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# Management Report

# **Developments in 2019**

In a context of persistently low interest rates, heavy investment in the digital future and the high cost of compliance with all regulations, Argenta Spaarbank nv, or Aspa (hereinafter the Company) posted solid results.

The Company achieved a result (including minority interests) of EUR 117,498,756 for the financial year ending on 31 December 2019, compared with EUR 129,974,751 for the previous financial year. The decrease is due to the negative evolution of the fair value of the hedging instruments, but the recurring result remains healthy. The cost of credit risk remains low and fee income is rising.

EUR 5.9 billion of new mortgage loans were granted to customers compared with EUR 5.0 billion in 2018. This brings the mortgage loan portfolio to EUR 30.6 billion as of 31 December 2019, compared to EUR 28.8 billion at end-2018.

The proprietary investment portfolio amounted to EUR 7.1 billion as of 31 December 2019, lower than as of 31 December 2018 owing to the conversion of part of this portfolio into cash held with the European Central Bank (ECB).



The Company seeks to pursue a prudent investment policy in its granting of loans and in the management of its investment portfolio. This prudent policy is also apparent in the low cost of credit risk and the low level of impairment losses charged.

The diversification of the loan and investment portfolios continued with the granting of loans to local authorities, public-private partnerships and real estate developers and operators.

Despite the low remuneration on savings deposits, savings account balances continued to increase in 2019. With the limited interest paid on savings accounts narrowing the interest rate difference between savings and current accounts, current accounts also grew substantially over the past year.

In June 2019, an additional securitisation transaction was carried out, based on Dutch loans, in nominal amount of EUR 825 million of A notes. Aspa also issued a EUR 500 million bond under a newly launched Euro Medium Term Note (EMTN) programme.

Assets under management and custody in the Investment pillar further increased, thanks to an increased volume of new customer investments and the positive stock market evolution.

# **Key figures**

The table below gives the Company's key figures.

	31/12/2018	31/12/2019
Return on equity	6.8%	5.8%
Return on total assets	0.33%	0.27%
Cost-income ratio (excluding bank levies)	55.7%	55.5%
Cost-income ratio (including bank levies)	68.6%	69.3%
Common equity tier 1 ratio	23.1%	24.8%

Total capital ratio	29.0%	30.8%
Leverage ratio	4.7%	4.6%
Liquidity coverage ratio	170%	172%
Net stable funding ratio	141%	136%

The amounts recovered under cost sharing arrangements with the other group companies that are included under other operating income are, for the purpose of calculating the cost-income ratio, deducted from the relevant other administrative costs and to expenses related to commissions and fees.

## **Evolution of the balance sheet**

The Company's balance sheet total has risen by EUR 3.5 billion from EUR 39.6 billion as of 31 December 2018 to EUR 43.0 billion as of 31 December 2019.

As of 31 December 2019, the investment portfolio amounted to EUR 7.1 million compared to EUR 8.1 million as of 31 December 2018.

This amount consists of i) a portfolio of EUR 3.5 billion that is stated at fair value with value adjustments recognised through other comprehensive income, and ii) a portfolio of EUR 3.5 billion stated at amortised cost. Finally, there is a limited portfolio of debt securities that is mandatorily measured at fair value through profit or loss.



	31/12/2018	31/12/2019
Non-trading financial assets mandatorily at fair value through profit or loss	64,562,150	66,305,830
Financial assets at fair value through other comprehensive income	3,810,957,321	3,529,467,208
Financial assets at amortised cost - debt securities	4,187,946,872	3,546,562,674
Total securities portfolio	8,063,466,343	7,142,335,712

Part of the decrease in this portfolio is the result of a transfer to cash in the last quarter of 2019 because a higher amount could be placed with the ECB at zero interest rate.

The portfolio of loans and advances increased from EUR 29.8 billion as of 31 December 2018 to EUR 32.3 billion as of 31 December 2019, reflecting the production of new loans in both the Netherlands and Belgium. In 2019, an additional securitisation transaction was conducted to support the further financing of lending and to diversify the sources of financing.

	31/12/2018	31/12/2019
Financial assets at amortised cost - loans and advances	29,800,400,936	32,328,025,038

Financial liabilities measured at amortised cost increased by EUR 3.0 billion to EUR 39.9 billion as of 31 December 2019. The increase in debt securities issued is the result of the debt securities issued in 2019 under the securitisation transaction and the EMTN programme.

	31/12/2018	31/12/2019
Deposits from central banks	0	47,471,427
Deposits from credit institutions	4,930,530	10,513,043
Deposits from other than central banks and credit institutions	33,916,930,075	36,127,516,125
Senior debt securities issued, including saving certificates	2,463,167,692	3,168,041,068
Subordinated debt securities issued	575,394,236	532,656,609
Other financial liabilities	0	34,971,367
Financial liabilities at amortised cost	36,960,422,533	39,921,169,639

Included in other financial liabilities are those required to be recognised on the balance sheet under IFRS 16 'Leases'.

#### **Result drivers**

Net interest income increased under the combined effect of moderately increased interest income (with the effect of persistently low interest rates offset by increased volumes) and decreased interest expense due to the diversification of financing sources by issuing debt securities at lower interest rates than those of regulated savings accounts.



The realised profit from financial assets not measured at fair value through profit or loss amounts to EUR 6.7 million for 2019.

Gains or losses from financial assets and liabilities held for trading and gains or losses from hedge accounting together amounted to EUR -9.1 million for 2019. The fall of EUR 8.3 million compared to 2018 reflects the further decrease in the fair value of the (hedging) derivatives.

The gains or losses on financial assets (mandatorily) measured at fair value with value changes through profit or loss amounts to EUR 1.2 million. This reflects the positive market value evolution of the portfolio of debt securities, which is required to be measured at fair value with value adjustments through profit or loss.

Net other operating income amounted to EUR 50.5 million and includes recoveries as a result of cost sharing with the other group companies and rent and ICT infrastructure-related recoveries from the independent branches.

Staff expenses amounted to EUR 72.6 million for 2019, compared to EUR 67.5 million for the previous year. This heading contains the salaries, social security charges and costs of pension schemes for Company employees.

Other administrative expenses increased from EUR 281.7 million in 2018 to EUR 288.9 million in 2019. The increase reflects the continuing investments in digitisation, projects to renew the applications and data infrastructure, and costs inherent in staying compliant with relevant legislation. Depreciation has increased due to the continuing investments.



In 2019, a net EUR 4.0 million of provisions were reversed, while an additional net EUR 2.6 million of impairment losses were recorded.

Tax expense amounted to EUR 41.0 million. Deferred taxes are also included under this heading. The final effective tax rate for 2019 was 25.9%.

# Solid capital base and liquidity position

The Company amply meets all regulatory requirements.

The Common Equity Tier 1 (CET1) ratio amounted to 24.8% at 31 December 2019 compared with 23.1% at the end of 2018. This increase is mainly the result of a stabilisation in risk-weighted assets and an increase in available capital. Detailed disclosures on solvency and capital management can be found in Note 6.

Liquidity remains comfortable with an LCR (Liquidity Coverage Ratio) of 172% and an NSFR (Net Stable Funding Ratio) of 136% as of 31 December 2019 compared to 170% and 141% as of 31 December 2018 respectively. Liquidity is further explained in Note 5.2.



# The Statutory Auditor's report

Statutory auditor's report to the shareholders' meeting of Argenta Spaarbank NV for the year ended 31 December 2019 - Consolidated financial statements

In the context of the statutory audit of the consolidated financial statements of Argenta Spaarbank NV ("the company") and its subsidiaries (jointly "the group"), we hereby submit our statutory audit report. This report includes our report on the consolidated financial statements and the other legal and regulatory requirements. These parts should be considered as integral to the report.

We were appointed in our capacity as statutory auditor by the shareholders' meeting of 26 April 2019, in accordance with the proposal of the board of directors ("bestuursorgaan" / "organe d'administration") issued upon recommendation of the audit committee and presentation of the works council. Our mandate will expire on the date of the shareholders' meeting deliberating on the financial statements for the year ending 31 December 2020. Due to a lack of online archives dating back prior to 1997, we have not been able to determine exactly the first year of our appointment. We have performed the statutory audit of the consolidated financial statements of Argenta Spaarbank NV for at least 21 consecutive periods.



# Report on the consolidated financial statements

# Unqualified opinion

We have audited the consolidated financial statements of the group, which comprise the consolidated balance sheet (before result appropriation) as at 31 December 2019, the consolidated income statement, the consolidated statement of changes in equity and the consolidated statement of cash flow for the year then ended, as well as the summary of significant accounting policies and other explanatory notes. The consolidated balance sheet (before result appropriation) shows total assets of 43 020 840 (000) EUR and the consolidated income statement shows a consolidated net profit for the year then ended of 117 499 (000) EUR.

In our opinion, the consolidated financial statements of Argenta Spaarbank NV give a true and fair view of the group's net equity and financial position as of 31 December 2019 and of its consolidated results and its consolidated cash flow for the year then ended, in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union and with the legal and regulatory requirements applicable in Belgium.

# Basis for the unqualified opinion

We conducted our audit in accordance with International Standards on Auditing (ISA), as applicable in Belgium. In addition, we have applied the International Standards on Auditing approved by the IAASB applicable to the current financial year, but not yet approved at national level. Our responsibilities under those standards are further described in the "Responsibilities of the statutory auditor for the audit of the consolidated financial statements" section of our report. We have complied with all ethical requirements relevant to the statutory audit of consolidated financial statements in Belgium, including those regarding independence.

We have obtained from the board of directors and the company's officials the explanations and information necessary for performing our audit.

We believe that the audit evidence obtained is sufficient and appropriate to provide a basis for our opinion.

## **Key audit matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Key audit matters

#### How our audit addressed the key audit matters

## Impairments on mortgage loans

The mortgage loan portfolio of Argenta Spaarbank amounts to 30.611 mio EUR as per 31 December 2019.

The determination of the IFRS 9 split within Stages 1, 2 or 3 of mortgage loans contains subjective elements and requires judgement from management, mainly related to the definition of 'significant increase in credit risk' which determines the scope of stage 1 and 2.

The measurement of the IFRS 9 expected credit loss on a 12 month and full life time basis contains subjective elements and requires judgement from management, for example related to forward looking elements, economic scenarios, loss given defaults and probability of default.

Given the significance of impairments on mortgage loans and the related estimation uncertainty, we consider the determination and measurement of impairments on mortgage loans as a key audit matter.

Impairments on mortgage loans consist of:

- Stage 1: performing credit exposures, for which there was no significant increase of credit risk since origination;
- Stage 2: under-performing credit exposures, for which there has been a significant increase in credit risk between origination or purchase of the financial asset and reporting date;
- Stage 3: non-performing credit exposures, for which there is an objective evidence that the financial asset is impaired.

Our audit approach included testing both the design and implementation of internal controls for determining impairments on mortgage loans as well as substantive audit procedures.

Our audit procedures related to internal controls, consists of, among others:

- the assessment of the design and implementation of the relevant internal control measures;
- obtaining audit evidence in respect of key controls, showing the review and approval process that management has in place for:
  - the identification of events leading to the determination and measurement of impairments; as well as
  - the management judgments.

Our substantive audit procedures consist of, among others:

- reading the minutes of Risk Committees and Default Committees;
- challenging the completeness and accuracy of data included in credit impairment models;
- challenging the methodologies and assumptions applied for determining impairments by using our industry knowledge and experience, focusing on potential changes since 1st January 2018;
- obtaining audit evidence of management judgments, especially focusing on the reasonableness of the approach;
- testing a sample size of mortgage loans to ensure timely determination and measurement of the impairment charge:
  - for impairments in stage 3, we have performed, for a sample basis, detailed credit file reviews thereby challenging the assumptions taken in the context of the impairment.

for impairments in stage 1 and 2, we assessed the model used and tested the completeness and the accuracy of the input parameters.



## Key audit matters

## How our audit addressed the key audit matters

# Financial instruments at fair value for which no quoted prices on active markets are available

- Financial instruments defined as Level 2 and Level 3 within the bank's IFRS 13 fair value hierarchy disclosure present a higher exposure to the risk of incorrect valuation as the valuation is highly dependent upon the market data used and / or the models used.
- We consider the fair value measurement of the financial instruments of Level 2 and Level 3 as key audit matter in our procedures:
  - Financial instruments classified as held for trading (2 mio EUR assets and 1 mio EUR liabilities);
  - Financial assets at fair value through Other Comprehensive Income (579 mio EUR);
  - Financial assets at fair value though Profit and Loss (50 mio EUR);
  - Hedging derivatives (4 mio EUR assets and 684 mio EUR liabilities).

Valuation of complex financial instruments requires important efforts from the bank in terms of resources and governance. Our assessment is driven by multiple factors, including:

- the complexity of valuation models;
- the lack of adequacy of available market data for the purpose of valuing specific financial instruments;
- the necessity to use non-observable market data; and
- the high degree of judgement required.

The use of different valuation techniques and/or assumptions could produce significantly different fair values. Those factors concern amongst others the following components:

- the use of models for the valuation of complex Level 2 and Level 3 financial instruments;
- the fair value adjustments made to derivatives to reflect the counterparty credit risk (CVA/DVA) and funding risk (FVA);
- the necessity of using derived and/or illiquid pricing parameters as input for valuations of Level 2 and Level 3 financial instruments.

We refer to disclosure '2.3. Accounting policies – accounting rules: Fair value of financial instruments' in the consolidated financial statements; and disclosure '26.3. Financial instruments designated at fair value' in the consolidated financial statements.

Our audit procedures include, getting an insight in the group and its environment, including the internal control and governance that are relevant for the valuation of financial instruments, as well as the testing of parameters, valuation model setup and disclosures.

The assessment and control of valuation models involve an extensive participation of our valuation experts.

Our audit procedures related to internal controls, consists of, among others:

- performing trade life-cycle product walkthrough to confirm our understanding of the bank's processes and controls in the area of concluding and recording financial instrument transactions;
- getting an understanding of the control framework (including monitoring procedures) with regard to the valuation process of financial instruments;
- follow-up the proper and timely documentation of models and parameter choices and the formal approval thereof by competent committees;
- reading of model validation reports from the independent validation function.

Our substantive audit procedures consist of, among others:

- the assessment of market parameters and key assumptions used in the models on a sample basis;
- assessment whether valuation methodologies are based on market practices, on experts' experience, market knowledge and are in line with IFRS 13;
- identification of high judgmental areas by assessment of management impact analysis and notes of valuation specialists;
- independent revaluation of financial instruments on a sample basis by our valuation experts;
- reading of the disclosures in the financial statements on valuation to ensure compliance with IFRS requirements.



