argenta Spaarbank and Argenta Assuranties have in turn various subsidiaries.

The Company is the management holding company of the Argenta Group. Its operations consist of Internal Audit, Compliance & Integrity, Risk & Validation, Legal Affairs, Organization & Talent, Operational Risk Management & ECB Office and Procurement. These activities are organized centrally for all Argenta Group companies.

The Bank Pool has Argenta Spaarbank as a parent entity and Argenta Asset Management as a subsidiary. Argenta Spaarbank also has a branch in the Netherlands.

The Insurance Pool has Argenta Assuranties as a parent company and holds a shareholding in Argenta-Life Nederland, an insurance company under Dutch law.

All shareholdings within the Argenta Group are (quasi) 100 % shareholdings, so that no (other than purely formal) minority interests need to be reported.

The Bank Pool concentrates primarily on the following activities: attracting funds in the retail market in the form of savings and term accounts, current accounts, and bonds, and reinvesting these funds in mortgage loans.

Besides this, it continues to work on expanding its lending activities to local governments. This activity will help strengthen its local presence, make optimal use of existing knowledge and infrastructure, and diversify the asset base.

A second core activity is offering units in undertakings for collective investment (UCIs).

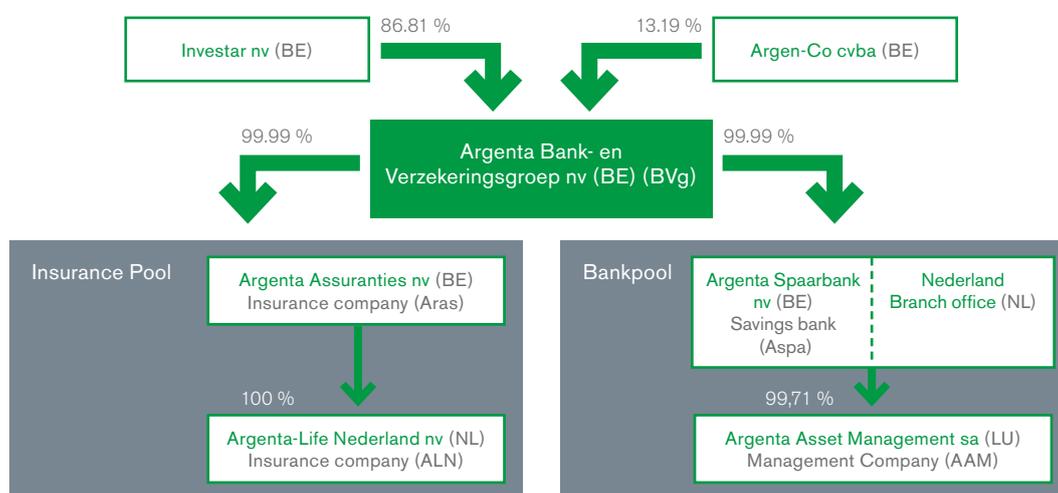
The activities of the Insurance Pool comprise both life insurance, where Argenta actively sells branch 21 and branch 23 products, and non-life (i.e. casualty, property and health) insurance, and in particular car insurance, private civil liability, fire, hospitalization and legal assistance insurance.

The Insurance Pool, Bank Pool and BVg are hereinafter collectively referred to as the Argenta Group.



## The subsidiaries of the Company

The presentation below gives an overview of the global structure of the Argenta Group and operational Bank Pool and Insurance Pool.



In accordance with IFRS, the entities below are included in the consolidated Argenta Group.

	%	31/12/2015	31/12/2016
Argenta Bank- en Verzekeringsgroep		consolidating entity	consolidating entity
<b>Bank Pool</b>			
Argenta Spaarbank nv	99.99 %	full consolidation	full consolidation
Argenta Asset Management (AAM)	99.71 %	full consolidation	full consolidation
Argenta Nederland (ARNE) <sup>1</sup>	100 %	full consolidation	liquidated
Green Apple bv (SPV)	0 %	full consolidation	full consolidation
<b>Insurance Pool</b>			
Argenta Assuranties NV	99.99 %	full consolidation	full consolidation
Argenta Life Nederland (ALN)	100%	full consolidation	full consolidation

## Note on the number of personnel

In 2016, the average number of employees in the Company amounted to 893.2 (848.21 in 2015). There were an average of 868 employees (818.46 in 2015) and 25.2 senior management staff (29.75 in 2015). A breakdown of personnel costs for the year can be found in note 37.

## Development of the Company in 2016

This evolution comes completely from the loans to and receivables from customers, which increased by 9.15% or EUR 2.3 billion. On the liabilities side, deposits increased by EUR 2.0 billion (+7.01%).

In a context of very low interest rates, limited economic growth and increasing regulatory pressure, the Company continues to present good results.

The consolidated result (including minority interests) of the Company for the year ending on 31 December 2016 was EUR 246,348,509 compared with EUR 244,818,975 for the year ending on 31 December 2015.

The result of the company is determined here by the result of the underlying Bank Pool and the Insurance Pool.

<sup>1</sup> ARNE was dissolved on 27 October 2015 but the liquidation balance sheet was still included in the end-2015 consolidation.

The profit for 2016 from the Bank Pool amounts to EUR 190,010,420 compared with EUR 192,866,907 for 2015.

NII (Net Interest Income) remains the primary profit driver. The portfolio of granted loans (mortgage loans in Belgium and the Netherlands) and the decreasing cost of liabilities provide the base for the good interest margin.

General and administrative expenses have increased further and reflect the costs of several projects (including digital banking Netherlands and Belgium) and higher ICT costs in general.

The equity of the Company in IFRS has risen from EUR 1,672,816,735 at the end of 2015 to EUR 1,841,260,378 at the end of 2016.

This increase is mainly the result of the addition of the profit for the year of EUR 190,010,420 a cash out of EUR 16,897,500 from an interim dividend, and a EUR 5 million decrease in the revaluation surplus on available-for-sale assets.

At the Insurance Pool the net result rose from EUR 55,544,896 for the year ending on 31 December 2015 to EUR 58,992,170 for the year ending on 31 December 2016.

This positive and continuing high result is the outcome of several factors, including a good operational result in life and non-life combined with a healthily diversified investment policy and earnings.

As part of this investment policy, Dutch mortgage loans with a National Mortgage Guarantee (NHG) were taken in past years into the balance sheet. This strategy was continued in 2016. The mortgage loans also contain a reducing portfolio of loans to Belgian private individuals where the risk per loan is also limited.

The result for 2016 allowed the Insurance Pool to again increase its equity, both for non-life and life. Equity attributable to the shareholders is EUR 627,854,546 as of 31 December 2016.



## 2. Financial reporting principles

In 2016 the Argenta Group opted to present its consolidated financial statements in accordance with the IFRS standards - including the International Accounting Standards (IAS) and interpretations - as of 31 December 2016, as accepted by the European Union.

Accounting principles that are not mentioned specifically in these financial statements correspond with IFRS as accepted by the European Union.

### Critical estimates and key sources of estimation uncertainty

The preparation of financial statements on the basis of IFRS requires a number of accounting estimates. Furthermore, management was asked to provide its assessment during the process of applying these accounting principles. Actual results may differ from these accounting estimates and assumptions.

Accounting estimates are made principally in the following areas:

- Accounting estimate of the recoverable amount of impairments;
- Assessment of the fair value of unlisted financial instruments;
- Assessment of the expected useful life of tangible and intangible assets;
- Estimate of the adequacy of the insurance liabilities based on best estimates and assumptions, embedded options and guarantees and related investments, using a discount rate that takes into account the asset mix of the investments;
- Provisions for claims (including IBNR (incurred but not reported) and claims settlement costs);
- Estimate of the existing liabilities resulting from past events in the recognition of provisions.

Assumptions are made principally in the following areas:

- Classification of financial instruments;
- Level of hierarchical attribution of financial instruments;
- Existence of active markets for financial instruments;
- Existence of loss events and impairment triggers;
- Actuarial assumptions;
- Existence of obligations resulting from past events (provisions);
- Existence of control over companies.

Management has also decided that the Green Apple SPV needs to be consolidated and that consequently the transferred loans should remain on the group's balance sheet.

### 2.1. Changes in accounting policies

The accounting policies used for preparing these 2016 consolidated financial statements are consistent with the policies applied as of 31 December 2015.

The following standards and interpretations came into application during 2016:

- Improvements to IFRS (2010-2012) (applicable for annual reporting periods commencing on or after 1 February 2015);
- Improvements to IFRS (2012-2014) (applicable for annual reporting periods commencing on or after 01 January 2016);
- Amendments to IFRS 10, IFRS 12 and IAS 28 – *Investment entities: Application of the Exemption from Consolidation* (applicable to annual periods commencing on or after 1 January 2016);
- Amendments to IFRS 11 - *Joint Arrangements - Processing of acquisitions of interests in joint operations* (effective for annual periods commencing on or after 1 January 2016);
- Amendments to IAS 1 – *Presentation of Financial Statements - Initiative on disclosures* (effective for annual periods commencing on or after January 2016);
- Amendments to IAS 16 and IAS 38 - *Property, Plant and Equipment and Intangible Assets - Clarification of Acceptable Methods of Depreciation and amortisation* (effective for annual periods commencing on or after 1 January 2016);

- Amendments to IAS 16 and IAS 41 - *Property, Plant and Equipment and Biological Assets - Bearer Plants* (effective for annual periods commencing on or after 1 January 2016);
- Amendments to IAS 19 Employee Benefits - *Employee contributions* (effective for annual periods commencing on or after 1 February 2015);
- Amendments to IAS 27 Equity Method in Separate Financial Statements (effective for annual periods commencing on or after 1 January 2016).

The application of these new provisions had no material impact on the Company's results for the 2016 financial year or on equity or on the presentation of the financial statements.

Standards and Interpretations published but not yet effective for the annual period commencing on 1 January 2016:

- IFRS 9 *Financial Instruments and subsequent amendments* (effective for annual periods commencing on or after 1 January 2018);
- IFRS 14 *Regulatory Deferral Accounts* (effective for annual periods commencing on or after 1 January 2016, but not yet approved in the European Union);
- IFRS 15 *Revenue from Contracts with Customers*, (effective for annual periods commencing on or after 1 January 2018);
- IFRS 16 *Leases* (effective for annual periods commencing on or after 1 January 2019, but not yet approved in the European Union);
- Improvements to IFRS (2014-2016) (effective for annual periods commencing on or after 1 January 2017 or 2018, but not yet approved in the European Union);
- Amendments to IAS 2 *Classification and Measurement of Share-based Payment Transactions* (effective for annual periods commencing on or after 1 January 2018 (but not yet approved in the European Union);
- Amendments to IFRS 4 Applying IFRS 9 '*Financial Instruments*' with IFRS 4 '*Insurance Contracts*' (effective for annual periods commencing on or after 1 January 2018 (but not yet approved in the European Union);
- Amendments to IFRS 10 and IAS 28 - *Sale or transfer of assets between investor and the associated participation or joint venture* (effective date postponed for an indefinite period, but not yet approved in the European Union);
- Amendments to IAS 7 - *Presentation of Financial Statements - Initiative on Disclosures* (effective for annual periods commencing on or after 1 January 2017 but not yet approved in the European Union);
- Amendments to IAS 12 - *Recognition of Deferred Tax Assets for Unrealised Losses* (effective for annual periods commencing on or after 1 January 2017, but not yet approved in the European Union);
- Amendments to IAS 40 *Transfers of Investment Property* (effective for annual periods commencing on or after 1 January 2018, but not yet approved in the European Union);
- IFRS 22 Foreign *Currency Transactions and Advance Consideration* (effective for annual periods commencing on or after 1 January 2018, but not yet approved in the European Union).

The Company will implement all the aforementioned standards, amendments and interpretations when they come into force. With the exception of the IFRS 9 standard, it does not expect them to have a material impact.

IFRS 9 imposes new obligations for (a) the classification and measurement of financial instruments and (b) risk estimation and the creation of impairments and makes (c) adjustments in hedge accounting.

To arrive at a proper classification and measurement of financial instruments, the BM (business model) and SPPI (solely payments of principal and interest) tests are performed. This entire process will also be described in the appropriate policy documents.

The main change brought about by the IFRS 9 standard concerns the recording of impairments. Each entity is required to set up impairment provisions for ECL (expected credit losses) based on a three-stage approach. The definition of the ECL depends partly on the size of the 'significant increase' of the credit risk since initial recognition.

The Group applies mainly the portfolio hedge of interest rate risk. This can still be applied. This means that until further order this aspect of the IFRS 9 standard is without impact.

Based on current simulations, the financial impact appears to be limited and it is mainly the operational process that is work-intensive.

The implementation project was monitored during the year by a specially-installed IFRS steering group, in consultation with the Executive Committee, the Risk Committee and the Board of Directors.

In addition, there is the process still under way, specifically for the insurance industry, in order to arrive at a final IFRS 4 phase 2 standard, leading to a new IFRS 17 standard. This second phase of IFRS 4 relates to the method of measuring insurance liabilities.

In the fourth quarter of 2015, an analysis and assessment were carried out preparatory to an IFRS 9 implementation project. At the same time an initial analysis and assessment were made according to the IFRS 4 Phase 2 standard (which will be consolidated into the IFRS 17 standard).

The fact that IFRS 9 and IFRS 17 do not come into effect on the same date has implications for the preparation of the IFRS balance sheet and income statement of the overarching mixed financial holding BVg. To fully maintain maximum transparency it has since been decided to apply IFRS 9 from 1/1/2018 also in full to the insurer.

In addition, IFRS 15 Revenue comes into effect from 2018. This standard specifies the conditions that must be met before revenue may be recognised in the income statement of insurers. Since most Insurance Pool income falls within the scope of IFRS 4/IFRS 17 and IAS 39/IFRS 9 and is required to be processed in accordance with these standards, the introduction of IFRS 15 has a rather limited impact on the result.

For IFRS 16 Leases, a project will be launched in 2017 to embed the whole in the Argenta Group. Contracts that can potentially fall within the scope of IFRS 16 include car leasing contracts and software licensing contracts.

## 2.2. Accounting policies – accounting rules

### Consolidation principles

The consolidated financial statements include those of the Company and its subsidiaries (hereinafter: Subsidiaries). Subsidiaries are those companies in which the Company, directly or indirectly, has the power to govern the entity's financial and operational policies in order to obtain benefits from these activities (hereinafter referred to as **Control**).

Subsidiaries are consolidated from the date on which effective control is transferred to the Company and are no longer consolidated from the date on which that control ceases.

The Subsidiaries are consolidated using the full consolidation method.

This method implies the Subsidiary's shares held by the Company being replaced in the Company's balance sheet by this Subsidiary's assets and liabilities.

Intercompany transactions, balances and results on transactions between Argenta Group companies are eliminated.



Minority interests in the net assets and net results of consolidated Subsidiaries are shown separately in the balance sheet and income statement.

These minority interests are measured at the fair value of the net asset on the date of acquisition. Subsequent to the date of acquisition, minority interests comprise the amount calculated at the date of acquisition and the minority's share of changes in equity since the date of acquisition.

Before proceeding with the consolidation of the individual financial statements, the rules applying to the measurement of the assets and liabilities components were harmonized on the basis of the accounting rules applicable to the Company.

Because all companies recognised in the Company's consolidated financial statements close their financial years on 31 December of each calendar year, this date is also taken as the year-end closing date for the consolidation.

### **Operating segments**

Operating segments are identified on the basis of existing reporting structures. This segmentation corresponds to the internal reporting and the segmentation used in the past.

### **Foreign currencies**

The consolidated financial statements are stated in euros, which is the functional currency of all Argenta Group entities. Foreign currency transactions are stated at the exchange rate applicable on the date of the transaction.

On the balance sheet date, outstanding balances in foreign currencies, are translated at the year-end closing exchange rates for monetary items.

Non-monetary items, that are carried at historical cost, are translated using the historical exchange rate that applied at the date of the transaction.

Non-monetary items that are carried at fair value are translated using the exchange rate on the date that the fair values were determined.

### **Transaction date and settlement date accounting**

Financial assets and liabilities are recognised on the balance sheet at the time the Company becomes a party to the contractual provisions of the instruments.

Purchases and sales of financial assets settled by cash transactions according to standard market convention, are taken into the Company's balance sheet on the settlement date.

### **Netting**

Financial assets and liabilities are netted and the net amount is recognised on the balance sheet when (a) there is a legally enforceable right to net the recognised amounts and (b) there is an intention to settle the obligation on a net basis, or realise the asset and settle the liability simultaneously.

Assets are recognised after deduction of any impairments.



## Financial assets and liabilities

All financial assets and liabilities – including derivatives – are recognised according to the IFRS classification system. Each classification is subject to its own specific measurement rules

For financial assets, the following classification applies:

- a. Loans and receivables;
- b. Held-to-maturity financial assets;
- c. Financial assets designated at fair value through profit or loss;
- d. Available-for-sale financial assets.

- a. Loans and receivables: all non-derivative financial assets with fixed or determinable payments that are not listed on an active market.

These are measured on acquisition at fair value, including transaction costs, and subsequently measured at amortized cost using the effective interest method, with the regular amortization recognized in the income statement.

Where necessary, impairment losses are charged.

- b. Held-to-maturity financial assets: all non-derivative financial assets with fixed maturities and fixed or determinable payments that the Company fully intends and is able to hold to maturity.

These are measured on acquisition at fair value, including transaction costs, and subsequently measured at amortized cost using the effective interest method, with the regular amortization recognized in the income statement.

Where necessary, impairment losses are charged.

- c. Financial assets designated at fair value through profit or loss include:
  - Financial assets held for trading, including derivative instruments that are not designated as effective hedging instruments;
  - Financial assets that are designated on acquisition or first-time adoption of IFRS as held at fair value through profit or loss.

These are measured on acquisition at fair value, excluding transaction costs, and then at fair value through profit or loss.

All derivatives with a positive fair value are considered by the Company as assets held for trading unless designated as effective hedging instruments.

- d. Available-for-sale financial assets: all non-derivative financial assets that are not classified as (a) loans and receivables, (b) held-to-maturity assets or (c) financial assets designated at fair value through profit or loss.

These assets are designated at fair value, with all fair value changes being recognised on a separate line in equity until the assets are sold or until they are impaired. In this case, the cumulative fair value changes are transferred from equity to profit or loss for the financial year.



For the investments in instruments other than equity instruments, the difference between the acquisition price (including transaction costs) and the redemption value based on the effective interest method is taken into the income statement pro rata temporis over the securities' residual term to maturity as a component of the interest income from these securities.

The changes in fair value of these securities, which are recognised on a separate line in equity, are the result of calculating the changes between (a) their acquisition price (including transaction costs) plus or minus the portion of the difference mentioned above that is taken to the result, and (b) the fair value.

Financial liabilities are designated as:

- a. Financial liabilities designated at fair value through profit or loss;
- b. Other financial liabilities.

This IFRS classification determines the measurement and recognition in the income statement as follows:

- a. financial liabilities designated at fair value through profit or loss include:
  - Financial liabilities held for trading, including derivative instruments that are not designated as effective hedging instruments;
  - Financial liabilities that are designated at initial recognition or first-time adoption of IFRS as held at fair value through profit or loss.

These are measured on acquisition at fair value, excluding transaction costs, and then at fair value with changes in value through profit or loss.

All derivatives with a negative fair value are considered by the Company as liabilities held for trading, unless designated as effective hedging instruments.

- b. Other financial liabilities: these are all other non-derivative financial liabilities that do not fall under the previous category.

These are measured on acquisition at fair value, including transaction costs, and subsequently measured at amortized cost using the effective interest method, with the regular amortization recognized in the income statement.

Income and expenses arising from financial instruments measured at amortised cost and from fixed-income securities classified in 'available-for-sale financial assets' are recognised in the income statement using the effective interest method.

The effective interest rate is the rate that exactly discounts the estimated future cash flows (including paid and received commissions and fees that are an integral part of the effective interest rate, along with transaction costs and all other premiums or discounts) over the expected life of the debt instrument or, if more appropriate a shorter period, in order to arrive at the net carrying amount of the asset or liability in the balance sheet.

The method used to recognise service-related commission income and expenses depends on the nature of the service. Commissions which are treated as an additional component of interest are included in the effective interest rate and recognised under net interest income. Paid and received commissions for which the underlying transaction is completed, are recognised in the commission income and expenses.



## Cash and cash equivalents

'Cash and cash equivalents', as used in the cash flow statement, include cash in hand, freely available balances at central banks and other non-derivative financial assets with a maturity of less than or equal to three months from the date of acquisition.

## Property, plant and equipment

### *Property, plant and equipment*

All property, plant and equipment is recorded at cost (i.e. acquisition value including directly allocable acquisition costs), less accumulated depreciation and any impairments.

The depreciation rates are determined on the basis of the anticipated useful life of the assets and are applied according to the straight-line method from when the assets are available for use.

When property, plant or equipment is sold, the realised gains or losses are recognised immediately in the result for the financial year.

### *Investment properties*

Investment properties are those properties held to earn rental income or for capital appreciation or for both. The accounting rules outlined for property, plant and equipment apply also to investment property (application of the cost price model).

## Specific valuation rules

### *Land and buildings*

The purchase price and purchase costs of land are not depreciated, regardless of whether the site has been developed or not.

Upon purchase of a developed site, the values of the land and of the building are calculated, and the transaction costs divided on a pro rata basis between the land and the building.

The building is depreciated over its estimated useful life, i.e. at a rate of 3 % per annum on a monthly basis.

The purchase price and purchase costs of renovations are depreciated at 10 % per annum on a monthly basis.

The purchase price and purchase costs of the interior finishings of rented buildings are depreciated over the term of the rental contract.

### *IT*

The purchase price and purchase costs of hardware are depreciated at 33.33 % per annum on a monthly basis.

### *Other equipment (including vehicles)*

The purchase price and purchase costs of furnishings and equipment are depreciated at 10 % per annum on a pro rata basis.

The purchase price and purchase costs of vehicles are depreciated at 25 % per annum on a pro rata basis.



## **Goodwill and intangible assets**

### *Goodwill*

Goodwill is defined as the portion of the cost of the acquisition of a business combination that exceeds the fair value of the identifiable assets, liabilities and contingent liabilities acquired, and is calculated as of the date of acquisition.

It is recognised as a non-current intangible asset and is carried at cost less any impairment. Goodwill is not amortised, but is tested at least once a year for impairment.

### *Intangible assets*

An intangible asset is an identifiable non-monetary asset with no physical form. It is recognised at cost if and only if it will generate future economic benefits and if the cost of the asset can be measured reliably.

Where the criteria for capitalization are met, acquired software is recognized at acquisition cost under intangible assets. The acquisition price and acquisition cost are amortised according to the straight-line method from the moment that the software is available for use.

The purchase price and purchase costs of acquired software are amortized at 20 % per annum on a pro rata basis.

Other intangible assets are amortised at 10 % per annum.

### **Impairment losses**

The Company tests all its assets at each balance sheet date for indications of impairment.

The carrying amount of an impaired asset is reduced to its estimated recoverable value, and the amount of the change during the current reporting period is recognised in the income statement.

If, in a subsequent period, the amount of the impairment on assets other than goodwill or available-for-sale equity instruments is reduced owing to an event occurring after the write-down, the amount of the reduction is recognized in the income statement.

### *Financial assets*

An impairment loss shall be recorded on an individual basis on any asset (or group of financial assets), if (1) there is objective evidence of impairment as a result of one or more events occurring after the initial recognition of the asset, and (2) that the loss event or events have an impact on the estimated future cash flows from the financial asset which can be reliably estimated.

Depending on the type of financial asset, the recoverable amount can be estimated as follows:

- The fair value using an observable market price;
- The present value of expected future cash flows discounted at the financial asset's original effective interest rate;
- Based on the fair value of the collateral obtained.



### Investments in equity instruments

A significant or long-term fall in the fair value of an investment in an equity instrument below the cost price constitutes an objective indication for impairment.

This situation will be assessed individually in each case, but in the absence of additional assessment elements, the Company considers an unbroken period of 24 months as long-term, and a fall of at least 30 % as significant.

If one of the criteria is met, a quantitative and qualitative analysis of the relevant position shall be undertaken to judge whether an impairment exists.

Impairments recognised in the income statement on investments in equity instruments classified as available for sale cannot be reversed via the income statement.

### Investments in non-equity instruments

Impairments are applied in cases of sustained capital loss or loss of value attributable to the financial difficulties of the debtor.

Assets go into 'default' status where the arrears (of interest and/or capital) have reached 90 days or repayment is unlikely.

Objective indicators used by the Company to consider setting up a provision include significant financial difficulties of the issuer/debtor, payment arrears, the likelihood that the issuer/debtor could be declared bankrupt or be subject to financial restructuring, renegotiation of the terms of the asset due to financial difficulties of the issuer/debtor including any concessions, the disappearance of an active market for a financial asset as a result of financial difficulties, changes in the credit rating, and observable data that will negatively affect the future cash flows of a financial asset.

Whenever the status of an asset changes to default, an assessment is made on a case by case basis on whether or not an impairment is to be recorded. An impairment loss will be considered if the objective data show that one or more events are likely to affect negatively the future cash flows of a financial asset.

Also taken into account, in addition to the above indicators, are other market information about the liquidity and solvency of the issuer/debtor, the trends for similar financial assets, and local economic trends and conditions.

- **Available-for-sale financial assets**

Where a fall in the fair value of an available-for-sale financial asset has been recognised directly in equity, and there are objective indications that the asset has suffered impairment, the accumulated loss that has been directly booked to equity is transferred to the income statement, even though the financial asset has not been removed from the balance sheet.

The amount of the cumulative loss that is reclassified from equity to the income statement is equal to the difference between the acquisition cost (net of any principal repayment and amortisation) and its current fair value, less any impairment losses on that asset that have been previously taken into the income statement.

If the fair value of an available-for-sale debt certificate increases in a subsequent period, and the increase can be objectively related to an event that occurred after the impairment was recognised in the income statement, the impairment must be reversed, with the amount of the reversal recognised in the income statement.



- **Loans and receivables - individual impairments**

- *Specific measurement rules for mortgage loans, investment loans, instalment sales and loans*

The asset is deemed to be in default if either the payment arrears are greater than the sum of three monthly instalments or, where another repayment frequency applies, when the payment arrears amount to more than three months, both in capital and in interest. This also applies to an outstanding claim at maturity exceeding EUR 25 or if available indicators show the claim to be possibly wholly or partially irrecoverable ('unlikely to pay').

The list of mortgage loans, investment loans, sales and instalment loans in default status is produced monthly.

For all mortgage loans, investment loans, sales and instalment loans in default status, the necessary information is collected for measurement. The outstanding portion is reduced, in the case of mortgage loans, by the forced sale value of the mortgage property, and/or the forced sale value of the movable assets, including including pledged securities, accounts, life insurance (Branch 23) and funds.

For mortgage loans granted in the Netherlands the following elements are taken into account in calculating the valuation:

- The forced sale value of the mortgage property;
- The surrender value of life insurance;
- The value of the investment account;
- The total value at the end of the month of the building deposit;
- The total value at the end of the month of the savings deposit.

If a mortgage loan granted in the Netherlands has been concluded with an NHG guarantee, the calculation of the value for this loan takes into account the annuity decrease in the NHG guarantee. Where the measurement as described above leads to a residual debt, an impairment loss will be recognised to the extent of the remaining debt.

If however the mortgage loan granted in the Netherlands is covered by an NHG guarantee, the impairment will not exceed the amount of the annuity reduction in the guarantee amounts.

For all mortgage loans, investment loans, sales and instalment loans in default status, the monthly measurements take place fully automatically. This can give rise to an upward or downward value adjustment.

All imputed interest, penalties and costs are taken through the income statement, given that the individual value adjustment takes this into account.

Where it is determined that the mortgage loan, investment loan or instalment sale or loan is uncollectible, the impairment amount is applied against it.

A loan is uncollectible whenever the following conditions are met: (a) all possible procedures have been conducted and/or the necessary legal costs outweigh the possible recoverable benefits, all guarantees have been applied and/or legal costs of exercising the guarantee are disproportionate to the potential benefits; (b) based on the available data, no further remedies exist against the borrowers and no recovery of any size is expected in the future; (c) after execution of guarantees, the incoming payments (both payment settlements and/or payments of salary or other attachments) do not guarantee the full repayment of the debt in the short term (<1 year).

The above rules do not have to be cumulatively fulfilled, but may each on its own be reason to deem the loan to be uncollectible.



- *Specific measurement rules for non-mortgage credit lines and overdrafts on giro, golden, internet and brokers accounts.*

Non-mortgage credit lines and giro, golden, internet and brokers' accounts are in default when scheduled (re)payments are more than 3 months in arrears or the account has been overdrawn continuously for more than 3 months or where other indicators point to an 'unlikely to pay' situation.

The indicators that can give rise to a default status are the same as for mortgage loans, investment loans, instalment sales and instalment loans.

The provisions relating to measurement, the charging of impairment losses, periodicity, taking through the income statement of interest, penalties and costs, and writing off are the same as for mortgage loans, investment loans, instalment sales and instalment loans.

- **Loans and receivables - collective value adjustments**

In addition to individual impairments, collective - portfolio-based - value adjustments are recorded in the form of an IBNR (incurred but not reported) provision.

An 'incurred but not reported' value adjustment on loans is recognised for mortgage receivables that are not in default and on which no impairment losses have been recorded on an individual basis (*performing loans*).

This collective evaluation of impairment losses includes the application of a 'loss confirmation period'.

This loss confirmation period represents a time interval (expressed in months) between the occurrence of the impairment-causing event (i.e. a 'loss event') and the date it is identified in the entity's credit system.

The application of the 'loss confirmation period' ensures that impairments that have already de facto occurred but have not yet been identified as such, are included in the provisions.

The 'loss confirmation period' is continuously evaluated and can be changed depending on market developments (including house prices, transactions, taxation), portfolio characteristics and macro-economic indicators (such as unemployment, GDP growth, debt, divorce rates).

The IBNR provision is calculated and set up for all retail credit portfolios based on adapted IRB models used to determine the minimum prudential capital requirements. These adjustments relate essentially to the introduction of the above-mentioned loss confirmation period and an economic adjustment that reflects the actual losses on the portfolio in place of the average historical losses. The loss confirmation period amounts here to at least 3 months for the different risk categories.

In addition to the IBNR provision, an impairment is also recognised for collectively assessed financial assets. This portfolio-based impairment is recorded solely for an mortgage-backed securities (MBS) portfolio classified under loans and receivables.



## Other assets

For non-financial assets, the recoverable amount is defined as the higher of fair value less cost to sell and value in use.

Fair value less cost to sell is the amount obtainable from the sale of an asset in an at arm's-length transaction between knowledgeable, willing parties, after deduction of selling costs.

The value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life.

## Annual goodwill impairment test

Goodwill is tested at least annually for impairment. Impairment losses are recognised if the carrying amount of the cash generating unit to which the goodwill belongs exceeds its realisable value. Impairment losses on goodwill cannot be reversed.

## Derivatives

Derivatives are financial instruments such as swaps, forwards and options. Such financial instruments have values that change in response to changes in various underlying variables, require little or no net initial investment, and are settled at a future date. They are classified as held-for-trading derivatives, unless designated as effective hedging instruments.

The Bank Pool applies hedge accounting (effective hedging instruments) if all the required conditions have been met (according to the requirements of hedging transactions of IAS 39 as approved by the EU).

These conditions are: the hedge relationship must be formally documented at the inception of the hedge; the expectation that the hedge will be effective; the ability to measure reliably the effectiveness of the hedge, and continuous measurement during the reporting period in which the hedge can be considered as effective.

- For **fair value hedges**, the derivatives hedging the risks are measured at fair value, the hedged positions are adapted for changes in the fair value of the hedged item, with all these fluctuations in fair value recognised in the income statement. The pro-rated interest of interest rate swaps is included in the interest income or expense of the hedged positions. Hedge accounting is discontinued once the hedge accounting requirements are no longer met or if the hedging instrument expires or is sold.

In this case the revaluation gain or loss on the hedged position (for fixed-income financial instruments) will be taken to the profit or loss of the financial year until final maturity, based on the effective interest rate at the time of disposal of the hedged position.

- Fair value hedges covering the interest rate risk of a portfolio are applied by the Company in order to hedge the interest rate risk of a portfolio of loans by means of interest rate swaps. The interest rate swaps are measured at fair value, with fluctuations in the fair value recognised in the income statement. The changes in the fair value of the hedged amount are presented as a separate assets line on the balance sheet.

The Company applies the carve-out version of IAS 39. In this way no ineffectiveness arises owing to unexpected levels of prepayments, as long as underhedging exists. In case of hedge ineffectiveness, the cumulative fluctuation in the fair value of the hedged amount will be amortised through profit or loss over the remaining lifetime of the hedged assets or immediately removed from the balance sheet if the ineffectiveness is due to the derecognition of the corresponding loans.



- For cash flow hedges, the derivatives hedging the risks are measured at fair value, with the fluctuations in fair value attributable to the effective part of the hedge being recognised in a separate equity item. The pro-rated interest of interest rate swaps is included in the interest income or expenses of the hedged positions. The ineffective portion of the hedge is recognised in income for the financial year. Hedge accounting is discontinued once the hedge accounting criteria are no longer met. In this case, the derivatives are treated as held-for-trading derivatives and measured accordingly.