## Key audit matters

#### How our audit addressed the key audit matters

## IT Continuity and Integrity

The IT systems of Argenta Spaarbank are crucial for the activities of the entity. The entity is therefore highly dependent on these IT systems to ensure the continuity and integrity of its operational, financial and regulatory processes.

An adequate financial reporting towards the internal and external stakeholders (including the regulator) of Argenta Spaarbank, together with the increasing data granularity in the financial reporting, require high data quality.

In the financial process we further note that a correct and complete data flow from the different IT applications, used for operational purposes, to the accounting applications and finally to the financial reporting is of great importance to ensure the quality of the financial reporting.

In the context of our audit procedures, we therefore consider that data integrity and the data flow across the various applications are of crucial importance in the financial reporting process, and consequently we consider the integrity and continuity of the IT systems to be a key audit matter.

Our assessment thus takes into account:

- the variety of IT applications;
- the very high volume of transactions;
- the fact that several applications were developed inhouse or are custom-made;
- the fact that qualitative information, recorded at transaction level by operational departments, is essential for financial reporting (e.g. by the nature of transactions, the nature of counterparties, ratings, etc.);
- the fact that important elements of the IT infrastructure are outsourced.

Our audit procedures related to the IT systems consist mainly of the following procedures:

- the review of the data flows from the various operational IT applications towards the accounting application:
- conformity checks, on a sample basis, on the operational applications;
- the assessment of the adequacy of the internal controls implemented by the financial and IT department with regard to the data integrity and the dataflow towards the accounting application;
- the assessment on the adequacy of the internal controls processes implemented at the external service providers based on the ISAE 3402 reports.



# Responsibilities of the board of directors for the preparation of the consolidated financial statements

The board of directors is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union and with the legal and regulatory requirements applicable in Belgium and for such internal control as the board of directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the board of directors is responsible for assessing the group's ability to continue as a going concern, disclosing, as applicable, matters to be considered for going concern and using the going concern basis of accounting unless the board of directors either intends to liquidate the group or to cease operations, or has no other realistic alternative but to do so.

# Responsibilities of the statutory auditor for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a statutory auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



During the performance of our audit, we comply with the legal, regulatory and normative framework as applicable to the audit of consolidated financial statements in Belgium. The scope of the audit does not comprise any assurance regarding the future viability of the company nor regarding the efficiency or effectiveness demonstrated by the board of directors in the way that the company's business has been conducted or will be conducted.

As part of an audit in accordance with ISA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from an error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the board of directors;
- conclude on the appropriateness of the use of the going concern basis of accounting by the board of directors and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our statutory auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our statutory auditor's report. However, future events or conditions may cause the group to cease to continue as a going concern;

- evaluate the overall presentation, structure and content of the consolidated financial statements, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation;
- obtain sufficient appropriate audit evidence regarding the financial information of the entities and business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with the audit committee regarding, amongst other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with the audit committee with a statement that we have complied with relevant ethical requirements regarding independence, and we communicate with them about all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated to those charged with the audit committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our report unless law or regulation precludes any public disclosure about the matter.

# Other legal and regulatory requirements



## Responsibilities of the board of directors

The board of directors is responsible for the preparation and the content of the directors' report on the consolidated financial statements, the statement of non-financial information attached to the directors' report on the consolidated financial statements and other matters disclosed in the annual report on the consolidated financial statements.

# Responsibilities of the statutory auditor

As part of our mandate and in accordance with the Belgian standard complementary to the International Standards on Auditing (ISA) as applicable in Belgium, our responsibility is to verify, in all material respects, the director's report on the consolidated financial, the statement of non-financial information attached to the directors' report on the consolidated financial statements and other matters disclosed in the annual report on the consolidated financial statements, as well as to report on these matters.

# Aspects regarding the directors' report on the consolidated financial statements

In our opinion, after performing the specific procedures on the directors' report on the consolidated financial statements, this report is consistent with the consolidated financial statements for that same year and has been established in accordance with the requirements of article 3:32 of the Code of companies and associations.

In the context of our statutory audit of the consolidated financial statements we are also responsible to consider, in particular based on information that we became aware of during the audit, if the directors' report on the consolidated financial statements is free of material misstatement, either by information that is incorrectly stated or otherwise misleading. In the context of the procedures performed, we are not aware of such material misstatement.

Argenta Spaarbank NV has opted for the exemption, as described in article 3:34 of the code for companies and associations, to include the non-financial information, as required by article 3:34 of the code for companies and associations, in the directors' report on the consolidated financial statements. The parent company, Argenta Bank-en Verzekeringsgroep NV includes the required information in a separate report, attached to the directors' report on the consolidated financial statements.

# Statements regarding independence

- Our audit firm and our network have not performed any prohibited services and our audit firm has remained independent from the group during the performance of our mandate.
- The fees for the additional non-audit services compatible with the statutory audit, as defined in article 3:65 of the Code of companies and associations, have been properly disclosed and disaggregated in the notes to the consolidated financial statements.

#### Other statements

This report is consistent with our additional report to the audit committee referred to in article 11 of Regulation (EU) No 537/2014.

Zaventem, 3 April 2020 **The statutory auditor** 



Deloitte Bedrijfsrevisoren/Réviseurs d'Entreprises CVBA/SCRL

Represented by Bernard De Meulemeester

# Consolidated balance sheet statement (before profit distribution)

Assets	Note	31/12/2018	31/12/2019
Cash, cash balances at central banks and other demand deposits	11	1,140,140,077	2,629,656,772
Financial assets held for trading	12	10,028,698	2,342,550
Non-trading financial assets mandatorily at fair value through profit or loss	13	64,562,150	66,305,830
Financial assets at fair value through other comprehensive income	14	3,810,957,321	3,529,467,208
Financial assets at amortised cost	15,25	33,988,347,808	35,874,587,712
Derivatives used for hedge accounting	16	73,711,127	4,135,142
Fair value changes of the hedged items in portfolio hedge of interest rate risk	16	193,568,240	571,941,790
Investments in subsidaries, joint ventures and associates	17	0	90,000
Tangible assets	18,25	15,004,974	26,392,946
Property, plant and equipment		14,452,502	25,785,274
Investment property		552,472	607,672
Intangible assets	19	63,130,436	57,628,087
Goodwill		0	0
Other intangible assets		63,130,436	57,628,087
Tax assets	20	19,092,647	19,884,985
Current tax assets		694,713	715,913
Deferred tax assets		18,397,934	19,169,071
Other assets	21	182,105,043	238,406,824
Non-current assets and disposal groups classified as held for sale		0	0
Total assets		39,560,648,522	43,020,839,845



Liabilities and equity	Note	31/12/2018	31/12/2019
Financial liabilities held for trading	12	4,073,472	1,216,696
Financial liabilities at amortised cost	22,25	36,960,422,533	39,921,169,639
Deposits from central banks		0	47,471,427
Deposits from credit institutions		4,930,530	10,513,043
Deposits from other than central banks and credit institutions		33,916,930,075	36,127,516,125
Senior debt securities issued, including saving certificates		2,463,167,692	3,168,041,068
Subordinated debt securities issued		575,394,236	532,656,609
Other financial liabilities		0	34,971,367
Derivatives used for hedge accounting	16	350,669,050	684,439,863
Fair value changes of the hedged items in portfolio hedge of interest rate risk	16	0	0
Provisions	23	6,067,641	3,625,610
Tax liabilities	20	12,434,938	18,261,538
Current tax liabilities		4,466,426	8,867,039
Deferred tax liabilities		7,968,512	9,394,500
Other liabilities	24	211,717,320	268,474,754
Liabilities included in disposal groups classified as held for sale		0	0
Total liabilities		37,545,384,955	40,897,188,100
Equity attributable to owners of the parent	3	2,015,156,419	2,123,436,996
Equity attributable to minority interests	4	107,148	214,750
Total equity		2,015,263,567	2,123,651,746
Total liabilities and equity		39,560,648,522	43,020,839,845



# Consolidated statement of profit or loss

	Note	31/12/2018	31/12/2019
Total operating income		543,138,649	550,302,673
Net interest income	28	530,751,515	537,599,264
Interest income		812,427,411	812,944,406
Interest expenses		-281,675,896	-275,345,142
Dividend income	29	184,317	225,000
Net fee and commission income	30	-46,497,082	-36,744,062
Fee and commission income		122,861,718	137,089,582
Fee and commission expenses		-169,358,800	-173,833,644
Gains or losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss	31	5,156,520	6,712,877
Financial assets at fair value through other comprehensive income		3,763,157	4,895,245
Financial assets and liabilities at amortised cost		1,393,362	1,817,632
Gains or losses on financial assets and liabilities held for trading	32	-1,977,633	-4,829,371
Gains or losses on non-trading financial assets mandatorily at fair value through profit or loss	33	35,704	1,239,789
Gains or losses from hedge accounting	34	1,190,649	-4,287,046
Gains or losses on derecognition of non-financial assets	35	189,783	-103,301
Net other operating income	36	54,104,877	50,489,523
Other operating income		66,496,921	61,608,547
Other operating expenses		-12,392,044	-11,119,024
Administrative expenses	37	-349,166,775	-361,549,235
Staff expenses		-67,459,323	-72,639,519
Other administrative expenses		-281,707,452	-288,909,716
Depreciation	18,19,25	-23,567,422	-31,658,029
Property, plant and equipment		-4,400,392	-8,231,727
Investment properties		-19,031	-17,401
Other intangible assets		-19,147,999	-23,408,902
Provisions or reversal of provisions	23	-2,800,470	3,993,350



	Note	31/12/2018	31/12/2019
Impairments or reversal of impairments	38	2,884,707	-2,554,506
Financial assets at amortised cost		-87,089	-2,232,759
Financial assets (debt securities) at fair value through other comprehensive income Financial assets at amortised cost		2,971,796	-321,747
Goodwill		0	0
Profit or loss before tax		170,488,689	158,534,252
Tax expense	39	-40,513,939	-41,035,496
Profit or loss after tax		129,974,751	117,498,756
Profit or loss attributable to owners of the parent		129,933,047	117,361,155
Profit or loss attributable to minority interests		41,704	137,601



# Consolidated statement of comprehensive income

Disclosure	31/12/2018	31/12/2019
	129,974,751	117,498,756
	129,933,047	117,361,155
	41,704	137,601
	1,580,244	-2,465,627
14	268,110	-1,236,425
	357,480	513,788
	0	-2,162,355
	-89,370	412,142
23	1,312,134	-1,229,202
	1,749,512	-1,640,877
	-437,378	411,675
	-33,055,125	24,172,820
14	-35,845,686	20,723,478
	-44,526,062	32,489,060
	-3,763,157	-4,895,245
	12,443,533	-6,870,338
16	2,790,561	3,449,343
	104,880	17,169
	4,231,000	4,231,000
	-1,545,319	-798,826
	-31,474,881	21,707,193
	98,499,870	139,205,949
	98,458,166	139,068,348
	41,704	137,601
	23	129,974,751 129,933,047 41,704 1,580,244 14 268,110 357,480 0 -89,370 23 1,312,134 1,749,512 -437,378 -33,055,125 14 -35,845,686 -44,526,062 -3,763,157 12,443,533 16 2,790,561 104,880 4,231,000 -1,545,319 -31,474,881 98,499,870 98,458,166



# Consolidated statement of changes in equity

Accumulated other comprehensive income											
	Paid up capital	Share premium	Fair value changes of debt securities measered at fair value through other comprehensive income	Fair value changes of equity instruments measured at fair value through other comprehensive income	Cash flow hedge reserve	Actuarial gains or losses on defined benefit pension plans	Reserves	Profit or loss attributable to owners of t he parent	Equity attributable to owners of the parent	Minority interests	Total Equity
Equity position 01/01/2018	715,947,400	0	48,805,489	968,315	-10,941,067	-1,291,058	1,032,671,646	138,986,274	1,925,146,999	43,643	1,925,190,642
Transferred to reserves	0	0	0	0	0	0	138,986,274	-138,986,274	0	0	0
Capital increase	54,072,000	0	0	0	0	0	0	0	1-: -1		54,072,000
Profit or loss	0	0	0	0	0	0	0	129,933,047	129,933,047	41,704	129,974,751
Dividends	0	0	0	0	0	0	-62,520,750	0	-62,520,750	0	-62,520,750
Valuation gains or losses taken to other comprehensive income	0	0	-44,526,062	357,480	104,880	0	0	0	-44,063,702	0	-44,063,702
Other comprehensive income trans- ferred to profit or loss	0	0	-3,763,157	0	4,231,000	0	0	0	467,843	0	467,843
Other comprehensive income trans- ferred to reserves	0	0	0	0	0	0	0	0	0	0	0
Movements of deferred taxes	0	0	12,443,533	-89,370	-1,545,319	-437,378	0	0	10,371,466	0	10,371,466
Other movements	0	0	0	0	0	1,749,512	4	0	1,749,516	21,801	1,771,317
Equity position 31/12/2018	770,019,400	0	12,959,803	1,236,425	-8,150,506	21,076	1,109,137,174	129,933,047	2,015,156,419	107,148	2,015,263,567
Transferred to reserves	0	0	0	0	0	0	129,933,047	-129,933,047	0	0	0
Capital increase	45,623,250	0	0	0	0	0	0	0	45,623,250		45,623,250
Profit or loss	0	0	0	0	0	0	0	117,361,155	117,361,155	137,601	117,498,756
Dividends	0	0	0	0	0	0	-78,573,377	0	-78,573,377	-30,000	-78,603,377
Valuation gains or losses taken to other comprehensive income	0	0	32,489,061	513,788	17,169	0	0	0	33,020,018	0	33,020,018
Other comprehensive income trans- ferred to profit or loss	0	0	-4,895,245	0	4,231,000	0	0	0	-664,245	0	-664,245
Other comprehensive income trans- ferred to reserves	0	0	0	-2,162,355	0	0	2,162,355	0	0	0	0
Movements of deferred taxes	0	0	-6,870,338	412,142	-798,826	411,675	0	0	-6,845,347	0	-6,845,347
Other movements	0	0	0	0	0	-1,640,877	0	0	-1,640,877	0	-1,640,877
Equity position 31/12/2019	815,642,650	0	33,683,281	0	-4,701,163	-1,208,126	1,162,659,199	117,361,155	2,123,436,996	214,749	2,123,651,745

Notes 3, 4 and 31 provide further information on all changes to the various equity positions in the above table.



# Consolidated cash flow statement

	31/12/2010	31/12/2013
Cash and cash equivalents at the start of the period	1,091,282,221	1,173,627,145
Ou anatin a a stiniti a		
Operating activities		
Profit or loss before tax	170,488,689	158,534,252
Adjustments for:		
Depreciation	23,567,422	28,005,162
Provisions or reversal of provisions	2,800,470	-3,993,350
Gains or losses on derecognition of non-financial assets	-189,783	103,301
Impairments or reversal of impairments	-2,884,707	2,554,506
Changes in assets and liabilities from hedging derivatives and hedged item	-72,879,832	28,422,590
Other adjustments (among which interest expenses financing activities)	23,844,692	24,346,592
Cash flows from operating profits before changes in operating assets and liabilities	144,746,950	237,973,053
Changes in operating assets (excluding cash and cash equivalents)		
Financial assets held for trading	1,443,969	7,686,148
Financial assets at amortised cost	-1,868,753,061	-1,364,365,259
Financial assets at fair value through other comprehensive income	-93,931,022	302,817,773
Non-trading financial assets mandatorily at fair value through profit or loss	42,127,233	-1,743,680
Other assets	19,018,686	-57,072,919
Changes in operating liabilities (excluding cash and cash equivalents)		
Deposits from central banks	0	0
Deposits from credit institutions	-71,462,907	5,582,513
Deposits from other than central banks and credit institutions	1,489,514,842	2,210,586,050
Debt securities issued, retail	-282,595,887	-317,594,817
Financial liabilities held for trading	665,349	-2,856,776
Other liabilities	-9,972,551	58,505,538
(Paid) refunded income taxes	-44,694,478	-36,656,083

31/12/2018

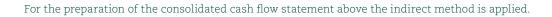
-673,892,876 1,042,861,541

31/12/2019



Net cash flow from operating activities

	31/12/2018	31/12/2019
Investing activities		
Cash payments to acquire property, plant and equipment	-6,641,691	-7,846,042
Cash proceeds from disposal of property, plant and equipment	932,410	597,048
Cash payments to acquire intangible assets	-18,814,526	-17,964,909
Cash proceeds from disposal of intangible assets	442	58,429
Changes concerning consolidated companies	0	-90,000
Net cash flow from investing activities	-24,523,365	-25,245,474
Financing activities		
Paid dividends	-62,520,750	-78,573,377
Cash proceeds from a capital increase	54,072,000	45,623,250
Cash proceeds from the issue of subordinated debt securities	0	0
Cash payments from subordinated debt securities	-21,201,984	-42,737,627
Cash proceeds from the issue of senior debt securities	1,134,100,000	1,330,918,750
Cash payments from senior debt securities	-299,943,007	-308,450,557
Cash proceeds from TLTRO-III ECB	0	47,480,000
Interest paid	-23,745,095	-24,254,363
Net cash flow from financing activities	780,761,164	970,006,077
Cash and cash equivalents at the end of the period	1,173,627,144	3,161,249,289
Components of cash and cash equivalents		
Cash in hand	57,705,277	57,677,596
Cash balances at agents	12,519,129	10,883,675
Cash balances with central banks	30,000,000	45,330,588
Central bank reserves	935,710,220	2,378,085,103
Cash balances with other financial institutions	104,205,452	137,679,811
Other advances	33,487,068	531,592,517
Total cash and cash equivalents at the end of the period	1,173,627,145	3,161,249,289
Cash flow from operating activities:		
Received interest income	812,427,411	812,944,406
Dividends received	184,317	225,000
Paid interest expenses	-281,675,896	-275,345,142
Cash payments for the principal portion of lease liabilities	0	-3,706,955
Payments for lease contracts that fall under the valuation exemptions for lease contracts (low value and short term)	0	-174,327
Cash flow from financing activities:		







# Components of cash and cash equivalents

The cash in hand, cash balances at authorised agents, monetary reserve assets and cash balances at central banks can be found under the balance sheet item 'cash, cash balances at central banks and other demand deposits'.

The amount of the 'other advances' is included in the 'financial assets at amortised cost'. This relates to collateral paid in cash to financial institutions.

# Cash flows from operating and financing activities

Further details can be found in Note 28 on interest amounts received and paid, and in Note 29 on dividends received.



# **Notes**

# 1. General information

The Company is registered in Belgium under Belgian law. Its legal form is that of a public limited liability company having made a public call for savings. The Company has been established for an unlimited term. The Company's registered office is at 2018 Antwerp, Belgiëlei 49-53.

The Company has the status of a Belgian credit institution. The Company is part of the Argenta Group.

Argenta Bank- en Verzekeringsgroep nv (hereafter BVg) is the holding company of the Argenta Group. Its operations consist of Internal Audit, Compliance, Risk & Validation, Legal Affairs, Organisation & Talent, Non-Financial Risks & Supervisory Office and Procurement & Facilities. These activities are organised and managed centrally for all Argenta Group companies.

BVg has the status of a mixed financial holding company, a parent company which is not a regulated company and which is at the head of a financial conglomerate pursuant to Art. 3, 39 of the Banking Act. BVg consolidates and is responsible for the joint control of its subsidiaries Aspa and Argenta Assuranties (hereinafter Aras), a Belgian insurance company.



Aspa, together with its branch office in the Netherlands and the management subsidiaries Argenta Asset Management (AAM) and Arvestar Asset Management, forms the 'Bank Pool'. The Insurance Pool consists of Aras with a branch office in the Netherlands. The Bank Pool, Insurance Pool and BVg are hereinafter collectively referred to as the Argenta Group.

The Bank Pool mainly focuses on: attracting funds in the retail market in the form of savings and term accounts, offering investment funds, attracting funds in the institutional market in the form of debt securities, offering payment transactions via current accounts and reinvesting the collected funds in mortgage loans, securities and lending to local governments, public-private partnerships and real estate developers and operators. The latter activity helps to confirm Argenta's local anchoring.

In addition, the Company offers units in Argenta funds and in other local and foreign undertakings for collective investment (UCIs) and structured notes of third parties.

The activities of the Insurance Pool comprise both life insurance, with branch 21 and branch 23 products, and non-life (i.e. casualty, property and health) insurance, and in particular car insurance, private civil liability, fire, hospitalisation and legal assistance insurance.

All shareholdings within the Argenta Group are (quasi) 100% shareholdings, so that no (other than purely formal) minority interests are reported. The only exception to this is the management company 'Arvestar', in which AAM holds a 74.99% majority stake.

In 2019, a joint venture between Aspa, Axa Bank, Crelan, VDK bank and Bpost was set up under the name Jofico. Jofico will jointly manage all ATMs of these institutions. Thanks to this collaboration, the participating companies can optimise the operation of the ATMs and continue to offer high-quality services.

# The subsidiaries and branch offices of the Company

(AAM) is a management company that specialises in the management of the collective investment funds of the Argenta Group. AAM itself also has a subsidiary, namely Arvestar.

The Company's banking activities in the Netherlands are organised in a branch office of the Company, rather than in a subsidiary. This branch has since April 2006 been responsible for mortgage production in the Netherlands, offering its mortgages through independent consultants and, since 2017, online. The branch office also offers savings and term accounts online. Management of the Dutch mortgage portfolio has been outsourced to service provider Quion.

Securitisation transactions were carried out in 2017, 2018 and 2019 In these transactions, Dutch loans were sold to separate companies (independent 'SPVs' - 'Special Purpose Vehicles'), all under the Green Apple name, which then issued debt securities to finance these purchases. Despite the absence of any capital link with the Company, the Green Apple companies are consolidated. In this way, the loans transferred return onto the Company's balance sheet.

The presentation below gives an overview of the global structure of the Argenta Group.



In accordance with IFRS rules, the entities below are included in the Company's consolidated financial reporting.

	%	31/12/2018	31/12/2019
Argenta Spaarbank nv		consolidating entity	consolidating entity
Argenta Asset Management nv	99.71%	full consolidation	full consolidation
Arvestar Asset Management	74.99%	full consolidation	full consolidation
Green Apple 2017 bv (SPV)	0.00%	full consolidation	full consolidation
Green Apple 2018 bv (SPV)	0.00%	full consolidation	full consolidation
Green Apple 2019 bv (SPV)	0.00%	-	full consolidation
Jofico cvba	20.00%	-	equity method



# Note on the number of personnel

In 2019, the average number of employees in the Company and its subsidiaries was 856.40 (824.6 in 2018). A breakdown of personnel expenses for the year can be found in Note 37.

# 2. Financial reporting principles

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), including these interpetations issued by the IFRS Interpretation Committee (IFRIC), which have been adopted by the European Union. As such, the rules on hedging transactions are still accounted for in accordance with IAS 39 ('carve out'). The consolidated financial statements are prepared on a going concern basis.

# 2.1. Changes in accounting policies

The accounting policies used for preparing these 2019 consolidated financial statements are consistent with those applied as of 31 December 2018.

The following standards and interpretations came into application during 2019:

- IFRS 16 Leases;
- IFRIC 23 Uncertainty over Income Tax Treatments;
- Amendments to IAS 19: Plan amendment, Curtailments and Settlement;
- Amendments to IAS 28: Long-terem Interests in Associates and Joint Ventures;
- Amendments to IFRS 9: Prepayment Features with Negative Compensation;
- annual improvements to IFRS (2015-2017 cycle): amendments to IFRS 3 Business Combinations, IFRS 11 Joint Ventures, IAS 12 Financing costs.

The application of the new IFRS 16 standard had an impact on the opening balance sheet and the presentation of the financial statements. This is explained in Note 2.2. The other new provisions had no material impact on the Company's results for 2019 or on its equity as of 31 December 2019 or on the presentation of its financial statements.

Standards and Interpretations published but not yet effective for the annual period commencing on 1 January 2019:

- Amendments to IAS 1 on the classification of current and non-current liabilities and IAS Definition of Material (effective for annual periods commencing on or after 1 January 2020, but not yet adopted in the European Union).
- Amendments to IFRS 3 Business Combinations (effective for annual periods beginning on or after 1 January 2020, but not yet adopted in the European Union).
- Amendments to IFRS 9, IAS 39 and IFRS 7: Interest Rate Benchmark Reform (applicable for annual periods beginning on or after 1 January 2020).
- Amendments to the references to the Conceptual Framework in IFRS standards (effective for annual periods commencing on or after 1 January 2020).
- IFRS 17 Insurance Contracts (effective for annual periods commencing on or after 1 January 2021¹, but not yet adopted in the European Union).

The Company will implement all the aforementioned standards, amendments and interpretations when they come into force. For most of them it does not expect a material impact. The Company continues to follow and examine the developments and potential impact of the interest rate bechmark reform.

<sup>1</sup> Exposure Draft 2019/4 of June 2019 proposes to postpone the effective date in the EU to 1 January 2022.

# 2.2. Implementation and impact of changes in accounting policies for financial reporting

#### **IFRS 16 Leases**

The Company uses the 'modified retrospective approach', as described in the IFRS 16 standard. No comparative figures have been prepared. No comparative figures have been included either in the notes on the lease contracts. More information on the leases is included in the detailed explanation in Note 25.

#### Policy applicable before 1 January 2019

Until 31 December 2018, the Company's leases qualified and were recognised as operating lease contracts under the IAS 17 standard. Under this standard, the contracts were not recognised in the balance sheet and payments arising from the lease contracts were recognised in the statement of profit or loss on a straight-line basis over the lease term.

For contracts concluded before 1 January 2019, the Company has determined whether the agreement is a lease falling under the application of the IFRS 16 standard.

#### Policy applicable after 1 January 2019

On entering into a contract, the Company assesses whether the contract contains a lease to which IFRS 16 applies. A contract contains a lease where it gives entitlement to use an identified asset for a specified period of time for a fee. The Company uses the following assessments:

- the contract includes the use of an identified tangible asset (explicitly or implicitly specified);
- the asset must be physically distinguishable or represent the entire capacity of a physically distinct asset;
- the Company has the right to obtain virtually all economic benefits from the use of the identified asset during the rental period;
- the Company has the right to determine the use of the identified asset during the entire period of use.

The Company has applied this policy to all contracts in effect as of 1 January 2019.

The Argenta Group's lease portfolio consists of:

- office buildings for own use that are leased from the parent company that owns and manages the property. This relates to various office buildings with lease terms of between 9 and 15 years. The lease costs depend on the surface area used and are indexed annually. The Company has no purchase option on the underlying value of the lease;
- office buildings for own use that are rented from third parties. This relates to various office buildings with rental terms of between 3 and 6 years. The lease costs are indexed annually. The Company has no purchase option at lease expiry date;
- Buildings rented by the Company and sublet to the branch managers. The full lease costs are reclaimed through the sub-lease. These lease contracts are signed for a period of 9 years, with an early termination option every 3 years. The Company has no purchase option at lease expiry date;
- company cars provided to employees (salary cars and cafeteria plan cars). Leases vary between 3 and 5 years. The Company has a purchase option at lease expiry date.

The Company is the lessee and lessor (this only in the context of subletting of buildings to branch managers) in the lease agreements. Under the application of IFRS 16, the Company recognises the rights of use and lease liabilities for the leases of commercial vehicles and buildings (and receivables from loans for the buildings subleased to the branch managers).

As a lessor and lessee, the Company has applied a judgement to determine the lease term for the lease contracts, including renewal options. The assessment of whether the Company is reasonably certain to exercise that extension option will have an impact on the lease term and therefore on the recognition of the amount of the lease liabilities and the right to use assets. Based on estimates by the Company, these lease options are included in the initial estimate of lease term,



given that the Company intends to use the contracts for the maximum contractual term (including lease options) in its lease contracts.

At the transition date, the Company determined the value of the asset and also recognised this amount as a lease liability, adjusted by the amount of all prepaid or accrued lease payments related to those lease contracts included in the statement of financial position immediately prior to the date of first application. The Company has used the option to exclude initial direct costs on the date of the first application.

Upon commencement or modification of a contract containing a lease component, the Company allocates the remuneration in the contract to each lease component based on the relative standalone prices. Non-lease components such as insurance and property-related costs are excluded from the lease liability for the buildings and company cars. Future index adjustments are included in the lease liability only where possible adjustments have been contractually agreed.

Lease payments included in the measurement of the lease liability include the following components:

- fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate on the effective date.
- the exercise price under a purchase option of which the Company is reasonably certain that it will be exercised;
- lease payments in an optional extension period if the Company is reasonably certain to exercise an extension option;
- penalties for early termination of a lease.

The lease liability is initially measured at the present value of the lease payments that are not paid on the effective date, discounted using the interest rate implicit in the lease or, if that rate cannot be easily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate. The Company determines its incremental borrowing rate based on the internal pricing model of bank financing products, with certain adjustments made to reflect the lease conditions and asset type. The lease liability is revalued whenever there is a change in future lease payments as a result of a change in an index or price, whenever the Company changes its assessment as to whether it will exercise a purchase, renewal or termination option or whenever a revision of the fixed lease payments is made. The Company has no intention to avail of the purchase options at the end of the lease agreements (which exist principally for company cars). Renewal options (mainly for buildings) are included to the maximum.