Held-for-trading derivatives are recognised on the balance sheet at fair value on the transaction date. Subsequently, they are valued at fair value, with fluctuations in the fair value recognised in the profit or loss for the financial year.

Held-for-trading derivatives with a positive fair value are recorded on the asset side of the balance sheet, and those with a negative fair value on the liabilities side.

### *Embedded derivatives*

Financial assets or liabilities can include derivatives embedded in a contract. Such contracts are referred to as 'hybrid instruments'.

If the host contract of the hybrid financial instrument (1) is not carried at fair value with changes in value taken through profit or loss, and (2) the characteristics and risks of the embedded derivative are not closely related to those of the host contract, the embedded derivative should be separated from the host contract and designated at fair value as a separate derivative.

Fair value changes are recognised in the income statement. The host contract is accounted for and measured by applying the rules for the relevant category of the financial instrument.

If (1) the host contract is carried at fair value through profit or loss, or if (2) the characteristics and risks of the embedded derivative are closely related to those of the host contract, the embedded derivative is not separated from the host contract and the hybrid instrument is measured at fair value as a single derivative.

### **Fair value of financial instruments**

The fair value is the price that would be received/paid on the sale of an asset or transfer of a liability in an 'orderly' transaction between market participants at the reporting date.

The Company uses the following hierarchy of tests in determining the fair value of financial instruments: first, the quoted price in an active market and then valuation techniques.

The fair value of a financial instrument is measured on the basis of quoted prices in active markets. Where there is no active market available for the financial instrument, the fair value is measured using valuation techniques.

These valuation techniques make maximum possible use of market inputs, but are affected by the assumptions used, such as risk spreads and accounting estimates of future cash flows.

The fair value of the loans and receivables in particular are obtained using the discounted value technique, in which the future cash flows are discounted at the swap curve, plus a spread, which is systematically re-examined.

In the rare case where it is not possible to determine the fair value of an unlisted equity instrument, it is recognised at cost.



On initial recognition, the fair value of a financial instrument is the transaction price, unless the fair value is evidenced by recent market transactions in the same instrument, the variable elements of which consist only of data from observable markets.

### **Lease contracts**

The Company enters into operating leases only for the renting of equipment and buildings. Payments made under such leases are recognised in the income statement on a straight-line basis.

### **Repurchase agreements**

Securities subject to a repurchase agreement (repo) remain on the balance sheet. The debt resulting from the obligation to repurchase the assets is included in liabilities to banks or liabilities to customers, depending on the counterparty.

### **Securitisation**

Securitisations can take the form of a sale of the assets involved to a special purpose vehicle (SPV), or a transfer of the credit risk by means of credit derivatives. An SPV issues tranches of securities to fund the purchase of the assets.

The financial assets involved in a securitization are no longer (fully or partially) accounted in the financial statements whenever the Company transfers virtually all the risks and income from the assets (or parts thereof).

### **Employee benefits**

#### *Pension obligations*

The Company has mainly pension obligations based on defined contribution schemes.

The Company's contributions to defined contribution pension plans are charged to the income statement in the year to which they relate.

#### *Employee entitlements*

Employee entitlements to annual leave and long-service leave are accounted for in the year on which these days are based.

### **Provisions**

Provisions are recognised on the balance sheet if (1) an obligation exists on the balance sheet date that is based on a past event, and (2) it is probable that an outflow of funds will be required to settle the obligation, and (3) if the amount of the obligation can be estimated reliably.

The amount of the provision is the best possible accounting estimate at balance sheet date of the outflow of funds that will be required to settle the existing obligation, taking into account the probability of the event occurring and its possible result.



### Income taxes

Income taxes on the result of the financial year include both the current and deferred taxes. These taxes are calculated in accordance with the tax laws that apply in each country where the group operates.

Current taxes consist of those that are payable on the taxable income of the year, on the basis of the applicable tax rates at balance sheet date, as well as each revision of the taxes payable or refundable for previous years.

Deferred taxes are calculated for all taxable temporary differences arising between the taxable value of assets and liabilities and their carrying amounts in the financial statements.

These taxes are measured using the tax rates expected to be in effect at the time of the realisation of the assets or settlement of the liabilities to which they relate.

Deferred tax assets are only recognised to the extent that it is probable that sufficient future taxable profit will be available from which the temporary differences can be deducted.

Deferred tax assets and liabilities are compensated and presented netted solely and exclusively if they are taxes levied by the same tax authorities on the same taxable entity.

### Product classification of insurance products

An insurance product is classified under IFRS as an insurance contract where one party (the insurer) accepts a significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder should the latter be affected by a specified uncertain future event (the insured event). Reinsurance contracts are also included here. These contracts are measured in accordance with the 'Technical provisions for (re) insurance contracts' as set out below

The '*deposit accounting*' rules apply to insurance without discretionary profit-sharing and for the deposit component of branch 23 insurance products. This means that the deposit component (IAS 39) and the insurance component are measured separately. Through 'deposit accounting' the portion of the premium that is related to the deposit component is - just like the resulting recording of the liability - not included in the result.

### Technical provisions for (re)insurance contracts

IFRS 4 allows a company to record (re)insurance contracts according to local accounting standards if they are qualified as such under IFRS 4. For this reason the Company has opted to apply local accounting policies for measuring the technical provisions for contracts falling under IFRS 4 and for measuring investment contracts with discretionary profit-sharing features. Only the reserves recognized under IFRS are recorded here.

The possibility of applying shadow accounting, as provided under IFRS 4 (Phase 1) has not been availed of by the company.

### Provisions for unearned premiums and outstanding risks

The provision for unearned premiums is calculated daily on the basis of the net premiums. The provision for outstanding risks is calculated periodically on the basis of a liability adequacy test.



### **Provisions for life insurance**

This provision is calculated according to current actuarial principles ('universal life' technique) and for each insurance contract separately.

Each separate agreement includes an insurance account, to which cash inflows and from which cash outflows are booked. Cash inflows are, for example, premium payments by the policyholder. Cash outflows include settlements at maturity and payments resulting from the occurrence of the insured risks.

The assets on the insurance account (also referred to as the 'insurance account reserves') are invested in one or more forms of investment and so generate a necessary return.

The reserves are calculated generically for all underwritten risks (death from whatever cause, premium waiver in disability cases). In this way risk reserves are created structurally on top of the reserves callable by the policyholder.

Additionally, a complementary provision is set up as required by law.

### **Provisions for claims**

The provisions for claims are determined individually by the claims manager as a function of the characteristics of the claim. When compensation involves periodic payments, the provision is calculated as the present value of the expected future benefit payments. Furthermore, IBN(E)R provisions and provisions for the internal cost of settling claims are set up on the basis of a validated system.

### **Provisions for profit-sharing and rebates**

Provisions for profit-sharing and rebates are created in accordance with the undertaking's profit-sharing plan and the applicable legislation.

### **Provisions - health insurance**

The health insurance provision (ageing reserve) is determined on an individual basis by the responsible department. Starting from the actual portfolio situation at financial year-end, with the actual distribution of ages, genders and contract types, expected future benefit payments and premium income are calculated on the basis of certain assumptions.

### **Liability adequacy test**

At the end of each reporting period a 'Liability Adequacy Test' (LAT) is carried out to determine whether the recorded insurance liabilities are adequate. If the recorded insurance liabilities are inadequate, the deficiency will be fully recognized in the income statement.

### **Reinsurance**

Funds from reinsurers are recognized as an asset in the balance sheet. Where there are objective indications that not all amounts will be received under the reinsurance contract, the carrying amount of the reinsurance asset is reduced correspondingly and an impairment loss is recognized in the income statement.



## Shareholders' equity

### Share capital

No shares have been repurchased by the Company.

### Compound financial instruments

Components of compound financial instruments (liability and equity portions) are recognised in their respective classifications on the balance sheet.

### Other equity components

Other elements recognised in shareholders' equity include those related to the available-for-sale assets.

## 2.3. Effect of the first time application of IFRS to equity and profit

Because the Company's is publishing its consolidated financial statements for the first time in accordance with IFRS, the transition from Belgian accounting rules (Belgian GAAP) to IFRS is clarified below with respect to equity and reported results.

### 2.3.1. Equity reconciliation

The following table presents the reconciliation of equity under Belgian GAAP to IFRS on 1 January 2015 and on 31 December 2015.

		1/01/2015	31/12/2015
<b>Shareholders' equity (BGAAP)</b>		<b>1,719,934,468</b>	<b>1,902,435,848</b>
Equity attributable to shareholders		1,719,926,299	1,902,426,762
Minority interests		8,169	9,086
Impairments, Green Apple credits	(a)	-1,668,903	-1,282,314
Recognition of acquisition costs using effective interest rate method	(b)	59,008,823	58,042,105
Impairment, securities	(c)	-2,847,441	-4,941,287
Cancellation of goodwill	(d)	35,691,080	44,613,850
Financial derivatives	(e)	-62,361,196	-49,414,992
Revaluation reserve on AFS assets	(f)	377,326,359	299,482,226
Deferred taxes	(g)	13,518,623	12,287,046
Provisions not permitted under IFRS	(h)	42,981,715	43,346,019
Dividends		70,701,765	74,134,555
Other		18,347	18,380
<b>IFRS equity</b>		<b>2,252,303,640</b>	<b>2,378,721,436</b>
Equity attributable to shareholders		2,252,276,101	2,378,693,190
Minority interests		27,539	28,246

#### (a) Impairments on Green Apple credits

In the IFRS scope, the Green Apple securitization vehicle is consolidated. This line also includes the IBNR provision on the underlying credits

**(b) Recognition of acquisition costs by the effective interest rate method**

In IFRS, 'loans and receivables' and 'financial liabilities measured at amortized cost' are recognized on the balance sheet at amortized cost.

For measuring this amortized cost, the effective interest rate method is used. The interest rate used here is the one that discounts the estimated future cash flows until maturity (or next repricing date) back to the initial net carrying amount of the financial asset or liability.

The main difference with BGAAP is that transaction costs (substantially commissions) are amortized in BGAAP over a short period, whereas in IFRS, via the effective interest rate method, they are taken into the income statement over the entire life of the underlying asset or liability. In so doing, a deferred tax liability is also taken recognized.

**(c) Impairment, securities**

In accordance with the IFRS valuation rules, a number of additional impairments have to be recognized on top of the BGAAP ones for securities.

**(d) Cancellation of goodwill**

At the creation of BVg, a goodwill item was recorded on the participation in Argenta Spaarbank. Under IFRS, and unlike in BGAAP, this goodwill cannot be amortized. Hence, the cancellation of the Bgaap amortization is foreseen.

**(e) Financial derivatives**

Impacted here (after latent tax) are the market valuation of the derivatives held for trading purposes, as well as the revaluation reserve for the cash flow hedge.

**(f) Revaluation reserve for AFS assets**

Equities and bonds classified as 'available-for-sale financial assets' must be recorded at fair value on the balance sheet with unrealized capital gains/losses taken through equity. This line therefore includes the unrealized value changes (after latent tax).

**(g) Deferred taxes**

The deferred taxes relate to timing differences between IFRS and BGAAP and to technical provisions.

**(h) Provisions not permitted under IFRS**

The insurance technical reserves 'fund for future appropriations' and 'equalization and catastrophe provision' and the 'fund for general banking risks' are reversed on first-time adoption of IFRS. With the exception of the equalization provision for fire these provisions have already been taxed, leaving almost no deferred tax liabilities to be recognized.



### 2.3.2. Reconciliation of net profit or loss

The reconciliation of the net profit/loss between Belgian GAAP and IFRS for the financial year ended on 31 December 2015 includes the following elements:

		<b>31/12/2015</b>
<b>Net profit or loss according to BGAAP</b>		<b>225,941,812</b>
Net profit or loss attributable to shareholders		225,940,744
Net profit or loss attributable to minority interests		1,068
Impairments on Green Apple credits	(a)	386,589
Recognition of acquisition costs using effective interest rate method	(b)	-966,718
Impairment, securities	(c)	-2,093,846
Cancellation of goodwill amortization	(d)	8,922,770
Financial derivatives	(e)	13,495,640
Deferred taxes	(g)	-1,231,577
Provisions not permitted under IFRS	(h)	364,304
<b>Net profit or loss according to BGAAP</b>		<b>244,818,974</b>
Net profit or loss attributable to shareholders		244,817,798
Net profit or loss attributable to minority interests		1,176

For explanations the reader is referred to those given under the reconciliation of shareholders' equity. For the profit or loss for the year, this refers to the changes in these elements occurring during of 2015.



### 3. Equity attributable to shareholders

The Company is the consolidating company. 86.81 % of its shares are owned by Investar and 13.19% by ArgenCo.

The IFRS equity attributable to the shareholders as of 31 December 2016 is EUR 2,598,196,984, compared to EUR 2,378,721,437 as of 31 December 2015.

Overview of composition of IFRS equity	31/12/2015	31/12/2016
Paid-in capital	631,469,800	646,117,800
Issue premium	230,876,339	260,358,368
Revaluation reserves on available-for-sale assets	299,481,543	302,314,134
Retained earnings	986,326,490	1,157,009,734
Profit current year	244,817,798	246,347,347
Cash flow hedge	-14,278,778	-13,979,693
Equity attributable to shareholders	2,378,693,191	2,598,167,691
Minority interests	28,246	29,293
	<b>2,378,721,438</b>	<b>2,598,196,983</b>

The increase in equity is the combined result of several factors. Equity has increased as a result of, inter alia, the addition of the profit for the year of EUR 246,347,347; a limited decline due to a cash-out of part of the optional dividend paid out via the profit distribution and a limited increase in the 'revaluation surplus on available-for-sale assets'. The elements of the IFRS equity are further discussed in the text below.



#### Paid-in capital

The fully paid-in capital, represented by 6,461,178 shares, is EUR 646,117,800 (EUR 631,469,800 as of 31 December 2015). There was no capital increase in 2016.

#### Capital increases in the Company

On 20 May 2015, Investar subscribed a capital increase in the Company through a contribution in kind of part of the receivable, amounting to EUR 11,278,700, which it had against Company by virtue of a stock dividend.

As a result of this capital increase, the share capital of the Company was increased from EUR 620,191,100 to EUR 631,469,800. In this process, 112,787 new shares were created for Investar.

Investar also paid in the process an issue premium of EUR 19,999,391.

In total - share capital and issue premium together - the equity capital of the Company was increased by EUR 31,278,091.

On 8 June 2016, Investar subscribed a capital increase in the Company through a contribution in kind of part of the receivable, amounting to EUR 14,648,000, which it had against the Company by virtue of a stock dividend.

As a result of this capital increase, the share capital of the Company was increased from EUR 631,469,800 to EUR 646,117,800. In this process; 146,480 new shares were created for Investar.

Investar also paid an issue premium of EUR 29,482,030.

In total - share capital and issue premium together - the equity capital of the Company was increased by EUR 44,130,030.

### Capital increases at the Argenta Group

On 21 December 2015, the Company subscribed a capital increase of Argenta Spaarbank by a cash contribution of EUR 37,174,280. The share capital of Argenta Spaarbank was increased in this way, with no issue of new shares, from EUR 579,077,650 to EUR 616,252,150. Investar subscribed the remainder of the capital, amounting to EUR 220.

On 30 November 2016, the Company subscribed a capital increase of Argenta Spaarbank by a cash contribution of EUR 45,622,980. The share capital of Argenta Spaarbank was increased in this way, with no issue of new shares, from EUR 616,252,150 to EUR 661,875,400. Investar subscribed the remainder of the capital, amounting to EUR 270.

### Acquisition of the company's own shares

Neither the Company, nor a direct subsidiary, nor any person acting in their own name but on behalf of the Company or the direct subsidiary, acquired shares of the Company during the 2015 or 2016 financial years.

### Revaluation reserves on available-for-sale assets

Available-for-sale (AFS) financial assets are measured at fair value, with all fluctuations in fair value recognised on a separate line in equity until the assets are sold or until an impairment occurs.

The reported fluctuations in fair value are found in shareholders' equity under 'revaluation reserve for available-for-sale financial assets'. This reserve evolved from EUR 299,481,543 at 31 December 2015 to EUR 302,314,791 at 31 December 2016.

	31/12/2015	31/12/2016	Difference
Total unrealised gains and losses on fixed-income securities	522,735,954	519,267,111	-3,468,843
Latent value included in the context of the micro hedges	-86,873,644	-93,208,307	-6,334,663
Total latent taxes on fixed-income securities	-148,121,651	-144,796,899	3,324,752
Total unrealised gains and losses on non-fixed-income securities	16,906,201	25,279,776	8,373,575
Latent tax on valuation of non-fixed income securities	-69,656	-106,747	-37,091
Unrealised loss on reclassified assets	-7,719,530	-6,241,695	1,477,835
Latent taxes on reclassified assets	2,623,868	2,121,552	-502,316
<b>Total revaluation reserve</b>	<b>299,481,542</b>	<b>302,314,791</b>	<b>2,833,249</b>

A total profit of EUR 25,620,705 was realised in 2015 on the latent values of the 'available-for-sale assets'. In fiscal 2016, EUR 12,516,840 was realised (more details on this realised income can be found in note 31).

In 2016 there was a fair value hedge adjustment of EUR 93,208,307 (see line 'latent value recognized in the context of micro hedges') and a historical AFS reserve of EUR 4,120,143 (after tax).

Composition of revaluation reserve	31/12/2015	31/12/2016
Revaluation reserve for available-for-sale financial assets	304,577,204	306,434,934
Frozen revaluation reserve, reclassified assets	-5,095,662	-4,120,143

The total revaluation reserve consists in this way of a 'revaluation reserve in respect of available-for-sale assets' and a so-called 'frozen revaluation reserve for a limited MBS portfolio' that in 2011 was reclassified to the loans and receivables portfolio.

Note 16.3 contains further information on the 'latent capital loss on reclassified assets' and the frozen AFS reserve.

Note 17 gives further information on the processing of the latent value recognised on micro hedges. These are the cumulative value adjustments in connection with fair value hedges.

#### **Cash flow hedge**

The Company has concluded an interest rate swap in the context of hedge accounting, which is treated as a cash flow hedge. In this way the effective portion of the changes in market value of the swap (net of tax) is shown in a separate line in equity. This cash flow hedge is described in greater detail in Note 27.

#### **Reserves (retained earnings)**

The reserves (retained earnings) position (EUR 1,157,009,734 as of 31 December 2016) contains the statutory reserves of the Company along with the consolidation reserves of the consolidated Bank and Insurance Pool.

#### **Profit from the current year**

The consolidated result (excluding minority interests) for the year ending on 31 December 2016 was EUR 246,347,347 compared with EUR 244,817,798 for the year ending on 31 December 2015.

#### **Dividend proposal for the financial year**

In 2015, a dividend of EUR 11.74 per share (with stock dividend option) was distributed to shareholders (EUR 74,134,555 in total). This was followed by a capital increase of EUR 31,278,091 in the Company, subscribed by shareholder Investar.

As last year, a proposal will be made to distribute a dividend of EUR 11.74 per share (with stock dividend option) from the profit (EUR 75,854,230 in total).



## **4. Minority interests**

In the overall structure BVg holds 99.9% of Argenta Spaarbank and of Argenta Assuranties. One share of each of these entities and of all the insurance and banking pool subsidiaries is held by Investar.

In 2016, EUR 29,293 was attributable to the minority interests, compared to EUR 28,246 in 2015.

Of the EUR 29 293, EUR 576 was the minority interest from OCI components. The other part related to the capital, reserves and results.

## 5. Risk management

Professional, comprehensive risk management is an essential prerequisite for achieving sustainable, profitable growth. The Argenta Group recognises this and considers risk management as one of its core activities.

The risk management framework is constantly being updated and adapted in response to new regulations, daily experience and changes in Argenta's activities. Demonstrating that adequate risk management procedures are in place is a key condition for acquiring and retaining the trust of all stakeholders: customers, investors, branch managers, supervisory authorities, as well as directors, management and employees.

The strategy and long-term policy of all entities within the Argenta Group are determined by the Executive Committee and Board of the parent company BVg. The two main subsidiaries, the Company and its sister entity Argenta Assuranties, are responsible for operational management within their own areas of competence as established in the Memorandum of Internal Governance.

### Risk management at the Company

#### General

The executive committees of the Company, Argenta Assuranties and Argenta Spaarbank are integrated, with a number of members in common: the Chief Executive Officer (CEO), Chief Financial Officer (CFO) and Chief Risk Officer (CRO). The Chief Operating Officer (COO), Chief Commercial Officer (CCO) and Chief Information Officer (CIO) work for both Argenta Spaarbank and Argenta Assuranties, but not for BVg.

This unity of management highlights the importance of a commercial, risk and financial strategy that is harmonised group-wide, with an emphasis on the long-term relationship with both customers and the self-employed branch managers.

The Risk Appetite Framework (RAF) is strongly embedded in the business plan process cycle: filling in the risk appetite matrix, translation into proactive RAF standards, testing against the business plan iterations and, finally, risk assessment.

A direct link exists between the RAF risk indicators and, on the one hand, ICAAP (Bank Pool) and ORSA (Insurance Pool) and, on the other hand, the policy documents via the translation into operational risk limits. This has resulted in the daily embedding of risk awareness in first line management and in better and leaner risk management processes.

The Argenta Group continued in 2016 to develop its cautious and transparent risk management.

Risk management has evolved from risk management 'by design' (policies) and risk management 'in practice' (embedding) to 'cost effective' risk management.

The operation of these risk committees was assessed in 2016, with optimizations agreed upon in order to further improve the whole.

A clear and well-functioning Risk Appetite Framework (RAF) exists, which is embedded as an active steering tool in the organization:

- Quarterly reporting of quantitative and qualitative RAF at the Risk Committees, with feedback to the Boards;
- Embedding of the RAF in the business plan cycle (proactive, risk check of business plan, etc.);
- The indicators themselves are also assessed annually as to their continuing suitability and calibration (and replaced/adjusted if necessary), with discussion at the Risk Committees and approval by the Boards;
- Argenta's risk mapping was updated and approved by the Risk Committees;
- Increased attention to ORM KRIs (key risk indicators) and internal control maturity within the qualitative RAF.



As well as optimizing risk governance, the risk metrics were also improved in this context. In the process, the RAF risk parameters were refined and expanded with the addition of a number of RAF indicators.

The following quantitative Risk Appetite Framework indicators were added for the Bank Pool:

- Common Equity Tier 1 ratio according to Internal Rating Based;
- Total Capital Ratio according to Internal Rating Based;
- APR (Average Portfolio Rating) according to Moody's rating factors;
- Mortgages broken down into Belgian and Dutch mortgages: risk score following the one-year default probability of the internal rating models;
- Net Interest Income margin: interest margin (Year-To-Date, annualized) compared to the limits required for 8% ROE and 0% ROE taken from the Business Plan.

The following quantitative Risk Appetite Framework indicators were added for the Insurance Pool:

- Average Portfolio Rating (APR) property investments according to Moody's rating factors;
- Mortgages broken down into Belgian and Dutch mortgages: risk score following the one-year default probability of the internal rating models;
- Earnings at risk 80%: income volatility across all risks / net income before taxes (in a 1 year in 5 perspective);
- Value at risk 95%: value volatility across all risks / available economic capital (in a 1 year in 20 perspective);
- Net Interest Income margin Aras solo Branch 21 Life insurance: interest margin (Year-To-Date, annualized) compared to the limits required for 8% ROE and 0% ROE taken from the Business Plan;
- New Business Margin Life and Value New Business Life: Value of Life production for the financial year if 8% ROE target is achieved towards discounted premiums;
- (Aras solo) Combined Ratio General Non-Life including reinsurance;
- (Aras solo) Combined Ratio Health.



At BVg level, the following RAF indicators were added:

- CET1 BVg ratio (IRB and Basel 1) under Danish compromise without the Basel Floor according to the SREP (Supervisory Review and Evaluation Process) scope and with the Basel Floor.

The Common Equity Tier 1 – capital ratio at the level of Argenta BVg is calculated using the Danish compromise method. Under this method, the value of the insurance participation does not have to be deducted from equity. This implies that Aras' own equity components are kept in the qualifying equity of Argenta BVg. By contrast, the participation value needs to be included in the calculation of risk-weighted assets.

- TCR BVg (Total Capital Ratio BVg) (IRB and Basel 1) under Danish compromise without the Basel Floor according to the SREP (Supervisory Review and Evaluation Process) scope and with the Basel Floor;
- For the risk category of strategic risk Argenta uses the cost-income ratio. This ratio is calculated including the bank levy and including in the numerator operating costs (production costs and department costs), with commissions to agents deducted from income.

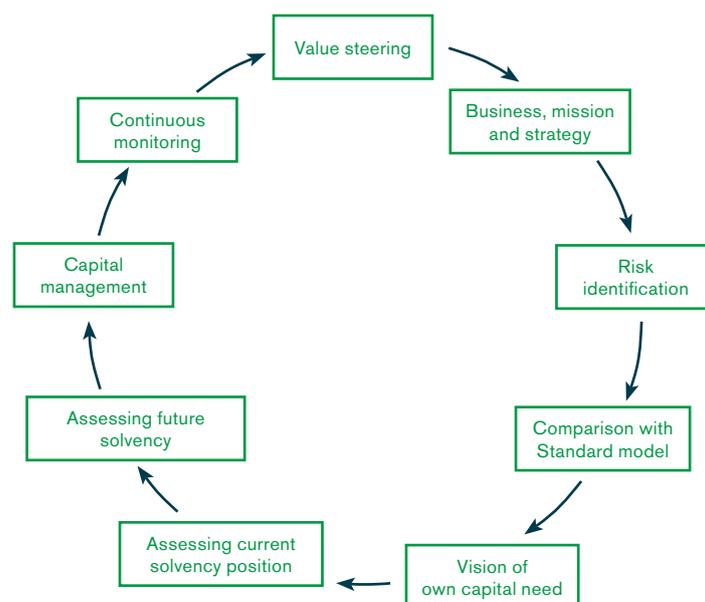
In 2016 the limits of the following RAF indicators in the Bank Pool were recalibrated: Leverage Ratio, Risk Score mortgages, Liquidity Coverage Ratio, concentration limit Non Investment Grade, Asset Encumbrance Ratio and the RAF indicators for the various categories of the APR bonds (excl. LRG).

In 2016 the limits of the following RAF indicators in the Insurance Pool were recalibrated: splitting of New Business Margin Life and Value New Business and the RAF flashing lights for the various categories of the APR bonds (excluding local and regional governments).

### ORSA Insurance Pool

The Insurance Pool has had regular consultations with the regulator in recent years, which have included the ORSA process. In this process all the risks of the Insurance Pool were identified. Consideration was then given to whether the standard formula from Pillar 1 of Solvency II sufficiently reflects the risk for Argenta. This leads to an own risk assessment in Pillar 2 of Solvency II.

The ORSA (Own Risk and Solvency Assessment) process consists of the following steps:



For **Argenta Assuranties on its own**, all steps of the ORSA process were completed in 2016. The process is embedded in the organization, including workshops with middle and senior management. The first line departments calculate all risks. The calculations are largely integrated into the business plan process. Every year the Company calculates stress scenarios for reduced growth, increased costs and market stress. These show the Company to have a good resistance to the tested scenarios.

For **Argenta Life Nederland (ALN)**, all steps of the above ORSA process were also completed in 2016. The outcome is an ORSA report prepared with the cooperation of business partners and ALN middle and senior management.

In this way it was possible in 2016 to compile a consolidated ORSA report at Group level.

### ICAAP

In the Bank Pool the results of the ICAAP (Internal Capital Adequacy Assessment Process), being the internal assessment of the risks and required capital, were compared with the SREP (Supervisory Review and Evaluation Process), which is the assessment of the risk and capital requirement by the NBB/JST according to their own internal methodology. The ICAAP of BVg consists of the merger of the ICAAP of the Bank Pool with the ORSA of the Insurance pool.

### RRP (Recovery and Resolution Plan)

The obligation for banks to draw up recovery plans is part of the structural reforms initiated by the G-20 after the banking crisis.

In 2016 the Company submitted an updated recovery plan to regulators. This recovery plan gives an accurate picture of the robustness and resilience of the Argenta Group's financial position in a financial crisis. The 2016 Recovery Plan is the third of its kind that Argenta has produced.

In the updated recovery plan, the Argenta Group once again demonstrates a very strong capital and liquidity position, enabling it to withstand severe crises.

The foundations of this financial resilience are to be found in the Argenta Group's banking-insurance model, the geographical distribution of the core activities across Belgium and the Netherlands, and the construction of a liquid and well-diversified investment portfolio. Also examined here were the interactions at overarching group level between the Bank Pool and the Insurance Pool.

The recovery plan also emphasizes the importance of an effective monitoring framework so that any deterioration in the financial condition is quickly picked up and addressed in a timely fashion. A timely reaction not only increases the success and effectiveness of the recovery options but also broadens the range of possible options, including proactive options.

In 2016, Argenta delivered to the National Resolution Authority the requested information that will be incorporated in the drafting of a resolution plan. A resolution plan is a high-level plan that among other things defines the various resolution options, assesses the Argenta Group ability to continue to settle its business and contains an action plan to safeguard operational and business continuity.

#### ***Single Supervisory Mechanism (below: 'SSM')***



The ECB has since the end of November 2014 taken over the prudential supervision of the Argenta Group from the NBB. With the setting up of a SSM, whereby supervision of financial institutions is transferred to the ECB, a step has been taken towards establishing a fully-fledged banking union in Europe. The intention is for the SSM to help ensure financial stability within the euro zone and facilitate cross-border banking.

Since the beginning of 2015 this supervision is effectively carried out by the ECB's so-called Joint Supervisory Team (which also includes members of the NBB). The supervision of the bank is exercised by means of inspections, workshops, interviews, and the requesting of various reports. After the transition year 2015 the new supervision focused inter alia on the ICAAP/ILAAP and the SREP dossier, approached in 2016 from a new European perspective.

#### **Single Resolution Board (SRB)**

In 2016, a new regulator was introduced: the Single Resolution Board. This institution which, like the ECB and EBA, is now also part of the Single Supervision Mechanism, is required to ensure that an adequate plan exists for all systemic banks, when all other means have been exhausted, to be allowed to go into bankruptcy without (financial) intervention by governments (and taxpayers).

To this end Argenta transferred all the data requested in 2016 to the SRB, in charge of drawing up the so-called 'resolution plan'. In this context, Argenta, more specifically in order to pro-actively meet its MREL (Minimum Requirement for own funds and Eligible Liabilities) obligations and continue to improve its S&P rating (A-stable), successfully made an issue of EUR 500 million of Tier 2 capital in 2016.

## ECB stress tests

In the first half of 2016, Argenta, along with a large group of European banks underwent the stress test of the European Central Bank. The purpose of the stress test is twofold: first, the regulator wants to assess the resilience of the European banking system, second, the results of the stress tests at individual banks are incorporated into the assessment of the financial health, risk profile and sustainability of the banks' business models. The stress test results are included in the Supervisory Review and Evaluation Process and end up in the definition of the Pillar II requirement and recommendation. The European Central Bank intends to calculate such a stress tests every two years.

The 2016 stress test consisted of a base scenario and an adverse or stress scenario, both with a three-year time horizon. The assumptions regarding the macroeconomic variables in the baseline scenario were in line with the European Commission's autumn 2015 economic forecast. The adverse scenario, drawn up by the European Systemic Risk Board, is a hypothetical scenario that reflects the systemic risks that are deemed to constitute the most significant threat to the stability of the European banking sector. Obviously, the stress scenario is by far the most important scenario in which the main risk factors to which the banking sector is exposed are included in the calculations, including credit, market, interest rate, operational and behavioural risks and non-interest-related impacts on income and expenditure.

The stress test was calculated at the level of Argenta Bank en Verzekeringsgroep, CRR level, applying the Danish Compromise and IFRS valuation rules. The starting point was the 2015 year-end figures.

The results of the stress test demonstrate the strength and resistance of Argenta's capital position under stress. Before and after the calculation of the stress tests Argenta remains among the strongest capitalized banks in Europe.<sup>2</sup> The robustness of Argenta's recurring business and the health of the loan portfolio with limited losses under stress are important parameters explaining this result.

### *Governance of risk management*

Group risk management takes place, in addition to the independent Internal Audit and Compliance control functions, mainly at Argenta Group level. The Risk Management Charter defines the Risk Management function as the independent second-line function that controls general risk management within Argenta.

The Risk Management function supervises and controls the first line in respect of risk management and provides supporting risk advice. This function is performed by the Risk & Validation department and the ORM & ECB Office department under the hierarchical responsibility and supervision of the CRO.

First-line risk management is organised and handled autonomously within each entity, and hence comes under the auspices of the various group companies' management bodies.

In 2016 the independent Credit Risk Policy (CRP) department, the knowledge centre for modelling and analysis of retail credit risk, was further expanded and the vision implemented, with the CRP evolving from a product and regulatory focus to a customer and Argenta model. As a second-line department, this knowledge centre plays a fundamental role in the Argenta Group's risk management by providing specifically retail credit portfolio-focused information and advice, among other things via the Retail Credit Risk Committee.

The Actuarial department (second-line support department) functions as the actuarial knowledge centre that advises various departments within the Insurance Pool. This knowledge centre plays a fundamental role in risk management by providing specifically insurance-focused information and advice.

<sup>2</sup> Limited to banks of which the stress test results were published on the EBA website.

The Risk & Validation department and the ORM & ECB Office department:

- Provide the independent second-line control;
- Have as their basic principle: 'identify, measure, report and mitigate' for all material risk factors, which are then integrated into the ICAAP for the Bank Pool. In this way the department also controls the (economic) capital management;
- Have a 'radar' function of pro-active identification of not yet fully identified risks;
- Play an important role in the policy for and validation of risk modelling;
- Undertake the required formal risk checks, and in this capacity play an active role in, among others, the Group Risk Committee (GRC) and the Asset & Liability Committee;
- Provide the Executive Committees, Boards of Directors and Risk Committees with independent advice on the risk management process in the Argenta Group.

Risk management is not just a second-line function, but an organization-wide activity, aligned with the business strategy.

The monthly umbrella GRC covers economic capital and retail and non-retail credit risk issues and operational risk.

### *Validation*

Along with second line control, risk model validation is one of the core activities of the Risk & Validation department. The regulator requires financial institutions to have the risk models they develop confirmed by an independent validator.



### **Policy documents**

The regular review and approval mechanism was successfully continued in 2016, with several policies introduced or updated. In this process, a new extra-secure platform ('Diligent Boards') was introduced for the communication and dissemination of documents to Board members.

### **The Company's risk profile**

This annual report discusses the activities of the mixed financial holding. As required by Article 119.5 of the Belgian Companies Code, a summary is provided below of the objectives and the policy governing the management of the banking risks.

The Company's risk management policy and attendant organizational structuring are designed to ensure that the known risks are always properly identified, analysed, measured, monitored and managed.

The Company's activities expose it to various risks. The Company's risk management distinguishes here between, inter alia, the following risk categories: market risk, liquidity risk, credit risk, insurance-technical risks, operational risk and other risks.

A failure to maintain control over these risks can negatively affect the Argenta Group's financial performance and reputation.

These risks are managed uniformly across the Argenta Group, using the Risk Appetite Framework (RAF), the policies and the established procedures.

## 5.1. Market risk

Market risk is the risk of a negative financial impact as a direct or indirect result of the volatility of market prices of assets, liabilities and financial instruments. Within this market risk the following 4 risks are relevant: interest rate risk, spread-widening risk, equities risk and real estate risk.

It should be noted that the Bank Pool operates only in the Benelux countries and does not make investments in currencies other than the euro, as a result of which it is not exposed to any currency risk. Nor is there any intention to invest in non-euro currencies.

### 5.1.1. Interest rate risk

The single largest market risk to which the activities of the Bank Pool and thus particularly Argenta Spaarbank are exposed is interest rate risk. This is caused primarily by changes in market prices, unexpected changes in investment returns and changes in the correlation of interest rates between different financial instruments.

The results and capital position of Argenta Spaarbank exhibit a certain sensitivity to changes in interest rates. This is because a major component of the business strategy consists of attracting short to medium-term funds - primarily via savings and term deposits from retail customers - and reinvesting these via various forms of loans and investments. Via the interest rate differentials between the various maturities this gives rise to a transformation result.

The gross value of the business (the difference between the investments measured at market value and the cost of financing them) is affected by the fluctuations in these interest rates, the intensity of which is determined by the size of the tolerated market value sensitivity. This parameter serves as a benchmark for the interest mismatch, through which the interest rate sensitivity can to a large extent be adjusted.

In their risk management procedures, the Bank Pool and the Insurance Pool pay much attention to having a consistent internal structure, enabling them to perform these activities judiciously, objectively and efficiently and to provide the competent management bodies with timely, comprehensive reporting. First among these is the Asset and Liability Committee (hereinafter 'ALCO'). This carries specific responsibilities for monitoring the daily management of the financial position, on which it reports to the Executive Committee. It has a permanent remit to maintain both the income sensitivity of the net interest income and the market-value sensitivity of equity within set limits.

In its risk measurement and management, ALCO takes into account the various components of the interest rate risk contained in the balance sheet of the Argenta Group. These include the repricing risk (risk from interest rate mismatch between assets and liabilities), the yield curve risk (risk from non-parallel movement of the yield curve), the option risk (risk from the implicit and explicit options on the balance sheet) and the basic risk.

The latter risk arises, inter alia, from the use of various reference indices as a basis for repricing asset and liabilities products, for example Belgian mortgages on the basis of the OLO reference index. In the ALM these risks are monitored and managed by means of scenario analysis.

As with any other risk, the interest rate risk requires a risk buffer in the form of equity capital. Although neither European nor Belgian legislators or regulatory authorities have to date laid down precise capital requirements for the interest rate risk within Pillar 1, the Company specifies a certain volume of required own capital in its Internal Capital Adequacy Assessment Process (ICAAP).



In its ORSA (Own Risk Solvency Assessment), the Insurance Pool factors in additional capital to cover the interest rate risk. These risks are controlled using the risk management methods. In this way, all material sources of interest rate risk are identified.

The Company's earnings quality remained at an adequate level in 2016 thanks to an efficient ALM policy and wise commercial policy. The current European interest rate environment, the refinancing of a portion of the mortgage portfolio and the sharp fall in bond yields are exercising negative pressure on the interest margin.

The combination of endogenous and additional exogenous ALM hedging ensures that Argenta's commercial strategy fits entirely within the approved RAF.

In order to keep market sensitivity within the risk appetite approved by the Board of Directors for the Bank Pool and not to exceed the NBB's warning light levels, additional interest rate swaps and caps were concluded in 2016. These instruments complement the portfolio of derivative instruments (caps and swaps) that were used in the past to hedge interest rate risk. This exogenous hedging serves to supplement the permanent aim of a maximally endogenous management of the balance sheet.

With the help of a capped interest rate hedge, the pricing of savings accounts can partially keep step with a potential future interest rate increase, whereas without a hedge this would be difficult because of the less frequent repricing of assets.

On the other hand, it has to be possible to give the long-term fixed-rate assets a floating character when interest rates are rising. Using an interest rate hedge, the projected long-term fixed-interest mortgage business can be given a floating rate character in the event of any future rise in interest rates. This provides protection in terms of both income and value.

Under IFRS, strict regulations apply to the financial accounting for hedging. Moreover, not every economic hedge that is used to hedge the interest rate risk is regarded as a hedge under IFRS, potentially adding a degree of volatility to the IFRS result.

Further information on the applied fair value hedges for covering the interest rate risk of a portfolio and on the other hedges can be found in Notes 17 and 27.

#### *Sensitivity analysis – interest rate risk in the banking book*

The structural interest rate risk of the balance sheet is monitored using various risk management tools including economic value and net interest income-based risk benchmarks. The norms are set in the financial policy based on the maximum acceptable loss in the event of a 1 % (100 basis points) change in interest rates.

The following table shows, at 31 December 2016, the interest rate sensitivity of the results over 12 months and of the equity of the Company in the event of a parallel interest rate shock of 100 bp, comparing this with a similar simulation as of the end of 2015. The interest rate shock is assumed to take place in four stages of 25bp: immediately, after 3 months, after 6 months, and after 9 months.

	31/12/2015		31/12/2016	
	+100bp	-100bp	+100bp	-100bp
Effect on earnings over 12 months	16,732,927	34,786,161	17,722,162	-4,349,534
	3.35%	6.96%	3.75%	-0.92%
Impact on equity	-109,469,718	155,218,044	-32,813,630	72,614,271
	-7.30%	10.35%	-1.67%	3.69%

Calculations are performed using a standard hypothesis, assuming a static balance sheet, with the outstanding positions and balance sheet mix at 31 December being held constant.

In the simulations, the following elements are taken into account:

- Loan prepayments (impact of interest rates on the expected Constant Prepayment Rate and the reinvestment fee to be received);
- Expected draw-downs of approved, but not yet fully drawn-down credit facilities at position date;
- Interest rate caps and floors on loans with revisable interest rates;
- Call options in the securities portfolio (weighted average life);
- Value variations of interest rate derivatives to which hedge accounting does not apply (fair value through P&L);
- A floor of 0 % or the current interest rate if negative.

The positive impact on the result over 12 months of an interest rate cut of 100bp was nullified because the interest rate on regulated savings deposits had reached the statutory floor of 0.11%.

The sensitivity of equity to an interest rate increase of 100bp reduced in 2016 owing to the fall and flattening of the yield curve, as a result of which the modelled expected prepayment behaviour increased and embedded caprisk in the Belgian variable mortgage portfolio fell.

Through the exogenous hedging strategy the bank was steered towards a desirable structural interest rate positioning for the present low interest rate climate.

#### *Sensitivity analysis – interest rate risk in the Insurance book*

The following asset and income sensitivity analysis shows the impact within Argenta Assuranties of a parallel interest rate shock on the net interest result and on the other components of equity.

Income sensitivity relates to an impact of a parallel interest rate shock on the net interest result for the first year, on the supposition of flat rates and new business as foreseen in the business plan.

Income sensitivity interest income	Delta 2016	Delta in % baseline scenario	Delta 2015	Delta in % baseline scenario
Interest rates rise by 100 basis points	522,717	1.44%	933,827	2.70%
Interest rates fall by 100 basis points	-290,396	-0.80%	-91,337	-0.30%

A 100 basis points increase in interest rates in 2016 would have increased the net interest result slightly during the first year by EUR 0.93 million (0.52 million in 2015). The impact of a fall in interest rates would have been very small in both 2015 and 2016.

The table below shows the impact of a parallel interest rate shock on the economic value of Argenta Assuranties.

Economic value	Delta 2016	Delta in % baseline scenario	Delta 2015	Delta in % baseline scenario
Interest rates rise by 100 basis points	-7,577,535	-3.15%	-10,971,046	-1.95%
Interest rates fall by 100 basis points	-5,508,661	-1.58%	-17,603,781	-4.53%

In 2015, a 100 basis points increase in interest rates would have had a negative impact of EUR 10.9 million. A 100 basis points fall in interest rates would have had a negative impact of EUR 5.5 million.

In 2016, a 100 basis points increase in interest rates would have had a negative impact of EUR 7.58 million on the economic value. A 100 basis points fall in interest rates would have had a negative impact of EUR 17.60 million.

A floored interest rate fall currently has a greater impact than a parallel 100 basis points increase in interest rates. The impact is mainly situated in the long-term liabilities, which continue to rise in a downward interest rate scenario, with hardly any impact on the market value of the assets.

#### *Strategy for reducing risks to the insurer*

The insurer maintains a prudent ALM policy that seeks to maximize the alignment of the interest rate profile between the investment portfolio and the balance sheet liabilities, with the aim of optimally hedging the interest rate risk.

The table below shows (as an indication of the interest rate structures) the existing interest guarantees attached to the technical provisions linked to the branch 21 products.

	31/12/2015	31/12/2016
Over 4.25% up to 4.99%	1.35%	0.61%
Over 3.50% up to 4.25%	6.50%	4.29%
Over 3.00% up to 3.50%	16.85%	17.46%
Over 2.50% up to 3.00%	14.88%	15.00%
Over 2.00% up to 2.50%	23.47%	24.47%
Over 1.50% up to 2.00%	28.53%	18.63%
Over 1.00% up to 1.50%	7.45%	18.63%
1.00% and less	0.96%	0.90%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>



#### **5.1.2. Spread widening risk**

The return on the investment portfolio is largely determined by the credit spread earned on the investments made. The evolution and fluctuations of the credit spread are often market driven and determined by factors other than those relating to the creditworthiness of the issuer. These market risk factors induce spread widening risk.

These market risk factors induce spread widening risk. Alongside the pure interest rate, they are the main driver of asset returns and the economic value of the investment portfolio. In addition, the market value of the investment portfolio is included in the calculation of the prudential capital base of the bank (CRD IV) and the insurer (Solvency II). For the bank there exist a phasing-in period and a certain amount of national discretion in determining the extent to which unrealised gains and losses on the AFS portfolio affect the capital base.

The pursuit of a cautious investment policy, frequent monitoring of the fluctuations in the economic value of the investment portfolio and measuring the sensitivity of changes in credit spreads are therefore important pillars of healthy portfolio management.

The conduct of sound investment policy is guided by a strict investment framework that determines, based on the creditworthiness of the issuer, the permissible investment level and maximum maturity. This investment policy is shaped by a thorough analysis of the credit sectors and investment files and an active screening of market opportunities.

The evolution of the market value of the investment portfolio is monitored in the Asset and Liability committee. Credit spread sensitivity is calculated and monitored in the ICAAP and ORSA framework and is checked against the RAF.

### 5.1.3. Equities risk

From a strategic allocation perspective, equities complement the existing bond and loan portfolios and are intended to optimize the risk return profile of the portfolio. Within a limited investment framework (limited to the real estate and PPP sector and the Insurance Pool) and subject to compliance with strict investment criteria, the Company has the possibility to take equity positions into its investment portfolio.

The price risk is controlled by subjecting the equity investments to a thorough analysis of underlying fundamentals and by framing the investment policy within the approved risk appetite and assigned limits.

Argenta Assurances has replaced the fund units (of the Argenta Pension Savinds fund) by direct positions to equities and bonds. In this way the equity portfolio has increased in recent years.

In this way the portfolio of individual equities has been built up in a diversified fashion in recent years. This portfolio was managed within a rigorous risk management framework, including limits on size, permitted sectors, market capitalization and concentration.

The Bank Pool decided in 2015 to build up a limited exposure to real estate and PPP (Public Private Partnership)-related equities with a view to developing a wider diversification of the investment portfolio, and to complement the existing bond portfolio.

Further details on this portfolio can be found in Note 14.

### 5.1.4. Property risk

The evolution of real estate prices has an influence on lending to individuals and also influences the credit risk through the giving of property as collateral. The Company has here a concentration in lending to private individuals in Belgium and the Netherlands, more particularly in the form of retail mortgage lending. This makes the company dependent on developments in the housing market.

The possibility has existed in the Company since 2015 to develop a limited portfolio of indirect real estate investments. This is allowed only under strict conditions, both with regard to the type of investments and in terms of the concentration risks.

Argenta Spaarbank and Argenta Assuranties have a limited room for investment, which can include (indirect) real estate investment under strict conditions governing both investment type and concentration risks. Within these limits, a number of loans were made to real estate counterparties.

Further information on this limited portfolio can be found in Note 16.



## 5.2. Liquidity risk

Liquidity risk is the risk of loss, or of adverse change in the financial situation, as a direct or indirect consequence of insufficient liquidity being available to meet financial obligations. This may be the result of:

- An unexpected prolongation of the outstanding receivables, e.g. a loan default;
- The risk, in the Bank Pool, of a greater portion of credit lines being drawn down or more savings deposits being withdrawn;
- The risk, in the Insurance Pool, that payment obligations increased owing to a rising number of claim events, or early retirements or surrenders, as a result of which Argenta is unable to meet its payment obligations;
- The risk that the necessary financing transactions cannot be undertaken (or can be undertaken only at disadvantageous conditions);
- The risk that assets can be liquidated only at a severe mark-down, owing to a shortage of interested counterparties on the market.

Like any bank and insurer, Argenta Group plays particular attention to monitoring liquidity risk.

The Asset and Liability Committee monitors the liquidity ratios on a permanent basis. The management framework is clearly defined and detailed in the financial policy.

For measuring, monitoring, checking and reporting on the liquidity risk, the Company has a specially adapted management information system (MIS), including a contingency plan, in order to be able to adequately manage its liquidity in both normal and exceptional circumstances.

### *Liquidity at the bank*

The inability of a financial institution to anticipate and take into account unforeseen falls or changes in its sources of financing can affect its ability to honour its obligations when they fall due.

Liquidity management is central to overall bank management and bank supervision. The integration of specific liquidity standards within the new capital regulations endorses the importance of robust liquidity management in the banking sector. The Bank Pool therefore takes liquidity policy very seriously.

The liquidity risk appetite is managed in the Bank Pool's RAF by flashing light levels on three risk indicators, namely:

- The LCR (Liquidity Coverage Ratio) tests the liquidity buffer against a pre-defined outflow of financial liabilities over a 1 month period;
- The NSFR (Net Stable Funding Ratio) compares available liquidity against required liquidity over a one-year period;
- the AER (Asset Encumbrance Ratio) compares the amount of unencumbered assets with the volume of protected deposits.

The RAF sets a minimum LCR limit of 105 %, but in practice a ratio of at least 125 % is sought so as to ensure that the Argenta Group maintains a comfortable liquidity situation at all times.



In 2016, the NBB established minimum thresholds, the height of which is a function of the importance of protected deposits within a bank's overall funding structure. As a category 3 bank, the Company is required to respect a minimum threshold of 80% (recovery plan) and 85% (flashing light) within the strict application of the AER.

The daily liquidity management, the definition of additional Early Warning Indicators and the organisation of stress tests are included in the Liquidity Contingency Plan.

Daily reports on the funding situation are distributed amongst a broad target audience within Argenta Group, including all members of the Executive Committee. In other words, senior management is involved in liquidity management on a continuous basis.

For the SSM a dossier is compiled on the Internal Liquidity Assessment Process (ILAAP). This dossier has both a qualitative and a quantitative section and is part of the Supervisory Review and Evaluation Process (SREP).

The qualitative section consists essentially, in the first place, of a self-assessment template in which activities are required to be scored on the basis of the 13 'sound principles of liquidity risk management' as published by the BCBS. This also has to be supported by a variety of back-up documentation (including policies, contingency plans, business plans, RAF) which give the SSM an insight into the liquidity risk (management).

In addition, there is a quantitative part aimed primarily at quantifying the liquidity situation and risks. This is achieved by adding all sorts of attachments to this dossier, for example the liquidity stress tests and results of other measures.



Argenta Spaarbank's liquidity model can be summarized as follows:

- A substantial base of customer deposits;
- Total funding independence from the interbank market;
- A low loan-to-deposit ratio;
- A liquid securities portfolio.

In this way Argenta Spaarbank does not have to go to the interbank and professional market to fund itself. It has, however, developed the capabilities to do this, if either i) yield considerations make it appropriate to do so, or ii) new legal requirements are imposed in the future to have certain types of debts on the balance sheet.

Repurchase agreements are concluded as and when appropriate as part of liquidity management or to take advantage of investment opportunities in the financial market.

#### *Liquidity sources of the Bank Pool*

Funding policy is directed at obtaining funding from individual customers through current and savings accounts and term deposits and retail savings certificates. Customer deposits constitute the most important primary funding source of the Bank Pool's banking activities.

These deposits can be considered as both sources of liquidity and sources of liquidity risk. Amounts held in private individuals' current and savings accounts can be withdrawn on demand or at short notice, but nevertheless provide an important contribution to the stability of the long-term funding base. This stability therefore depends on maintaining the account holders' confidence in Argenta Spaarbank's solvency, profitability and risk management.

Sources of funding	2015	2016
Deposits from central banks	0.00%	0.00%
Deposits from credit institutions	0.31%	0.00%
Retail customer deposits	91.74%	92.13%
Bank savings certificates sold to retail customers	4.26%	3.53%
Bonds sold to retail customers	0.00%	0.00%
Bonds sold to institutional investors	0.00%	0.00%
Subordinated debt sold to retail customers	1.03%	0.44%
Subordinated debt sold to institutional investors	0.22%	1.49%
Other liabilities	2.44%	2.41%
Total liabilities	100.00%	100.00%
<b>Total liabilities in EUR:</b>	<b>32,189,228,891</b>	<b>34,315,068,573</b>

### Maturity analysis at the bank

Notes 14 and 15 give further details of the residual maturities of the available-for-sale financial assets and loans and receivables. The table below shows a maturity analysis for the financial liabilities held for trading, the financial liabilities measured at amortised cost, derivatives used for hedging purposes and other liabilities.

2015 financial year	< 3 months	< 12 months	1-5 years	> 5 years
Deposits from central banks	0	0	0	0
Financial assets held for trading	0	0	0	0
Financial liabilities at amortised cost				
• Deposits from credit institutions	100,914,580	0	0	0
• Retail funding - deposits with no fixed term	26,995,007,072	0	0	0
• Retail funding - fixed-term deposits	128,024,145	290,497,197	1,859,232,418	256,912,842
• Retail funding - savings certificates	44,780,323	105,403,056	1,222,541,281	0
• Debt certificates - bonds	0	0	0	0
• Subordinated loans	103,847,704	144,916,024	153,205,525	0
Derivatives used for hedging	34,857,363	104,572,089	376,036,469	245,864,286
Other liabilities	48,030,025	144,090,074	0	0
<b>Total</b>	<b>27,455,461,212</b>	<b>789,478,440</b>	<b>3,611,015,693</b>	<b>502,777,128</b>

2016 financial year	< 3 months	< 12 months	1-5 years	> 5 years
Deposits from central banks	0	0	0	0
Financial assets held for trading	0	0	0	0
Financial liabilities at amortised cost				
• Deposits from credit institutions	1,389,829	0	0	0
• Retail funding - deposits with no fixed term	28,604,515,155	0	0	0
• Retail funding - fixed-term deposits	209,721,961	543,910,425	1,899,912,202	357,223,215
• Retail funding - savings certificates	60,659,878	425,410,939	724,413,218	0
• Debt certificates - bonds	0	0	0	0
• Subordinated loans	10,330,735	54,704,402	595,428,863	0
Derivatives used for hedging	65,466,436	86,692,881	419,348,826	379,192,006
Other liabilities	46,945,768	140,837,303	0	0
<b>Total</b>	<b>28,999,029,762</b>	<b>1,251,555,950</b>	<b>3,639,103,109</b>	<b>736,415,221</b>

The interest streams of the swaps posted under 'financial liabilities held for trading', and 'derivatives for hedging purposes' are included in the totals. The fixed and variable rates as of 31 December 2016 are used in calculating this interest for the respective fixed and variable parts of the interest rate swaps concerned.

For this table, demand deposits, special deposits and regulated savings deposits have been classified in the < 3 months bracket.

The bulk of the 'subordinated liabilities' as of 31 December 2016 consists of the EUR 500 million Tier 2 loan offered to institutional investors. The balance consists of subordinated certificates.

#### *Reporting to the bank's supervisor*

The table below shows the liquidity ratios and liquid financial assets of the Bank Pool as reported to the supervisory authority.

	31/12/2015	31/12/2016
LCR	180%	178%
NSFR	143%	145%
<b>Breakdown of liquid financial assets</b>		
Cash and cash equivalents with (central) banks	512,327,845	905,821,915
ECB-eligible securities	8,784,054,827	7,368,718,444
Securities that can be liquidated through sale	751,355,153	777,236,923
<b>Balance sheet total</b>	<b>33,862,045,625</b>	<b>36,156,328,951</b>



#### *Liquidity at the insurer*

The liquidity risk at the insurer is that of company lacking liquidity or being unable to raise or release this at an acceptable price to meet expected and unexpected cash demands from policyholders and other contractual parties. Liquidity risk may result from both insurance-specific and market risks.

For the insurance-specific risks, the liquidity situation is closely related with the technical provisions. For the insurance contracts the risk of early termination is considered part of the underwriting risk.

The market liquidity risk is the risk of the difficulty or impossibility of selling positions at acceptable market prices. In addition there is a risk that the necessary funding activities cannot be carried out in order to raise sufficient outside resources.

For the Insurance Pool a LCR (Liquidity Coverage Ratio) is calculated with subsequent monitoring of the cumulative maturity gap. The LCR amounts to 5.110% in 2015 and increased to 9.424%.

Future liquidity is monitored and limited by comparing the cash flow profile of the assets and liabilities against each other on a quarterly basis and taking action (balance sheet adjustment, setting up a line of credit) if needed.

The existing gap between the portfolio and the opposing insurance contracts is important and is monitored systematically. This monitoring is part of the periodic liquidity gap analysis. These management measures include adjusting the balance sheet through proactive initiatives to keep the funds released from the insurance contracts with the Company and setting up lines of credit with financial institutions. The maximum cumulative liquidity gap in relation to the free repo capacity amounts in 2016 to 13.80% compared to 6.62% in 2015.

The notes to the respective assets and liabilities items include information on the maturities of the respective financial instruments.

Argenta Assuranties has no liquidity-related covenants with external parties, making this issue irrelevant to the context of liquidity risk.

## 5.3. Credit risk

### *General*

Credit risk is defined as the risk of loss, or of adverse change in the financial situation, as a direct or indirect result of a decline in the creditworthiness of issuers (or guarantors) of securities, of counterparties and of any debtor to whom the institution is exposed.

This risk arises in both traditional lending and in investment activities (other interest-bearing assets). It is inextricably linked to a large part of the Argenta Group's activities. For the insurer there is also the reinsurer default risk.

A weakening of the credit quality of the Company's borrowers and counterparties, a general deterioration of Belgian, Dutch or global economic situation or a decrease caused by systemic risks can affect the recoverability of outstanding loans and the value of the Company's assets, requiring an increase of the provision for non-performing and doubtful loans, as well as other provisions.

The management of credit risk is governed by means of appropriate and regularly updated policies.

All entities and departments have adequate measuring instruments, guidelines and procedures with which to manage credit risk. These include a fully independent loan approval process with set limits for creditworthiness, monitoring procedures, and overall indicators of the quality of the retail loan portfolio, the investment portfolio and the local and regional government lending portfolio.

Governance is also supported by a number of (consultation) committees like the Rating Consultation, the Investment Consultation, the Retail Credit Risk Committee, the Asset & Liability Committee and the Group Risk Committee.

### *Credit risk management in 2016*

For the Argenta Group there are essentially three sub-areas of importance for credit risk: the market for mortgage lending to individuals (in both Belgium and the Netherlands), the investment portfolio, and the portfolio of loans to local and regional authorities. Credit risk management is therefore focused on these three segments.

Argenta was highly successful in 2016 with its acceptance and (pre-)legal recovery policy for retail loans and in further diversifying its investment portfolio while maintaining high asset quality. In 2016, attention was again paid to expanding lending to and investments in local and regional authorities.

The risk appetite level applied appears in the RAF. For monitoring credit risk in both the retail credit and investment portfolios the RAF contains indicators linked to portfolio quality and concentration risk .

The RAF was fine-tuned in 2016 in the retail credit portfolios by separating out the limits for the Dutch and Belgian mortgage portfolios. With respect to the investment portfolio the RAF was expanded with an indicator for monitoring indirect property investments and loans to public entities. In 2016, a prudent acceptance and investment policy was again a permanent focus. Such an approach is still considered to be the most efficient first line of defence par excellence.

For retail credit portfolios, an enhanced reporting dashboard was developed following the revision of the retail credit risk policy in 2016.



The non-retail investment framework remains focused on strong counterparty quality. As in 2015, so too in the course of 2016, in part as a reaction to the low interest rate environment, the Company continued to diversify selectively into companies investing indirectly in property and into securities of or loans to local authorities.

The application and practical implementation of the investment policy is also supported by the Investment Consultation, in which representatives of the Executive Committee, Treasury and Investment Management and the Credit Risk Analysis department in the first line, and Risk in the second line, discuss and decide on investment issues.

In the context of an appropriate and prudent risk management, all banking and corporate counterparties were subjected during 2016 to credit analysis over a one-year time span.

The results of rating reviews are discussed in the monthly Rating Consultation, that reports to ALCO. This consultation ratifies proposed ratings or decides on the assignment of internal ratings, following a well-defined governance framework and with two separate decision levels.

Internal ratings or rating indications are also assigned to counterparties catalogued as local and regional authorities. These are relevant in the acceptance context and are also used for monitoring.

For regulatory capital calculations, Argenta Group continues, as agreed with the regulatory authority, to apply the standardized approach to governments. For bank and corporate counterparties it uses the FIRB approach.

Within the selected FIRB governance framework, the FIRB models for banks and corporates were in 2016 again subjected to annual reviews. The internal rating models are subjected to appropriate critical analysis on an annual basis.

Further attention was paid to the development and progress of the economic capital calculations for credit risk.

In each quarter of 2016, the investment portfolios were subjected to the customary thorough analysis, including a risk assessment, with specific attention to the further portfolio diversification that took place in 2016.

This analysis forms the basis of regular reporting to, and discussion within, ALCO, the Executive Committee and the Board of Directors.

#### ***Credit risk and the Basel Capital Accord***

The Bank Pool has many years' experience in granting and managing mortgage loans to retail customers, resulting in a history of low loan losses.

Retail customers include private individuals and self-employed professionals having their customary place of residence in Belgium (the Belgian activities) or the Netherlands (the Dutch activities) and that use Argenta Spaarbank for their normal non-professional credit needs.

On the basis of this policy option and its above-mentioned long experience, Argenta Spaarbank has therefore opted to perform its mortgage lending under the Basel Capital Accord, on the basis of internal ratings and to calculate the capital adequacy requirements according to the (F)IRB method, subject to exceptions that are not material. This means that a risk category is assigned to each loan when granted. To this end, the bank has, where applicable, itself developed one or more models. In 2016, important steps were taken in the further development of internal models for the Dutch mortgage portfolio.

A distinction is made between PD (probability of default) and LGD (loss given default) models. For the retail credit portfolios, for which an internal rating based system has been selected, both a PD model and an LGD model have been developed. Every month, the PD and LGD models are applied to the total mortgage loan portfolio in order to calculate the capital requirement for unforeseen losses.



### Loans and receivables in arrears and amounts in arrears

The Company constantly reviews its portfolio for payment arrears. The table below summarizes the financial assets in the 'loans to and receivables from other customers' heading on which payment arrears have been ascertained but for which no impairments have been recognised on an individual basis.

The figures here relate to the total amount of outstanding loans (total exposure) rather than the total amount of arrears.

These amounts also include loans which are only one or two days in arrears or which are temporarily in arrears due to the possible delayed operational processing of instalment payments (including by direct debit).

As at 31/12/2015	≤ 90 days	90 days ∠ 180 days	180 days ∠ 1 year	> 1 year
Consumer loans	5,589,853	270,057	76,271	25,444
Mortgage loans	955,933,600	42,742,812	24,331,941	26,351,093
Instalment loans	17,303,985	713,516	8,908	282,586
Demand deposits	2,656,151	58,013	49,873	1,823,647
Other loan receivables	0	0	0	0
	<b>981,483,589</b>	<b>43,784,398</b>	<b>24,466,993</b>	<b>28,482,770</b>

As of 31/12/2016	≤ 90 days	90 days ∠ 180 days	180 days ∠ 1 year	> 1 year
Consumer loans	4,398,888	110,654	16,391	18,416
Mortgage loans	886,920,548	36,223,469	13,714,237	10,604,027
Instalment loans	14,547,928	141,125	476,955	5,918
Demand deposits	2,281,635	87,309	55,708	1,174,160
Other loan receivables	0	0	0	0
	<b>908,148,999</b>	<b>36,562,557</b>	<b>14,263,291</b>	<b>11,802,521</b>

The above loans and receivables were either not yet considered as in default or there were sufficient guarantees that no impairments needed to be recognised on an individual basis.



### Effective arrears (capital and interest)

The tables below summarize the effective arrears (principal and interest), in other words, which arrears are effective (i.e. without mentioning the total amount of the loan in question).

The 'demand deposits/advances' category consists primarily of overdraft facilities for which the entire amount goes into arrears if the credit line is exceeded.

As of 31/12/2015	<= 90 days	90 days ∠ 180 days	180 days ∠ 1 year	> 1 year
Consumer loans	285,111	17,754	3,583	699
Mortgage loans	7,876,294	874,965	665,414	1,701,962
Instalment loans	198,808	6,781	874	10,081
Demand deposits	2,656,151	58,013	49,873	1,823,647
Other loan receivables	0	0	0	0
	<b>11,016,364</b>	<b>957,513</b>	<b>719,744</b>	<b>3,536,389</b>

As of 31/12/2016	<= 90 days	90 days ∠ 180 days	180 days ∠ 1 year	> 1 year
Consumer loans	384,324	4,793	1,963	1,098
Mortgage loans	9,202,459	955,431	817,289	883,271
Instalment loans	189,035	8,936	12,162	1,438
Demand deposits	2,281,635	87,309	55,708	1,174,160
Other loan receivables	0	0	0	0
	<b>12,057,453</b>	<b>1,056,469</b>	<b>887,122</b>	<b>2,059,967</b>

There are no arrears in any other category of financial assets or the sub-categories distinguished within them.

### Impairments determined on an individual basis

The following table gives the asset categories in which individually determined impairments have been recognised, along with the respective amounts.