Whenever the lease liability is revalued, a corresponding adjustment is made to the carrying amount of the right of use, or else this recognised in the statement of profit or loss when the carrying amount of the right of use is reduced to zero. The right of use is then amortised on a straight-line basis from the effective date to the end of the lease period. In addition, the right of use is periodically reduced by any impairment losses and adjusted for certain revaluations of the lease liability. The right of use is included in the statement of financial position under 'Tangible fixed assets' and the lease liability in the title 'Other financial liabilities'. The lease receivables related to the subletting of buildings to tied agents are included under the heading 'Financial assets at amortised cost'.

The Company has chosen to apply the exemption from recognition for short-term lease contracts (lease terms up to 12 months) and for lease contracts for low-value assets (established as less than EUR 5,000), consisting mainly of ICT equipment and bicycles (offered to employees through cafeteria plans). Payments related to these lease contracts are recognised in the statement of profit or loss on a straight-line basis over the lease term.



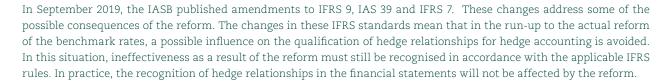
The table below shows the mutation of the future lease liabilities on 31 December 2018 to the opening balance sheet:

	Lease liability
Future lease liabilities as of 31/12/2018	91,032,812
of which low value	-311,357
of which leasing starting in the future	-56,161,253
Correction future lease liabilities	34,560,202
Discounting impact	-30,790
Opening balance as per 01/01/2019	34,529,412

#### **Interest Rate Benchmark Reform**

In 2018, the IASB launched a new project to investigate the impact of interest rate benchmark reform on hedge accounting. In May 2019, IASB published a consultation document addressing the implications for the accounting treatment of existing hedge relationships that may arise prior to the transition to alternative interest rate benchmarks. In substance it is proposed that institutions may assume that the benchmark interest rate remains unchanged until the moment when the adjustment to an alternative benchmark interest rate has taken place. This preserves hedge accounting relationships.

In addition, the IASB is keeping a close eye on the effects of hedge accounting from the moment contracts move to an alternative benchmark rate. For example, the transition may affect the hedge effectiveness between the hedged instrument and the hedging instrument, or the hedge documentation may prescribe that only the original benchmark interest rate may be used in the hedge relationship. IASB's intention is that hedge accounting relationships can be maintained as long as the economic relationship between the hedged instrument and the hedging instrument is maintained.



The main benchmark interest rates to which the hedging derivatives are exposed are Euribor (mainly 3 months). The cash collateral exchanged under these above derivative contracts carries interest payments based on Eonia.

In addition, the Company has an exposure of EUR 2.3 billion in debt securities, EUR 0.4 billion in loans to non-retail counterparties, EUR 0.4 billion in mortgage loans with floating interest rate structures (also mainly Euribor) and EUR 9.7 billion in Belgian mortgage loans with interest rates linked to the Belgian reference index (impact only on the documentation, no financial impact). The debt securities issued by the Company under the EMTN programme and the securitisation transactions have interest payments based on Euribor (3 months).

A working group has been set up within the Company to monitor developments and impact on a periodical basis. The working group's activities include:

- monitoring the legal framework, accounting framework and practical implementation;
- monitoring the new benchmark interest rates and deviations ('spreads') from the existing benchmark interest rates;
- inventorying and classifying the floating rate exposures;
- analysing and monitoring the potential impact on interest rate risk management and measurements (including hedge accounting);
- drawing up a written plan with elaboration of alternatives and communication to customers;
- monitoring the adjustment of contracts.



The Company will avail of the amendment to IFRS 9 regarding the consequences of the reform for the hedge relationship in respect of the fair value hedge accounting contracts (notional EUR 8.5 billion). The cash flow hedge will not be impacted given the limited residual maturity and with the most recent interest rate rebalancing (of both the hedging derivative and the hedged item) being undertaken prior to the implementation of the reform.

# 2.3. Financial reporting principles - valuation rules

# Judgements and estimates

Preparing the consolidated financial statements requires management to make judgements and estimates that affect the valuation of assets and liabilities in the balance sheet, of income and expenses in the statement of profit or loss and also the information included in the notes. For making these judgements and estimates, management uses the information available at the time of preparing the consolidated financial statements. The actual outcomes can differ from these judgements and estimates. This can have a material impact on the consolidated financial statements.

Judgements relate mainly to the following areas:

- assessing the business model and, consequently, classifying the financial instrument (see section 'financial assets and liabilities classification and measurement after initial recognition of financial assets');
- judging whether the contractual cash flows of the financial instrument involve only payments of principal and interest (see section 'financial assets and liabilities classification and measurement after initial recognition of financial assets');
- determining whether a market is active or inactive and the resulting hierarchical level to which the financial instrument is allocated (see section 'financial assets and liabilities fair value of financial instruments');
- determining the existence of (joint) control or significant influence (see section 'consolidation subsidiaries' and 'consolidation joint and associated companies');
- assessing whether a significant increase in credit risk has taken place since the initial recognition (see section 'financial assets and liabilities impairment of financial assets general model');
- the models and assumptions used to determine expected credit losses and to determine different economic scenarios and their respective weightings (see section 'financial assets and liabilities - impairments of financial assets - general model').

Estimates are mainly made in the following areas:

- determining the expected useful life and residual value of tangible and intangible fixed assets (see section 'tangible and intangible fixed assets');
- estimating of the recoverable amount of financial assets in default (stage 3) for determining the impairment losses (see section 'financial assets and liabilities - impairments of financial assets - general model');
- estimating future taxable profit for the measurement of deferred tax assets (see section 'income taxes');
- estimating of the recoverable amount of the cash-generating units for goodwill impairments (see section 'goodwill');
- calculating the fair value of financial instruments measured at fair value that are not listed or are not listed on an active market (see section 'financial assets and liabilities fair value of financial instruments');
- actuarial estimates when measuring employee pension obligations (see section 'employee benefits long-term benefits');
- measuring provisions for (contingent) liabilities (see section 'provisions').

These judgements and estimates are disclosed in the corresponding sections of the valuation rules. However, the Company is of the opinion that the above judgements and estimates do not pose a significant risk of leading to material adjustment in the measurement of the relevant assets or liabilities for the following financial year.



# **Operating segments**

An operating segment is part of the Company:

- that conducts business activities that generate revenue and that generate costs;
- the results of which are regularly assessed separately by management;
- for which separate financial information is available.

The management of the Company is considered to be the chief operating decision maker that makes important operational decisions.

The operating segments derive from the operating activities and the economic environments in which the Company operates and are best represented by the following segments:

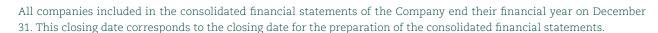
- activities in Belgium
- activities in the Netherlands
- activities in Luxembourg

This segmentation follows the internal reporting. Transactions or transfers between segments take place on the basis of the usual commercial conditions that also apply to unrelated parties ('arm's length basis').

## Consolidation

#### Scope of consolidation

The consolidated financial statements include all companies over which the Company exercises exclusive or joint control or over which the Company exercises significant influence.



#### **Subsidiaries**

Subsidiaries are companies in which the Company has direct or indirect exclusive control. Control exists when the Company is exposed to, or has rights to, variable returns from the participating interest and it has the ability to influence those returns through its control over the participating interest.

The Company exercises control if it directly or indirectly holds a majority of the voting rights (and there are no contractual provisions modifying those rights) or if by contractual agreement the Company has the power to direct the relevant activities, and when these rights are material. A right is material if the holder has the practical possibility to exercise that right. The existence of control is reassessed if changes occur in elements that determine control.

Subsidiaries are fully consolidated as from the date on which effective control is obtained and are no longer consolidated as from the date on which such control ceases. Intra-group transactions and balances, and results from transactions between the companies included in the consolidation, are eliminated. Before proceeding to consolidate the subsidiaries, the measurement rules of the subsidiaries have been adjusted to align them with the measurement rules applicable in the Company.

In the event of loss of control of a subsidiary, the result on the disposal is determined as the difference between:

- the sum of the fair value of the consideration received and the fair value of the remaining investment held by the Company
- the carrying amount of the assets (including goodwill) and the liabilities of the subsidiary and minority interests



#### Joint ventures and associated companies

Joint control is the sharing of control with one or more parties on the basis of a contractual agreement that determines that decisions concerning the relevant activities require unanimous consent. Joint ventures are accounted for by the equity method.

Associated companies are companies in which the Company has significant influence, but does not exercise control. A significant influence is presumed to exist when the Company directly or indirectly exercises 20% or more of the company's voting rights. Participating interests in associated companies are initially measured at cost and subsequently accounted for by the equity method.

Gains and losses on transactions between the Company and participating interests accounted for by the equity method are eliminated to the extent of the Company's interest. Losses are no longer recorded once they equal the carrying amount of the participating interest. Further losses are recognised only if a legal or factual obligation has been entered into or a guarantee has been given.

#### Structured companies

Structured companies are companies that are set up in such a way that they are not managed by voting rights. The management of the relevant activities is regulated by contractual agreements and the powers of the voting rights are limited to making administrative decisions.

The determination of control over structured undertakings takes into account the purpose and design of the undertaking, the ability to direct the relevant activities and the extent to which the Company is exposed to the variability of the risks and rewards of the undertaking.

#### **Business combinations**

Business combinations are accounted for using the acquisition method. In this case the identifiable assets and liabilities are measured at fair value on the acquisition date. Minority interests are measured at fair value or their share in in the revalued net assets of the acquired party. The remuneration given in acquiring a business combination is the fair value of the assets given, the liabilities assumed and the equity instruments issued to gain control of the acquired party. Each contingent amount in the consideration is recognised at fair value. Subsequent changes in the fair value of such contingent consideration is recognised in the statement of profit or loss. The costs associated with the acquisition are recognised in the statement of profit or loss.

When the business combination is realised in several phases, the interest previously held by the Company in the equity of the acquired party is measured at the acquisition date at fair value through profit and loss.

# Foreign currencies

## **Conversion of foreign currency**

The consolidated financial statements are presented in euros, which is the functional currency of the financial statements of all companies within the group.

#### **Transactions in foreign currencies**

Transactions in foreign currencies are recognised at the exchange rates prevailing on the dates of the individual transactions.

Monetary assets and liabilities expressed in foreign currency are converted into the functional currency at the exchange rate at the closing date. Exchange differences are recognised in the statement of profit or loss, except for exchange differences arising from financial instruments designated as cash flow hedges, which are recognised directly in equity.

Non-monetary items denominated in foreign currency and measured at historical cost are converted into the functional currency based on the historical exchange rate at transaction date and are subsequently not remeasured for changes in exchange rates.

Non-monetary items denominated in foreign currency and measured at fair value are converted into the functional currency at the closing rate. Exchange rate differences for non-monetary items carried at fair value follow the same accounting treatment as the fair value adjustment.

## Financial assets and liabilities

## **Recognition and initial measurement**

Financial assets or liabilities are recognised in the balance sheet as soon as the Company becomes party to the contractual terms of the instrument. Purchases of financial assets settled according to standard market conventions are recognised in the balance sheet at the settlement date.

Financial assets and liabilities are initially measured at fair value adjusted for transaction costs directly attributable to the acquisition or issue of the financial instrument. Transaction costs for financial assets and liabilities measured at fair value with value adjustments in profit or loss are immediately recognised in the statement of profit or loss.

## Classification and measurement of financial assets subsequent to initial recognition

The classification and measurement of the financial assets depends on the type of financial instrument and is based on both the business model and on the characteristics of the contractual cash flows of the financial assets (so-called 'solely payments of principal and interest test' or 'SPPI test'). For debt instruments, an irrevocable option exists to designate these as measured at fair value through profit or loss in the event of an accounting mismatch.

The categories for the measurement of financial assets are:

- measured at amortised cost;
- measured at fair value through other comprehensive income;
- measured at fair value through profit or loss.

#### Business model

The possible business models for the control of financial assets are:

- the business model aimed at holding financial assets to receive the contractual cash flows ('hold-to-collect' or 'HTC');
- the business model aimed at holding financial assets to receive the contractual cash flows and to sell financial assets ('hold-to-collect-and-sell' or 'HTC & S');
- other business models, such as holding financial assets for trading purposes and management based on fair value.

The financial assets are allocated internally within the Company to similar portfolios which are each assigned to a particular business model. Assignment to a business model takes into account how the performance and risks of the financial asset are tracked, assessed and reported, and experience and expectations with regard to selling. At the Company, there is no relationship between the business models and the remuneration of the managers and dividend policy. Any exceptional change in business model and subsequent reclassification of financial assets is handled and validated by Alco.

#### Contractual cash flows test

The contractual cash flow test determines whether the cash flows of the financial asset consist solely of repayments and interest payments on the principal amount outstanding, in accordance with the terms of a basic credit agreement. The interest payments contain compensation for the time value of money, the credit risk and any other risks and costs, and a commercial margin.

For financial assets that are contractually linked to cash flows from an underlying pool of financial instruments, and where the financial instrument is divided into tranches, a look-through approach is applied. In this case, the contract terms of the financial asset (tranche) and the characteristics of the underlying pool are subject to the contractual cash flows test and the credit risk of the tranche must be less than or equal to the credit risk associated with the underlying pool of financial instruments.



In applying this test, the Company takes into account, inter alia:

- contract terms that change the timing or amount of contractual cash flows, including prepayment options (taking into account any prepayment penalties) and extensions, interest rate adjustments and variable interest rate features;
- the analysis of the magnitude of the difference between the frequency of the interest rate review and the maturity of variable-rate financial assets when these do not match;
- conditions that limit the Company's recourse to the cash flows of the specific underlying assets ('non recourse' characteristics).

#### Financial assets measured at amortised cost

Debt instruments held in a business model that is designed to receive contractual cash flows and where the contractual cash flows consist solely of repayments and interest payments on the outstanding principal, and where the Company has not opted for measurement at fair value through profit or loss, are measured, after initial recognition, at amortised cost.

Debt instruments that are sold to a securitisation vehicle included in the Company's consolidation may continue to be classified under a business model designed to receive contractual cash flows.

Sales can be compatible with the hold-to-collect business model if:

- the sales take place shortly before maturity for an amount that approximates the remaining contractual cash flows;
- the sales are made as a result of an increase in credit risk;
- the sales occur because of the investment policy (e.g. sustainability criteria);
- the sales are not significant in value or infrequent.