	Gross book value of impaired assets as of the end of 2015	Individually assessed impairments on assets in 2015	Gross book value of impaired assets as of the end of 2016	Individually assessed impairments on assets in 2016
<b>Available-for-sale financial assets</b>				
Fixed-income securities	18,224,283	4,207,085	5,309,693	375,066
Public institutions	0	0	0	0
Credit institutions	0	0	0	0
Securities of other counterparties	18,224,283	4,207,085	5,309,693	375,066
Non-fixed-income securities	12,223,313	2,675,546	15,860,242	2,282,178
<b>Total for available-for-sale financial assets</b>	<b>30,447,596</b>	<b>6,882,631</b>	<b>21,169,935</b>	<b>2,657,244</b>
<b>Loans and receivables</b>				
Consumer loans	2,547,519	2,613,224	1,994,982	2,019,249
Mortgage loans	185,399,501	26,089,716	190,704,467	23,211,571
Long-term loans	3,793,525	339,962	3,415,567	398,600
Advances/overdrafts	1,602,296	1,277,134	1,060,064	938,951
Other loan receivables	899	899	0	0
<b>Total loans and advances</b>	<b>193,343,740</b>	<b>30,320,935</b>	<b>197,175,080</b>	<b>26,568,371</b>

At the end of 2015, EUR 30,320,935 of impairments had been recorded on individual items in the loans and receivables portfolio. At the end of 2016, EUR 26,568,371 of impairments had been recorded on individual items in the loans and receivables portfolio. There were also individual impairments of EUR 2,657,244 in the AFS portfolio.

The following tables show the changes to the individual impairments for the 2015 and 2016 financial years. Further details on the overall earnings impact (including direct write-downs and recoveries) are to be found in Note 38.

	Opening balance 31/12/2014	Increase via P&L	Decrease via P&L	Closing balance 31/12/2015
<b>Available-for-sale financial assets</b>				
Fixed-income securities	114	4,206,971	0	4,207,085
Public institutions	0	0	0	0
Credit institutions	0	0	0	0
Securities of other counterparties	114	4,206,971	0	4,207,085
Non-fixed-income securities	2,847,739	1,261,777	1,433,971	2,675,545
<b>Total for available-for-sale financial assets</b>	<b>2,847,853</b>	<b>5,468,748</b>	<b>1,433,971</b>	<b>6,882,630</b>
<b>Loans and receivables</b>				
Consumer loans	3,468,991	717,161	1,572,928	2,613,224
Mortgage loans	34,868,647	22,155,607	30,934,538	26,089,716
Long-term loans	1,068,149	89,081	817,268	339,962
Advances/overdrafts	2,869,065	-1,462,432	129,499	1,277,134
Other loan receivables	105,415	0	104,516	899
<b>Total loans and advances</b>	<b>42,380,267</b>	<b>21,499,417</b>	<b>33,558,749</b>	<b>30,320,935</b>

	Opening balance 31/12/2015	Increase via P&L	Decrease via P&L	Closing balance 31/12/2016
<b>Available-for-sale financial assets</b>				
Fixed-income securities	4,207,085	0	3,800,079	407,006
Public institutions	0	0	0	0
Credit institutions	0	0	0	0
Securities of other counterparties	4,207,085	0	3,800,079	407,006
Non-fixed-income securities	2,675,545	698,202	1,091,569	2,282,178
<b>Total for available-for-sale financial assets</b>	<b>6,882,630</b>	<b>698,202</b>	<b>4,891,648</b>	<b>2,689,184</b>
<b>Loans and receivables</b>				
Consumer loans	2,613,224	235,689	829,664	2,019,249
Mortgage loans	26,089,716	19,336,224	22,214,368	23,211,572
Long-term loans	339,962	344,556	285,918	398,600
Advances/overdrafts	1,277,134	-1,178,726	-840,544	938,952
Other loan receivables	899	0	899	0
<b>Total loans and advances</b>	<b>30,320,935</b>	<b>18,737,743</b>	<b>22,490,305</b>	<b>26,568,373</b>

### *Impairments determined on a portfolio basis*

Collective IBNR impairments are calculated and recognised for all retail credit portfolios for which Basel credit risk models have been developed.

The table below gives an overview of the exposure at default (EAD) and the collective impairments (IBNR) recognised at year-end.

Portfolio	31/12/2015		31/12/2016	
	EAD	IBNR	EAD	IBNR
Port. Aspa Belgium	8,714,321,534	1,258,535	9,937,803,067	1,414,297
Port. Aspa Netherlands	13,380,730,800	4,875,207	15,457,089,202	8,236,332
Green Apple	1,113,369,721	346,487	0	0
Port. CBHK	367,349,714	395,471	300,604,257	346,454
Port. ARAS	694,564,143	377,650	787,994,573	383,740
<b>Totaal</b>		<b>7,253,350</b>		<b>10,380,823</b>

The IBNR impairments have risen from EUR 7,253,350 as of 31 December 2015 to EUR 10,380,823 reflecting the higher mortgage loan portfolio. This increase is the result, among other things, of a cautious UTP (unlikely to pay) flagging in the Netherlands.

In addition to the IBNR provision, an impairment is also recognised, where necessary, for collectively assessed financial assets. This portfolio-based impairment has been recognised solely for an MBS portfolio classified under 'loans and receivables'.

Finally, a provision of EUR 860,000 was set up in 2015, reflecting a best estimate of the additional impairments to be recognised on loans as a result of further refinements to the internal processes for determining impairments to ensure full compliance with the EBA regulation here. As of 31 December 2016 this provision had fallen to EUR 0 because the impairments in question were automatically calculated and are contained in the other impairments.

### *Collateral*

Personal guarantees or collateral are always required when granting mortgage loans. The lower a borrower's creditworthiness, the more security he will be required to provide. Under the foreclosure policy, it occasionally happens that a certain collateral item is acquired and is recorded in the balance sheet.

For such collateral (here, the properties on which a mortgage or mortgage mandate is registered), new individual estimates are made whenever loans to which the collateral is attached are deemed in default. All material collateral is reviewed periodically using a statistical method.

### *Foreclosure policy*

Whenever all other means of obtaining financial settlement for a loan in default have been exhausted, the Company will, when property is available, proceed to a private or public sale.

There were 222 private and public sales in 2016 (compared with 343 in 2015), including sales relating to loans with an NHG guarantee in the Netherlands, of which the sale proceeds did not cover the full amounts receivable. The total remaining debt amounted here to EUR 4,641,850 (compared with EUR 3,854,757 in 2015).

Thanks to the conservative loan policy and the strict monitoring strategy, loan losses in Argenta's various fields of activity have been low in recent years.

### *Forbearance*

At the end of 2014, based on the EBA definition of forbearance, the necessary policy documents were completed, with adjustments made to the internal credit systems for better recording of the files concerned. The adjustments relate to refinancings and extensions following on payments arrears.

	31/12/2015	31/12/2016
Total exposures with forbearance measures	16,797,144	47,496,688
Performing exposures with forbearance measures	9,438,117	24,319,665
Non-performing exposures with forbearance measures	7,359,027	23,177,022
Accumulated impairments and provisions in respect of these exposures	683,898	2,202,705
Collateral received on exposures with forbearance measures	14,617,198	44,689,537

The increase is mainly due to the more precise recording of forbearance in the credit systems.

The forbearance files designated as non-performing are always subject to 'individual assessment'. This table includes, for all forbearance files, the amount of collateral received. This demonstrates the existence here of significant collateral back-up.

### *Outstanding credit risk in the banking pool*

The total credit risk exposure comprises the carrying value of financial assets on the balance sheet (the major part of the asset side of the balance sheet), the calculated exposure to financial derivatives, and specific off-balance-sheet items (including financial guarantees and loan commitments) as specified in the equity legislation (Basel). The table below shows the outstanding credit risk of the banking pool as reported in COREP.

Total exposure to credit risk	31/12/2015	31/12/2016
Total on-balance sheet	33,764,584,249	35,996,526,393
Total off-balance sheet	2,071,892,201	1,787,783,451
Total derivatives	167,530,969	185,611,883
	<b>36,004,007,419</b>	<b>37,969,921,727</b>

Further information on off-balance sheet items can be found in Note 41. A more detailed explanation on the outstanding credit risk can be found in the Basel Pillar 3 disclosures that are placed every year on the Argenta website ([www.argenta.be](http://www.argenta.be)).

### *Concentration of credit risk*

This concentration may consist of various elements including a concentration in lending to an individual counterparty or group of inter-related counterparties (single name concentration or counterparty concentration). Concentration of lending can also arise through an uneven distribution among sectors or countries/regions (sector concentration).

The latter risk may arise due to significant exposure to groups of counterparties where the probability of default is driven by common underlying factors.

The credit risk management policy includes limits for concentration risk. These limits are systematically monitored and reported on. One of these limits relates to the maximum exposure per counterparty in retail lending, and stipulates that this maximum exposure to a single retail counterparty may never exceed EUR 1 million.

Larger credit amounts are granted only by explicit decision of the Credit Committee and the Executive Committee.



The table below shows the percentage distribution of the different types of loans and receivables within the 'loans and receivables from other customers' heading. The 'other loan receivables' contains a limited MBS portfolio.

	2015		2016	
	Carrying values	Percentage distribution	Carrying values	Percentage distribution
Consumer loans	97,424,542	0.39%	97,669,919	0.36%
Mortgage loans	24,557,026,789	97.50%	26,830,072,433	97.60%
Long-term loans	498,980,590	1.98%	536,848,529	1.95%
Advances/overdrafts	6,072,677	0.02%	3,925,891	0.01%
Other loan receivables	27,025,034	0.11%	21,600,896	0.08%
	<b>25,186,529,632</b>	<b>100.00%</b>	<b>27,490,117,668</b>	<b>100.00%</b>

Potential concentration risks resulting from being present on just two mortgage markets (Belgium and the Netherlands) are mitigated by a limitation of the credit risk per individual dossier, as well as a strict monitoring of developments on the Dutch and Belgian mortgage and residential real estate markets.

In addition, the risk is diversified by granting a large number of loans of limited amounts, spread across Belgium and the Netherlands (and separate regions). The spreading of lending in time (with loans granted every week / monthly) has the effect of tempering risks, in that loans are granted in both strong and weak economic periods.

The basis for the quantitative assessment of the concentration risk is provided by the analysis of the composition of the portfolio (balance) by economic sectors (governments & public authorities, credit institutions, other loans including corporate bonds, mortgage lending and other retail lending) and countries.

#### *Investment portfolio*

The Company classifies most of the investment portfolio as 'available-for-sale financial assets'. The main part of this portion of the investment portfolio consisted at 31 December 2016 of bonds of 'public authorities' (42.36 % in 2016 versus 46.09 % in 2015) . The 'credit institutions' category represents 22.34 % at 31 December 2016. The 'securities – other counterparties' category has risen from 30.25 % to 34.22 %.

	2015		2016	
	Carrying values	Percentage distribution	Carrying values	Percentage distribution
Fixed-income securities				
Public authorities	5,034,554,702	46.09%	4,530,987,182	42.36%
Credit institutions	2,488,584,084	22.78%	2,389,603,913	22.34%
Securities other counterparties	3,304,284,798	30.25%	3,660,802,854	34.22%
Non-fixed-income securities				
Investment funds/equities	96,480,974	0.88%	115,698,131	1.08%
	<b>10,923,904,558</b>	<b>100.00%</b>	<b>10,697,092,080</b>	<b>100.00%</b>

In the investment portfolio, concentration risk can affect credit risk. Concentration risk may arise due to a large overall position to individual counterparties, or a large overall position in a number of positively correlated counterparties (i.e. parties that will default together under similar circumstances). Avoidance of concentrations is an important factor in the Company's credit risk strategy.

The following table shows the geographic breakdown (%) of the government bonds classified as 'available-for-sale'. The table below documents a large exposure to Belgium (Company head office location).

	31/12/2015	31/12/2016
Belgium	57.62%	57.51%
Ireland	7.05%	7.88%
Spain	4.28%	5.15%
Poland	3.68%	3.99%
Italy	4.94%	2.45%
Austria	2.16%	2.42%
Netherlands	2.02%	3.01%
Slovakia	2.84%	1.42%
Slovenia	3.29%	3.15%
Latvia	1.89%	2.04%
Lithuania	2.16%	2.32%
Czech Republic	2.22%	2.40%
Iceland	1.25%	0.95%
Germany	1.01%	1.11%
Sweden	0.50%	0.56%
Romania	0.37%	0.42%
Bulgaria	0.30%	0.33%
Mexico	0.42%	0.47%
France	1.22%	1.40%
Other	0.78%	1.02%
<b>Totaal</b>	<b>100.00%</b>	<b>100.00%</b>

The table below shows the rating level of the entire 'available-for-sale assets' portfolio. More than 98 % of the portfolio has an 'investment grade' rating.

Additional information on this portfolio can be found in Note 14.

	31/12/2015	31/12/2016
Investment grade	98.06%	98.11%
Below investment grade	1.69%	1.84%
Not rated	0.25%	0.05%
<b>Totaal</b>	<b>100.00%</b>	<b>100.00%</b>

The 'held-to-maturity assets' item contains securities amounting to EUR 614,660,002 (EUR 592,167,023 at 31 December 2015), issued mainly by the Belgian federal and regional authorities.

The financial policy referred to above establishes which bonds and which ratings may be considered for investment. The ratings of all fixed-income securities are then systematically monitored. If, after purchase, the rating of a bond drops below the set minimum rating requirement, the bonds concerned will be discussed again by ALCO and the Rating Consultation (RC). ALCO, and consequently the Company's Executive Committee, must then make an explicit judgement on whether or not to maintain the position. The positions maintained are also reported to the Risk Committee of the Board of Directors.

### Note on encumbered assets

By circular 2015/03 the Belgian regulator brought into effect in the Belgian prudential framework the guidelines of the European Banking Authority (EBA) of 27 June 2014 on the disclosure of encumbered and unencumbered assets. This disclosure is not about the Company's credit risk from its debtors, but a general disclosure of its encumbered assets.

The institutions are required, on an advancing basis, to disclose basic information about the previous twelve months based on median values of at least quarterly data. Below is an overview of the encumbered assets at the Company as reported as of 31 December 2015 and 2016, together with the average for 2016.

	31/12/2015		31/12/2016		average 2016	
	Nominal value	Market value	Nominal value	Market value	Nominal value	Market value
Collateral for derivatives (caps and swaps)	419,032,000	485,653,196	559,469,000	635,725,745	541,443,167	607,061,611
Collateral for repo transactions	343,840,735	415,772,455	218,529,000	269,081,575	222,074,272	270,778,314
Collateral for Bank Card Company	35,000,000	35,123,886	31,000,000	33,118,285	31,000,000	33,683,674
<b>Total given collateral</b>	<b>797,872,735</b>	<b>936,549,537</b>	<b>808,998,000</b>	<b>937,925,605</b>	<b>794,517,439</b>	<b>911,523,599</b>
Collateral NBB credit line	250,000,000	272,322,206	250,000,000	261,525,000	250,000,000	263,776,250

In this way, at the end of 2015, a nominal EUR 762,872,735 was encumbered in the context of derivatives and repos and a nominal EUR 35 million in connection with the use of credit cards by the Company's customers. In the context of the collateral management EUR 15,300,000 in cash was paid in respect of derivatives and another EUR 5,758,000 for repos. No cash was received in the context of executed repo transactions or derivative instruments.

At the end of 2016, a nominal EUR 777,998,000 was encumbered in respect of derivatives and repos and a nominal EUR 31 million in connection with the use of credit cards by the Company's customers. In addition, EUR 28.9 million of cash was paid and EUR 29.5 million cash received in respect of collateral management for derivatives. For repo transactions at Argenta Assuranties the amounts are EUR 3,980,000 cash paid and EUR 594,000 cash received.

Argenta Spaarbank has not issued covered bonds and the loans that were previously securitized are, as already explained, back in the Bank Pool balance sheet. The bank has a EUR 250 million credit line with the NBB, for which securities will be encumbered as and when this credit line is used.

## 5.4. Insurance-technical risks

### 5.4.1. Overview of insurance-technical risks

The insurance-technical risk consists of i) the underwriting risk and ii) the risk of failure of the reinsurer.

The underwriting risk includes generally all risks associated with the nature of the subscription of insurance activities. It is the risk of loss of future earnings and capital caused by the difference between expected and actual payments.

For property and casualty insurance, the company's results depend mainly on the degree to which actual claims payments correspond to the principles applied in pricing products and in determining the level of the technical provisions.

For life insurance, the insurance-technical risk includes changes in surrender behaviour, differences between expected and actual (death) benefit payments and policy processing costs.

In health insurance both types of risk - those specific to life insurance and those specific to casualty insurance - exist together.

The Insurance Pool applies a number of procedures in order to maintain control of the insurance-technical risk.

Policies covering acceptance, remediation, pricing and reserve-setting are determined and adjusted by continuously monitoring the technical results, the portfolio profile and the adequacy of the technical provisions. In 2016, the underwriting risk policy here was approved by the Board of Directors.

A clear acceptance policy for well-defined target groups serves to limit the acceptance risk. Whenever a new product is developed, all possible risks are taken into consideration in order to reduce the underwriting risk. Continuous monitoring enables the necessary measures, such as any price adjustment, to be taken in good time.

The income and value stability of the products is monitored by the following RAF indicators:

- Earnings at risk 80%: income volatility across all risks / net income before taxes (in a 1 year in 5 perspective);
- Value at risk 95%: value volatility across all risks / available economic capital (in a 1 year in 20 perspective);
- NII margin (Net Interest Income margin): interest margin (Year-To-Date, annualized) compared to the limits required for 8% ROE and 0% ROE taken from the Business Plan;
- New Business Margin Life and Value New Business Life: Value of Life production for the financial year if 8% ROE target is achieved against discounted premiums;
- (Aras solo) Combined Ratio General Non-Life including reinsurance;
- (Aras solo) Combined Ratio Health.

The adequacy of the reserves or Liability Adequacy Test (hereinafter LAT) is tested in accordance with the same policy.

These are systematically examined for adequacy. If the reserves are considered inadequate, a decision is made in most cases to assign supplementary provisions and/or adjust the pricing and risk acceptance strategies or to take other initiatives.

The Insurance Pool also uses reinsurance to limit, to mitigate claims volatility and to improve the solvency ratios. The retention levels and limits of the reinsurance treaties are determined based on Argenta's acceptance policy and risk appetite and are enshrined in the 'Reinsurance' policy. This policy also describes how the risk of reinsurer failure is managed. The Insurance Risk Committee ('VRC') tracks these risks on a permanent basis.

The main insurance risks are mortality and longevity risk, morbidity risk, risks arising from charges, release risk, premium and reserve risk and catastrophe risk.

### ***Mortality and longevity risk***

The mortality risk is the risk of loss or of adverse change in the value of insurance liabilities caused by changes in the level, trend or volatility of mortality rates, where an increase in the mortality rate leads to an increase in the value of insurance liabilities. This risk is mitigated by setting limits on acceptance policy, regularly assessing the mortality tables and by concluding reinsurance treaties.

The longevity risk is the risk of loss or of adverse change in the value of insurance liabilities caused by changes in the level, trend or volatility of mortality rates, where a fall in the mortality rate leads to an increase in the value of insurance liabilities. This risk is managed, among other things, by regular assessment of the mortality tables, choice of tariff structure, limiting contract periods and adjusting rates at policy renewal dates.

<sup>3</sup> For Aras: Aras solo Branch 21 Life

Mortality and longevity risk is viewed by Argenta Assuranties as a sub-risk. The major part of the mortality risk arises out of outstanding balance insurance.

#### *Morbidity risk*

The morbidity risk is the risk of loss or of adverse change in the value of insurance liabilities caused by changes in the level, trend or volatility of disability, sickness and morbidity rates.

Argenta Assuranties has sizeable portfolio of individual hospitalization policies. In determining the risk it takes into account its own experience and historical trends, including portfolio size, claims settlements and claims inflation.

The capital cost of the health risk may fall further by a continuing switch from single to multi-bed rooms and maximum indexing of the premium. Moreover, the morbidity risk is limited by the specific medical index which charts the rise in health costs and allows insurers to raise their premiums correspondingly.

#### *Cost-related risk*

The cost-related risk is the risk of loss or of adverse change in the value of insurance liabilities caused by changes in the level, trend or volatility of the costs of fulfilling insurance or reinsurance contracts. The development and pricing of insurance policies is based, among other things, on assumptions about the cost of selling and processing policies and of managing claims, and about expected retention rates. The risk of unexpected developments and their possible consequences are mapped out, among other things, during the product development process.

Reasons for increased cost-related risk include having a larger portion of long-term contracts, deviations from the assumptions used and a rise in cost inflation. Cost control is an important factor in the management of this risk.

#### *Release risk*

The release risk is the risk of loss or of adverse change in the value of insurance liabilities caused by changes in the level or volatility of the percentages of (early) terminations, extensions or surrenders.

With an increase in policy costs the insurance company runs the risk that the initial policy handling costs can not be recovered in time and of losing the profits contained in future premiums. A lower number of surrenders can pose the same risk. For the insurance pool, the biggest risk is that of mass release. This risk is reduced by imposing a surrender fee, the application of *market value adjustment* and deducting of any related tax costs. This release risk occurs mainly in life insurance.



### Premium and reserve risk

This is the risk of loss or adverse change in the value of insurance liabilities due to volatility in the timing, the frequency and severity of claim events, and in the timing and amount of claim settlements. Premium risk relates to claims arising after reporting date, reserve risk to claims occurring before reporting date. This risk is managed by monitoring profitability, regular liability adequacy testing (LAT) and the acceptance and reservation policy.

### Catastrophe risk

Catastrophe risk is the risk of loss or of adverse change in the value of insurance liabilities caused by significant uncertainty of pricing and provisioning assumptions related to extreme or exceptional events.

Catastrophe risk relates mainly to natural or man-made disasters. Part of this risk is mitigated by means of reinsurance treaties. This risk occurs mainly in property and casualty insurance.

For life insurance this includes the risk of increased mortality due to a pandemic. Within life insurance, this risk affects outstanding balance insurance.

### 5.4.2. Reinsurance

The Insurance Pool uses reinsurance to limit certain insurance risks. Reinsurance is used in:

- Fire damage:
  - *excess of loss* per risk and per event (catastrophe risk);
- Third party liability damage:
  - *excess of loss* per risk in;
  - third party liability : car, driver and passenger insurance, third party buildings, and third party private life;
- Car fire and Car Omnium damage:
  - *annual aggregate excess of loss* per event and Top&Top XL layer;
- Life
  - Excess sums in individual life insurance.

The table below shows the reinsurance premiums paid:

	31/12/2015	31/12/2016
Fire	1,315,103	1,278,166
Motor vehicle	1,260,464	1,408,751
Family	127,484	144,812
Life	1,850,276	2,119,963
<b>Total</b>	<b>4,553,327</b>	<b>4,951,692</b>

The contract concluded with reinsurance broker Aon Benfield stipulates that all reinsurers are required to maintain a minimum rating of A+. This limits the reinsurer default risk. The concentration risk too is limited by the broker's use of multiple reinsurance companies.

### 5.4.3. Claims reservations

Setting up claims reserves for claims events is a core process for an insurance company. The operational claims reserves weigh heavily on the profitability of any insurance company. In casualty and property insurance, a small number of major claims can undermine the profitability of an entire portfolio. The setting up of claims reserves is the subject of a separate policy.

The Company distinguishes here between 'frequency files' with smaller claim amounts and heavy claims above EUR 125,000. This is included in the policy document:

The policy for frequency files is situated upfront, in the annual determination by the actuarial department of the standard opening reserves, based on the historical cost of claims. This is a 'best' estimate of the average cost of claims. The speed of this calculation and its incorporation in the computer systems (reservation amounts are automatically applied when opening a new insurance file) are decisive here.

The policy with regard to heavy files (files with a total claims cost of over EUR 125,000) requires a customized approach. These are mapped by a process of constant evaluation of the interventions by the insurance undertaking, with analysis of the application of the insurance contract, of the conventions and exclusions, the approach taken to the claim, liability, the various liability allocation mechanisms, the deduction of the policyholder's own portion and the addition of costs.

The base is a fair estimate of the heavy files (based on all the above items) plus a risk margin, given the potential heavy fluctuations. This precision approach, with frequent revisions, is intended to minimize upward and downward fluctuations.

The core of the operational guidelines for implementing this policy lies in the rapid detection and isolation of these potential heavy claims files from the mass of the frequency files.

The challenge consists of handling frequency claims quickly without the reservation process slowing throughput time, but also in quickly identifying the potential heavy claims files and reserving correctly both initially and during the life of the contract.

This policy is very carefully monitored.

#### *Development of loss reserves*

The table below illustrates the claims triangle and includes the evolution of total cost of claims per event occurrence year, with the cost of claims equal to the sum of the payments and the loss reserves, with the deduction of recoveries and recovery reserves.

Both payments and recoveries are cumulative. What we have therefore are settlement payments from 1 January of the year of occurrence of an event until the final settlement year.

A claims triangle breaks down as follows:

- On the vertical axis are the settlement years;
- On the horizontal axis the event occurrence years;
- Diagonally the accounting years.

The number of years depends on the available history of the product line. The more developed the claims history, the more reliable the valuation of the cost of claims.



The table below shows the gross movements for reinsurance and IBNR in the claims settlement triangle.

	< 2002	2002-2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Estimate at the end of the year of event occurrence	0	257	55	55	46	44	49	53	57	74	77
1 year later	0	258	53	52	42	46	47	52	58	78	0
2 year later	0	253	51	51	44	44	45	51	57	0	0
3 year later	0	249	48	52	43	43	44	49	0	0	0
4 year later	0	244	49	50	43	43	44	0	0	0	0
5 year later	0	242	49	50	43	42	0	0	0	0	0
6 year later	0	235	49	49	43	0	0	0	0	0	0
7 year later	0	235	48	49	0	0	0	0	0	0	0
8 year later	0	234	48	0	0	0	0	0	0	0	0
9 years and later	0	228	0	0	0	0	0	0	0	0	0
Current estimate	228	228	48	49	43	42	44	49	57	78	77
Cumulative payments	220	217	47	46	40	41	41	44	46	56	30
Current provisions	8	11	1	3	3	2	3	5	11	22	46

	< 2003	2003-2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Estimate at the end of the year of event occurrence	0	313	55	46	44	49	53	57	74	73	72
1 year later	0	311	52	42	46	47	52	58	78	71	0
2 years later	0	304	51	44	44	45	51	57	73	0	0
3 years later	0	298	52	43	43	44	49	56	0	0	0
4 years later	0	293	50	43	43	44	48	0	0	0	0
5 years later	0	291	50	43	42	44	0	0	0	0	0
6 years later	0	284	49	43	42	0	0	0	0	0	0
7 years later	0	283	49	43	0	0	0	0	0	0	0
8 years later	0	281	49	0	0	0	0	0	0	0	0
9 years and later	0	274	0	0	0	0	0	0	0	0	0
Current estimate	228	274	49	43	42	44	48	56	73	71	72
Cumulative payments	221	264	46	40	41	42	45	47	59	48	36
Current provisions	7	9	3	3	1	2	3	9	15	23	37

#### 5.4.4. Analysis of movement of technical provisions

The table below analyses the technical provisions for branch 21 contracts. An overview of the total technical provisions for life insurance can be found in Note 20.

	31/12/2015	31/12/2016
Starting balance, technical provisions - branch 21	2,329,996,227	2,230,711,542
Incoming payments	219,154,974	230,676,148
Surrenders, death, arrival at term, annuities	-283,758,148	-135,815,340
Interest cost	56,001,330	52,292,292
Profit sharing	2,121,645	1,648,914
Other changes	-92,804,486	-27,997,611
Ending balance, technical provisions - branch 21	2,230,711,542	2,351,515,945
Other	0	0
Supplementary provisions, life insurance	20,960,449	20,962,281
<b>Total</b>	<b>2,251,671,991</b>	<b>2,372,478,226</b>

For branch 23 contracts included in financial liabilities at fair value with reductions in value through profit or loss, this gives the following picture:

	31/12/2015	31/12/2016
Starting balance, technical provisions - branch 23	1,181,134,714	1,670,112,392
Incoming payments	492,277,451	222,444,166
Surrenders and deaths	-84,692,759	-97,380,932
Value fluctuations	9,094,520	37,178,125
Other changes	72,298,466	7,420,894
Ending balance, technical provisions - branch 23 -	1,670,112,392	1,839,774,645
Other	0	0
<b>Totaal</b>	<b>1,670,112,392</b>	<b>1,839,774,645</b>

Additional disclosures on branch 23 insurance can be found in Note 13.

#### 5.4.5. Adequacy tests

The rules for calculating the technical reserves are described in the 'Reserves Adequacy' policy. LAT testing is used systematically to examine whether the reserves are adequate. Where these are deemed to be insufficient, the cause is evaluated and processed in accordance with the measuring rules. This may result in the allocation of additional provisions and/or a change in pricing and risk acceptance policy.

With the exception of the provisions set aside for outstanding risks, these tests did not identify any shortfalls giving rise to additional insurance liabilities.

#### *Life insurance*

The provisions are determined on a contract by contract basis, applying a prudent retrospective actuarial method based on price parameters. For Belgium these provisions include the supplemental provision applied to contracts with a guaranteed interest rate more than 10 basis points higher than 80 % of the average interest rate on 10 year OLOs over the last five years. The provision for amounts still to be paid out is determined based on the contractual obligation of the contracts.

The Insurance Pool tests the adequacy of the provisions annually in a deterministic manner in accordance with the 'Reserves Adequacy' policy. This test takes into account the current estimates of the contractual cash flows and of related cash flows, such as administrative costs.

This 'best estimate' provision is increased by a risk margin for non-coverable insurance risks.

Sensitivity analyses are also carried out, with the impact on the 'best estimate' provision assessed for changing assumptions.

In these calculations the best estimate provision is calculated, with changes in the following assumptions:

- 10% increase in costs (cost-related risk);
- 10% fall and rise in mortality (mortality risk, longevity risk and catastrophe risk);
- 10% fall and rise in surrenders (release risk);
- 25% rise and fall of the return on investment.

This shows that the sensitivity of the 'best estimate' provision is greatest towards assumptions on administrative costs and investment income. For the portfolio of pure life insurance policies the provision is also sensitive to changing assumptions on mortality. These sensitivity tests do not reveal technical under-provisioning at total level and consequently have no impact on IFRS comprehensive income or IFRS equity.

### *Health insurance*

For the ageing reserves (hospitalization) the cash flow-based calculation is carried out for each model point. A model point consists of all insureds with identical characteristics of age, gender, type of room and subscribed options.

Sensitivity analyses are also carried out, with the impact on the 'best estimate' provision assessed for changing assumptions for among others cost inflation and claims inflation.

This shows that, given the long-term nature of health insurance, the 'best estimate' premium provision to be most sensitive to assumptions regarding cost inflation. Claim reserves are tested in a manner analogous to that applied to casualty insurance. These sensitivity tests do not reveal technical under-provisioning at total level and consequently have no impact on IFRS comprehensive income or IFRS equity.

### *Casualty and property insurance*

The provisions for claims, including internal and external claims settlement costs, are determined claim by claim. The premium reserves are also calculated contract by contract. The calculation of provisions for both internal and external claims settlement expenses was adjusted at the end of 2014.

Argenta tests the adequacy of the provisions annually in a deterministic manner in accordance with the Reserves Adequacy policy. This test takes into account the current estimates of the contractual cash flows and of related cash flows, such as for example administrative costs. This 'best estimate' provision is increased by a risk margin for uncoverable insurance risks.

Sensitivity analyses are also carried out, with the impact on the 'best estimate' provision assessed for changing assumptions.

In making these calculations the 'best estimate' provision is calculated for the claim reserve and the premium reserve, with changes in certain assumptions relating, inter alia, to settlement factors, limit changes, increased administration costs, S/P ratio and recoveries.

This shows the 'best estimate' premium reserve to be the most sensitive to assumptions regarding administrative costs. These sensitivity tests do not reveal technical under-provisioning at total level and consequently have no impact on IFRS comprehensive income or IFRS equity.

## **5.5. Operational risk**

All businesses carrying out activities of any kind have to contend with an operational risk. Financial institutions and groups are no exception.

Argenta's activities depend on the ability to process a very large number of transactions efficiently, accurately and in accordance with internal policies and external legislation and regulations. Operational risks and losses result from inadequate or failed internal processes (such as processes not aligned with the legal requirements), human actions (including fraud and employee errors) and systems (such as system failure) or due to external events (such as natural disasters or malfunctions of external systems, including those of the Company's suppliers or counterparties). The impact may consist of financial or reputational loss. This risk also includes legal and compliance risk.

Argenta's fairly limited number of products and services allows the operational risks to be kept limited. Although the Company has taken measures to control the risks and limit any losses, as well as earmarking substantial funds for the development of efficient procedures and staff training, it is impossible to implement procedures that allow Argenta to exclude all these operational risks in a completely effective manner. However, within the overall risk appetite framework, these risks too are managed in a structured way.



Meeting quarterly as part of the Group Risk Committee, the Operational Risk Committee focuses on the key risk indicators, the RCSAs (Risk & Control Self Assessments) and operational losses.

Each year, a very extensive internal audit report is drawn up and presented to the Audit Committee, the Board of Directors and the NBB/ECB. This report assesses the adequacy and effectiveness of the existing control measures according to the COSO methodology.

It is generally assumed that operational risks in enterprises are gradually increasing, as is regulators' attention to this type of risk. Reasons for this include the rapidly changing technological environment, the expanding corpus of regulations, the increasing complexity and proliferation of products and also the general trend towards outsourcing non-core activities.

In 2016 work concentrated on the following structural and substantive OR domains.

Structural:

- ORM mission, vision and strategy developed and presented to the Risk Committee;
- Structural cooperation with ORM contact persons in the business;
- Structural alignment with the MTs (management teams);
- Structural cooperation with ICT and on strategic projects;
- Structural cooperation with ORM Netherlands and AAM Luxembourg;
- Accelerando path within the ORM department itself.