Amortised cost is the amount at which the instrument is recognised at initial measurement, less principal payments and adjusted for cumulative amortisation, using the effective interest method, of the difference between the initial measurement amount and the repayment amount. From the initial recognition onwards, expected credit losses are recognised in the statement of profit or loss. The interest is included in the statement of profit or loss on the basis of the effective interest rate determined at the start of the contract.

#### Financial assets measured at fair value through other comprehensive income

Debt instruments held in a business model that is intended both for receiving contractual cash flows and selling debt instruments and where the contractual cash flows consist exclusively of repayments and interest payments on the outstanding principal, are measured at fair value through other income. This applies provided that the Company has not opted for a designation as measured at fair value through profit or loss.

After recognition, these debt instruments are measured at fair value, with adjustments in fair value are included in a specific heading in other comprehensive income in equity. The interest is taken into income on the basis of the effective interest rate in the same way as for financial assets measured at amortised cost. The expected credit losses are recognised in other comprehensive income via the statement of profit or loss. On sale, the cumulative fair value adjustments previously recognised in other comprehensive income are transferred to the statement of profit or loss.

For equity instruments in the form of shares not held for trading, it is possible to opt irrevocably to measure these on initial recognition at fair value on an individual basis, with value adjustments through (a specific heading of) other comprehensive income. On sale of the shares, the cumulative fair value adjustments previously recognised in other comprehensive income are transferred, not to the statement of profit or loss, but to the retained earnings. Dividends are recognised in the statement of profit or loss where they form consideration for this investment. No impairment losses should be recognised on these instruments.



#### Financial assets measured at fair value through profit or loss

Financial assets measured, after initial recognition, at fair value through profit or loss include debt instruments, equity instruments and derivatives that are not designated as hedging instruments. Derivatives are treated in section 'financial assets and liabilities - derivatives'.

Debt instruments held for trading are part of a business model that focuses on short-term profit taking (including from exchange rate fluctuations).

Debt instruments designated as measured at fair value through profit or loss are debt instruments for which the Company has made the irrevocable choice to designate these as measured at fair value through profit or loss. These are debt instruments that meet the criteria of the business model intended to receive and/or sell contractual cash flows and also pass the cash flows test. The Company may apply this option whenever, for these instruments, the other measurement methods give rise to inconsistencies in the measurement (accounting mismatch).

Debt instruments that do not pass the contractual cash flow test and are required to be measured at fair value through profit or loss.

After initial recognition, these debt instruments are measured at fair value and changes in fair value and realised results are recognised in a specific statement of profit or loss heading. The interest is recognised in the interest results on the basis of the effective interest rate.

Equity instruments measured at fair value through profit or loss contain investments in equity instruments for which upon initial recognition it was not irrevocably opted to measure them at fair value through other comprehensive income. Realised and unrealised results through revaluation to fair value are included in a specific statement of profit or loss heading. Dividends are recognised in the statement of profit or loss where they form consideration for the investment.



#### Classification and measurement of financial liabilities subsequent to initial recognition

The categories for the measurement of financial liabilities are:

- measured at amortised cost;
- measured at fair value through profit or loss.

#### Financial liabilities measured at amortised cost

After initial recognition, these liabilities are measured at amortised cost, whereby the difference between the initial valuation amount and the repayment amount is periodically recognised in interest result using the effective interest method.

#### Financial liabilities measured at fair value with value adjustments recognised through profit or loss

Financial liabilities held for trading are intended to generate short-term profit, and also include derivatives that are not designated as hedging instruments. Derivatives are treated in section 'financial assets and liabilities - derivatives'.

Financial liabilities designated as measured at fair value through profit or loss for which the Company has made the irrevocable choice to designate these as measured at fair value through profit or loss. This irrevocable choice can be applied whenever:

- the use of the option eliminates or significantly reduces an inconsistency in the measurement (accounting mismatch);
- the financial liability contains one or more embedded derivatives and it is permitted to designate the entire financial instrument as measured at fair value through profit or loss.

After initial recognition, these financial liabilities are measured at fair value and changes in fair value and realised results are recognised in a specific statement of profit or loss heading. The interest is recognised in the interest results on the basis of the effective interest rate.

### Netting

Financial assets and liabilities are netted and the net amount is recognised when (a) there is a legally enforceable right to net the recognised amounts and (b) there is an intention to settle the obligation on a net basis or to realise the asset and settle the liability simultaneously.

## Derecognition of financial assets and liabilities

### Derecognition of financial assets

Financial assets are no longer recognised when the contractual rights to cash flows from the financial asset expire or when the contractual rights to cash flows and substantially all risks and rewards of ownership are transferred. Where these conditions are not met, the financial asset is retained on the balance sheet and a liability is recognised to account for the ensuing liability. Financial assets that are sold and settled according to standard market conventions are derecognised from the balance sheet at settlement date.

### Derecognition of financial liabilities

Financial liabilities are no longer recognised when the liability has been extinguished (when the contractual obligation has been fulfilled, the contract is terminated or expires).

### Sales and repurchase agreements and securities lending

Securities (debt instruments and equity instruments) subject to a linked repurchase agreement (repo) remain on the Company's balance sheet. The corresponding liability resulting from the commitment to repurchase the securities is recognised in financial liabilities measured at amortised cost – deposits. The asset value of the securities is recognised off-balance sheet as collateral.



Securities sold under a linked sales agreement ('reverse repo') are recognised off-balance sheet as securities received as collateral. The corresponding receivable is included under financial assets measured at amortised cost – loans and advances.

The difference between the sale and repurchase price is recognised in the interest result over the term of the agreement using the effective interest method.

Lent out securities remain on the balance sheet. Borrowed securities are not included in the balance sheet. Securities lending commissions are included under fee and commission income and expenses.

### Impairment losses on financial assets

The impairment model is based on expected credit losses and is applied to debt instruments measured at amortised cost or debt instruments measured at fair value through other comprehensive income. Impairment losses are also recognised on loan commitments and financial guarantee contracts that are not measured at fair value through profit or loss, with a provision recorded for expected losses. No impairment losses are recorded on investments in equity instruments.

### General model

Calculation of impairment losses is based on a two-step model:

- step 1 consists of allocating the financial asset to the appropriate 'stage', corresponding to a specific situation with respect to the evolution of the counterparty's credit risk since initial recognition of the instrument;
- step 2 consists of calculating the expected credit losses per instrument.

The allocation to the appropriate stage is determined by comparing the evolution with respect to the previous reporting period. A financial asset can change stage in both directions.

The different stages and the resulting calculation method for impairments are:

performing financial assets (performing – stage 1): these are financial assets not classified in stages 2 and 3 on which expected credit losses within 12 months are recognised (expected credit losses from potential defaults within 12 months of reporting date);

- performing financial assets with reduced creditworthiness (underperforming stage 2): these are financial assets, the credit risk of which has significantly increased since creation or purchase and on which expected credit losses are recognised for the entire term (expected credit losses arising from defaults over the entire remaining expected term after reporting date);
- non-performing financial assets with reduced creditworthiness (non-performing stage 3): these are financial assets
  for which objective evidence exists that they are in default and on which impairment losses are recognised equal to
  expected credit losses over the term of the asset;
- a significant increase in credit risk is based on both quantitative and qualitative factors.

Expected credit losses are calculated on the basis of a probability-weighted average of a number of scenarios, which take into account information about past events, current circumstances and estimates of future economic conditions. This forward-looking information uses the macroeconomic budget projections.

The expected credit losses are calculated as the difference between the gross carrying amount of the financial asset and the value of estimated future cash flows. The calculated expected credit losses are recognised as impairment losses in the statement of profit or loss. The estimated future cash flows take into account the contractual cash flows and contract terms that may change the cash flows (such prepayment or extension options) and expected cash flow shortfalls, taking into account collateral values and other forms of credit protection.

### Definition of default

The definition of default is aligned with the definition applied for internal credit risk management. In doing so, the Company treats 'non-performing' and 'default' in an identical manner.

Default status is assigned to financial assets that meet at least one of the following criteria:

- the financial asset is in arrears of 90 or more consecutive days (for retail counterparties approximated to three monthly instalments);
- the Company has knowledge of factors indicating that repayment is unlikely.

The arrears include outstanding capital, past due interest and related costs (such as late payment interest, fines, fees).

UTP (unlikely to pay) indicators showing that payment in unlikely are recorded at individual debtor level.

Where the criteria for recognising the financial asset under default status no longer apply, the financial asset is cured.

### Recognition of impairment losses

For financial assets measured at amortised cost, the impairment losses are recognised in the balance sheet as corrections to be deducted from the gross carrying amount. For financial assets measured at fair value through other comprehensive income, the impairment losses are recognised in other comprehensive income and are not deducted from the gross carrying amount on the asset side of the balance sheet. Additions, reversals and applications of impairment losses are included in the statement of profit or loss under a separate heading.

Impairment losses on loan commitments and financial guarantee contracts that are not measured at fair value through profit or loss are recognised in the balance sheet as a provision with movements recognised in the statement of profit or loss under recognition and reversal of provisions.

### Write-offs

Debt instruments are written off when they meet certain conditions. The Company always writes off the entire financial asset (and does not use partial write-off). For this the financial asset must be in stage 3. The write-offs of the financial asset are recognised in the statement of profit or loss in impairment losses.



As a general rule, debt instruments are written off when all reasonable recourse options have been exhausted and no significant recovery is expected.

More specifically, for Belgian mortgage receivables, the following conditions are followed for write-off:

- the mortgage receivable has been called, and the real estate collateral has already been sold. The proceeds from this sale have been collected for the most part or no proceeds have been collected from the sale because the Company's receivable is more junior to that of other creditors;
- the mortgage borrower is admitted to collective debt restructuring or is in a state of bankruptcy and the collateral that served as guarantee has already been sold;
- the procedural costs involved in enforcing the guarantee are out of proportion with the possible benefits, as a result of which the guarantee cannot be sold.

For the Dutch portfolio, mortgage receivables are written off if, after enforcement of all the guarantees present, a residual debt remains and no further recovery options are expected.

For writing off instalment loans the following criteria apply:

- the loan has been called. The loan is written off no more than 2 years after this date;
- the loan debtor has been admitted to collective debt restructuring procedures or is in a state of bankruptcy.

If, for loans that have been written off according to the above criteria, payments or recoveries are later received by the Company, these are recognised as income in the statement of profit or loss in the impairment losses heading.

#### **Derivatives**



### Recognition and Measurement

Derivatives are, at initial recognition and thereafter, measured at fair value through profit or loss. The fair value is determined on the basis of quoted market prices where an active market exists. Where no active market exists for the financial instrument, the fair value is measured using valuation techniques.

Derivatives are recognised as financial assets when their fair value is positive and as liabilities when their fair value is negative. Interest received and paid is included in the interest result.

## Derivatives held for trading

Derivatives that are not designated as hedging instruments are recognised as held for trading.

For a hybrid contract that is a financial liability, a lease receivable, an insurance contract or other non-financial contract, it is necessary to assess whether the elements contained in the contract should be separated from the basic contract. This is the case when

- the features and risks of the elements contained in a contract do not closely match those of the basic contract;
- the hybrid contract as a whole is not measured at fair value through profit or loss;
- a separate instrument with the same conditions and characteristics as the element embedded in the contract would meet the definition of a derivative.

The separated-out derivatives embedded in the contract are recognised as held-for-trading derivatives. Derivatives held for trading are included under financial assets or liabilities held for trading, and changes in fair value and realised results are recognised in gains and losses on financial assets and liabilities held for trading.

### Hedging derivatives

The Company uses the option to continue to apply the requirements and conditions of IAS 39 on hedging transactions, as endorsed by the European Union (the so-called 'carve out').

Derivatives entered into as part of a hedging relationship are classified according to the purpose of the hedging:

- fair value hedges serve to hedge of the risk of changes in the fair value of a financial asset or liability, or in the interest rate risk of a portfolio;
- cash flow hedges serve to hedge the possible variability in cash flows of a financial asset or liability.

The conditions to qualify as a hedging instrument are:

- the presence of formal documentation of the hedging relationship (with identification of hedging instrument, hedged item and the hedging objective) at the outset of the hedge;
- the expectation that the hedge will be highly effective and the ability to measure the hedging effectiveness in a reliable way;
- continuous measurement during the reported period in which the hedge can be designated as effective.

### Fair value hedges

In fair value hedges, the derivatives are recognised under hedging derivatives as assets or liabilities, with changes in fair value recognised in gains and losses from the recognition of hedging transactions together with the corresponding change in the fair value of the hedged risk of the hedged assets or liabilities.

The Company applies the carve-out version of IAS 39. In this way no ineffectiveness arises owing to unexpected levels of prepayments, as long as under-hedging exists.

### Cash flow hedges

In cash flow hedges, the derivatives are recognised under hedging derivatives as assets or liabilities, with changes in the fair value of the effective portion of the hedging recognised in other comprehensive income in equity. The ineffective part of the change in fair value is included in the statement of profit or loss under gains and losses from hedge accounting. The revaluation adjustment recognised in equity is transferred to the statement of profit or loss in the period in which the hedged instrument affects the statement of profit or loss.



If the hedging transaction no longer meets the conditions or if the hedging is terminated, the hedging instrument is transferred to derivatives held for trading.

In the case of a fair value hedge of an identified fixed-income financial instrument (micro fair value hedge), the revaluation adjustment of the hedged instrument is amortised over the remaining life of the instrument based on the effective interest rate. In the case of the fair value hedge of a portfolio of fixed-income instruments (macro fair value hedge), the revaluation adjustment is amortised on a straight-line basis over the remaining term of the original hedge. When the hedging instrument is no longer included in the balance sheet (due to prepayment or sale), the revaluation adjustment is immediately recognised in the statement of profit or loss.

In the case of a cash flow hedge, the revaluation adjustment remains recognised in the other components of comprehensive income until the originally hedged instrument impacts the statement of profit or loss or until it is clear that the transaction will not take place. At that time, the revaluation adjustment is recognised in the statement of profit or loss.

### Fair value of financial instruments

The fair value is the price that would be received/paid on the sale of an asset or transfer of a liability in an 'orderly' transaction between market participants at the time of measurement.

The Company uses the following hierarchy for determining the fair value of financial instruments:

- quoted prices in an active market;
- the use of valuation techniques.



The fair value of a financial instrument is measured on the basis of quoted prices in active markets. Where there is no active market available for the financial instrument, the fair value is measured using valuation techniques.

These valuation techniques make maximum possible use of market inputs, but are affected by the assumptions used, such as risk spreads and accounting estimates of future cash flows.

In the rare case where it is not possible to determine the fair value of an unlisted equity instrument, it is recognised at cost.

### Interest income and expenses

Interest income and interest expenses are recognised in the statement of profit or loss on a pro rata basis based on the effective interest method

The effective interest rate is the interest rate that precisely discounts to net carrying value the expected future cash flows (taking into account contractual payments and including transaction costs and commissions and fees paid and received and other forms of compensation that form an integral part of the effective interest rate) over the expected life of the financial instrument or, if more appropriate, over a shorter period. Commissions and fees that form an integral part of the effective interest rate include commissions received for the creation or acquisition of a financial asset, or commissions paid for the issue of financial liabilities.

In this way, transaction costs, commissions and fees are treated as an additional interest component included in the effective interest rate and are recognised in interest income.

For derivatives and debt instruments held for trading, the Company opts for the recognition of the interest received and paid under interest result.



## Tangible and intangible assets

All tangible and intangible fixed assets are recorded at cost (i.e. acquisition value including directly allocable acquisition costs), less accumulated depreciation and any impairment losses.

Tangible and intangible fixed assets are depreciated on a straight-line basis over their expected economic life. The depreciable amount is calculated after deduction of the residual value (if any) and is applied as soon as the assets are ready for use. The depreciation expense is included under depreciation in the statement of profit or loss.

Tangible and intangible fixed assets are assessed for impairment whenever there is an indication of loss of value. Where the estimated recoverable amount is less than the carrying value, an impairment loss is recognised in the statement of profit or loss under depreciation. The recoverable amount is the higher of (i) the fair value minus sales costs and (ii) its value in use. After recognition of the impairment loss, the depreciation is adjusted as a function of the adjusted carrying value. When the realisable value increases or when the indication of loss of value no longer exists, the impairment is reversed.

In the event of disposal of tangible and intangible fixed assets, realised gains or losses are immediately recognised in the statement of profit or loss for the financial year under gains and losses on the derecognition of non-financial assets.

### Land and buildings

The purchase price and purchase costs of land are not depreciated, regardless of whether the site has been developed or not.

Upon purchase of a developed site, the values of the land and of the building are calculated, and the transaction costs divided proportionally between the land and the building.

The building is depreciated over its estimated useful life, being 33 years, on a monthly basis.

The purchase price and purchase costs of renovations are depreciated over 10 years, on a monthly basis. The purchase price and purchase costs of the interior finishings of rented buildings are depreciated over the term of the rental contract.

#### ICT

The purchase price and purchase costs of hardware are depreciated over 3 years, on a monthly basis.

# Other equipment (including vehicles)

The purchase price and purchase costs of furnishings and equipment are depreciated over 10 years, on a monthly basis. The purchase price and purchase costs of vehicles are depreciated over 4 years, on a monthly basis.

## **Investment properties**

Investment properties are those properties held to earn rental income or for capital appreciation or for both. The accounting rules outlined for property, plant and equipment apply also to investment property.

### **Intangible assets**

An intangible asset is an identifiable non-monetary asset. It is recognised at cost if and only if it will generate future economic benefits and if the cost of the asset can be measured reliably.

Where the capitalisation criteria are met, acquired software is recognised at cost under intangible assets. The acquisition price and acquisition costs are amortised according to the straight-line method from the time that the software is available for use.

The purchase price and purchase costs of acquired software are amortised over 5 years, on a monthly basis. Other intangible assets are amortised over 10 years.

### Goodwill



Goodwill represents the difference between the cost of acquiring a business combination and the acquiree's share in the fair value of the identifiable assets, liabilities and contingent liabilities acquired. It is determined as of the date of acquisition.

Where this difference is negative (badwill), it is immediately recognised as income in the statement of profit or loss. Where the difference is positive, it is recognised as an asset and measured at cost less any impairment losses. Goodwill is not amortised, but is tested at least once a year for impairment.

The Company allocates the goodwill to cash-generating units or groups. Impairment losses are recognised whenever the carrying amount of the cash generating unit to which the goodwill belongs exceeds its realisable value. The realisable amount is the higher of (i) the fair value minus sales costs and (ii) its value in use. The value in use is the present value of estimated future cash flows that are expected to arise from the cash-generating unit. For this the Company uses the financial plans approved by management. Impairment losses on goodwill cannot be reversed.

# Non-current assets classified as held for sale and discontinued operations

When the Company decides to sell a non-current asset (or group of assets) and it is highly probable that the sale will take place within 12 months, the assets and the liabilities associated with these assets are included under non-current assets classified as held for sale.

The asset is valued at the lower of (i) the carrying value and (ii) fair value less cost to sell. Fair value less cost to sell is the amount obtainable from the sale of an asset in an at arm's-length transaction between knowledgeable, willing parties,

after deduction of selling costs. The assets are then no longer depreciated. Gains and losses, including impairment losses and realised results, are recorded in the statement of profit or loss under result on assets held for sale.

When the group of assets and associated liabilities represents an industry or geographical area of activity, it is classified as a discontinued business activity. The profit and loss form discontinued business activities are recognised in a separate statement of profit or loss heading.

### **Lease contracts**

For each contract that is entered into, the Company assesses whether the contract is or contains a lease. A contract is or contains a lease whenever the contract provides, in exchange for a consideration, the right to control the use of an identified asset for a period of time.

The Company acts as a lessee in lease contracts for the rental of equipment or real estate and as a lessor in subleases of real estate to its tied agents.

#### Lessee

On the commencement date of the contract, the Company recognises a right-of-use asset and a lease liability. The right-of-use asset is measured at cost on initial recognition. The cost price consists of:

- the amount of the initial measurement of the lease liability;
- the amount of the lease payments made before the commencement date (which are not included in the lease liability);
- the initial direct costs;
- the estimated costs of dismantling, removal and repair (if applicable).



The lease liability is measured at the present value of the lease payments (not yet made). The lease payments are discounted based on the implicit interest rate of the lease, provided it can be easily determined, or where it cannot be easily determined, the marginal interest rate is used.

The right-of-use asset is recognised and measured correspondingly in property, plant and equipment.

After initial recognition the lease liability is recognised as borrowings, with the interest payments recognised using the effective interest method. Revisions or reassessments of the lease liability are recognised when determined. These result in the revaluation of the lease liability and the adjustment of the right-of-use asset. Where the right-of-use asset no longer has a carrying amount and the revaluation concerns a decrease in the lease liability, the revaluation is recognised in the statement of profit or loss.

### Lessor

In a finance lease, the lessor transfers substantially all of the risks and rewards associated with ownership of an asset to the lessee. An operating lease is any lease that is not classified as a finance lease.

The income from an operating lease is recognised in the statement of profit or loss on a straight-line basis over the lease term. The underlying asset is recorded using the measurement rules applicable to the underlying property, plant and equipment.

For finance leases, a lease receivable is recorded, corresponding to the net investment in the lease. Interest income is recognised over the lease term using the implied interest rate of the lease. Where, in a sublease, the implied interest rate of the sublease cannot be easily determined, the discount rate used for the main lease may be used for measuring the net investment in the sublease.

## **Provisions**

Provisions are recognised in the balance sheet when:

- an existing legally enforceable or constructive obligation exists on the balance sheet date, as a result of past events;
- it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation;
- the obligation can be estimated reliably.

The amount of the provision is the best possible accounting estimate at balance sheet date of the outflow of funds that will be required to settle the existing obligation, taking into account the probability of the event occurring and its possible outcome.

## Commissions and fees received and paid

Commissions and fees received for services (excluding commissions that form part of effective interest) are recognised using the following five basic principles:

- identification of the contract;
- identification of the performance obligations in the contract;
- determination of the transaction price;
- allocation of the transaction price to the performance obligations;
- recognition of the income to the extent that the performance obligation is met.

The performance obligation is met when control of the good or service is transferred.



The Company accounts for commissions and fees received for services:

- progressively over the period, pro rata as the services are provided in the case of continuous services;
- when the service was performed.

Commissions and fees paid consist mainly of commissions to agents and are based on turnover volumes and production figures. Turnover commissions are included in the statement of profit or loss progressively over the period. Production commissions are included in the effective interest rate of the financial instrument.

# **Employee benefits**

## **Short-term benefits**

Short-term benefits include salaries, paid vacation and additional benefits that are expected to be settled within 12 months of the balance sheet date. Short-term benefits are recognised as an expense in the statement of profit or loss when the Company has used the services provided by employees in exchange for the benefits given.

## **Long-term benefits**

Long-term benefits include deferred benefits and bonuses and long-term disability benefits. These are benefits that are deferred for more than 12 months. The Company does not grant material long-term benefits to its employees.

### **Severance compensation**

Severance compensation consists of benefits that arise as a result of a decision by the Company to terminate an employee's employment or as a result of a decision by the employee to voluntarily leave the Company early in exchange for compensation. A provision for severance compensation is recognised in accordance with the measurement rules for provisions.

### **Post-employment benefits**

The Company has both pension obligations for occupational pension schemes with fixed contributions (the so-called 'defined contribution schemes') and pension schemes with targets to be achieved (the so-called 'defined performance schemes'). The Company has financed the pension schemes via a group insurance, whereby the insurer guarantees a return.

### Defined contribution schemes

The Company's contributions to defined contribution pension schemes are charged to the statement of profit or loss in the year to which they relate.

Given their legally imposed minimum guaranteed return, Belgian defined contribution schemes are considered as defined performance schemes and the obligation is measured based on the methodology used for defined performance schemes (the Projected Unit Credit method).

### Defined performance schemes

For determining the gross pension obligation, the Company determines the expected benefit at retirement date for each employee, taking into account the expected evolution of the salary and the likelihood of the employee leaving the scheme. The expected benefit at retirement date is then allocated on a linear basis to past service.

The present value of the gross liability is determined by discounting the gross pension obligation based on the market return of high-quality corporate bonds. The present value is at least equivalent to the fair value of the employee's insurance contract, since he is entitled to the higher of the minimum guaranteed return and the actual return offered by the insurer.



Aliabilities is backloaded if an employee's pension build-up leads to significantly higher benefits than in earlier years of his career.

The fair value of the insurance contracts is determined by the projection of the accumulated reserves, using the actual yields offered by the insurer, discounted on the basis of the market return of high-quality corporate bonds.

The amount recognised in the balance sheet in respect of the pension schemes is the difference between the present value of the gross liability and the fair value of the insurance contracts. If this difference results in an asset value, this is limited to the asset ceiling, which is equal to the present value of the economic benefits available to Argenta Group in the form of repayments or reduction of future contributions.

Revaluations of the net pension liability are included in the other components of comprehensive income and are never transferred to the statement of profit or loss. Revaluations come from changes in actuarial assumptions, experience adjustments, return on scheme assets and changes in the asset ceiling.

## Tax expense

Taxes on the profit of the financial year include both the current and deferred taxes. These taxes are calculated in accordance with the tax laws that apply in each country where the enterprise operates.

Current taxes consist of those payable in respect of the current period on the taxable income of the year, on the basis of the applicable tax rates at balance sheet date, as well as any revision of the taxes payable or refundable for previous periods.

Deferred taxes are calculated for all taxable temporary differences arising between the taxable value of assets and liabilities and their carrying amounts in the financial statements, along with unused tax loss carryforwards.

These taxes are measured using the tax rates expected to be in effect at the time of the realisation of the assets or settlement of the liabilities to which they relate.

Deferred tax assets are recognised only to the extent that it is probable that sufficient future taxable profits will be available against which the temporary differences and fiscal losses can be offset.

Deferred tax assets and liabilities are compensated and presented netted solely and exclusively if they are taxes levied by the same tax authorities on the same taxable entity. Current and deferred taxes are recognised in the statement of profit or loss with the exception of those related to instruments, transactions or events that are measured directly in (comprehensive income in) equity. These are booked directly to equity.

## Levies

Levies are outflows of economic benefits imposed by governments. The Company immediately recognises the levy in the statement of profit or loss as soon as the liability arises.

Credit institutions are subject to various Belgian and European taxes, such as the deposit and guarantee fund and the subscription tax. These contributions are established on 1 January of the calendar year and are therefore fully recognised in the statement of profit or loss on that date.

# **Share capital**



The company does not repurchase, nor does it hold any treasury shares. Dividends on shares are recognised as a liability as from the date they are declared.

# 3. Equity attributable to the owners of the parent

The Company is the consolidating company. Its shares are 99.99% owned by BVg.

Equity including equity attributable to minority interests amounts as of 31 December 2019 to EUR 2,123,651,745 compared to EUR 2,015,263,567 as of 31 December 2018. The minority interests amount to EUR 214,749 as of 31 December 2019. Further explanation can be found in Note 4.

Overview of equity	31/12/2018	31/12/2019
Paid up capital	770,019,400	815,642,650
Share premium	0	0
Accumulated fair value changes of debt securities measered at fair value through other comprehensive income	12,959,803	33,683,281
Accumulated fair value changes of equity instruments measured at fair value through other comprehensive income	1,236,425	0
Accumulated cash flow hedge reserve	-8,150,506	-4,701,163
Accumulated actuarial gains or losses on defined benefit pension plans	21,076	-1,208,126

Overview of equity	31/12/2018	31/12/2019
Reserves	1,109,137,174	1,162,659,199
Profit or loss attributable to owners of the parent	129,933,047	117,361,155
Minority interests	107,148	214,749
Total equity	2,015,263,567	2,123,651,745

The increase in equity in 2019 is the combined result of several factors. Equity has increased with a combination of, inter alia, the profit for the year, less a cash-out of part of the optional dividend via an interim dividend (EUR 16,897,500) and a dividend paid out via the profit distribution (EUR 16,052,627) and an increase in the accumulated other components of comprehensive income.

The elements of the equity are further discussed in the text below.

# Paid-in capital and share premium

The paid-in capital, represented by 168,975 no par shares, is EUR 815,642,650 (EUR 770,019,400 as of 31 December 2018). In 2019 a capital increase took place following the distribution of the optional dividend.

### Capital increases in the Company

The increase in paid-in capital is the result of a capital increase of EUR 45,623,250, which took place on 27 November 2019. This capital increase involved no issue of new shares and was subscribed by the present shareholders. In 2018, there was a capital increase of EUR 54,072,000.



### Acquisition of own shares

Neither the Company, nor a direct subsidiary, nor any person acting in their own name but on behalf of the Company or the direct subsidiary, acquired shares of the Company during the 2019 financial year.

## Accumulated other components of comprehensive income

# Accumulated fair value changes of debt and equity instruments measured at fair value through other comprehensive income

The financial instruments measured at fair value through other comprehensive income are measured at fair value, with all fluctuations in the fair value recognised in a separate line in equity until realisation of the assets or until an impairment loss occurs, with the exception of equity instruments in respect of which no impairment losses are recognised and realised results are transferred directly to the reserves.