As regards the ORM mission, Argenta wants a widely accepted risk story that is part of the DNA of Argenta as a whole and of each of its employees. In this way Argenta can continue to grow in a sustainable fashion.

The mission of the overall operational risk management at Argenta (across all levels and parts of the organization) is to support, by means of sound, anchored-in-the-business management of operational risks, the stability, profitability and sustained growth of Argenta, at minimal additional cost (policy-setting).

First and second-line ORM conduct, in partnership, a risk policy that contributes maximally to the business goals with minimal additional cost. Second-line supports the organization in applying this policy in an increasingly self-reliant manner (support to first line).

Additionally, second-line ORM supports healthy decision-making at all levels of the company by giving all stakeholders an accurate picture of the extent to which the current operational risks are covered (giving assurance / reporting).

Content-wise, special priority was given in 2016 to:

- Developing and updating a number of policies, among others in connection with business continuity, segregation of functions, and internal controls;
- Developing a framework for embedding the risk culture, in cooperation with both business and other risk departments;
- Various data security initiatives;
- Screening and optimization of the Corporate Insurance contracts;
- Improved operability and broadened scope of the crisis management team;
- A structural revision of the Internal Control Annual Report.



## 5.6. Other risks

With no attempt to be exhaustive, this section mentions certain other risks. In recent years, Argenta has continued to invest in a renewed group-wide risk assessment of all identifiable risks and in the economic capital models of the ICAAP/ORSA, in particular in developing an integrated risk cartography, and stress, scenario and forward-looking testing.

Along with the economic capital calculations (complemented with capital allocations) based on simulation models, these offer the Argenta Group a complete picture of all material risks. The results play an important role in the income and value control models.

### 5.6.1. Strategic risk

Strategic risk is the risk of loss or of adverse change in the financial situation as a direct or indirect result of business decisions, implementation of decisions, or lack of responsiveness to changing market conditions (both commercial and financial).

Argenta Group makes resources available for achieving the strategic objectives as defined in the business strategy. These resources include communication channels, systems, human resources, networks, and management time and skills. The strategic goals are defined by the Executive Committee, approved by the Board of Directors, and monitored on a regular basis.

The ultimate fulfilment of the business strategy depends on the adequacy of the resources made available and on the way these resources are used.

### 5.6.2. Business Risk

Business risk is the risk of loss or of adverse change in the financial situation resulting, directly or indirectly, from changes in the business as a result of an external event having an impact on current and future earnings and capital. This risk also includes a poor diversification of earnings or the inability to maintain a reasonable level of profitability. The income sensitivity indicator in the RAF already incorporates the business risk of the non-maturity deposits and fee business by calculating an additional risk premium.

In order to cushion optimally the business risk that the Argenta Group faces, the company has taken the strategic option of selling fee-generating products in addition to its traditional activities. This activity should, alongside the Savings & Payments, Lending, and Insurance pillars, produce a more diversified earnings generation.

In order to determine the profit contribution of each product, funds transfer pricing on an economic basis is applied when pricing Bank Pool products. In pricing its products, the Insurance Pools bases itself on profit testing.

### 5.6.3. Reputational risk

The Argenta Group is constantly exposed to the risk of loss or of adverse change in its financial situation resulting, directly or indirectly, from changes in its reputation or standing caused by an altered perception of its image by its various stakeholders (including customers, counterparties, shareholders and regulators).

This is a second-order risk, in other words, a risk that derives from another risk but which has its own impact. The Argenta Group considers this as a vertical risk, in the sense that it is a risk that interlinks with all other risks. By monitoring and managing the other risks, reputational risk is also kept under control.



#### 5.6.4. Regulatory risk

The regulatory risk is the risk of loss or adverse change in the financial situation, as a direct or indirect result of future legislative or regulatory changes. Wherever it operates, the Company is subject to the laws, regulations, administrative measures and policy regulations governing the provision of financial services.

Changes in the supervisory framework and regulations may affect the activities, products and services that the Argenta Group offers or the value of its assets. Although the Argenta Group collaborates closely with the supervisory authorities and keeps constant watch on the situation and future changes in regulations, fiscal policy and other policy areas can be unpredictable and are beyond the Group's control.

European legislation and regulations have required much additional attention in recent years and will continue to do so, The European Commission has a strong preference for maximum harmonization of European legislation and regulations. By contributing to a level playing field for all market players, maximum harmonization of legislation and regulations is in the interest of the financial sector.

As regards taxation, the Argenta Group's structure ensures that deposits (including with the Branch Office in the Netherlands) fall entirely under the Belgian deposit guarantee scheme, with a resultant sensitivity to changes in bank levies.

When it comes to the rules of conduct governing investment products, these are defined in the first instance at European level and then transposed by the different countries into their own legislation. Argenta markets investment products in Belgium. For the practical implementation of the legislation in Belgium by the FSMA, Argenta relies on the interpretations of Febelfin and Assuralia. In the Netherlands, attention is paid to the broad-based 'customer interest first' focus promoted by the AFM (Financial Markets Authority).

National and international rules on tax topics also continue to change periodically in response to local or international economic factors.

The capital requirements imposed on credit institutions, the so-called Capital Requirements Regulation and the Capital Requirements Directive (together 'CRD IV package') are still the subject of legislative developments and therefore impact the Argenta Group. The implementation of new IFRS standards has a potential (operational) impact. The capital requirements of insurance undertakings and the Solvency II standards impact the Insurance Pool. In 2016, regular consultation took place with the relevant supervisory authorities, in which the ORSA (*Own Risk Self Assessment*) and EIOPA (*European Insurance and Occupational Pensions Authority*) stress tests were discussed.

Besides the direct supervision by the ECB, Argenta is, like the other systemic banks, also subject to various reporting obligations towards, among others, the *European Banking Authority (EBA)*.

Based on the data reported in 2016, the EBA recently conducted a so-called transparency exercise. As in 2015, this exercise yielded detailed data on the balance sheets and portfolios of European banks. These were published in early December 2016 on the EBA website. This transparency exercise confirmed the financial soundness of Argenta and upheld the positive results of the earlier asset quality review and stress tests.

Midway through 2016 the ECB initiated, for all systemic banks, a new specific review, in the form of the so-called TRIM (Targeted Review Internal Models). This review examines the internal models used by the banks in calculating their capital requirement with respect to credit risk. Based on the outcome at all institutions involved, additional requirements can follow and further calibration can be required.



## 6. Solvency and capital management

Capital risk or solvency risk is the risk of available capital falling short of the capital required by the activities and size of the company, and being unable to obtain the necessary additional capital at short notice and at a reasonable cost. To monitor this risk, systematic comparisons are made with the regulatory requirements, regulatory guidance and internal objectives.

### 6.1. Capital management

The dynamic growth of the financial markets and the increasing use of more complex products, along with upcoming legislative changes, have brought changes in the Company's business environment. These challenges require appropriate personnel, processes and systems for the limiting and targeted control of Argenta's risk position.

Apart from describing methods for calculating the regulatory capital requirements (quantitative requirements), the Capital Requirement Regulation (CRR) and Capital Requirement Directive (CRD) of the European Union (EU) for the bank and the Solvency legislation for the insurer place increased emphasis on risk management and integrated group-wide management (qualitative requirements). The Argenta Group is obliged to implement adequate procedures and systems to guarantee its long-term capital adequacy, while taking into account all material risks.

Internationally, these procedures are referred to as the Internal Capital Adequacy Assessment Process (ICAAP), which has been mentioned already. For insurance companies, a similar assessment process exists under the Solvency II regulations in the form of ORSA (Own Risk and Solvency Assessment).

The goal of Argenta's risk management is to achieve the best possible capital structure and risk control, on a par with that of the major market players, while continuing to meet the statutory and internally-set capital objectives.

The dynamic growth of the financial markets and future legislative changes have produced and will continue to produce changes in the business environments of both the Banking and the Insurance Pools. These challenges require appropriate personnel, processes and systems for the limiting and targeted control of the Company's risk position.

Implementing the business plan, with the attendant need to ensure that sufficient capital is available at all times to pursue the group's growth plans, is a key focus here.

The Bank Pool and the Insurance Pool have always pursued a policy of self-financing. To retain a level of capital that provides sufficient scope for growth and to be able to carry the financial and operational risks, Argenta aims to meet the potential capital requirements by (a) retained earnings, (b) capital increases and (c) subordinated loans.

Additional measures can include shrinking the balance sheet through securitisation of part of the retail loans portfolio.



### 6.1.1. Solvency in the Bank Pool

#### *Qualifying own funds*

The table below shows the qualifying own funds of the Bank Pool at year-end.

<b>Composition of regulated qualifying own funds</b>	<b>31/12/2015</b>	<b>31/12/2016</b>
Tier 1 capital	1,560,986,822	1,734,414,028
Tier 2 capital	24,713,388	496,111,404
<b>Total qualifying own funds</b>	<b>1,585,700,210</b>	<b>2,230,525,432</b>

The Basel Pillar 3 disclosures of Argenta Spaarbank (which can be found on the Argenta website) provide more detailed information on, among other things, own funds for accounting purposes, qualifying own funds and the reconciliation of the two, along with the regulatory requirements.

The reconciliation of the IFRS accounting own funds with the qualifying Tier 1 own funds is given in the table below.

<b>Composition of qualifying own funds</b>	<b>31/12/2015</b>	<b>31/12/2016</b>
Equity attributable to the shareholders	1,672,757,633	1,841,199,853
Minority interests	59,101	60,525
Total equity	1,672,816,734	1,841,260,378
Prudential filters		
Intangible assets	-33,052,784	-37,510,847
Revaluation surpluses	-93,963,258	-88,993,468
Cash flow hedge	14,278,863	13,979,775
'Prudent valuation' deduction	-4,127,637	-2,671,859
Own credit risk (DVA) deduction	-1,749,789	-10,016,279
Inclusion of latent values	6,843,793	18,426,853
Non-inclusion of minority interests	-59,101	-60,525
<b>Total qualifying own funds sensu stricto</b>	<b>1,560,986,821</b>	<b>1,734,414,028</b>

In this way the Company's financial risk policy takes into account, in addition to its own management decisions, also the prudential ICAAP.

#### *ICAAP and economic capital*

The risks to which Argenta Spaarbank is exposed require a risk buffer in the form of equity. The ongoing development of its business as a traditional savings bank, which includes converting short-term customer deposits into longer-term investments, calls for the continuous monitoring and, where necessary, supplementing of this required equity.

ICAAP incorporates all the bank's procedures and calculations used to ensure:

- The correct identification and measuring of risks;
- The maintenance of adequate internal capital in line with the bank's risk profile;
- The use and further development of risk management systems.

This means that in all circumstances (stress scenarios), the equity requirements of the Bank Pool and all its component parts are met with an adequate degree of certainty. This is expressed in the form of the economic capital, in which the various risks are taken into account.



The calculations according to the Basel rules (Pillar 1) for capital management are reported to the supervisory authority and used internally, but the so-called 80% floor for the required regulatory capital remains the legal basis even after 2011. In its ICAAP under Pillar 2, Argenta calculates the required economic capital based on Basel IRB risk parameters. This is lower than the minimum 80 % floor.

In addition, all material risk factors are modelled in ICAAP so that the total ICAAP provides a more comprehensive picture of capital requirements. In 2015 regular consultations were held with the supervisory authority as part of the Supervisory Review and Evaluation Process (SREP).

The SREP (Supervisory Review and Evaluation Process, annual global evaluation) by the ECB resulted in 2016 in a capital decision imposing a P2R (Pillar 2 capital requirement) of 2%: this means that Argenta (as BVg under CRR scope) needs under the IRB (internal rating based) method to meet a CET1 (common equity Tier 1) of 8.25 % (9.75% including alternative Tier 1 substitution) and TCR (total capital ratio) of 11.75%, also taking into account the phasing in of the combined capital buffers. In the SREP, the JST also pays attention to the internal monitoring of liquidity as well as ICT risk control / operational risk management.

### 6.1.2. Solvency in the Insurance Pool

The capital control process starts with asking whether sufficient equity is available and will continue to be so in the future. For this the Argenta Assurances prepares a capital plan that includes current and future activities, the implicit and explicit risks attached to these, and the evolution of the capital that will serve as a buffer for those risks.

This involves more concretely the following components:

- In the business plan the strategy is translated into products and activities that will be offered and implemented over the next five years (including the current year);
- In the business plan, the regulatory solvency requirements are incorporated and checked;
- The required economic capital is calculated. Later, an estimate of the economic capital can be included in the business plan;
- The required economic capital and the available economic capital will be compared;
- Action will be taken if the solvency requirements are evaluated negatively or (later) if the available economic capital is too low compared to the required economic capital.

Actions that can be taken to control capital risk consist on the one hand of reducing the required economic capital (i.e. reducing the other risks) and also strengthening the capital base.

The total basic own funds as of 31/12/2016 of the Insurance Pool is EUR 695,430,109 and consists of:

	31/12/2015	31/12/2016
Paid-up share capital	131,467,000	131,467,000
Surplus fund	26,666,320	26,666,320
Reconciliation reserve	450,117,393	537,296,789
<b>Total qualifying Basic own Funds</b>	<b>608,250,713</b>	<b>695,430,109</b>

The fully paid-in share capital, represented by 1,610,000 shares (without par value), amounts to EUR 131,467,000 at 31 December 2016).

The surplus fund consists of the Fund for Future Appropriations and amounts to EUR 26,666,320 as of 31/12/2016.

The reconciliation reserve consists of the surplus between the assets and liabilities minus planned dividends and basic own funds (at Aras consisting of the paid up capital and the surplus fund).

	31/12/2015	31/12/2016
Excess of assets over liabilities	608,250,713	695,430,109
Own shares (included as assets on the balance sheet)	0	0
Forseeable dividends and distributions	0	0
Other basic own fund items	158,133,320	158,133,320
Restricted own fund items due to ring fencing	0	0
Reconciliation reserve	450,117,393	537,296,789

The profit for the 2016 financial year amounted to EUR 58,992,170, with a dividend payment from the profit appropriation of EUR 15,295,000.

	31/12/2015	31/12/2016
Paid-up share capital	131,467,000	131,467,000
Surplus fund	26,666,320	26,666,320
<b>Totaal other basic own fund items</b>	<b>158,133,320</b>	<b>158,133,320</b>

The Company has implemented the Solvency II Directive. Here, in addition to quantitative calculations (Pillar 1) and reporting requirements (Pillar 3), attention is also paid to the qualitative part (Pillar 2). This includes conducting an ORSA (Own Risk Self Assessment) to demonstrate prospective capital adequacy (VaR 99.50%) with respect to its own risk profile at any time.

Along with the economic capital calculations based on simulation models by means of FLAOR (Forward Looking Assessment of Own Risks), these offer the Company a complete picture of all material risks. The results play an important role in the income and value control models.

### 6.1.3. Solvency at Argenta Bank- en Verzekeringsgroep (BVg)

The Bank Pool and the Insurance Pool are required - as stated above - as individual companies to meet the respective solvency requirements of the legislations under which they fall.

As a mixed financial holding company, BVg falls under the CRR and CRD IV legislation. The underlying Insurance Pool is required to comply here with the Solvency laws.

Because the Basel and Solvency legislations are not similar, a so-called CRR consolidation is required for reporting purposes at BVg level.

The table below shows the qualifying own funds at BVg CRR scope.

	31/12/2015	31/12/2016
Tier 1 capital	1,680,399,471	1,858,191,428
Tier 2 capital	19,431,127	308,623,563
<b>Total capital</b>	<b>1,699,830,598</b>	<b>2,166,814,991</b>

The BVg CRR scope represents a consolidation without the insurer (i.e. a consolidation of the Bank Pool, with here the BVg solo data).

Since BVg is a mixed financial holding company with no activities other than providing services to the subsidiary entities, there is only a very small difference between the own funds requirements of the Bank Pool and those of BVg according to the CRR scope.

An important element at BVg CRR scope level is, however, the application of the Danish Compromise (DC). It is a compromise that - subject to approval by the regulator - can be applied by mixed financial holding companies.



In this compromise the participation value in the insurers can be included as own funds at BVg consolidated level. The accumulated reserves and profits of the insurers may not, however, be included. The participation value needs to be weighted here - as added exposure - at 370% (weighting according to the IRB approach).

## 6.2. Regulations and solvency

### 6.2.1. Equity in the Bank Pool

As a financial institution, Argenta is subject to prudential supervision. In Belgium, the Bank Pool is supervised by the ECB/NBB. The branch in the Netherlands is subject to the supervision of both the ECB/NBB and Dutch central bank (DNB).

All Bank Pool entities are required to comply with the guidelines of the various supervisory authorities in the countries where they operate. These guidelines require financial institutions to maintain minimum equity relative to their credit commitments, both on and off the balance sheet.

The total regulated CET 1 qualifying own funds of the Bank Pool rose from EUR 1,560,986,821 at end-2015 to EUR 1,734,414,028 at end-2016.

The Company calculates its capital ratios in accordance with the prevailing Basel rules, consisting of three pillars. Information on pillar 1 (minimum capital requirements) and pillar 2 (SREP process, including details of interest rate, liquidity and concentration risk) is included in these financial statements.

The pillar 3 disclosures supplement the first two pillars and are intended to provide market operators with the opportunity to assess the capital adequacy of a financial institution through access to more extensive information. These pillar 3 disclosures are published separately on the Company's website, with part of this information taken from the present financial statements.

The following table shows the most important capital requirements, calculated according to the applicable Basel (pillar 1) rules.

Composition of regulated own funds	31/12/2015	31/12/2016
Total qualifying own funds	1,585,700,210	2,230,525,432
Application IRB floor, transitional period	80 %- regel	80 %- regel
Total required after applying Basel I floor	670,037,143	732,282,775
Core Tier 1 ratio	18.64%	18.95%
Tier 1 ratio	18.64%	18.95%
<b>TCR (total capital ratio)</b>	<b>18.93%</b>	<b>24.37%</b>

The calculations as of 31 December 2016 take into account the specific Basel rules for calculating weighted risks for which the Company has obtained approval. The Company uses the (F)IRB method for the retail mortgage portfolios, the MBS portfolio and the 'corporates and institutions' portfolio, and the standard STA method for the remaining exposures.

As a result of the Basel rules applicable to the transition from the STA to the IRB method, the qualifying own funds need to be at least be 80% of the required capital, calculated according to Basel I principles. In this way the required capital as of 31 December 2016 is EUR 732,282,775, compared with EUR 670,037,143 as of 31 December 2015.

The Tier 1 ratio of 18.95 % as of 31 December 2016 is obtained by dividing the own funds sensu stricto - Tier 1 own funds by the weighted risk volume (EUR 9,153,534,688 as of 31 December 2016).



Since 31 December 2016 there are only core Tier 1 own funds and no additional Tier 1 own funds, the core Tier 1 ratio is also 18.95%. Under the IRB method, the Company has a CET1 ratio of 25.15% compared with 24.93% at end-2015.

In 2015 and 2016, the total regulatory qualifying own funds was at all times greater than the requirements, so that the Company complied fully with all capital requirements.

### 6.2.2. Own funds in the Insurance Pool

In the Insurance Pool, Argenta Assuranties is subject to supervision by the NBB. Argenta Life Nederland is subject to supervision by the DNB (the Dutch national bank). All Insurance Pool entities have to comply with the directives of the various supervisory authorities in the countries where they operate.

These Solvency directives require insurance undertakings to maintain a minimum own funds (100 % solvency). In 2015 and 2016, the total regulated qualifying equity of all pool entities exceeded the requirements so that the Argenta fully complied with all capital requirements.

The qualifying own funds can be subsequently used in the calculation of the solvency ratios (SCR and MCR ratio).

The solvency capital requirement (SCR) is the minimum own funds that insurance and reinsurance undertakings are required to hold in order to ensure that in no more than 1 year in 200 the core equity can drop below zero (value at risk of 99.5% over one year).

The minimum capital ratio requirement (MCR) is the minimum equity that insurance and reinsurance undertakings are required to hold in order to ensure that in no more than 15% of years the core equity can drop below zero (value at risk of 85% over one year). The MCR must amount to a minimum of 25% and a maximum 45% of the SCR.

MCR is the minimum capital requirement and for Aras amounted to EUR 95,880,481 on 31 December 2015 and to EUR 111,028,398 at the end of 2016. The SCR is EUR 246,729,772 in 2016 compared to EUR 213,067,736 in 2015.

	31/12/2015	31/12/2016
SII balance sheet total	6,290,072,341	6,871,119,256
Excess of assets over liabilities	608,250,713	695,430,109
SCR	213,067,736	246,729,772
MCR	95,880,481	111,028,398
Ratio of qualifying own funds to SCR	2.85 %	2.82 %
Ratio of qualifying own funds to MCR	6.34 %	6.26 %



The previously mentioned Solvency II directive is a European harmonized prudential supervisory system that is highly risk-oriented and aims at:

- Harmonizing the supervision of insurance activities within the European Union with a view to better aligning the capital requirements of insurance undertakings with their risk profiles;
- Protecting consumers against potential solvency problems at insurance undertakings by mapping the risks that insurance undertakings incur;
- Gaining a better understanding of the financial position of insurance undertakings with a lower risk of solvency problems given that this insight is based on economic principles;
- Providing supervisory authorities with a more complete picture of the actual position of the insurance undertakings, one that, unlike Solvency I, incorporates all relevant risks. This is also called the 'total balance' approach, in which liabilities and resources are measured at market value.

### 6.2.3. Own funds at Argenta Bank- en Verzekeringsgroep (BVg)

These IFRS financial statements contain the IFRS full consolidation figures rather than those of the CRR scope. For this reason a CRR own funds was first calculated in order to compare it with the own funds requirements.

A minimum solvency ratio is required of 4.5% of the common equity tier 1 (CET1), of 6% for the total tier 1 ratio, and of 8% for the total capital ratio. (These are the pillar 1 requirements). In the SREP (Supervisory Review and Evaluation Process) the competent supervisory authority (in this case the ECB) can require higher minimum ratios (Pillar 2 requirements) because, for example, not all risks are fully reflected in the Pillar 1 calculations.

Additionally, a number of additional buffers were introduced such as:

- A capital conservation buffer of up to 2.5% (phased in between 2016 and 2019);
- A counter-cyclical capital buffer (both the Belgian and the Dutch regulator have currently set the percentage at 0%);
- A buffer for systemically important institutions.

The Belgian regulator has designated the Argenta Group as O-SII or 'other systemically important institution'. As a result the Company will be subject to an additional tier 1 core capital requirement (O-SII buffer) of 0.75%. This buffer will be phased in between 1 January 2016 and 1 January 2018. This means that an additional 0.25% capital requirement was imposed on the company in 2016 which will be incremented by 0.25% in each of 2017 and 2018.

The following table compares the requirements at Argenta Spaarbank conso level and at CRR scope level. This shows the differences in capital requirements to be very limited (outside of the 370% weighting of the participation).



<b>Own funds requirements</b>	<b>31/12/2015</b>	<b>31/12/2016</b>
Weighted according to the STA method	48,734,373	48,751,113
Weighted according to the IRB method	361,251,462	361,251,462
IRB participation value insurer(s)	0	52,227,870
Add on credit risks	42,516,751	42,516,751
CVA (Credit Valuation Adjustment) risk	6,682,611	6,682,611
Operational risk requirement	78,322,436	79,754,424
<b>Total requirement per IRB/STA</b>	<b>537,507,633</b>	<b>591,184,231</b>
<b>Total risk exposure</b>	<b>6,718,845,411</b>	<b>7,389,802,892</b>
Core Tier 1 ratio (under IRB)	25.70%	25.15%
Tier 1 capital ratio (under IRB)	25.70%	25.15%
<b>Total capital ratio (under IRB)</b>	<b>33.08%</b>	<b>29.32%</b>
<b>Own funds requirement under Basel principles</b>	<b>915,353,469</b>	<b>929,319,333</b>
Application IRB floor, transitional period	80 % regel	80 % regel
<b>Total requirement after applying Basel I floor</b>	<b>732,282,775</b>	<b>743,455,466</b>
Core Tier 1 ratio (with Basel I floor)	18.95%	20.08%
Tier 1 capital ratio (with Basel I floor)	18.95%	20.08%
<b>Total capital ratio (with Basel I floor)</b>	<b>24.37%</b>	<b>23.40%</b>

The information provided in the Pillar 3 disclosures of Argenta Spaarbank almost completely matches that of BVg. The qualitative monitoring of the risks is - as explained in the description of the risk management - organized and monitored in the same way as in the entire Bank- en Verzekeringsgroep.

#### *FICOD (Financial Conglomerates Directive)*

In addition to the Solvency ratios BVg also - as a financial conglomerate - has to provide information on its Solvency as required by the European Financial Conglomerates Directive (2002/87/ EU)

This means that the available capital is calculated based on the consolidated position, under the respective CRD IV rules for the banking activities and under the Solvency II rules for the insurance activities.

The available capital obtained in this way is then compared with the capital requirements expressed in terms of 'risk weighted asset' exposure. The capital requirements of the insurance company are multiplied here by 12 in order to obtain the risk weighted asset equivalent (in place of the 370% weighting of the insurance participation under the Danish Compromise (DC)).

Per 31/12/2015 the Solvency I requirement and Solvency I own funds were used for the insurer, per 31/12/2016 the Solvency II own funds and the Solvency II requirements were used so there is difference when someone seeks to compare the two figures.



## 7. Remuneration of directors

The composition of the Boards of Directors and the remuneration paid to the directors concerned are given below.

### 7.1. Composition of the Boards of Directors

The Boards of Directors of the Company and of the other companies of the Argenta Group have similar structures. They include in each case:

- The members of the Executive Committee of the company concerned (the executive directors);
- A number of independent directors;
- A number of directors representing the shareholders (together with the independent directors, the non-executive directors).

The number of directors for every Board of Directors should preferably not exceed fifteen.

Members of the Board of Directors must be natural persons. In principle, directors' mandates are for six years and are renewable.

The following age limits apply for directors:

- Executive directors are legally required to resign on reaching the age of 65; This age is increased with 1 or 2 years in accordance with the statutory retirement age of the director in question;
- Non-executive directors resign automatically on reaching the age of 70;
- Directors reaching the age limit may continue to exercise their mandates until a successor has been appointed.

The Board of Directors may permit exceptions to these rules on a case-by-case basis.

The Boards of Directors are composed in such a way that none of the three distinct groups in them (the directors representing the shareholders, the independent directors, and the directors on the Executive Committee) has a majority. The majorities of the Boards are always formed by non-executive directors.

Independent directors are appointed with a view to attracting competencies in the Argenta Group's core activities, namely banking and insurance. Independent directors need to demonstrate broad experience in at least one of these core fields on the basis of their former or current activity. They must meet all the requirements stipulated in Article 526ter of the Companies Code.

The Boards of Directors of the Company, Argenta Spaarbank and Argenta Assuranties each have a number of independent directors, with at least one independent director of Argenta Spaarbank not sitting on the board of Argenta Assuranties, and vice versa. The independent directors of Argenta Spaarbank and Argenta Assuranties may be, but are not necessarily, members of the Board of Directors of the Company.

The governance rules concerning independent directors seek to ensure an appropriate balance in the management of the various companies of the Argenta Group between the representation of the group's interest and the protection of the interests (of the stakeholders) of the individual companies making up the Group.

With a view to the appropriate representation of Argen-Co, the cooperative company owned by Argenta branch managers and customers, which holds a capital participation of more than 13% in the Argenta Group, Ms. Cynthia Van Hulle was appointed on 14 October 2015 as a director.

The division of tasks between the Boards of Directors and the interaction with the various committees are documented in the Internal Governance Memorandum.

The 'Suitability of Key Executives' charter, produced for the Argenta Group, including foreign subsidiaries ALN and AAM, describes the governance and structured framework Argenta has developed to ensure the suitability of key executives.



Suitability' means that the person in question has the expertise (fit) and professional integrity (proper), as specified in the NBB Circular of 17 June 2013 on the 'expertise' and 'professional integrity' required of executive committee members, directors, heads of independent control functions and effective senior managers of financial institutions.

Key executives' refers to directors or statutory auditors, executive committee members, senior managers, and heads of independent control functions (internal audit, risk management, compliance, and actuarial function), in accordance with the above NBB circular.

In addition to assessing the suitability of individual directors based on the stated eligibility criteria, the Board also periodically evaluates its operation, its performance and the performance of individual directors.

During 2015 a comprehensive and externally facilitated evaluation of the functioning of the Executive Committee took place. A new and comprehensive evaluation of the functioning and performance of the entire board took place in 2016, following on the one performed in 2013.

Each director is encouraged to organize his personal and professional activities in such a way as to avoid conflicts of interest with the Argenta Group (in line with Article 523 of the Companies Code and to be in line with the prudential expectations in this regard.) The boards of directors of the Argenta Group companies have in their internal rules of procedure established policies, including organizational and administrative arrangements (including keeping information on the application of the same), and procedures for identifying and forestalling conflicts of interest or, where this is not reasonably possible, managing the conflicts of interest without harming the interests of customers.

The table below gives the composition of the Boards of Directors of the companies of the Bank Pool and the Insurance Pool.



#### **Board of Directors of Argenta Group (BVG):**

Chair: J. Cerfontaine and members: G. Ameloot, J. Heller (until 29/4/2016), C. Henriksen, M. Lauwers (from 1/9/2016), R. Vanderstichele, C. Van Hulle, W. Van Pottelberge, B. Van Rompuy, D. Van Rompuy, E. Walkiers and G. Wauters.

#### **Board of Directors AAM:**

Chair: M. Lauwers and members: A. Coppens, S. Duchateau, and G. Wauters

#### **Board of Directors ASPA:**

Chair: J. Cerfontaine and members: G. Ameloot, A. Brands (from 6/01/2017), A. Coppens, M. Lauwers (from 1/09/2016), J. Heller (until 29/04/2016), C. Henriksen, R. Vanderstichele, D. Van Dessel (until 31/03/2017), C. Van hulle, W. Van Pottelberge, B. Van Rompuy, D. Van Rompuy, E. Walkiers and G. Wauters.

#### **ALN Board of Directors:**

Chair: J. Heller and members: E. Es, A. Frijters, and B. Knüppe

#### **Board of Directors ARAS:**

Chair: J. Cerfontaine (voorzitter) and members G. Ameloot, A. Brands (vanaf 9/11/2016), A. Coppens, J. Heller (until 29/04/2016), M. Lauwers (from 1/09/2016), M.C. Pletinckx, D. Van Dessel (until 23/01/2017), C. Van Hulle, W. Van Pottelberge, B. Van Rompuy, D. Van Rompuy, E. Walkiers en G. Wauters.

#### **Board of Directors of Argenta Fund:**

Chair: S. Duchateau and members: M. Waterplas

#### **Board of Directors of Argenta Fund of Funds:**

Chair: S. Duchateau and members: M. Waterplas

## 7.2. Remuneration of executive management

The remuneration of the executive and non-executive directors of the Argenta Group companies is established by the respective Boards of Directors following a proposal from the Remuneration Committee. This proposal is also presented to the general meetings of the respective companies for ratification.

### *Remuneration of the non-executive directors*

The remuneration of the non-executive members of the Board of Directors of the Argenta Group companies consists of a fixed remuneration defined by respective General Meetings and an additional remuneration per attended Board meeting. This remuneration is the same for all independent directors and directors representing the shareholders.

Non-executive directors receive an additional fee for each meeting attended when participating in special committees set up within the Board of Directors (Audit Committee, Risk Committee, Appointments Committee, Remuneration Committee). This fee is the same for all members of such a committee, but with the chair receiving a higher fee.

The chair of the respective Boards of Directors is a director representing the family shareholder. He receives a fixed remuneration which differs from that of the other non-executive directors. He does not get any additional fee per attended meeting of Board or Committee.

### *Remuneration of executive directors*

Executive directors receive a fixed annual remuneration. They do not receive variable remuneration of any kind. In this way their pay does not contain elements that could encourage the pursuit of short-term objectives inconsistent with the Argenta Group's long-term objectives.

The remuneration meets the provisions of the CBFA Regulation of 8 February 2011 concerning the remuneration policies of financial institutions, as well as the provisions of the Banking Act. The remuneration is the same for all members of the Executive Committees, with the exception of the Chairman.

In addition to the fixed annual remuneration, executive directors also benefit from three group policies (pension capital, disability, and hospitalization insurance). And he also benefits from an IPT. (individual retirement pension).

The composition of, and the division of responsibilities within the Executive Committees of Argenta Group's three core companies (the Company, Argenta Spaarbank and Argenta Assuranties) are largely integrated.

The reporting below covers the remuneration of the executive directors of the Argenta Group, regardless of the company that actually paid the remuneration.

In 2016 Johan Heller (CEO of the Argenta Group and Chairman of the Executive Committees of the Company, Argenta Spaarbank and Argenta Assuranties), whose mandate ended on 29 April 2016, received a remuneration of EUR 167 262.

The base salary of Marc Lauwers (CEO of the Argenta Group (BVg) and Chairman of the Executive Committees of the Company, Argenta Spaarbank, and Argenta Assuranties), appointed with effect from 1 September 2016, is EUR 600,000 a year. The contribution to the supplementary pension and disability group policies in respect of John Heller was EUR 57,665.