The above-mentioned fluctuations in fair value are found in shareholders' equity under 'accumulated other comprehensive income'. This component (which arises after offsetting of deferred taxes and the changes in fair value of hedged positions with micro fair value hedging) evolved from EUR 14,196,228 as of 31 December 2018 to EUR 33,683,281 as of 31 December 2019.

	31/12/2018	to profit or loss	to reserves	to other comprehensive income	taxes	31/12/2019
Debt securities at fair value through other comprehensive income						
Accumulated valuation gains or losses	74,252,366	-21,825,324		55,340,520		107,767,562
Accumulated fair value changes of the hedged items in micro fair value hedge	-56,935,140	16,930,079		-22,851,459		-62,856,520
Deferred taxes	-4,357,422				-6,870,338	-11,227,760
Equity instruments at fair value through other comprehensive income						
Accumulated valuation gains or losses	1,648,567		-2,162,355	513,788		0
Deferred taxes	-412,142				412,142	0
Accumulated other comprehensive income for debt securities and equity instruments	14,196,228	-4,895,245	-2,162,355	33,002,849	-6,458,196	33,683,281



EUR 4,895,245 of income was recycled to profit or loss in the 2019 financial year. Note 16 gives further information on the processing of the micro hedges.

# Accumulated reserve for cash flow hedging

The Company has entered into one interest rate swap in the context of a cash flow hedge. The effective portion of the hedge (after offsetting of taxes) is recognised under a separate line of equity.

	31/12/2018	to profit or loss	to other comprehensive income	taxes	31/12/2019
Cash flow hedges					
Accumulated valuation gains or losses taken to equity	-10,252,209	4,231,000	17,169		-6,004,040
Deferred taxes	2,101,703			-798,826	1,302,877
Accumulated other comprehensive income from cash flow hedges	-8,150,506	4,231,000	17,169	-798,826	-4,701,163

The transfer of EUR 4,231,000 to profit or loss is due to the hedged position affecting results. No transfers were made for reasons of ineffectiveness or where the hedged future cash flows are no longer expected to occur. This cash flow hedge is described in greater detail in the Note 16 on derivatives.

### Accumulated actuarial gains or losses on defined benefit pension schemes

Revaluations of the net pension liability for defined benefit pension obligations are recognised under a separate line in equity and are never transferred to the profit and loss account. Revaluations are the result of changes in actuarial assumptions, experience adjustments, return on scheme assets and changes in the asset ceiling.

#### Reserves

The reserves position (EUR 1,162,659,199 as of 31 December 2019) contains the statutory reserves and the consolidated reserves of the Company.

# Profit or loss attributable to owners of the parent

The consolidated result (excluding minority interests) for the year ending on 31 December 2019 was EUR 117,361,155 compared with EUR 129,933,047 for the year ending on 31 December 2018.

# Dividend proposal for the financial year



In the fourth quarter of 2019, an interim dividend of EUR 62,520,750 (EUR 370 per share) was paid to shareholders. Subsequently a capital increase of EUR 45,623,250 in the Company took place, subscribed by the two shareholders.

No additional dividend will be proposed by the Company's Board of Directors to the General Meeting of shareholders of the Company.

# 4. Minority interests

Overall, the Company owns 99.71% of AAM. One share of this company is held by BVg.

In 2018, EUR 107,148 was attributable to the minority interests, and EUR 214,749 in 2019.

The increase in the minority interest in the Company's accounts relates to the profit or loss attributable to minority interests as a result of the company Arvestar, of which 25.01% of the shares are held by Degroof Petercam.

# 5. Risk management

## Introduction

The Company is active as a bank and asset manager and is therefore exposed to various risks. The Company's risk management distinguishes here between credit risk, market risk, liquidity risk, and non-financial risks.

The Company's risk management policy and attendant organisational structuring are designed to ensure that the identified risks are always properly identified, analysed, measured, monitored and managed. The risk management framework is constantly being updated and adapted to reflect new regulations, daily experience and changes in the Company's activities.

Professional, comprehensive risk management is an essential prerequisite for achieving sustainable growth. Demonstrating that adequate risk management procedures are in place is a key condition for acquiring and retaining the trust of all stakeholders: customers, investors, branch managers, supervisory authorities and rating agencies, as well as directors, management and employees.

# The risk management system

The Company's risk management system is based on:

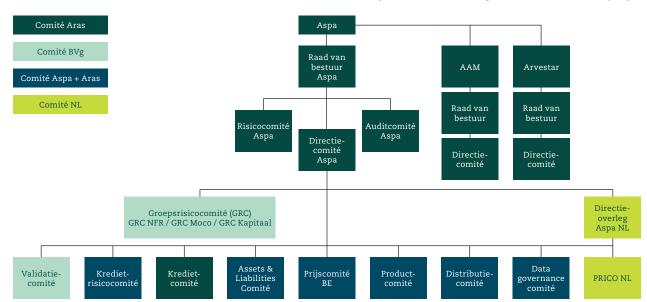
- A risk management strategy that is consistent with the overall corporate strategy of the Company. The objectives and fundamentals of that strategy, the approved risk tolerance limits and the division of responsibilities between all the activities of the Company are laid down in policy documents. These include the Governance Memorandum and the Charters of the independent control functions;
- Rules for the decision-making process and risk policy;
- Policies that effectively describe and classify by category the material risks to which the Company is exposed, and which specify the approved risk tolerance limits for each risk category. These policies implement the risk strategy of the Company, provide for control mechanisms and take into account the nature and scope of the business activities, as well as the associated risks;
- Reporting procedures and processes that ensure that the information on the material risks to which the Company is exposed are actively monitored and analysed, and that appropriate changes are made to the system if necessary;
- Coordination between the independent control functions Compliance, Risk Management, Actuarial Function and Internal Audit.

## Risk policy

The main components of our risk policy model are:

- The Board of Directors that, with the support of the Risk Committee, establishes and oversees the risk appetite and general risk tolerance of the Company. The Board of Directors also approves the main risk management strategies and policies.
- The Risk Committee of the Board of Directors, which supervises the adequacy of the risk management system and advises the Board of Directors on this.
- The Executive Committee, that implements the risk management system and links together the risk appetite, strategy and definition of the company purpose. In its decision-making process, the Executive Committee takes into account the information reported in the context of the risk management system.
- The Group Risk Committee and the activity-related Risk Committees in which the discussion, follow-up and management of the various risks take place.
- The 1st line employees who bear the final responsibility and consequences of the risks specific to the processes, supported by expertise from 1st line risk support.
- The 2nd line independent control functions that monitor the embedding of risk awareness in the 1st line and which control the risk management by the 1st line.
- The 3rd line independent control function that oversees the quality and effectiveness of internal control, risk management and the governance systems and processes.





The table below shows the committee and consultation structure competent for risk management within the Company.

# Governance of risk management



The Group Risk Committee and the Validation Committee are organised at BVg level. The other committees are organised within the Company.

Relevant risk management bodies and control functions:

- The Group Risk Committee (GRC) is responsible for discussing, monitoring and managing the various identified risks. The Group Risk Committee deals monthly with a number of themes to achieve better coordination, monitoring, follow-up, awareness-raising, adjustment and policy preparation at the various risk levels. The Group Risk Committee has the following tasks:
  - advising on the risk strategy and risk appetite for approval by the Board;
  - defining a company-wide risk management framework (risk mapping, risk appetite, RAF framework, policies and procedures);
  - company-wide reporting and analysis of risks;
  - managing the lifecycle risk management at the level of model risks and non-financial risks.

The GRC meets every month and ad hoc. At least once every three months it focuses specifically on capital management, model overview and non-financial risks.

- The GRC/Capital Management covers the management of all aspects of Pillar 2 capital management;
- The GRC/Model Overview Committee is responsible for managing the methodology, development and follow-up of all models in the model management framework in order to maintain a central overview and ensure consistent model choices across all model types within the Company;
- The GRC/Non-financial Risk Committee is responsible for monitoring the non-financial risks including compliance risks and advises the Executive Committee on non-financial risk management.
- The Validation Committee discusses and validates the work of the validation cell with regard to the internal models for mortgages, banks, and corporates and the models assigned to the validation cell within the model governance framework. The Validation Committee is organised ad hoc on the initiative of the validation cell.
- The Asset & Liability Committee (Alco) is responsible for:
  - the optimal balance sheet equilibrium by evaluating, following up and proposing actions aimed at minimising the value and income shocks caused by assets and liabilities mismatches;
  - the liquidity position, the interest rate risk and the solvency position;
  - the diversification and the risk profile of the investment portfolio;
  - providing information on risks that impact the current and future profits and capital position of the Company, with the exception of the insurance risks that are monitored in the Insurance Risk Committee.

Alco is organised on a monthly basis or on demand, if required.

- The Credit Risk Committee (Kreco) has decision-making authority on all aspects of credit risk policy with regard to retail loans, viz. credit risk analysis & steering, quantification and reporting on this. More specifically, the following themes are discussed:
  - the key figures for the credit portfolios;
  - monitoring the credit risk related to the retail portfolios under management via the monitoring and discussion of limits, flashing lights and key performance indicators, concentration risks and pockets of risk;
  - evolutions in the business and macroeconomic environment, and their potential impact on credit risks;
  - proposing and deciding on action to mitigate credit risks;
  - the functional environment with regard to the acceptance framework and operational processes.

Kreco consults monthly with an alternating focus on the Belgium and the Netherlands sub-portfolios. Both portfolios are discussed on a quarterly basis.

- The Pricing Committee (Prico) is tasked with monitoring:
  - tariff-setting, the product range and the evolution of commercial margins and deciding on any requisite adjustments;
  - the diversification of the product offering.

Prico is organised on a fortnightly basis or on demand, if required.

- The Product Committee (Proco) monitors the implementation of the PARP (Product Approval and Review Process) with the aim of:
  - validating each new and updated product based on a check on whether the product meets the company's requirements in terms of risk, strategy, profitability and legal obligations and a follow-up review within six months of launch:
  - annual review of every active product and triennial review of every non-active product. Proco meets monthly or on an ad hoc basis.



# Risk appetite

The Company has formalised its risk appetite in a Risk Appetite Framework (RAF). All significant risks to which the Company is exposed are included in the risk mapping and tested against the risk appetite.

The RAF has evolved as an important part of management and provides a connection between the business strategies (commercial and financial) and risk appetite. The RAF is embedded as an active steering tool in the organisation and:

- forms the core of the risk monitoring and the escalation framework;
- translates the risk appetite into measurable criteria and objectives (indicators);
- provides senior management and Board members/the Risk Committee with a practical tool for communicating, measuring and monitoring the risk targets;
- is embedded in the multi-year business cycle;
- functions as a starting point for operational policies that contain a wide set of operational limits/flashing lights.

The RAF indicators themselves are assessed annually as to their appropriateness and replaced/adjusted if necessary with discussion in the Risk Committees and approval by the Boards of Directors. The quantitative and qualitative RAF on financial and non-financial risks is reported on a quarterly basis to the Risk Committees, with feedback to the Boards.

RAF provides the basis for the risk-escalation framework. It forms the set of highest limits and indicators, which are further translated into the policy lines, with the setting of operational limits, operational flashing lights and early warning indicators.

Type of limit	Decision-making authority	Description
RAF limits	Board of Directors	<ul> <li>RAF limits are highest in the limit hierarchy. They establish the risk appetite and business development objectives at the level of the most important financial and non-financial risk policy areas.</li> <li>RAF limits are limited in number and are defined only for core indicators.</li> <li>RAF limits are strictly normative. Excesses must be reported and decided on according to a fixed escalation framework.</li> </ul>
RAF flashing lights	Board of Directors	<ul> <li>RAF flashing lights are indicators on a sub-portfolio or component level of the RAF limit. These can have a material impact on the development of the RAF limit.</li> <li>RAF indicators are more informative than normative, indicating a deterioration of a specific indicator.</li> </ul>
Operational limits	Board of Directors	<ul> <li>RAF limits are translated into and supplemented by operational limits in the policy. These are complementary to the RAF limits and are major factors in determining the permitted risk appetite.</li> <li>These limits have a controlling and normative character and must be strictly adhered to.</li> </ul>
Operational flashing lights and Early Warning Indicators	GRC, Alco, Kreco	<ul> <li>RAF and operational limits are supplemented by operational flashing lights.         These are derived from and complementary to the RAF and operational limits and provide additional information and steering.         </li> <li>Operational flashing lights indicators are more informative than normative, indicating a deterioration of a specific indicator.</li> </ul>



# Reporting and business plan process

The risk profile of the Bank Pool is mapped out at every quarter/year-end. The risk profile is determined by assigning a colour to each risk indicator and by calculating an average risk score. A limitative number of RAF limits are linked to these risk parameters:

The quantitative indicators are subdivided into 6 categories/risks:

- Capital adequacy;
- Asset quality;
- Liabilities quality;
- Liquidity & interest rate risk;
- Income and value stability;
- Strategic risk.

The qualitative indicators are subdivided into the following categories/risks:

- Reputational risk;
- Non-financial risk;
- Strategic risk;
- Market indicator.

In addition, a pro-active (in preparation for the business plan) and a budgeted RAF (for evaluating the business plan) are drawn up. In this way the RAF is reported from 3 perspectives and is strongly embedded in the business plan.

# Interaction with ICAAP, ILAAP and Recovery Plan

The risk mapping as identified in the RAF therefore provides an overview of the risks identified within the Company together with a uniform definition of these risks.

In the ICAAP and ILAAP under Pillar 2, the Company evaluates its capital and liquidity adequacy in various base case and adverse scenarios, taking into account all risks identified by the Company. ICAAP analyses are calculated from a normative perspective and from an economic perspective, which are complementary to each other. The normative perspective evaluates the ability to continue to comply with the legal and prudential requirements in a crisis scenario. The economic scenario evaluates whether the Company has sufficient qualitative internal capital to cover the material economic risks present. The RAF risk cartography forms the basis for this risk assessment. The ICAAP process is also embedded in the business plan cycle, giving it the necessary impact on decision-making.

This shows, among other things, that the Company is subject to a number of financial and non-financial risks that are not included in Pillar I. For these risks, either additional capital is provided in Pillar 2 or no additional capital is provided because these risks are already implicitly included in the Pillar I risks or because there are processes in place that strongly mitigate these risks.

Calculating the recovery plan examines whether the Company can recover from a near-to-default scenario by activating feasible and effective recovery options. It is important that the risk monitoring framework be able to detect a deterioration of the risk and financial situation sufficiently in time to ensure that recovery options can be successfully activated.

The above scenario and stress test analyses are carried out making maximum use of consistent processes, models and tools. In this way the conclusions are robust and consistent and can be included in the managing of capital and liquidity planning and in calibrating the RAF limits.