In 2016, the total direct remuneration of the executive directors/Executive Committee members of the Argenta Group (excluding that of the CEO), amounted to EUR 1,325,045 (EUR 1,505,684 in 2015).



Contributions to the group supplementary pension and disability policies in respect of the Executive Committee members, excluding those of the CEO, amounted to EUR 214,325 (EUR 241,532 in 2015).

The median base salary in the Company in 2016 amounted to EUR 53,138.03. The median salary increase compared to 2015 amounts to 3.11%.

In 2016 severance payments totalling of EUR 656,130 were made to Executive Committee members (EUR 474,525 in 2015).

Executive directors are entitled to a severance payment which, except for withdrawal of the mandate due to serious misconduct, is equal to 18 months' remuneration. The amount of this remuneration is based on the annual gross remuneration, calculated over the 24 months prior to the decision to terminate the contract, or calculated over the entire period of the mandate if less than 24 months.

The 18-month period is reduced to (i) 12 months if the termination occurs after the director reaches age 58, but before age 61; (ii) 9 months if the termination occurs after the director reaches age 61, but before age 63, and (iii) six months if the termination occurs after the director reaches age 63, but before reaching age 65.

If the appointment as a director and the appointment to the Executive Committee is revoked by Argenta other than for serious misconduct or is renewed other than for serious misconduct, the Director is entitled to a severance payment equal to eighteen (18) months' remuneration. 'Serious misconduct' within the meaning of this provision is understood a serious breach, shortcoming or negligence by the Director with regard to the obligations arising out of or relating to the mandate, or adversely affecting the same, with the result that the requisite confidence of Company in the Director for the exercise of the mandate can no longer be maintained..



## 8. Remuneration of the statutory auditor

The fees of the statutory auditor and of entities related to the statutory auditor are monitored at consolidated level by the Audit Committee. Additional audit and consultancy assignments are approved by the Audit Committee pursuant to Article 133.6 of the Companies Act when they exceed the total amount of compensation of the audit mandate.

The audit of the Company's financial position and of the financial statements is assigned to the statutory auditor, Deloitte Bedrijfsrevisoren BV o.v.v.e. CVBA represented by Mr Dirk Vlamincx.

The fees received by Deloitte (including tax) are broken out below in accordance with art. 134 of the Companies Code.

### *The Company*

During the 2016 financial year, the Company paid to the statutory auditor, Deloitte Bedrijfsrevisoren cvba, or to companies having a relationship of professional cooperation with it, additional fees for additional services in relation to the contribution in kind to the Company, for additional audit work and for services with regard to the sustainability report in a total amount of EUR 16,444 (2015: EUR 124,751).

Fees for audit assignments: this includes the fees for the auditing of the statutory (unconsolidated) and consolidated financial statements and other reporting assignments. These amounted to EUR 24,503 in 2015 and EUR 24,797 in 2016.

### *Argenta Group*

During the financial year, the Company paid to the statutory auditor Deloitte Bedrijfsrevisoren cvba or to companies having a relationship of professional cooperation with it, additional fees totalling EUR 637,271 (2015: 783,271) for additional services in relation to the contribution in kind to the Company, to the sustainability report, additional audit work, work related to the medical index, actuarial services relating to Solvency II, and control with respect to lender accountability.

Fees for audit assignments: this includes the fees for the auditing of the statutory (unconsolidated) and consolidated financial statements and other reporting assignments. These amounted to EUR 485,228 in 2015 and EUR 475,652 in 2016.



## 9. Related party transactions

As part of its business, the Company regularly undertakes business transactions with related parties. These transactions relate mainly to loans, deposits and insurance. They are in all cases carried out at arm's length.

The tables below provide an overview of the financial scope of the activities undertaken with the related parties. The relationships between the parent and its subsidiaries are described in Note 1 (general information).

2015 balance sheet	Parent company	Managers in key positions	Other related parties
Assets: loans and advances	0	0	0
Demand deposits	0	0	0
Instalment loans	0	0	0
Consumer loans	0	0	299,014
Mortgage loans	0	151,883	0
Other receivables	0	0	0
Financial assets designated at fair value with valuation changes through profit or loss	0	0	0
<b>Total assets</b>	<b>0</b>	<b>151,883</b>	<b>299,014</b>
Financial liabilities designated at fair value with valuation changes through profit or loss	0	7,158	0
Liabilities: financial liabilities measured at amortised cost	0	29,246	88,565
Liabilities: financial liabilities measured at amortised cost	0	0	0
Liabilities under insurance and reinsurance contracts	0	356,147	5,434
Deposits	43,494,269	622,063	359,080,001
Debt certificates	0	0	0
Subordinated liabilities	0	0	0
Other liabilities	0	0	0
<b>Total liabilities</b>	<b>43,494,269</b>	<b>1,007,455</b>	<b>359,174,001</b>
Guarantees issued by the group	0	0	0
Guarantees received by the group	0	0	0

2016 balance sheet 2016	Parent company	Managers in key positions	Other related parties
Assets: loans and advances	0	0	0
Demand deposits	0	0	0
Instalment loans	0	0	148,438
Consumer loans	0	0	0
Mortgage loans	0	132,430	0
Other receivables	61,080	0	0
<b>Total assets</b>	<b>61,080</b>	<b>132,430</b>	<b>148,438</b>
Financial liabilities designated at fair value with valuation changes through profit or loss	0	7,284	0
Liabilities: financial liabilities measured at amortised cost	0	30,121	90,904
Liabilities under insurance and reinsurance contracts	0	426,612	5,553
Deposits	53,306,640	1,022,036	3,214,707
Debt certificates	0	0	0
Subordinated liabilities	0	0	0
Other liabilities	311,087	0	0
<b>Total liabilities</b>	<b>53,617,727</b>	<b>1,486,053</b>	<b>3,311,164</b>
Guarantees issued by the group	0	0	0
Guarantees received by the group	0	0	0

As explained, BVg is a holding company, below the family holding company Investar. The 'parent company(-ies)' column contains the data in respect of Investar.

The 'managers in key positions' column includes information in respect of executive and non-executive directors (Note 7) and the close relatives of directors who are natural persons.

Close relatives of a natural person are those who could be expected to be able to exert influence on the natural person (these include the natural person's partner and children residing in his/her household).

2015 income statement	Parent company	Managers in key positions	Other related parties
Expenses	0	0	0
Interest expenses	297,439	3,708	731,890
Fees and commissions	0	0	0
Insurance premiums	0	0	0
Provision of services	0	0	0
Other	340,831		0
<b>Total expenses</b>	<b>638,270</b>	<b>3,708</b>	<b>731,890</b>
Income	0	0	0
Interest income	0	3,054	12,630
Fees and commissions	0	0	0
Other	3,000	0	0
<b>Total income</b>	<b>3,000</b>	<b>3,054</b>	<b>12,630</b>



Winst- en verliesrekening 2016	Parent company	Managers in key positions	Other related parties
Expenses	0	0	0
Interest expenses	167,172	2,615	7,635
Fees and commissions	0	0	0
Insurance premiums	0	0	0
Provision of services	0	0	0
Other	639,718	0	0
<b>Total expenses</b>	<b>806,890</b>	<b>2,615</b>	<b>7,635</b>
Income	0	0	0
Interest income	0	2,280	9,797
Fees and commissions	0	0	0
Other	103,680	0	0
<b>Total income</b>	<b>103,680</b>	<b>2,280</b>	<b>9,797</b>

No impairment losses were recognised in 2015 and 2016 on balance sheet items involving related parties.

#### *Note on credit sales from Aspa to its sister entity Aras*

Since 2013 credit sales have taken place between the Aspa and its sister entity Aras. This is covered by a framework agreement, and a RACI (Responsible – Accountable – Consulted – Informed) has been established. Based on this RACI the transfers are coordinated and all relevant parties are systematically involved so that transactions take place at arm's length. In 2016, a specific procedure was approved by the Executive Committee.

In this way Aspa grants Dutch loans through the branch which are then taken over definitively by Aras. The definitively transferred credits involved and the attendant settlement of transaction costs are not included in the above tables.

*Note on guarantees received and given*

At the end of 2015 there was just one remaining guarantee given for EUR 47,100. This no longer existed at the end of 2016.

*Note on compensation – executive directors*

The remuneration of the executive directors has already been described in Note 7. The table below sums the remuneration of the executive directors at Argenta level. No post-departure remuneration has been paid.

Remuneration of the executive directors	2015	2016
Severance compensation	474,525	656,130
Salaries and directors' fees	1,937,556	1,639,262
<b>Total</b>	<b>2,412,081</b>	<b>2,295,392</b>



## 10. Operating segments and 'country by country reporting'

### 10.1 Operating segments

The Company is required to provide information on operational segments to enable users of its financial statements to assess the nature and financial consequences of the business activities it undertakes and the economic environment in which it operates.

An operational segment is a component of the Company that performs business activities that may generate income or expenses, and of which, among other things, the business results or services rendered are assessed separately at regular intervals by management and for which separate financial information is available.

The Company's structure is explained in Note 1 'General Information'.

Within the company, we find two pillars, the Bank Pool and the Insurance Pool. Below the reader can find the corresponding breakdown.



2015 Consolidated balance sheet	Belgium	Netherlands	Luxembourg	31/12/2015
<b>Assets</b>				
Cash and cash balances and deposits with central and other banks	470,286,895	124,287,260	1,714,681	596,288,836
Financial assets held for trading	18,324,423	10,468,200	0	28,792,623
Financial assets designated at fair value with valuation changes through profit or loss	1,663,260,892	0	0	1,663,260,892
Available-for-sale financial assets	10,923,904,558	0	0	10,923,904,558
Loans and receivables	11,708,832,793	13,489,134,213	9,672,774	25,207,639,779
Derivatives used for hedging	6,078,917	0	0	6,078,917
Financial assets held till maturity	591,665,419	501,604	0	592,167,023
Fair value changes of the hedged items	304,086,209	0	0	304,086,209
Buildings, land, and equipment	36,954,226	755,806	44,608	37,754,639
Goodwill and other intangible assets	150,494,142	538,768	199,686	151,232,596
Tax assets	4,888,549	28,903	0	4,917,452
Assets under insurance and reinsurance contracts	6,736,200	187,481	0	6,923,681
Other assets	146,337,283	73,450,670	1,939,298	221,727,251
<b>Total assets</b>	<b>26,031,850,506</b>	<b>13,699,352,905</b>	<b>13,571,047</b>	<b>39,744,774,458</b>
<b>Liabilities and equity</b>				
Deposits from central banks	0	0	0	0
Financial assets held for trading	9,128	10,308,233	0	10,317,361
Financial liabilities designated at fair value with valuation changes through profit or loss	1,670,112,392	0	0	1,670,112,392
Financial liabilities measured at amortised cost	29,308,952,262	3,006,907,032	0	32,315,859,295
Derivatives used for hedging	496,161,248	0	0	496,161,248
Fair value changes of the hedged items in a portfolio hedge of interest rate risk	0	0	0	0
Provisions	10,406,788	0	0	10,406,788
Tax liabilities	142,269,193	24,982,146	437,409	167,688,748
Liabilities under insurance and reinsurance contracts	2,479,269,005	1,049,400	0	2,480,318,405
Other liabilities	154,669,371	58,246,860	2,272,554	215,188,785
<b>Total liabilities</b>	<b>34,261,849,388</b>	<b>3,101,493,671</b>	<b>2,709,963</b>	<b>37,366,053,022</b>
Equity attributable to shareholders	1,716,245,595	648,094,577	14,353,018	2,378,693,190
Equity attributable to the minority interests	6,182	21,843	221	28,246
<b>Total equity and minority interest</b>	<b>1,716,251,777</b>	<b>648,116,420</b>	<b>14,353,239</b>	<b>2,378,721,436</b>
<b>Total liabilities, minority interest and equity</b>	<b>35,978,101,165</b>	<b>3,749,610,091</b>	<b>17,063,202</b>	<b>39,744,774,458</b>



2016 Consolidated balance sheet	Belgium	Netherlands	Luxembourg	31/12/2016
<b>Assets</b>				
Cash and cash balances and deposits with central and other banks	867,453,926	51,542,706	224,197	919,220,829
Financial assets held for trading	9,322,870	0	0	9,322,870
Financial assets designated at fair value with valuation changes through profit or loss	1,838,776,145	0	0	1,838,776,145
Available-for-sale financial assets	10,697,092,080	0	0	10,697,092,080
Loans and receivables	11,922,388,346	15,556,631,702	14,483,619	27,493,503,668
Derivatives used for hedging	49,455,484	0	0	49,455,484
Held-to-maturity investments:	614,158,394	501,608	0	614,660,002
Fair value changes of the hedged items	310,184,988	0	0	310,184,988
Buildings, land, and equipment	13,907,277	564,050	31,186	14,502,513
Goodwill and other intangible assets	157,907,530	108,019	0	158,015,549
Tax assets	1,369,201	4,763,024	17,085	6,149,310
Assets under insurance and reinsurance contracts	6,788,140	167,814	0	6,955,954
Other assets	133,651,491	38,035,711	2,396,542	174,083,744
Available-for-sale assets	17,709,200	0	0	17,709,200
<b>Total assets</b>	<b>26,640,165,072</b>	<b>15,652,314,634</b>	<b>17,152,629</b>	<b>42,309,632,336</b>
<b>Liabilities and equity</b>				
Deposits from central banks	0	0	0	0
Financial assets held for trading	4,434	0	0	4,434
Financial liabilities designated at fair value with valuation changes through profit or loss	1,839,774,645	0	0	1,839,774,645
Financial liabilities measured at amortised cost	31,184,638,678	3,153,712,118	0	34,338,350,794
Derivatives used for hedging	538,952,576	18,639,700	0	557,592,276
Fair value changes of the hedged items in a portfolio hedge of interest rate risk	0	0	0	0
Provisions	12,050,566	0	0	12,050,566
Tax liabilities	144,093,154	17,884,428	369,575	162,347,157
Liabilities under insurance and reinsurance contracts	2,591,906,357	1,323,411	0	2,593,229,768
Other liabilities	157,070,636	47,734,398	3,280,676	208,085,710
<b>Total liabilities</b>	<b>36,468,491,046</b>	<b>3,239,294,055</b>	<b>3,650,251</b>	<b>39,711,435,352</b>
Equity attributable to shareholders	1,774,765,337	808,549,655	14,852,699	2,598,167,691
Equity attributable to the minority interests	6,341	22,729	223	29,293
<b>Total equity and minority interest</b>	<b>1,774,771,678</b>	<b>808,572,384</b>	<b>14,852,922</b>	<b>2,598,196,984</b>
<b>Total liabilities, minority interest and equity</b>	<b>38,243,262,724</b>	<b>4,047,866,439</b>	<b>18,503,173</b>	<b>42,309,632,336</b>



2015 income statement	Belgium	Netherlands	Luxembourg	31/12/2015
<b>Financial and operational income and expenses</b>				
Net interest income	378,418,515	272,029,262	422	650,448,199
Dividend income	3,137,361	0	0	3,137,361
Net income from commissions and fees	-46,034,570	178,194	7,331,830	-38,524,547
Gains and losses on financial assets and liabilities held for trading	25,645,736	-25,031	0	25,620,705
Gains and losses on financial assets and liabilities designated at fair value with valuation changes through profit or loss	14,649,426	-20,939,119	0	-6,289,693
Result from hedge accounting	6,381,081	0	0	6,381,081
Gains and losses on derecognition of assets other than held for sale	164,955	-9,970	0	154,985
Income from issued insurance contracts	-30,784,496	5,157,448	0	-25,627,048
Other net operating income	25,009,584	13,750,707	34,394	38,794,685
Administrative expenses	-258,185,055	-39,451,791	-1,970,944	-299,607,790
Depreciation and amortisation	-24,283,884	-1,166,659	-33,009	-25,483,552
Provisions	-150,620	3,451,869	0	3,301,249
Impairment losses	-2,739,968	887,355	0	-1,852,613
Result on assets classified as held for sale	0	0	0	0
<b>Total profit before taxes and minority interest</b>	<b>91,228,065</b>	<b>233,862,265</b>	<b>5,362,693</b>	<b>330,453,023</b>
Income tax expense	-32,449,283	-52,058,893	-1,125,872	-85,634,048
<b>Total profit after tax and before minority interest</b>	<b>58,778,782</b>	<b>181,803,372</b>	<b>4,236,821</b>	<b>244,818,974</b>

2016 income statement	Belgium	Netherlands	Luxembourg	31/12/2016
<b>Financial and operational income and expenses</b>				
Net interest income	433,722,305	232,655,523	32,982	666,410,810
Dividend income	3,333,497	0	0	3,333,497
Net income from commissions and fees	-48,042,810	-897,175	7,275,548	-41,664,437
Gains and losses on financial assets and liabilities held for trading	12,516,840	0	0	12,516,840
Gains and losses on financial assets and liabilities designated at fair value with valuation changes through profit or loss	-5,078,134	-2,253,854	0	-7,331,988
Result from hedge accounting	4,084,285	0	0	4,084,285
Gains and losses on derecognition of assets other than held for sale	539,705	0	0	539,705
Income from issued insurance contracts	-6,599,033	7,265,450	0	666,417
Other net operating income	32,948,952	15,397,832	14,973	48,361,758
Administrative expenses	-272,832,374	-44,849,943	-2,253,037	-319,935,354
Depreciation and amortisation	-27,273,761	-557,024	-70,556	-27,901,341
Provisions	-1,643,778	0	0	-1,643,778
Impairment losses	3,695,337	-4,449,093	0	-753,756
Result on assets classified as held for sale	-3,710,057	0	0	-3,710,057
<b>Total profit before taxes and minority interest</b>	<b>125,660,974</b>	<b>202,311,716</b>	<b>4,999,910</b>	<b>332,972,600</b>
Income tax expense	-31,546,592	-53,575,844	-1,501,655	-86,624,091
<b>Total profit after tax and before minority interest</b>	<b>94,114,382</b>	<b>148,735,872</b>	<b>3,498,255</b>	<b>246,348,508</b>

### *Information on geographical regions*

The operational segmentation based on geographic regions reflects the Company's focus on the Benelux countries. The geographical segmentation given below is specifically based on the location of the services provided, and provides an indication of the breakdown by geographical region.

All transactions between segments are at arm's length. The largest earnings-related transaction between operational segments consists of the charging on of a funding cost by the Company (Belgium) to the branch (the Netherlands) for capital made available (to enable loans to be granted in the Netherlands).

### *Information on products and services*

This consolidated IFRS reporting covers the Bank Pool and the Insurance Pool. The Bank Pool falls fully under the heading of 'retail banking'. The Insurance pool falls under the heading of Insurance companies. Both pools are treated as two different operating segments.

Retail banking provides financial services to individuals, self-employed persons and small and medium-sized enterprises. In the Benelux, it provides advice on daily banking, saving, lending and investment.

Insurance companies offer insurance services to individuals, self-employed professionals and small and medium enterprises in the Life and Non-Life branches.

### *Information about important customers*

Where the income from transactions with a single external customer accounts for at least 10 % of the Company's income, this must be disclosed.

Under the various policies the Company currently applies to limit the concentration of credit risk (and implicitly the concentration of income), this 10% would never be reached



## **10.2. Country-by-country reporting**

Under Article 420 of the Act of 25 April 2014 on the status and supervision of credit institutions (the so-called 'Banking Act') and pursuant to Article 89 of the Capital Requirements Directive IV of the European Union, the Argenta Bank- en Verzekeringsgroep is required to disclose the information specified below for the 2016 financial year on a consolidated basis, broken down by EU Member State or third country in which it is established (through a branch and/or subsidiary).

The information is presented on the same basis as the annual financial statements, which have been prepared according to international accounting principles (IFRS) as adopted by the European Union.

Countries	Activities	31/12/2015						Gemiddeld aantal werknemers in VTE	Average number of employees in FTE
		Income (1)	Net profit or loss before tax	Current tax	Deferred tax	Total corporation tax	Subsidies received		
EU Member State		654,095,728	330,453,022	-78,896,734	-6,737,317	-85,634,048	0	848	
Belgium	Banking and insurance	376,587,592	92,123,100	-25,758,361	-6,690,922	-32,449,283	0	804	
Luxembourg	Other financial services	7,365,803	3,742,242	-1,079,478	0	-1,079,478	0	14	
Netherlands	Banking and insurance	270,142,334	234,587,682	-52,058,892	-46,395	-52,105,287	0	30	
Third country		0	0	0	0	0	0	0	
<b>Total</b>		<b>654,095,728</b>	<b>330,453,022</b>	<b>-78,896,734</b>	<b>-6,737,317</b>	<b>-85,634,048</b>	<b>0</b>	<b>848</b>	

Countries	Activities	31/12/2016						Gemiddeld aantal werknemers in VTE	Average number of employees in FTE
		Income (1)	Net profit or loss before tax	Current tax	Deferred tax	Total corporation tax	Subsidies received		
EU Member State		686,916,886	332,972,600	-78,941,615	-7,682,476	-86,624,091	0	893	
Belgium	Banking and insurance	412,240,732	125,275,414	-23,864,118	-7,682,476	-31,546,594	0	850	
Luxembourg	Other financial services	22,508,376	4,999,910	-1,501,655	0	-1,501,655	0	8	
Netherlands	Banking and insurance	252,167,776	202,697,272	-53,575,844	0	-53,575,844	0	36	
Third country		0	0	0	0	0	0	0	
<b>Total</b>		<b>686,916,886</b>	<b>332,972,600</b>	<b>-78,941,615</b>	<b>-7,682,476</b>	<b>-86,624,091</b>	<b>0</b>	<b>893</b>	

# Notes to the consolidated balance sheet

## 11. Cash, cash balances and deposits with (central) banks

On the asset side this heading includes all cash and current account balances with central and other banks.

Assets side	31/12/2015	31/12/2016
Cash	47,911,356	46,683,230
Current accounts with central banks	363,566,585	832,289,847
Current accounts with other financial institutions	184,810,895	40,247,753
<b>Total</b>	<b>596,288,836</b>	<b>919,220,829</b>
Of which cash and cash equivalents:	596,288,836	919,220,829

As of 31 December 2015 there was EUR 363,566,585 with central banks. The figure of EUR 832,289,847 is exceptional and not representative for the entire year.

A part of this amount consists of the monetary reserves that every financial institution is required to hold with the central bank. During the last three months of the year, there was also a larger amount in anticipation of the allocation for securities or for the granting of loans.

In 2015 and 2016, there were no deposits from central banks.

## 12. Financial assets and liabilities held for trading

The financial assets held for trading are composed as follows:

(Unlisted) Financial assets	No.	Notional	31/12/2015	No.	Notional	31/12/2016
Interest rate options - caps	31	7,850,000,000	16,338,018	17	4,300,000,000	9,322,870
Swap securitization transactions	1	1,115,591,100	10,312,762	0	0	0
Based on valuation techniques		0	26,650,780	0	0	9,322,870
Secondary bonds	4	2,002,000	2,141,843	0	0	0
<b>Total financial assets</b>		<b>0</b>	<b>28,792,623</b>	<b>0</b>	<b>0</b>	<b>9,322,870</b>

A number of cap contracts are cylinder caps (combined contracts) with both bought and sold parts. In this presentation, they are presented separately (splitting of the purchased and sold part).

The financial liabilities held for trading are composed as follows:

<b>(Unlisted) financial assets</b>	<b>Aantal</b>	<b>Notioneel</b>	<b>31/12/2015</b>	<b>Aantal</b>	<b>Notioneel</b>	<b>31/12/2016</b>
Interest rate options - caps	3	1,000,000,000	9,128	4	550,000,000	4,434
Swap securitization transactions	1	1,115,591,100	10,308,233	0	0	0
Based on valuation techniques			10,317,361			4,434

#### *Not listed (OTC) - caps*

Financial assets held for trading include the interest rate options (caps) as they have a positive fair value. Financial liabilities include interest rate options (caps) with a negative fair value.

These interest rate options, purchased over-the-counter (OTC) from other financial institutions, are always entered into in the framework of economic hedges, though hedge accounting is not applied to them. Note 24 contains further information on the cylinder caps.

The options serve as protection against the interest rate risk. They are commitments by the seller to pay the buyer an interest rate difference in exchange for a premium paid by the buyer.

No new caps transactions were done in 2016.

#### *Not listed (OTC) - swaps*

Under this heading come the swaps (on the asset side those with a positive fair value and on the liabilities side those with a negative market value) that, although concluded within the framework of ALM, are not accounted for using hedge accounting principles.

#### *Not listed (OTC) - swaps securitisation transaction*

In the context of the securitization transaction, two swaps were concluded per transaction. The difference between the market value of the two swaps is always recognised in the income statement. In January 2016 the last securitization transaction was settled following a call. The related swaps have therefore also been terminated.

#### *Secondary bonds*

Alongside primary bond issues (at the time of first issue) the Company also offers already listed bonds that are traded on the secondary market.

This limited portfolio is considered by IFRS as a portfolio held for trading so as to be able to offer its content continuously to the Company's customers. With interest rates so low, there is little interest from retail customers in buying these bonds. The position in 'secondary bonds' was therefore sold down entirely by the end of the year.



### 13. Financial assets designated at fair value with valuation changes through profit or loss

Financial assets and liabilities at fair value through profit or loss relate in the Company to investments in transactions connected to an investment fund of the 'Life' group activities, where the investment risk is not borne by the undertaking (so-called branch 23 investments).

	31/12/2015	31/12/2016
Financial assets designated at fair value with valuation changes through P&L	1,663,260,892	1,838,776,145
Financial liabilities designated at fair value with valuation changes through P&L	1,670,112,392	1,839,774,645

The difference in the above section between the assets and liabilities at the level of the Company relates to an intercompany elimination booking.

The table below gives an indication of the composition of the underlying assets of the branch 23 products.

	31/12/2015	31/12/2016
Investment funds	1,659,478,065	1,830,310,000
Retail savings certificates	2,364,236	343,895
Cash and cash equivalents	1,418,591	8,122,250
Composition of liabilities	1,663,260,892	1,838,776,145



### 14. Available-for-sale financial assets

Most of the Company's securities portfolio (equities and bonds) is recorded under this heading.

Note 26 gives more information on the hierarchy of external fair values applied.

	31/12/2015	31/12/2016
<b>Total</b>	<b>10,923,904,558</b>	<b>10,697,092,080</b>
Of which hedged via micro hedges (notional amount)	955,569,300	955,569,300
<b>Fixed-income securities</b>	<b>10,827,423,584</b>	<b>10,581,393,949</b>
Public institutions	5,034,554,702	4,530,987,182
Credit institutions	2,488,584,084	2,389,603,913
Other loans	3,304,284,798	3,660,802,854
<b>Non-fixed-income securities</b>	<b>96,480,974</b>	<b>115,698,131</b>

	31/12/2015	31/12/2016
<b>Total</b>	<b>10,923,904,558</b>	<b>10,697,092,080</b>
<b>Geographical breakdown</b>		
Belgium	3,858,208,158	3,790,727,585
European Monetary Union	4,848,086,171	4,920,450,906
Rest of the world	2,217,610,229	1,985,913,589
<b>Breakdown into fixed vs. variable interest securities</b>		
Variable	3,471,850,249	3,588,008,375
Fixed	7,339,538,366	6,993,385,574
Undefined (equities)	112,515,943	115,698,131
<b>Breakdown by residual term by maturity date:</b>		
Up to 1 year	1,294,446,830	1,491,354,893
Between 1 and 2 years	1,447,371,232	1,164,892,605
Between 2 and 3 years	1,081,370,884	1,735,819,536
Between 3 and 4 years	1,637,613,676	1,931,208,190
Between 4 and 5 years	1,680,238,775	1,445,690,590
More than 5 years	3,686,382,187	2,812,428,135
Undefined	96,480,974	115,698,131
<b>By earliest interest rate revision or maturity date</b>		
Up to 1 year	4,314,774,044	4,883,498,120
Between 1 and 2 years	1,222,772,942	804,441,556
Between 2 and 3 years	817,817,282	981,351,184
Between 3 and 4 years	917,349,696	1,304,995,622
Between 4 and 5 years	1,300,094,414	1,031,481,420
More than 5 years	2,254,615,206	1,575,626,047
Undefined	96,480,974	115,698,131
<b>Impairment losses</b>	<b>-6,882,631</b>	<b>-2,689,184</b>
<b>Effective interest rate on portfolio as of 31 December</b>	<b>1.92%</b>	<b>1.75%</b>
<b>Used as collateral (notional amount)</b>	<b>539,626,000</b>	<b>590,469,000</b>
<b>Encumbrance in the event of utilization of the NBB credit line</b>	<b>250,000,000</b>	<b>250,000,000</b>

Due to the limited ownership of shares and bonds of British origin, Argenta expects that Brexit will have a limited impact on the Argenta group.

As of the end of 2016 a nominal EUR 590,469,000 of securities were encumbered as part of the collateral management of derivative instruments and of repos and as surety for the credit cards issuer. The Bank Pool also has a line of credit with the NBB of EUR 250 million, for which securities are encumbered as and when this credit line is used.

In 2011, a limited MBS (mortgage backed securities) portfolio was reclassified from 'available-for-sale financial assets' to 'loans and receivables'. Further details on this reclassification are given in Note 16.3.

The fair value and amortized cost and the related unrealized gains or losses on the 'available-for-sale' assets at 31 December 2015 and 31 December 2016 are as follows:

2015 Financial year	Amortised cost	Pro rata interest portion	Unrealised results	Impairment losses	Fair values
<b>Fixed-income securities</b>					
Public authorities	4,550,160,178	73,291,485	411,103,039	0	5,034,554,702
Credit institutions	2,408,654,433	20,209,735	59,719,916	0	2,488,584,084
Securities of other counterparties	3,238,650,872	17,381,948	52,459,063	-4,207,085	3,304,284,798
<b>Non-fixed-income securities</b>					
Equities	81,032,234	0	18,061,251	-2,675,548	96,417,937
Investment funds / Other	62,498	0	539	0	63,037
	<b>10,278,560,215</b>	<b>110,883,168</b>	<b>541,343,808</b>	<b>-6,882,633</b>	<b>10,923,904,558</b>

2015 Financial year	Amortised cost	Pro rata interest portion	Unrealised results	Impairment losses	Fair values
<b>Fixed-income securities</b>					
Public authorities	4,087,705,214	61,035,362	382,246,606	0	4,530,987,182
Credit institutions	2,319,897,491	14,337,249	55,369,173	0	2,389,603,913
Securities of other counterparties	3,558,874,685	20,433,427	81,901,748	-407,006	3,660,802,854
<b>Non-fixed-income securities</b>					
Equities	92,638,034	0	25,279,137	-2,282,178	115,634,993
Investment funds / Other	62,498	0	640	0	63,138
	<b>10,059,177,922</b>	<b>95,806,038</b>	<b>544,797,304</b>	<b>-2,689,184</b>	<b>10,697,092,080</b>

The breakdown into public authorities, credit institutions and 'securities other counterparties' or 'other debt securities' is that of the prudential reporting of Argenta Spaarbank at solo level.

The non-fixed-income securities amount to EUR 115,698,131 (market value) as of 31 December 2016, with the unrealized gains representing EUR 25,279,777 (21.8% of the total market value). These unrealized gains are recorded in equity under revaluation surplus on AFS assets. In a market downturn of 10%, the amount in equity would decrease to EUR 13,709,964 without giving rise to impairment losses recorded through the income statement.

Further information on the hierarchy level of the external fair values used is given in Note 26.



## 15. Held-to-maturity assets

The portfolio of financial assets held to maturity is as follows:

	31/12/2015	31/12/2016
<b>Total</b>	<b>592,167,023</b>	<b>614,660,002</b>
<b>Fixed-income securities</b>		
Public institutions	569,856,169	584,173,312
Credit institutions	0	0
Other loans	22,310,854	30,486,690
	<b>31/12/2015</b>	<b>31/12/2016</b>
<b>Geographical breakdown</b>		
Belgium	497,346,875	519,842,325
European Monetary Union	94,820,148	94,817,677
<b>Breakdown into fixed vs. variable interest securities</b>		
Variable	101,364,041	99,911,727
Fixed	490,802,982	514,748,275
<b>Breakdown by residual term by maturity date:</b>		
Up to 1 year	0	0
Between 1 and 2 years	0	224,295,817
Between 2 and 3 years	217,100,810	26,337,459
Between 3 and 4 years	33,014,798	35,373,586
Between 4 and 5 years	196,396,502	11,050,510
More than 5 years	145,654,913	317,602,630
<b>By earliest interest rate revision or maturity date</b>		
Up to 1 year	101,364,042	99,911,727
Between 1 and 2 years	0	224,295,817
Between 2 and 3 years	217,100,810	26,337,459
Between 3 and 4 years	33,014,798	23,873,139
Between 4 and 5 years	18,227,700	11,050,510
More than 5 years	222,459,673	229,191,350
<b>Total public and regional authorities (sovereign)</b>	<b>570,357,525</b>	<b>571,324,059</b>
<b>Total other sectors (other MBS, real estate)</b>	<b>21,809,498</b>	<b>43,335,943</b>
<b>Impairment losses</b>	<b>0</b>	<b>0</b>
<b>Effective interest rate on portfolio as of 31 December</b>	<b>3.55%</b>	<b>2.55%</b>



## 16. Leningen en vorderingen

### 16.1. Loans and receivables

Loans and advances to credit institutions are composed as follows:

	31/12/2015	31/12/2016
<b>Total loans and advances to credit institutions</b>	<b>21,110,148</b>	<b>3,386,000</b>
<b>Geographical breakdown - Belgium</b>	<b>21,110,148</b>	<b>3,386,000</b>
<b>Breakdown by residual term - up to 3 months</b>	<b>21,110,148</b>	<b>3,386,000</b>
<b>Breakdown by type</b>		
Current accounts with other financial institutions	2,148	0
Collateral from financial institutions	21,108,000	3,386,000
Of which cash and cash equivalents:	21,110,148	3,386,000
Effective interest rate on portfolio as of 31 December	-0.16%	0.10%

### 16.2. Loans to and receivables from other customers

Loans to and receivables from other customers are composed as follows:

	31/12/2015	31/12/2016
<b>Total loans to customers</b>	<b>25,186,529,631</b>	<b>27,490,117,668</b>
<b>Breakdown by residual term</b>		
Up to 1 year	808,802,928	908,149,199
1 to 5 years	2,970,147,342	3,457,905,829
> 5 year	21,407,579,361	23,124,062,640
<b>Impairment losses</b>	<b>38,434,285</b>	<b>37,008,861</b>
<b>Breakdown by loan type</b>		
Consumer loans	97,424,542	97,669,919
Mortgage loans	24,557,026,789	26,830,072,433
Instalment loans	498,980,590	536,848,529
Advances/overdrafts	6,072,677	3,925,891
Other loan receivables - MBS portfolio	27,025,034	21,600,896
Effective interest rate on portfolio as of 31 December	3.35%	2.91%

The mortgage loan portfolio was increased by the additional lending to the retail customers of the Bank Pool and the Insurance Pool, both in Belgium and the Netherlands.



### 16.3. Note on the reclassification of the MBS portfolio

In 1 October 2011, an MBS portfolio with a carrying value of EUR 72,886,764 was reclassified from 'available-for-sale assets' to 'loans and receivables' (under 'other loan receivables'). The reason for this reclassification lay in the absence of an active market.

The securities were reclassified at their fair value. At the time of the reclassification, after calculation of the potential tax liability, there was a EUR 15,953,789 negative revaluation reserve in equity.

As of 31 December 2015, a negative revaluation reserve amounting to EUR 5,095,662 remained in equity (other elements of comprehensive income). Without reclassification, this would have amounted to EUR 1,216,859. In the IFRS balance sheet, these securities are carried under 'loans and receivables' in an amount of EUR 27,025,034.

As of 31 December 2016 this negative revaluation reserve amounted still to EUR 4,120,143 (included in equity under 'under other elements of comprehensive income'). Without reclassification, this would have amounted to EUR 760,910. In the IFRS balance sheet, these securities are carried under 'loans and receivables' in an amount of EUR 21,600,896.

Note 26 gives information on the current market value of this portfolio (under 'other credit receivables - MBS portfolio').

In 2016, EUR 5,437 of interest income was received from the securities in question (EUR 73,861 in 2015). There were no indications for proceeding to record impairments on individual items.

The decrease in this portfolio is due mainly to the maturing of securities and/or partial redemptions of the relevant securities.



## 17. Derivatives used for hedging

This section contains, inter alia, additional information on the balance sheet headings 'derivatives used for hedging' and 'cumulative fluctuations in the value of the hedged positions when hedging the interest risk'.

### *General explanation*

Hedge accounting (accounting treatment of hedging transactions in IFRS) can be used for derivatives that are intended to be used for hedging, subject to certain criteria being met. These criteria for the accounting treatment of a derivative as a hedging instrument include:

- The hedging instrument, the hedged position and the purpose and strategy of the hedging and the party involved must be officially documented before hedge accounting is applied;
- The hedge must be documented, substantiating that it is expected to be highly effective (within a range of 80 % to 125 %) in offsetting changes in the fair value (or cash flows) related to the hedged risk during the entire reporting period;
- The hedge is effective from the start and is continuously assessed.

### *Note on macro hedges*

First and foremost, the Company applies IAS 39, which has been authorised by the EU, because it reflects best the way in which the Company manages its activities.

Hedging relationships are intended to limit the interest rate risk ensuing from the selected category of assets (or liabilities) which fall within the definition of qualifying hedged positions.

The Bank Pool performs an overall analysis of the interest rate risk and selects assets (and/or liabilities) that need to be included in the hedging of the interest rate risk of the portfolio. At the outset it defines the risk position to be hedged, the duration, the way in which the tests are conducted and the frequency thereof.

The Bank Pool has opted to hedge a portfolio of mortgage loans with a fixed interest rate, and selects within that portfolio the hedged positions as a function of the interest rate risk management strategy. The assessment of the effectiveness consists of checking whether the object of the hedge, i.e. limiting the interest rate risk, has been achieved.

With hedge accounting, the changes in the fair value of the fixed rate legs of these swaps are offset by opposite changes in the fair value of the hedged positions. The fluctuations in the fair value of the floating rate components of the swaps have a net impact on the results.

What we have here is a fair value hedge, whereby the hedged risk consists of the benchmark (euribor), which is the interest rate component of the fixed-rate mortgage loans. The gains or losses (changes in fair value) on the hedged positions as a result of the hedged risk, and the gains or losses (changes in fair value) on the hedging instruments are recognised in the income statement.

The changes in fair value of the hedged positions (in this case a hedged portfolio of mortgage loans) can be found under the heading 'cumulative fluctuations in the value of the hedged positions when hedging the interest risk' and amount to EUR 310,184,988 as of 31 December 2016. What we have here are macro fair value hedges of the interest rate risk on a hedged mortgage portfolio.

### *Note on micro hedges*

The Bank Pool also concludes swaps to hedge the interest rate risk on individual instruments (so-called 'micro-hedges').

For the time being this category consists of swaps concluded in order to hedge securities that are all classified as available-for-sale assets (AFS micro hedge). The changes in the fair value of the fixed rate legs of these swaps are offset by opposite changes in the fair value of the hedged positions.

In this way, part of the change in fair value of the 'available-for-sale' securities in question is not recognised on a separate line in equity, but is treated in the income statement in the context of hedge accounting. As of 31 December 2016, this involved an amount of EUR 93,208,307.

In 2011, a swap was concluded that was recognised in IFRS as a cash flow hedge (CFH). This involved a forward starting swap (start date 31 May 2016 and end date 31 May 2021) for a notional amount of EUR 100 million to hedge the interest rate risk on a future portfolio of term products. Meanwhile, the placement of the term products concerned was also realised. The swap in question had a negative market value of EUR 21,107,784 as of 31 December 2016.



*Note on the fair value hedges*

The table below summarizes the swaps used for hedging and accounted for as fair value hedges. The cash flow hedge swap is not included in this list.

Macro hedge - fair value hedging	N°	Notional	31/12/2015	N°	Notional	31/12/2016
Change in the fair value of hedged positions (L&R)			304,086,209			310,184,988
Derivatives with negative market value (clean price)	27	3,350,000,000	-314,952,280	36	5,250,000,000	-361,975,359
Derivatives with positive market value (clean price)	8	1,000,000,000	6,309,906	22	2,100,000,000	51,261,177

Macro hedge - fair value hedging	N°	Notional	31/12/2015	N°	Notional	31/12/2016
Change in the fair value of hedged positions (AFS)			86,873,644			93,208,307
Derivatives with negative market value	7	955,569,300	-87,024,878	7	955,569,300	-93,302,229

The 'number' in the above table refers to the number of contracts, and 'notional' to the notional amounts of the concluded swaps. Columns 4 and 7 give the clean price of the derivatives involved and the change in the hedged positions.

*Note on totals of derivatives used for hedging*

The table below shows the derivative instruments as recognised in the balance sheet, giving additionally the total market value recognised under the applicable IFRS hedge accounting rules.

Market values (dirty price) of derivatives used for hedging	31/12/2015	31/12/2016
Derivatives used for hedging (assets side)	6,078,917	49,455,484
Derivatives used for hedging (liabilities side)	496,161,248	557,592,277
Fair value macro-hedges	379,642,320	432,634,134
Fair value micro-hedges	97,480,444	103,850,359
Cash flow hedge	19,038,484	21,107,784

## 18. Property, plant and equipment

The property, plant and equipment (measured using the cost price model) as of 31 December 2015 and 31 December 2016 were as follows:

	31/12/2015	31/12/2016
Buildings, land, equipment	35,557,740	12,510,766
Investment properties	2,196,899	1,991,747
<b>Total</b>	<b>37,754,640</b>	<b>14,502,513</b>
Fair value of investment properties	2,602,691	2,079,203

The portfolio of real estate investments changes mainly as a result of the purchasing and reselling of properties under the mortgage lending foreclosure policy. The real estate investments also include a number of car parks. The fair value of the real estate investments (level 3) is based on the individual valuation of the respective investments.

	Land Buildings	IT	Other	Total	Investment property
<b>Opening balance as of 1/1/2015</b>	<b>22,455,306</b>	<b>3,840,450</b>	<b>6,416,567</b>	<b>32,712,323</b>	<b>2,231,096</b>
- Investments	636,729	3,483,169	4,719,569	8,839,467	418,312
- Disposals	-21,260	0	-647,864	-669,124	-397,287
- Depreciation	-1,149,161	-2,511,958	-1,663,807	-5,324,926	-55,222
- Transfers	0	0	0	0	0
- Other changes	0	0	0	0	0
<b>Closing balance as of 31/12/2015</b>	<b>21,921,614</b>	<b>4,811,661</b>	<b>8,824,465</b>	<b>35,557,740</b>	<b>2,196,899</b>

	Land Buildings	IT	Other	Total	Investment property
<b>Opening balance as of 01 January 2016</b>	<b>21,921,614</b>	<b>4,811,661</b>	<b>8,824,465</b>	<b>35,557,740</b>	<b>2,196,899</b>
- Investments	541,419	2,049,267	3,109,968	5,700,654	376,735
- Disposals		-88	-794,027	-794,115	-663,841
- Depreciation	-1,525,718	-2,608,064	-2,105,951	-6,239,733	-38,883
- Transfers	-21,596,057	0	0	-21,596,057	0
- Other changes	1,039,944	-30,454	-1,127,213	-117,722	120,837
<b>Closing balance as of 31 December 2016</b>	<b>381,202</b>	<b>4,222,322</b>	<b>7,907,242</b>	<b>12,510,766</b>	<b>1,991,747</b>

As apparent in the above table, there is a transfer of EUR 21,596,057 in land and buildings. The majority of this amount relates to a group of land and buildings to be sold.

After recognizing an impairment of EUR 3,710,057, a value of EUR 17,709,200 was recorded under heading 'assets held for sale'.

This is because the Board of Directors and Executive Committee of Argenta Spaarbank decided in the fourth quarter of 2016 to initiate the sale of a group of land and buildings (in their current general condition). The land and buildings concerned are:

- Belgiëlei 49 – 53 and 55;
- Lamoriniërestraat 39 and 58.

In the process it was decided by the appropriate governing bodies to open exclusive talks with Investar NV and the necessary steps were undertaken to launch the sales process:

- The assets were identified (based on the accounting inventories);
- An independent party (PwC) was appointed to determine the market value of the assets;
- Negotiations were started between Argenta Spaarbank and Investar.

The sale will more than likely be completed in 2017. The price range within which negotiations are taking place is in line with the market value as contained in the valuation report.

Investar's intention includes the renovation / reconstruction of new office buildings and parking spaces for letting on an unfinished ('shell') basis. The finishing and fitting will be funded (and capitalized) by the Argenta Group. Thereafter the two parties will enter into a lease agreement.

## 19. Goodwill and other intangible assets

Goodwill is defined as the portion of the cost of the acquisition of a business combination that exceeds the fair value of the identifiable assets, liabilities and contingent liabilities acquired, as determined as of the date of acquisition.

As of 31 December, the other intangible assets (capitalized using the cost model) were:

	Internally developed software	Other intangible assets	Goodwill	Totals
<b>Opening balance as of 1/1/2015</b>	<b>45,245,502</b>	<b>3,080,853</b>	<b>98,150,460</b>	<b>146,476,815</b>
Separately acquired additions	22,971,785	1,887,400	0	24,859,185
Retirement and disposal	0	0	0	0
Recorded amortisation	-18,951,485	-1,151,918	0	-20,103,403
Impairments	0	0	0	0
Other changes	-251,888	251,888	0	0
<b>Closing balance as of 31/12/2015</b>	<b>49,013,914</b>	<b>4,068,223</b>	<b>98,150,460</b>	<b>151,232,597</b>

	Internally developed software	Other intangible assets	Goodwill	Totals
<b>Opening balance as of 01 January 2016</b>	<b>49,013,914</b>	<b>4,068,223</b>	<b>98,150,460</b>	<b>151,232,597</b>
Separately acquired additions	24,536,972	3,866,651	0	28,403,623
Retirement and disposal	0	0	0	0
Recorded amortisation	-19,991,627	-1,631,098	0	-21,622,725
Impairments	0	0	0	0
Other changes	558,085	-556,031	0	2,054
<b>Closing balance as of 31 December 2016</b>	<b>54,117,344</b>	<b>5,747,745</b>	<b>98,150,460</b>	<b>158,015,549</b>

Goodwill is tested annually at the end of the year for impairment by comparing the realisable value of the cash generating unit (CGU) with the carrying value. The cash-generating unit is identical to the legal entity Argenta Spaarbank NV.

The realisable value of the CGU Argenta Spaarbank is determined by measuring the present value of the expected cash flow. This is based on the 5-year business plan as approved by management. Based on the sensitivity analysis of the business plan, no impairment loss needs to be recorded on goodwill.

In the case of the acquired software this relates to the purchased software and the capitalized cost of intangible assets.

The amount of EUR 21,622,725 for 2016 can be found in the income statement under the amortisation of the assets concerned.

The acquisition price and acquisition costs of acquired software and the capitalized cost of intangible assets are amortised at 20 % a year. Other intangible assets are amortised at 10 % per annum.



## 20. Tax assets and liabilities

The tax position can be summarised as follows:

	31/12/2015	31/12/2016
Current tax assets	4,917,451	1,386,287
Deferred tax assets	0	4,763,024
<b>Total tax assets</b>	<b>4,917,452</b>	<b>6,149,310</b>
Current tax liabilities	33,136,992	17,777,256
Deferred tax liabilities	134,551,757	144,569,901
<b>Total tax liabilities</b>	<b>167,688,748</b>	<b>162,347,157</b>

The deferred taxes originate in the following elements:

Deferred taxes by type of timing difference	31/12/2014	Change via revaluation reserve	Change via P&L	31/12/2015
Tax assets related to cash flow hedging	4,576,476	183,145	0	4,759,621
Tax assets related to reclassified assets	3,276,254	-652,386	0	2,623,868
Tax asset related to valuation of swaps and caps	25,045,448	0	-6,992,707	18,052,741
Tax asset associated with non-deductible expenses under local accounting rules	5,447,274	0	-2,478,422	2,968,852
Tax assets related to technical provision	7,484,622	0	1,160,817	8,645,439
Tax asset in respect of other small items	572,798	0	222,849	795,647
<b>Total uncompensated tax assets</b>	<b>46,402,872</b>	<b>-469,241</b>	<b>-8,087,463</b>	<b>37,846,168</b>
Tax liability on available-for-sale assets	191,507,443	-43,316,136	-586,594	147,604,713
Tax liability out of valuation at amortised cost	25,303,164	0	-509,953	24,793,211
Tax liability in respect of other small items	253,654	0	-253,654	0
<b>Total uncompensated tax liabilities</b>	<b>217,064,261</b>	<b>-43,316,136</b>	<b>-1,350,201</b>	<b>172,397,924</b>
<b>Compensated tax debts</b>	<b>170,661,389</b>	<b>-42,846,895</b>	<b>6,737,262</b>	<b>134,551,756</b>



Deferred taxes by type of timing difference	31/12/2015	Change via revaluation reserve	Change via P&L	31/12/2016
Tax assets related to cash flow hedging	4,759,621	-99,696	0	4,659,925
Tax assets related to reclassified assets	2,623,868	-502,316	0	2,121,552
Tax asset related to valuation of swaps and caps	18,052,741	0	-4,255,922	13,796,819
Tax asset associated with non-deductible expenses under local accounting rules	2,968,852	0	1,469,743	4,438,595
Tax assets related to technical provision	8,645,439	0	-1,771,985	6,873,454
Tax asset in respect of other small items	795,647	0	-795,647	0
<b>Total decompensated tax assets</b>	<b>37,846,168</b>	<b>-602,012</b>	<b>-5,353,811</b>	<b>31,890,345</b>
Tax liability on available-for-sale assets	147,604,713	-2,634,003	-67,064	144,903,646
Tax liability out of valuation at amortised cost	24,793,211	0	1,761,366	26,554,577
Tax liability in respect of other small items	0	0	238,999	238,999
<b>Total decompensated tax liabilities</b>	<b>172,397,924</b>	<b>-2,634,003</b>	<b>1,933,301</b>	<b>171,697,222</b>
<b>Compensated tax debts</b>	<b>134,551,756</b>	<b>-2,031,991</b>	<b>7,287,112</b>	<b>139,806,877</b>

The amount of EUR 139,806,877 in the last line of the above table represents the difference between deferred tax liabilities (EUR 144,569,901) and deferred tax assets (EUR 4,763,024) as of 31/12/2016.

Under deferred tax liabilities the most important item at the end of 2015 is the deferred tax on the positive delta market value of the 'available-for-sale assets' (EUR 147,604,713). In addition, there are further tax amounts of EUR 2,623,868 (L&R reclassification), EUR 4,759,621 (cash flow hedge), EUR 18,052,741 (in respect of the impact of the market value of the swaps and caps) and EUR 24,793,211 (related to the amortisation of transaction costs).

At the end of 2016 there is a deferred tax amount of EUR 144,903,646 on the positive delta market value of 'available-for-sale assets', a negative amount of EUR 2,121,552 relating to the L&R reclassification and EUR 4,659,925 in connection with the cash flow hedge, EUR 13,796,819 relating to the impact of the market value of the swaps and caps, and EUR 26,554,577 relating to the amortization of transaction costs.

Note 40 provides further information of the impact of corporate taxes on the Company's result.



## 21. Reinsurers' share in the technical provisions and technical provisions from insurance contracts

The technical assets and liabilities from reinsurance and insurance operations as of 31 December are shown below.

	31/12/2015	31/12/2016
<b>Reinsurers' share of technical provisions</b>	<b>6,923,681</b>	<b>6,955,954</b>
Reinsurers' share of life insurance contracts	573,195	727,977
Reinsurers' share of non-life insurance contracts	6,350,486	6,227,977

	31/12/2015	31/12/2016
<b>Liabilities under insurance contracts</b>	<b>2,480,318,405</b>	<b>2,593,229,768</b>
Provisions – non-life	212,703,673	205,800,125
Premium reserves	27,895,535	29,598,428
Loss reserves	129,277,287	131,361,571
Other technical reserves	55,530,851	44,840,126
Provisions – life	2,267,614,732	2,387,429,643
Mathematical reserves	2,251,669,479	2,372,475,737
Loss reserves	10,620,553	9,907,596
Profit-sharing reserves	5,324,700	5,046,310

Insurance and reinsurance policy is treated in greater detail in the 'Risk Management' section of the present report.



## 22. Other assets

The other assets break down as follows:

	31/12/2015	31/12/2016
Prepaid expenses	14,881,956	3,525,597
Other assets in the context of lending	67,446,954	31,040,811
Other assets in the context of securities transactions	6,557,243	5,546,443
Other assets in the context of payment traffic	55,316,494	58,389,519
Suspense accounts	77,524,604	75,581,374
<b>Total other assets</b>	<b>221,727,251</b>	<b>174,083,744</b>

'Suspense accounts' contains amounts awaiting definitive allocation.

## 23. Financial liabilities measured at amortised cost

In summary form (see references in the individual lines)	31/12/2015	31/12/2016
Deposits from credit institutions (see 23.1)	423,244,569	273,689,986
Retail funding deposits (see 23.2)	29,483,028,042	31,548,613,376
Retail funding - debt certificates - retail savings certificates (see 23.3)	1,365,883,099	1,209,485,536
Debt certificates – bonds (see 23.4)	0	0
Subordinated liabilities (see 23.5)	401,969,253	660,464,000
Other financial liabilities (see 23.6)	641,734,332	646,097,896
<b>Total</b>	<b>32,315,859,295</b>	<b>34,338,350,795</b>

### 23.1. Deposits from credit institutions

The deposits from credit institutions are composed as follows:

	31/12/2015	31/12/2016
<b>Deposits from credit institutions</b>	<b>423,244,569</b>	<b>273,689,986</b>
<b>Geographical breakdown</b>		
Belgium	323,238,223	272,835,115
Other EMU countries	100,006,346	854,871
<b>Breakdown by residual term - up to 1 months</b>	<b>423,244,569</b>	<b>273,689,986</b>
<b>Breakdown by type</b>		
Demand deposits	928,443	716,060
Repos	422,316,126	272,300,158
Collateral from financial institutions	0	673,769
Effective interest rate on portfolio as of 31 December	-0.05%	0.10%

At the end 2015, the Company had (in this case subsidiary Argenta Assuranties) EUR 422,316,126 of repos on its balance sheet, at the end of 2016 there were repos amounting to EUR 272,300,158.



## 23.2. Retail funding – deposits

Deposits from institutions other than credit institutions - essentially deposits by retail customers in the Company - break down as follows:

	31/12/2015	31/12/2016
<b>Deposits from other than credit institutions</b>	<b>29,483,028,042</b>	<b>31,548,613,376</b>
<b>Breakdown by type</b>		
Demand deposits	2,777,871,494	3,500,910,956
Fixed-term deposits	2,534,666,602	2,982,766,653
Regulated savings deposits	21,788,864,382	22,749,282,864
Mortgage-linked deposits	418,417,129	454,254,036
Deposit protection scheme	0	0
Other deposits	1,963,208,435	1,861,398,867
<b>Breakdown of fixed-term deposits by residual term</b>		
Up to 1 year	418,521,342	725,631,236
Between 1 and 5 years	1,859,232,418	1,899,912,202
More than 5 years	256,912,842	357,223,215
Effective interest rate on portfolio as of 31 December	0.66%	0.34%



The portfolio of regulated savings deposits is rising gradually. Deposits linked to mortgage loans include, among other things, the undrawn amounts of mortgage loans and 'savings' linked to Dutch mortgage loans.

## 23.3. Retail funding - debt certificates - retail savings certificates

The debt certificates break down as follows:

	31/12/2015	31/12/2016
<b>Debt certificates – retail savings certificates</b>	<b>1,365,883,099</b>	<b>1,209,485,536</b>
<b>Breakdown by residual term</b>		
Up to 1 year	150,183,379	486,070,818
Between 1 and 5 years	1,215,699,720	723,414,718
More than 5 years	0	0
Effective interest rate on portfolio as of 31 December	2.54%	2.52%

The downward trend of recent years in this portfolio continues as a result of the low interest rates on this type of funding, but also because the Bank Pool has decided to stop promoting retail savings certificates and to shift to term accounts that de facto present the same characteristics.

## 23.4. Debt certificates – bonds

This heading used to contain the bonds and notes issued by ABL (now AAM) and ARNE. As all securities issued have reached maturity, no additional explanation is needed.

## 23.5. Subordinated liabilities

The normal subordinated liabilities are placed by the Company with the retail public. The perpetual (so-called Tier 1) loan, that was repaid in 2016, was offered to institutional investors.

The subordinated liabilities are composed as follows:

	31/12/2015	31/12/2016
<b>Subordinated liabilities</b>	<b>401,969,253</b>	<b>660,464,000</b>
<b>Breakdown by residual term</b>		
Up to 1 year	248,763,728	65,035,137
Between 1 and 5 years	153,205,525	595,428,863
More than 5 years	0	0
<b>Breakdown by type</b>		
Subordinated loans (retail funding)	332,485,004	150,645,429
Tier 1 loan (corporate funding)	69,484,249	0
Tier 2 loan (corporate funding)	0	509,818,572
Effective interest rate on portfolio as of 31 December	3.55%	3.59%

Since 2014, no subordinated certificates have been offered any more to retail customers. The current portfolio will therefore decrease systematically as the securities arrive at maturity.

On 31 October 2016 the right (call option) to prepay the Tier 1 loan was exercised. After this, the entire loan was repaid.

In the second quarter of 2016, a Tier 2 loan was very successfully issued and placed with institutional investors. This was an issue for a nominal amount of EUR 500 million.

In the Insurance Pool there are no issues of subordinated debt.



## 23.6. Other financial liabilities

The liabilities break down as follows:

	31/12/2015	31/12/2016
<b>Geographical breakdown</b>		
Belgium	641,734,332	646,097,896
Netherlands	0	0
<b>Breakdown by residual term</b>		
Up to 1 year	17,933,537	21,241,119
More than 1 years and up to 2 years	7,576,815	132,002,108
More than 2 years and up to 5 years	574,025,743	490,551,652
More than 5 years and up to 10 years	42,198,237	2,303,017
More than 10 years	0	0
<b>Breakdown by type</b>		
Investment contracts linked to insurance contracts	641,734,332	646,097,896
Effective interest rate on portfolio as of 31 December	3.06%	3.05%

The above amounts represent the reserves of investment contracts at the Insurance Pool recognized in accordance with IAS 39.



## 24. Provisions

The changes in the provisions during the year are:

	Current legal disputes	Other provisions	Totals
<b>Opening balance 1/1/2015</b>	<b>1,017,832</b>	<b>12,690,205</b>	<b>13,708,037</b>
Additions	0	639,098	639,098
Amounts used	-488,478	-3,451,869	-3,940,347
<b>Closing balance 31/12/2015</b>	<b>529,354</b>	<b>9,877,434</b>	<b>10,406,788</b>
Additions	0	1,993,778	1,993,778
Amounts used	-350,000	0	-350,000
<b>Closing balance 31 December 2016</b>	<b>179,354</b>	<b>11,871,212</b>	<b>12,050,566</b>

The provisions for current tax and legal disputes are based on the best possible accounting estimates available at year-end, taking account of the opinions of legal and tax advisers. These involve litigation with office managers with whom cooperation has been discontinued.

The 'other provisions' item relates mainly to provisions for VAT. Consultations are under way with the suppliers to which the provisions relate in order to settle the matters in question. For disputed issues, a provision is systematically set up, so that there will never be a negative impact but only a positive one if the legal decision or settlement is positive for the Company.

The timing of the cash outflows that correspond with these provisions is by definition uncertain, considering the unpredictability of the outcome of, and the time associated with, the settlement of disputes.

### *Note on group insurance*

The overwhelming proportion of the supplementary pension schemes are paid out as a one-off capital payment, but there is also the possibility to opt for regular pension payments.

The Company offers an occupational pension scheme of the defined contribution type for its employees. These defined contribution plans are funded solely by the employer through a group insurance, in which the insurer guarantees a minimum return.

Under Article 24 of the Law of 28/04/2003 on Supplementary Pensions (the so-called 'WAP / LPC'), the employer is required to guarantee a minimum return for defined contribution plans. The legal minimum guaranteed return which the employer is required to pay in respect of employer contributions was until 31 December 2015 set at 3.25%. The guaranteed return was recently amended by the Law of 18/12/2015. Since then a variable guaranteed return has applied, linked to the yield on the 10-year OLO, with a minimum of 1.75% and a maximum of 3.75%. However, the cumulative contributions up to 31 December 2015 remain subject to the 3.25% guaranteed return until employees leave the Company's pension plan (the 'horizontal' approach).

Because of the legally imposed minimum guaranteed return, Belgian defined contribution plans are considered as plans with an objective to reach (the so-called 'defined benefit plans'). In the Netherlands a defined benefit plan is offered.

The main risks to which the Company's defined contribution plans are exposed are interest rate, inflation, life expectancy and legal retirement age. The pension obligations are evaluated at least annually. This includes defining on a regular basis the sensitivity of the plans to interest rate and inflation shocks. The mathematical reserves of these pension plans amounted to EUR 39,908,913 as of 31/12/2015 and EUR 45,528,569 as of 31/12/2016.



## 25. Other liabilities

The other liabilities are composed as follows:

	31/12/2015	31/12/2016
Social security charges	6,688,998	7,792,208
Accrued charges	6,486	7,299
Supplier accounts	27,866,084	33,996,889
Debts – other group companies	867,028	906,359
Debts – agents	31,528,589	26,743,917
Technical insurance liabilities	31,734,549	19,038,396
Reinsurer's deposits	624,450	3,353,359
Credit items in suspense	25,621,339	31,641,119
Payment traffic items in suspense	28,027,357	38,241,282
Investment items in suspense	8,875,297	8,208,144
Various taxes	8,301,167	7,941,184
Other	45,047,441	30,215,556
<b>Total other liabilities</b>	<b>215,188,785</b>	<b>208,085,712</b>

The 'in suspense' accounts contain primarily amounts that stay on these accounts for a few days only (until definitively allocated).



## 26. Fair value of financial instruments

### 26.1. Financial instruments not recognised at fair value

The following information should be interpreted with due caution.

The fair values shown are value estimates based on internal calculations. However, these can fluctuate on a daily basis due to the parameters used, such as interest rates and counterparty creditworthiness. Nor is there an intention to realise the fair value immediately. As a result, this value does not represent the substantial value to the Company on a going concern basis.

Estimating the fair value of financial instruments measured at historical cost requires the use of techniques, models, hypotheses and assumptions that differ from one institution to another.

The fair value is the price that would be received / paid on the sale of an asset or transfer of a liability in an 'orderly' transaction between market participants at the reporting date.

The Company uses the following hierarchy of tests in determining the fair value of financial instruments: first, the quoted price in an active market and then using valuation techniques.

The fair value shown is the full fair value including accrued interest, since this is also processed under the respective headings.

The calculation of the fair value of financial instruments, where these are not obtained externally, can be summarised as follows:

- (1) For debt instruments redeemable in the short term or on demand (including current accounts, savings accounts) the fair value approximates the carrying value;
- (2) For other instruments, the Discounted Cash Flow (DCF) method is used, with the discount rate based on a reference rate plus a margin standard for the market.

This DCF method includes, among other things, a cost of capital and a cost of credit. The interest rate curves are analogous to those used in the sensitivity analysis of interest rate risk (see risk section 5.1). The sensitivity of the market values of the Level 3 values is contained in the result of the 'economic values' calculation mentioned there (here with the impact of all levels).

The resulting market values are also required to be displayed according to the fair value hierarchy of IFRS 13. The level of the fair value depends on the type of input used to measure the financial instruments.

Level 1 involves quoted (unadjusted) prices in active markets (externally available, observable fair values of financial instruments on liquid markets).

Level 2 includes all fair values that can be obtained directly or indirectly using models, starting from observable parameters (or non-observable parameters (input) of which the impact is insignificant).

Finally, level 3 relates to fair values calculated on the basis of non-observable parameters (input) and having significant impact.



The following table presents the carrying amounts and fair values of financial assets and financial liabilities that, in the consolidated balance sheet, are not stated at their fair value.

It does not include the fair value of 'assets held to maturity' and of non-financial instruments such as tangible fixed assets and other intangible assets that were briefly discussed in the respective notes.

	31/12/2015		31/12/2016	
	Carrying value	Fair value	Carrying value	Fair value
Cash, cash balances and deposits with (central) banks	596,288,836	596,288,836	919,220,829	919,220,829
Loans and receivables				
Loans to and receivables from credit institutions				
Current accounts:	2,148	2,148	0	0
Collateral with financial institutions	21,108,000	21,108,000	3,386,000	3,386,000
Loans to and receivables from other customers				
Consumer loans	97,424,542	103,548,159	97,669,919	102,320,337
Mortgage loans	24,557,026,789	26,614,464,533	26,830,072,433	28,409,959,089
Instalment loans	498,980,590	513,867,029	536,848,529	571,338,946
Advances/overdrafts	6,072,677	6,072,677	3,925,891	3,925,891
Other loan receivables - MBS portfolio	27,025,034	32,901,117	21,600,896	26,749,540
Financial assets held till maturity	592,167,023	1,051,098,663	614,660,002	653,405,306
<b>Total financial assets</b>	<b>26,396,095,639</b>	<b>28,939,351,162</b>	<b>29,027,384,499</b>	<b>30,690,305,938</b>
Financial liabilities measured at amortised cost				
Deposits from credit institutions	423,244,569	423,244,569	273,689,986	273,689,986
Deposits from other than credit institutions				
Demand deposits	2,777,871,494	2,777,871,494	3,500,910,956	3,500,910,956
Fixed-term deposits	2,534,666,602	2,690,923,665	2,982,766,653	3,166,269,315
Deposits of a special nature	418,417,129	418,417,129	454,254,036	454,254,036
Regulated savings deposits	21,788,864,382	21,788,864,382	22,749,282,864	22,749,282,864
Mortgage-linked deposits	0	0	0	0
Deposit protection scheme	1,963,208,435	1,963,208,435	1,861,398,867	1,861,398,867
Debt certificates, including retail savings certificates				
Retail savings certificates	1,365,883,099	1,454,953,761	1,209,485,536	1,272,457,812
Bonds	0	0	0	0
Subordinated debts				
Subordinated loans	332,485,004	349,947,848	660,464,000	683,785,571
Tier 1 loan	69,484,249	73,591,612	0	0
Other financial liabilities	641,734,332	731,741,918	646,097,896	646,418,542
<b>Total liabilities</b>	<b>32,315,859,295</b>	<b>32,672,764,813</b>	<b>34,338,350,795</b>	<b>34,608,467,950</b>

IFRS 13 requires a level to be allocated to all market values.

The table below shows the fair values of the listed IFRS classifications schematically by hierarchy level.

A Level 2 is assigned by the Company to the very short term financial instruments - with the carrying value used as market value -, while a Level 3 is assigned to all other calculated market values.

Data as of 31/12/2015	Fair value	Level 1	Level 2	Level 3
Cash and cash balances and deposits with (central) banks	596,288,836	0	596,288,836	0
Loans and receivables	28,343,062,326	0	42,155,420	28,300,906,906
Financial assets held till maturity	1,051,098,663	241,790,194	750,798,598	58,509,871
Financial liabilities measured at amortised cost	32,672,764,813	0	27,371,606,009	5,301,158,804

Data as of 31/12/2016	Fair value	Level 1	Level 2	Level 3
Cash and cash balances and deposits with (central) banks	919,220,829	0	919,220,829	0
Loans and receivables	29,117,679,803	0	20,693,474	29,096,986,329
Financial assets held till maturity	653,405,306	229,211,247	332,655,690	91,538,369
Financial liabilities measured at amortised cost	34,608,467,950	0	28,839,536,710	5,768,931,240

Cash, cash balances at (central) banks and other demand deposits are valued at Level 2 fair value (given the short term nature).

Loans and receivables level 3 fair value relate primarily to mortgage loans to individuals for which Argenta has calculated a market valuation based on a DCF model. Here, certain assumptions are applied with respect to spread and prepayment rate.

Financial liabilities measured at amortized cost under level 2 relate to deposits from credit institutions, demand deposits, deposits of a special nature and regulated savings deposits. Given the short-term nature of these liabilities, they are treated as a Level 2 (carrying value equivalent to fair value).

The financial liabilities included in Level 3 include the insurance contracts that, under IAS 39, have to be recognized as financial liabilities (instead of technical provisions).



## 26.2. Financial instruments recognised at fair value

The following tables show the fair values of the financial instruments that are stated in the balance sheet at their fair value.

The instruments concerned are shown in the tables following the fair value hierarchy of IFRS 13. The fair value level here depends on the type of input used for the valuation of financial instruments.

Level 1 involves quoted (unadjusted) prices in active markets (externally available, observable fair values of financial instruments on liquid markets).

Level 2 includes all fair values which can be obtained directly or indirectly, using models, and based on observable parameters (input).

Finally, the fair values calculated on the basis of non-observable parameters (input) are classified under level 3.

The table below provides an overview of the level hierarchy of financial assets and liabilities recognized at fair value.

The fair values of the 'available-for-sale' assets come from the same external sources as in previous years, that is Bloomberg and Euroclear (the Company's largest clearing and custody counterparty). To support the level attributions, the Company has itself calculated market values where necessary.



The fair values of derivative instruments are calculated internally using a FINCAD application, with the market values calculated daily, in the context, among others, of the European Market Infrastructure Regulation (EMIR).

Collateral management (margin calls) takes place, depending on agreements, on a daily or weekly basis. The external market values obtained with the margin calls are systematically compared with the internally calculated fair values.

Vanilla derivatives (vanilla IRSs and caps) are measured on the basis of interest rate curves and implicit volatilities observable in the market (Level 2 inputs). The fair value of these transactions is therefore considered as Level 2.

For the valuation of the CMS swap/caps and the Green Apple swaps, non-observable data (Level 3 input) are also used. Based on the sensitivity of these non-observable parameters it was decided to assign these values a Level 3 valuation starting in 2013.

The table below provides an overview of the level hierarchy of financial assets and liabilities recognised at fair value.

Data as of 31/12/2015	Fair value	Level 1	Level 2	Level 3
<b>Assets recorded at fair value</b>	<b>12,622,036,990</b>	<b>10,434,193,778</b>	<b>2,089,275,973</b>	<b>98,567,239</b>
Assets held for trading	28,792,623	2,141,843	9,647,762	17,003,018
Financial assets designated at fair value with valuation changes through profit or loss	1,663,260,892	1,660,896,656	2,364,236	0
Available-for-sale financial assets	10,923,904,558	8,771,155,279	2,071,185,058	81,564,221
Derivatives used for hedging	6,078,917	0	6,078,917	0
<b>Liabilities recorded at fair value</b>	<b>2,176,591,001</b>	<b>1,660,896,656</b>	<b>486,344,396</b>	<b>29,349,949</b>
Liabilities held for trading	10,317,361	0	5,896	10,311,465
Liabilities designated at fair value with valuation changes through profit or loss	1,670,112,392	1,660,896,656	9,215,736	0
Derivatives used for hedging	496,161,248	0	477,122,764	19,038,484

Data as of 31/12/2016	Fair value	Level 1	Level 2	Level 3
<b>Assets recorded at fair value</b>	<b>12,594,646,579</b>	<b>10,451,113,905</b>	<b>2,114,863,724</b>	<b>28,668,950</b>
Assets held for trading	9,322,870	0	7,239,219	2,083,651
Financial assets designated at fair value with valuation changes through profit or loss	1,838,776,145	1,838,432,251	343,894	0
Available-for-sale financial assets	10,697,092,080	8,612,681,654	2,057,825,127	26,585,299
Derivatives used for hedging	49,455,484	0	49,455,484	0
<b>Liabilities recorded at fair value</b>	<b>2,397,371,355</b>	<b>1,838,432,251</b>	<b>537,826,914</b>	<b>21,112,190</b>
Liabilities held for trading	4,434	0	28	4,406
Liabilities designated at fair value with valuation changes through profit or loss	1,839,774,645	1,838,432,251	1,342,394	0
Derivatives used for hedging	557,592,276	0	536,484,492	21,107,784

The financial assets designated at fair value with valuation changes through profit or loss are investments in transactions related to investment funds (see also Note 11). The financial instruments included in level 1 relate to the investment funds in an amount of EUR 1,830,310,000 and cash and liquid assets of EUR 8,122,250. The financial instruments in level 2 are retail savings certificates.

In the 'available-for sale' portfolio we encounter sporadic changes between Level 1 and Level 2 as a result of changes (e.g. more providers) in market values. Such changes in level are individually documented, are required to conform to policies, and are reported quarterly to the Alco.



The following table provides a reconciliation of Level 3 fair values between 01 January 2015 and 31 December 2016. It refers to the derivative instruments (under 'assets and liabilities held for trading' and under 'derivatives used for hedging') and to the securities held under 'available-for-sale assets'.

	Derivatives, asset side	Derivatives, liabilities side	AFS portfolio - fixed income securities	AFS portfolio - non-fixed income securities
<b>Opening total as of 1/01/2015</b>	<b>22,120,576</b>	<b>-29,466,176</b>	<b>111,176,600</b>	<b>970,410</b>
Purchases / new contracts	0	0	15,796,021	0
Expired instruments	0	0	-42,702,442	0
(Partial) repayments	0	0	0	0
Changes to other levels	0	0	0	0
Changes from other levels	0	0	0	0
Other changes (including value changes)	-5,117,558	116,227	-3,780,446	104,078
<b>Closing balance as of 31/12/2015</b>	<b>17,003,018</b>	<b>-29,349,949</b>	<b>80,489,733</b>	<b>1,074,488</b>
Purchases / new contracts	0	0	20,149,935	0
Expired instruments	0	0	-20,059,942	0
(Partial) repayments	0	0	0	0
Changes to other levels	0	0	-54,960,552	0
Changes from other levels	0	0	0	0
Other changes (including value changes)	-14,919,367	8,237,758	-222,819	114,456
<b>Closing balance as of 31/12/2015</b>	<b>2,083,651</b>	<b>-21,112,191</b>	<b>25,396,355</b>	<b>1,188,944</b>

As can be seen from the table, there is only a limited amount of level 3 fair values in the financial instruments involved.

The total of the fixed-income securities and equities valued at level 3 fair values is just EUR 25,396,355 as of 31 December 2016 (compared to EUR 80,489,733 at end-2015). The decline recorded in 2016 can be explained among other things by the fact that more market prices were available for the relevant securities, enabling them to be measured at Level 2 fair values.

Level changes have no P&L impact. The delta market values of the 'available-for-sale assets' are included in Other Comprehensive Income (OCI) under equity.

As of 31 December 2015 there was a positive impact of EUR 2,012,632 from these level 3 effects in OCI, and as of 31 December 2016 a more limited positive impact of 31 December 2016, which is totally attributable to the valuation changes on equities. No P&L impacts were determined for these effects.

#### *Note on the credit risk in the fair value of derivatives*

Since 2014 and in line with market practices, a CVA (Credit Valuation Adjustment) and a DVA (Debt Valuation Adjustment) have been taken into account in establishing the market value of derivatives. The combined impact of both elements was very limited, amounting to EUR 0.2 million in 2015 and EUR 1.2 million in 2016.

## 27. Derivatives

Besides derivatives embedded in contracts, the Company has two types of derivatives (derived financial instruments) on its balance sheet on 31 December 2016: interest rate options (purchased and sold caps) and swaps.

Under IFRS, derivatives are to be recorded in the trading portfolio, unless a hedging relationship is demonstrated between the asset concerned and a specifically hedged component.

Such a hedge relationship can be considered as effective if, due to market factors such as a change in interest rates, the price fluctuations or cash flows of the financial derivative almost entirely offset the price fluctuations or cash flows of the hedged component.

Owing to the strict IFRS criteria that must be satisfied to classify these as hedging instruments, they are sometimes classified as derivatives held for trading.

For this, the Company uses hedging transactions that satisfy all the required criteria for hedging transactions of IAS 39, as approved by the EU. As a result, the particular hedging instruments are classified as derivatives used for hedging. The frameworks for processing micro-hedges in the AFS portfolio and for processing derivatives as cash flow hedges are also embedded at the Company.

In 2015 and 2016 no offsetting was undertaken in processing the derivatives both on and off the balance sheet, so that no information on this was given in accordance with the descriptions of IFRS 7 on this subject.

### *Interest rate options*

Interest rate options are used as protection against the interest rate risk. These are options where the seller commits to pay the buyer an interest rate difference in exchange for a premium paid by the buyer. The interest rate difference is the difference between the current interest rate and an agreed interest rate for a notional amount.

In order to reduce the cost of hedging, caps were from time to time simultaneously bought and written for the same notional amount and the same term. The strike prices of the caps sold are higher than the strike prices of the purchased caps, so that the risk of the combined bought and sold caps concerned is limited to the net premium paid (cylinder caps).

As of 31 December 2016 the Company still had 21 caps (35 at end-2015) standing on its balance sheet in a notional amount of EUR 4.85 billion (EUR 8.85 billion at end-2015). Of these 21 caps, 5 were bought and sold cap combinations (10 caps in total, to hedge the interest rate risk of the liabilities side) and 11 were caps to hedge the interest rate risk of the mortgage lending.

Although targeted to hedge the interest rate risk, these caps are processed under IFRS as instruments held for trading.

The fair values used for the separately presented financial derivatives above were determined using solely measurement techniques based on objectively observable market parameters.



### Interest rate swaps

Interest rate swaps are contractual agreements between two parties on the basis of which interest flows in the same currency are exchanged. These obligations are calculated on the basis of various interest types. With the majority of interest rate swaps, a net exchange of cash flows takes place. This consists of the difference between the fixed and variable interest payments.

The following table provides an overview of all swaps recognised at year-end, the hedged positions and the IFRS processing method.

2015			
N°	Notional	Hedge type	Treatment in IFRS
27	4,350,000,000	interest rate risk on loan portfolio	macro portfolio fair value hedge
7	955,569,300	interest rate risk on individual AFS securities	micro fair value hedge AFS instruments
1	100,000,000	interest rate risk on retail savings certificates portfolio	micro hedge - cash flow hedge
2	2,231,182,200	interest rate risk on securitized loans	held for trading

2016			
N°	Notional	Hedge type	Treatment in IFRS
58	7,350,000,000	interest rate risk on loan portfolio	macro portfolio fair value hedge
7	955,569,300	interest rate risk on individual AFS securities	micro fair value hedge AFS instruments
1	100,000,000	interest rate risk on retail savings certificates portfolio	micro hedge - cash flow hedge

#### Note on the cash flow hedge referred to in the table above

On 3 May 2011, a forward starting swap was concluded in a notional amount of EUR 100 million (start date 31 May 2016 and end date 31 May 2021) to hedge the interest cost of a future portfolio of retail savings certificates / term deposits.

As of 31 December 2015, the swap concerned had a negative market value of EUR 19,038,484 and, after offsetting of an unrealised tax claim of EUR 4,759,621, an amount of EUR 14,278,863 was recorded under 'cash flow hedge' in equity. As of 31 December 2016, the swap concerned had a negative market value of EUR 18,639,700 and, after offsetting of an unrealised tax claim of EUR 4,659,925, an amount of EUR 13,979,775 was recorded under 'cash flow hedge' in equity.

#### Embedded derivatives

Derivatives embedded in contracts are required to be segregated (hence recognised as separate derivatives on the balance sheet) when there is no close relationship between their economic characteristics and risks and those of the host contract.

No such derivatives needed to be separated out and classified under this category.



# Notes to the consolidated income statement

## 28. Net interest income

The breakdown of interest income and charges by type of financial instrument that generates an interest margin is as follows.

	31/12/2015	31/12/2016
<b>Interest income</b>	<b>1,116,955,131</b>	<b>1,053,001,389</b>
Available-for-sale financial assets	230,795,044	194,753,463
Loans to and receivables from credit institutions	466,649	682,319
Loans to and receivables from other customers	867,691,005	844,514,925
Held-to-maturity investments	12,473,431	9,269,273
Derivatives, hedge accounting	5,529,002	3,781,409
<b>Interest expenses</b>	<b>466,506,933</b>	<b>386,590,579</b>
Deposits from credit institutions	33,606,570	33,427,721
Deposits from other than credit institutions	235,528,962	147,683,020
Debt certificates, including retail savings certificates	41,206,506	36,063,741
Subordinated liabilities	16,773,645	20,854,585
Derivatives, hedge accounting	139,391,250	148,561,512
<b>Net interest income</b>	<b>650,448,198</b>	<b>666,410,810</b>
Interest income from impaired financial assets	512,219	395,661

## 29. Dividend income

Dividends received are specified below.

	31/12/2015	31/12/2016
Dividends from equity instruments from available-for-sale financial assets	3,137,361	3,333,497
<b>Total dividend income from other equities</b>	<b>0</b>	<b>0</b>

The amount of dividends received has increased considerably and is closely linked with the development of the portfolio of individual equities.



## 30. Net income from commissions and fees

The net income from commissions and fees can be summarised as follows:

	31/12/2015	31/12/2016
<b>Income from commissions and fees</b>	<b>101,244,465</b>	<b>97,302,331</b>
Securities: buy and sell orders and other	15,833,631	11,238,107
Management fees received	52,280,612	61,222,580
Payment services	12,006,452	12,514,322
Commissions on hospitalization insurance	11,681,737	3,199,740
Other items	9,442,033	9,127,582
<b>Expenses related to commissions and fees</b>	<b>-139,769,012</b>	<b>-138,966,768</b>
Acquisition costs (commissions and/or transaction costs)	-113,175,285	-113,489,747
Custody	-2,039,251	-1,671,323
Commissions on hospitalization insurance	-2,925,657	-795,565
Payment services	-19,373,382	-20,550,340
Other items	-2,255,437	-2,459,793
<b>Net commission result</b>	<b>241,013,477</b>	<b>236,269,099</b>

The management fees received are rising and are linked to the growing branch 23 portfolio and sale of funds.

The 'acquisition costs' heading contains the bulk of the costs paid to the Argenta Group tied agents ('branch managers').



## 31. Realised gains and losses on financial assets and liabilities not measured at fair value through profit or loss

The realised gains and losses on available-for-sale assets on the one hand and on financial liabilities measured at amortised cost on the other, can be shown as follows:

	31/12/2015	31/12/2016
<b>Realised gains</b>	<b>34,379,247</b>	<b>15,683,434</b>
Available-for-sale financial assets		
Gains on fixed-income securities	18,612,370	12,533,468
Gains on non-fixed-income securities	15,766,877	3,149,967
Financial liabilities measured at amortised cost	0	0
<b>Realised losses</b>	<b>-8,758,542</b>	<b>-3,166,594</b>
Available-for-sale financial assets		
Losses on fixed-income securities	-1,448,070	-1,862,600
Losses on non-fixed-income securities	-7,310,472	-1,303,994
Financial liabilities measured at amortised cost	0	0
<b>Total net realised result</b>	<b>25,620,705</b>	<b>12,516,840</b>

A detailed breakdown of the unrealised gains and losses of the 'available-for-sale financial assets' category can be found in Note 14.

The fair values of the category 'financial liabilities measured at amortised cost' are given in Note 26.

In 2015 a total net gain of EUR 12.5 million was produced by the 'available-for-sale assets'. In 2016 this gain amounted to EUR 25.6 million.

## 32. Gains and losses on financial assets and liabilities held for trading

The results of the assets and liabilities held for trading can be shown as follows:

	31/12/2015	31/12/2016
Gains and losses on swaps	-134,695	-351,213
Gains and losses on caps	-6,214,111	-7,010,456
Gains and losses on bonds	59,113	29,681
<b>Total result interest rate instruments</b>	<b>-6,289,693</b>	<b>-7,331,988</b>

Under the net result can be found the gains and losses on interest rate options, swaps and a very limited portfolio of bonds (which are offered to customers).

Under the ALM policy, all the swaps and caps concerned are concluded for the account of the Company. The result of the caps consists of the further amortisation of the premiums paid and the market value changes.

## 33. Gains (and losses) from hedge accounting

For derivatives that are part of the fair value hedge transactions undertaken to hedge the interest rate risk of a portfolio of individual securities, the relevant interest is given under net interest income.

Changes in the fair value of these derivatives and changes in fair value arising from the hedged risk of the hedged assets are recognised in the item 'gains and losses from hedge accounting'.

	31/12/2015	31/12/2016
Portfolio hedge of interest rate risk portfolio		
Changes in the fair value of the hedging instruments	100,359,009	-2,071,807
Changes in the fair value of hedged items	-94,336,476	6,098,779
Hedging of the interest rate risk of individual financial instruments		
Changes in the fair value of the hedging instruments	-15,517,767	6,334,663
Changes in the fair value of hedged items	15,876,315	-6,277,351
<b>Gains and losses from hedge accounting</b>	<b>6,381,081</b>	<b>4,084,284</b>

In the case of the swap processed as a cash flow hedge, there was no ineffectiveness in 2015 and 2016, leaving no movements in connection with this swap under this heading.



## 34. Gains and losses on derecognition of assets other than held for sale

The 'gains and losses on derecognised assets, other than held for sale', are shown below.

	31/12/2015	31/12/2016
Gains on derecognition of property, plant and equipment	199,829	419,983
Gains on derecognition of investment properties	26,803	167,603
Losses on derecognition of property, plant and equipment	-52,428	-47,880
Losses of derecognition of investment properties	-19,219	0
<b>Total net gain or loss</b>	<b>154,985</b>	<b>539,705</b>

## 35. Income and expenses under insurance and reinsurance contracts

Other income and expenses related to insurance and reinsurance contracts

	31/12/2015	31/12/2016
<b>Income from issued insurance contracts</b>	<b>355,597,980</b>	<b>375,087,329</b>
Income from non-life insurance contracts	116,070,664	127,439,003
Income from life insurance contracts	232,947,914	245,164,622
Income from reinsurance treaties	6,579,402	2,483,704
<b>Expenses relating to insurance contracts</b>	<b>381,225,028</b>	<b>374,420,912</b>
Expenses from non-life insurance contracts	96,111,031	84,186,721
Expenses from life insurance contracts	280,560,670	285,252,804
Expenses from reinsurance contracts	4,553,327	4,951,692
<b>Net technical result from insurance</b>	<b>-25,627,048</b>	<b>666,417</b>

## 36. Other net operating income

Other net operating income consists of the following elements:

	31/12/2015	31/12/2016
<b>Operating income</b>	<b>40,920,083</b>	<b>50,240,247</b>
Rental income from investment properties	70,167	126,131
Portfolio acquisition fee from agents	3,551,142	2,701,830
Reversal of guarantee system commission	2,045	0
Received from renting out of printers & ICT infrastructure	6,904,775	7,207,812
Other fees income	30,391,954	40,204,473
<b>Operating expenses</b>	<b>-2,125,398</b>	<b>-1,878,489</b>
Other fee expenses	-2,125,398	-1,878,489
<b>Total other operating income</b>	<b>38,794,685</b>	<b>48,361,757</b>

## 37. Administrative expenses

Employee expenses consist of the following components:

	31/12/2015	31/12/2016
<b>Total employee expenses</b>	<b>61,996,339</b>	<b>71,339,284</b>
Wages and salaries	43,643,997	49,174,806
Social security charges	12,311,930	13,460,837
Pension expenses	3,806,251	6,085,523
Share-based payments	0	0
Other	2,234,160	2,618,118
<b>Average number of employees in FTE</b>	<b>848.21</b>	<b>893.20</b>
Managerial staff	29.75	25.20
Clerical staff	818.46	868.00
Manual staff	0	0

The Company has only pension liabilities on the basis of defined contribution schemes (with the contribution paid by the employer only). In Belgium a minimum return is provided on these group insurance schemes, which until further order, is guaranteed by the insurance companies.

A calculation was made by an independent actuary using the calculation method for DB schemes. As no shortfall was determined, no addition expense and liability were recorded as of 31/12/2016.

There are no 'share-based payments' at the Company.

General and administrative expenses can be summarised as follows:

	31/12/2015	31/12/2016
Marketing expenses	3,491,630	4,233,443
Professional fees	45,479,005	56,897,348
IT expenses	41,602,844	45,982,973
Rents	6,719,500	7,494,246
Business taxes and bank taxes	75,463,700	66,126,358
Other	64,854,772	67,861,702
<b>Total general and administrative expenses</b>	<b>237,611,451</b>	<b>248,596,070</b>

The heading 'other' includes expenses for telephone, postage, office supplies, professional contributions and travel expenses.

The considerable increase in general and administrative expenses is due primarily to expenses incurred in the further development of the IT infrastructure, higher professional fees, and other investments.

The rents paid relate mainly to the rent paid for office buildings (EUR 5,645,000 compared to EUR 4,713,448 for the year to 31 December, used by the tied agents (branch managers). This rental is recovered from the tied agents. The average remaining term of these rental contracts is 5.9 years.



## 38. Impairment losses

The changes in impairments can be broken down as follows:

<b>Impairments on assets not designated at fair value through P&amp;L</b>	<b>31/12/2015</b>	<b>31/12/2016</b>
Available-for-sale financial assets	4,034,778	-4,212,714
Loans and receivables	-2,182,165	4,966,470
Goodwill	0	0
<b>Total impairments</b>	<b>1,852,613</b>	<b>753,756</b>

<b>Outstanding impairments on financial assets measured on an individual basis</b>	<b>31/12/2015</b>	<b>31/12/2016</b>
<b>Available-for-sale assets</b>		
Fixed-income securities	4,207,085	375,066
Non-fixed-income securities	2,675,546	2,282,178
<b>Loans and receivables</b>		
Consumer loans	2,613,224	2,019,249
Mortgage loans	26,089,716	23,211,571
Long term loans	339,962	398,600
Advances/overdrafts	1,277,134	938,951
Other loan receivables - reclassification MBS	899	0
<b>Total loans and advances</b>	<b>30,320,935</b>	<b>26,568,371</b>
<b>Total impairments recognised</b>	<b>37,203,566</b>	<b>29,225,615</b>

The tables of changes below show the composition of impairments measured on an individual basis in the 'loans and receivables' category as of 31 December 2015 and 31 December 2016.

At end-2015, the overall impact of impairments recognised on both an individual and a portfolio basis on 'loans and receivables' was EUR 2,182,164.

<b>As of 31/12/2015 Loans and receivables</b>	<b>Opening balance 31/12/2014</b>	<b>Increase through P&amp;L</b>	<b>Reversal through P&amp;L</b>	<b>Closing balance 31/12/2015</b>	<b>Recoveries through P&amp;L</b>	<b>Direct write-offs</b>	<b>Collective provision</b>	<b>Total P&amp;L impact</b>
Consumer loans	3,468,991	717,161	-1,572,927	2,613,225	-188,035	683,540	0	-360,261
Mortgage loans	34,868,647	22,155,630	-30,934,561	26,089,716	-212,273	10,186,201	-1,786,133	-591,136
Instalment loans	1,068,149	89,081	-817,269	339,961	-3,571	99,953	0	-631,806
Advances/overdrafts	2,869,065	-1,462,432	-129,500	1,277,133	-510,371	1,707,898	0	-394,405
Other loan receivables	105,415	0	-104,515	900	-10,101	169,518	-259,458	-204,556
<b>Total loans and advances</b>	<b>42,380,267</b>	<b>21,499,440</b>	<b>-33,558,772</b>	<b>30,320,935</b>	<b>-924,351</b>	<b>12,847,110</b>	<b>-2,045,591</b>	<b>-2,182,164</b>

At end-2016, the overall impact of impairments recognised on both an individual and a portfolio basis on 'loans and receivables' was EUR 4,966,470.

As of 31/12/2016 Loans and receivables	Opening balance 31/12/2015	Increase through P&L	Reversal through P&L	Closing balance 31/12/2016	Recoveries through P&L	Direct write-offs	Collective provision	Total P&L impact
Consumer loans	2,613,225	235,689	-829,664	2,019,250	-207,428	344,045	0	-457,358
Mortgage loans	26,089,716	19,336,224	-22,214,368	23,211,572	-1,098,758	6,854,942	3,192,449	6,070,489
Instalment loans	339,961	344,556	-285,918	398,599	-228,546	178,815	0	8,907
Advances/overdrafts	1,277,133	-1,178,726	840,544	938,951	-775,743	462,537	0	-651,388
Other loan receivables	900	0	-900	0	-4,179	899	0	-4,180
Total loans and advances	30,320,935	18,737,743	-22,490,306	26,568,372	-2,314,654	7,841,238	3,192,449	4,966,470

### 39. Income tax expense

The details of current and deferred taxes are shown below:

Income tax expenses	31/12/2015	31/12/2016
Current tax liabilities for the financial year	85,331,024	77,361,222
Current liabilities in respect of prior periods	-7,012,351	-1,114,881
Deferred taxes related to timing differences	832,645	2,988,496
Deferred taxes related to derivatives	6,992,730	4,299,470
Deferred taxes relating to amortised cost calculations	-510,000	3,089,784
Total P&L impact of income taxes	85,634,048	86,624,091
<b>Reconciliation of statutory and effective tax rate</b>		
Net profit before tax	330,453,023	332,972,600
Statutory tax rate	33.99%	33.99%
Income tax calculated using statutory rate	112,320,982	113,177,387
Tax effect of different tax rates in other countries	-18,052,949	-20,575,666
Tax effect of non-taxable income	-308,370	-48,257
Tax effect of non-tax-deductible expenses	1,518,953	6,151,586
Tax effect of fiscal acceptance of an insurance provision	-291,739	-1,901,974
Tax benefit not previously recognised	-2,392,297	-6,546,390
Prior period taxation	-7,146,965	-735,495
Other increase (decrease) in statutory taxation	298,311	-2,702,074
Notional interest deduction	-311,878	-195,025
<b>Total income tax expenses</b>	<b>85,634,048</b>	<b>86,624,092</b>
Effective tax rate	30.26%	26.02%

As shown in the table above, the effective tax rate was 30.26% in 2015 and 26.02 % in 2016.

# Other notes

## 40. Securitisation policy

The operational framework and the policies for undertaking securitization transactions were developed mid 2007, resulting in two successful issues in the following years.

Both involved the securitisation of a portfolio of Dutch residential mortgage loans via the Green Apple SPV. At the end of 2013 the call was exercised at the Green Apple 2008 transaction, causing it to mature on 23 January 2014.

At the end of 2015 the call was exercised on the 2007 Green Apple transaction, causing it to mature on 25 January 2016.

Under its investment policy, the Company also has a number of ABSs and MBSs in its investment portfolio. The portfolio is given below by exposure, indicating the type and country of issue.

Type	Country	Exposure 31/12/2015	Exposure 31/12/2016
MBS	Belgium	29,049,148	26,599,622
MBS	Spain	33,327,856	27,842,590
MBS	France	49,144,474	48,137,943
MBS	Ireland	23,534,534	21,554,768
MBS	Netherlands	795,481,759	739,109,140
MBS	Great Britain	7,515,418	14,795,160
ABS	Germany	0	18,449,202
ABS	Spain	27,915,601	27,128,442
ABS	United States of America	12,157,516	9,521,057
ABS	France	19,536,021	22,142,983
ABS	Ireland	17,481,317	18,881,806
ABS	Luxembourg	51,431,042	59,582,144
ABS	Netherlands	20,281,855	24,256,347
<b>Total securitization positions</b>		<b>1,086,856,541</b>	<b>1,058,001,204</b>

The MBSs are all related to securitized mortgage loans. The ABS in the US relates to a securitization of student loans and the ABS from Spain refers to the securitization of covered bonds. The ABSs from other countries relate to securitized vehicle loans.



## 41. Off-balance sheet liabilities

The Bank Pool has issued guarantees against its own financial assets. The summary below gives the reasons for these and the nominal values of the assets concerned, which can all be found under 'available-for-sale assets'.

		31/12/2015	31/12/2016
Collateral given			
For repos	Nominal value	343,840,735	218,529,000
For swaps and caps	Nominal value	419,032,000	559,469,000
For Bank Card Company	Nominal value	35,000,000	31,000,000
Collateral received			
		29,337,870,650	33,371,821,541

The collateral received relates to the collateral received in return for lending (including mortgage registrations and pledged securities).

Note 9 provides further information on the 'group' guarantees issued and received (see table below).

		31/12/2015	31/12/2016
Financial guarantees issued		4,251,895	4,225,620
Financial guarantees received		47,100	0

Finally, there are credit lines granted and received. The credit lines granted relate to notified credit lines and credit offers for retail lending.

The credit lines received relate to the credit lines received from other financial institutions on the Company's accounts with these institutions.

		31/12/2015	31/12/2016
Credit lines granted		1,452,788,465	1,152,435,508
Credit lines received		250,000,000	250,000,000

The Bank Pool has a EUR 250 million credit line with the NBB, for which securities will be encumbered as and when this credit line is used.

In this way, at the end of 2015, a nominal EUR 762,872,735 was encumbered in the context of derivatives and repos and a nominal EUR 35 million in connection with the use of credit cards by the Company's customers. At the end of 2016, a nominal EUR 777,998,000 was encumbered in respect of derivatives and repos and a nominal EUR 31 million in connection with the use of credit cards by the Company's customers.

As of the end of 2015 there was EUR 3,266,799 of bond lending at Argenta Assuranties. As of the end of 2016 there was no bond lending by this entity.



## 42. Contingent liabilities

The Company is defendant in a number of disputes within the context of standard business operations.

The Company sets aside provisions for disputes when, in management's opinion and after consultation with its legal advisers, it is probable that the Company will have to make payments and the payable amount can be estimated with sufficient reliability.

With regard to further claims and legal proceedings against the Company of which management is aware (and for which no provision has been made in accordance with the principles described above), management, after obtaining professional advice, considers that these claims have no chance of success, or that the Company can defend itself successfully against them or that the outcome of these claims is not expected to result in a significant loss in income.

## 43. Events after the balance sheet date

### *Important events after balance sheet date*

To the best of the knowledge of the Board of Directors, no other significant events have occurred since the end of the financial year concerning the Company and its individual subsidiaries.

In other words, no material events have occurred since the balance-sheet date that require an adjustment of the Company's consolidated financial statements as of 31 December 2016.

### **Circumstances that could significantly influence the development of Argenta**

#### *The Company*

To the best of the Board of Directors' knowledge, there are no circumstances other than those mentioned in this Annual Report that could have a material impact on the Company's development.

#### *The Argenta Group*

To the best of the Board of Directors' knowledge, there are no circumstances other than those mentioned in this Annual Report that could have a material impact on the development of the company and of its individual subsidiaries.



# Additional Information

The Company's IFRS financial statements are published in Dutch and English. The English version is a translation of the original Dutch version and is published as a courtesy to stakeholders. In the event of any disparity between the two versions, the Dutch language version takes precedence. Questions related to the distribution of these reports should be directed to:

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**Complaints Management**

If you have a complaint or remark concerning Argenta Group services, please first contact your branch manager. Our branch managers are always ready and willing to do all they can to help resolve your problem. If you are not satisfied with the outcome, you can then contract Argenta Group's Complaint Management service for both Bank and Insurance issues.

***Complaints Management***

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