### 5.1. Market risk

Market risk is the risk of a negative change in financial situation caused by the volatility of market prices of financial instruments. Within this market risk the following 4 risks are relevant: interest rate risk, spread-widening risk, equities risk and real estate risk. The Company does not accept foreign currency for its own risk. Assets and liabilities are denominated only in euros. The Company has no trading portfolio ('trading book').

### Interest rate risk

## **Exposure**

The single largest market risk to which the Company is exposed is the interest rate risk of the banking portfolio ('banking book'). This risk arises from changes in market interest rates and their impact on interest-bearing assets and liabilities.

The Company's results and equity position are sensitive to interest rate changes because the business strategy is to raise funds in the short to medium term (mainly from private individuals through savings and term deposits and to a measured extent also wholesale financing from institutional investors). These funds are then reinvested longer term in the form of loans and other interest-bearing investments. The interest rate differences between the various maturities generate an interest transformation result. This result is subject to interest rate risk managed within the limits of a risk acceptance framework.

## Risk management

Alco is responsible for monitoring the interest rate and liquidity risk. It monitors and optimises the financial positions and reports on this to the Executive Committee. Its remit includes optimising both the sensitivity of the net interest income and the sensitivity of equity within set limits.

In its risk measurement and management, Alco takes into account the various types of interest rate risk contained in the Company's balance sheet. These include the gap risk (risk from interest rate mismatch between assets and liabilities), the option risk (risk from the embedded options in the products) and the basic risk (risk arising from a difference in the reference indexes used for repricing the asset and liabilities products versus those used for concluding interest hedging transactions). Business risk (the risk of the price elasticity of products without contractual interest maturity dates evolving differently than expected) is also monitored and managed.

In order to keep the relevant risks within the risk appetite determined by the Board of Directors and within legal limits, the balance sheet is managed in both endogenous and exogenous ways. Endogenous management refers to managing the balance mix between assets and liabilities products. Exogenous hedges involve concluding interest rate derivatives. The combination of these two means of control maintains the Company's balance sheet strategy in line with the RAF.

More information about the applied fair value hedges can be found in Notes 16 and 27.

## Sensitivity analysis – interest rate risk

The following table shows the interest rate sensitivity of the results over 12 months and of the equity of the Company in the event of a parallel interest rate shock of 100 bp.

In the absence of a trading book, the interest rate risk in the banking book therefore represents the Company's entire interest rate risk.



	31/12/	31/12/2018		2019
	+100bp	-100bp	+100bp	-100bp
Impact on earnings (over 12 months)	49,725,582	-1,840,344	61,926,337	-46,093,689
Impact on equity	-45,505,378	-325,445,853	51,756,580	-271,833,374

These sensitivity analyses are carried out using the following method: In 2019 this method was aligned with the EBA's new IRRBB guidelines<sup>2</sup> which came into force on 30 June 2019. The reference figures of 31 December 2018 have been adjusted for this changed methodology:

- re-pricing of the interest on savings accounts is determined on the basis of business replication models that model the expected re-pricing behaviour of these savings accounts;
- sensitivity is calculated on the assumption of a static balance sheet (constant balance sheet total and mix);
- to determine the income impact over 12 months, the interest rate shock takes place in 4 steps of 25bp (immediately, after 3 months, after 6 months and after 9 months) and to determine the impact on equity, the full interest rate shock is calculated immediately;
- early credit prerepayments and refinancings are taken into account based on Conditional Prepayment Rate (CPR) models;
- expected draw-downs of approved, but not yet fully drawn-down credit facilities at position date are calculated in;
- interest rate caps and floors on variable interest rate loans are taken into account;
- call options in the securities portfolio are taken into account on a weighted average life (WAL) basis;
- the EBA floor is used as interest floor for -100bp sensitivity analyses;
- from 2019, the negative capital impact on reaching the interest rate floor on regulated savings is also taken into account in the capital simulations.

The sensitivity of equity to an interest rate increase of +100bp for the endogenous balance sheet improved in 2019 owing to:

- the fall in market interest rates, which has had the effect of increasing the modelled prepayments on Belgian mortgages;
- an EMTN issue of EUR 500 million with a term of 5 years, which had the effect of reducing the A/L mismatch;
- the margin loss on regulated savings accounts reaching the statutory rate floor of 0.11% was reached, causing a (further) decrease in the basic market value. As a result, the negative equity impact of an interest rate decline of -100bp is leading.

Overall, risks were kept within the desired risk appetite. Exogenously, there was limited adjustment by concluding a EUR 100 million payer swap. The hedging instruments used fall under the application of hedge accounting. The qualification criteria for this are monitored monthly and were also respected throughout 2019.

## Spread widening risk

### **Exposure**

The return on the investment portfolio is largely determined by the credit spread earned on the investments made. The evolution and fluctuations of the credit spread are often market driven and determined also by factors that can directly or indirectly influence the issuer's creditworthiness.

These market risk factors induce spread widening risk. Alongside the pure interest rate, they are the main driver of asset returns and the economic value of the investment portfolio.

## Risk management

The pursuit of a cautious investment policy, frequent monitoring of the fluctuations in the economic value of the investment portfolio and measuring the sensitivity of changes in credit spreads are important pillars of healthy portfolio management.



The evolution of the market value of the investment portfolio is monitored in Alco and in the Investment Consultation (IO). Credit spread sensitivity is calculated and monitored in the ICAAP framework and is checked against the RAF.

## Sensitivity analysis - spread widening risk

The company calculates the spread risk on the totality of the investment portfolio. The spread sensitivity is calculated according to a modified duration (no convexity).

As of 31 December 2019, the impact for the Company of a 1 basis point increase in the credit spread was EUR -3,471,817 compared to EUR -3,511,018 at the end of the previous year. The impact of the slight increase in average maturity is more than offset here by a decline in the overall portfolio, resulting in a slight decrease in spread widening risk. The portfolio in question is 49% valued at fair value through the other comprehensive income, whereby a decrease in the fair value due to an increase in the credit spread is recognised in other comprehensive income. The other 50% is measured at amortised cost. In this way a decrease in fair value has no direct impact on income or equity. The remaining 1% is measured at fair value through profit or loss include.



# **Equity risk**

### **Exposure**

From a strategic allocation perspective, equities can complement the existing bond and loan portfolios and are intended to optimise the risk return profile of the portfolio. Within the investment framework and subject to compliance with strict investment criteria, the Company has the possibility to take into its investment portfolio equity positions in counterparties which develop or operate real estate.

### Risk management

The portfolio of individual shares is limited and is managed within a rigorous risk management framework, including limits on size, permitted sectors (here: real estate), market capitalisation and concentration.

The price risk is controlled by subjecting the equity investments to a thorough analysis of underlying fundamentals and by framing the investment policy within the approved risk appetite and assigned limits.

### Sensitivity analysis - equity risk

The sensitivity analysis below shows the impact on the Company of a 10% fall in the market value of equity instruments.

	31/12/2018	31/12/2019
	-10%	-10%
Impact on earnings	0	0
Impact on equity	-765,018	-106,250



Equity instruments at fair value through other comprehensive income amount to EUR 1,062,498 (market value) as of 31 December 2019. If the markets fall by 10%, the amount within equity will decrease by EUR 106,250 and no impairments will be recorded. The company has no equity instruments measured at fair value through profit or loss.

## **Property risk**

## **Exposure**

The evolution of real estate prices influences retail lending and also influences the credit risk through the giving of property as collateral. One of the Company's core activities is mortgage lending to private individuals in Belgium and the Netherlands. This makes the Company dependent, among other things, on developments in the housing market. In the context of the foreclosure policy, in exceptional circumstances properties are temporarily purchased by the Company with a view to subsequent realisation.

At the same time, the investment framework allows a portfolio of indirect investment properties to be maintained. This takes the form, not of direct investments in real estate, but of loans to or purchasing equity instruments of counterparties operating in real estate.

### Risk management

The indirect real estate investments are managed within a rigorous risk management framework, including limits on investment type, geography and concentration.

The direct real estate investments in own office buildings and in properties purchased in the context of the foreclosure policy are accounted for using the cost price model. The latent capital gains and gains on these direct real estate investments are not recognised in equity.

## Sensitivity analysis - real estate risk

The fair value of the direct real estate investments is obtained based on the individual assessment reports of the respective investments. In 2018 this involved a limited portfolio of EUR 552,472 (market value: EUR 532,094). At the end of 2019, the portfolio amounted to EUR 607,672 (market value: EUR 593,442).

A decrease of 10% of the market value will - as long as there is no sustainable impairment - have no impact on the result.

# 5.2. Liquidity risk

## **Exposure**

Liquidity risk is the risk of an adverse change in the financial situation, as a direct or indirect consequence of insufficient liquidity being available to meet financial obligations.

The Company's strategy is to raise funds in the short to medium term and to reinvest these through various forms of longer-term loans and investments. The current and savings accounts of private individuals are available on demand and as such represent sources of liquidity risk. Nonetheless, they also provide a stable long-term financing basis. This stability is determined by clients' confidence in the Company's solvency, profitability and risk management.

# **Sources of liquidity**



The Company's financing model and liquidity profile are mainly characterised by:

- a substantial base of customer deposits;
- a spread over the Belgian and Dutch markets;
- limited but growing diversification towards wholesale funding;
- a liquid securities portfolio.

Funding policy is directed first and foremost at obtaining funding from retail customers through current and savings accounts and term deposits. Retail savings certificates and subordinated certificates are still part of funding, but are no longer offered to customers. Customer deposits constitute the most important primary funding source of the Bank Pool's banking activities.

In this way the Company also uses the interbank and professional market to fund itself. This is done first to diversify the sources of funding. Second, it is, albeit to a lesser extent, the outcome of new legal requirements, whereby a minimum of instruments that qualify for bail-in must be maintained. This is one of the reasons why an EMTN programme was set up in early 2019. In addition, to increase flexibility, repos are also used and the Company participated in the ECB's TLTRO-III operation at the end of 2019.

Liquidity sources on the assets side consist of a differentiated portfolio of high quality instruments. These are mainly central bank reserves, government bonds, securitisations and corporate bonds. In addition to the liquid assets eligible for the LCR, the Company also has a portfolio of ECB-eligible securities.

All liabilities and assets are denominated in euros, so that there is no currency mismatch between the liquidity and financing sources.

The Company maintains a derivatives portfolio with a view to hedging the interest rate risk. The value of this portfolio is hedged with collateral. The assets used as collateral are excluded from the LCR liquid buffer. The LCR also takes into account potential collateral outflows due to fluctuations in the valuation of the portfolio and a negative rating evolution of the Company. The evolution of the collateral is closely monitored.

Funding sources	31/12/2018	31/12/2019
Deposits from central banks	0.00%	0.12%
Deposits from credit institutions	0.01%	0.03%
Deposits from other than central banks and credit institutions	90.34%	88.34%
Savings certificates issued to retail customers	1.11%	0.24%
Senior debt securities issued to retail customers	0.00%	0.00%
Other debt securities issued to institutional investors	5.45%	7.51%
Subordinated debt securities issued to retail customers	0.17%	0.05%
Subordinated debt securities issued to institutional investors	1.36%	1.25%
Other liabilities	1.56%	2.47%
Total liabilities	100.00%	100.00%
Total liabilities in euro	37,545,384,955	40,897,188,100

## Risk management

Alco systematically monitors the liquidity indicators. First line responsibility for the measuring, monitoring, checking and reporting of the liquidity risk lies with the ALM department. The liquidity risk is monitored both from a market liquidity risk perspective (liquidation value of assets) and from a refinancing risk perspective (stability of financing). Management of the liquidity position falls under the authority of the Treasury and Investment Management department.



For measuring, monitoring, checking and reporting on the liquidity risk, the Company has a specially adapted management information system, including a contingency plan, in order to be able to adequately manage its liquidity in both normal and exceptional circumstances. In addition to the extensive regulatory reporting, extensive internal reporting has also been developed. In this way, management and stakeholders are fully aware of the evolving situation.

The daily liquidity management, the definition of additional Early Warning Indicators (EWIs), operational limits or flashing lights, and the organisation of stress tests are included in the Liquidity Contingency Plan. Daily financing reports are distributed to a broad target group within the Company.

The liquidity risk appetite is managed in the Bank Pool's RAF by flashing light levels on the following risk indicators:

- The LCR (Liquidity Coverage Ratio) tests the liquidity buffer against a pre-defined outflow of financial liabilities over a 30 day period.
- The NSFR (Net Stable Funding Ratio): this ratio compares available liquidity against required liquidity over an at least one-year period.
- The AER (Asset Encumbrance Ratio) compares the amount of unencumbered assets with the volume of protected deposits, and
- Wholesale funding ratios: these ratios track the proportion of institutional funding and refinancing risk within set limits.

In addition to the aforementioned RAF indicators, further EWIs, operational limits and flashing lights have been defined internally.

The overview of the ratios and legal limits can be found in the following table:

	Legal limits	31/12/2018	31/12/2019
LCR	100%	170%	172%
NSFR	100%	141%	136%
AER strict (RAF limit)		107.6%	107.6%
AER wide (RAF flashing light)		111.6%	112.9%

The flashing light threshold and the recovery plan threshold for the AER depend on the category determined as a function of the eligible deposits as referred to in Article 389 of the Banking Act in relation to the total assets of the institution. In the course of 2018, this ratio fell below 90%, placing the Company into category 2.

## Remaining term analysis

Notes 14, 15 and 16 contain additional information on the remaining terms of the financial assets at fair value through other comprehensive income and on the financial assets at amortised cost. The table below shows a maturity analysis for the financial liabilities held for trading, the financial liabilities measured at amortised cost, derivatives used for hedging purposes and other liabilities.

31/12/2018	< 3 months	< 12 months	1-5 years	> 5 years
Financial liabilities held for trading	0	0	0	0
Financial liabilities at amortised cost				
Deposits from central banks	0	0	0	0
Deposits from credit institutions	4,930,530	0	0	0
Deposits from other - on demand	31,407,866,289	0	0	0
Deposits from other - on term	401,311,354	491,276,156	1,317,184,875	299,291,400
Debt securities issued - saving certificates	81,928,747	235,584,271	98,417,681	0
Debt securities issued - other	63,622,961	175,645,653	757,031,323	1,050,937,057
Subordinated debt securities issued	6,407,219	37,686,939	531,300,078	0
Other financial liabilities	0	0	0	0
Derivatives used for hedge accounting	24,131,733	98,201,626	387,295,532	396,405,530
Total financial liabilities	31,990,198,883	1,038,394,645	3,091,229,489	1,746,633,987



31/12/2019	< 3 months	< 12 months	1-5 years	> 5 years
Financial liabilities held for trading	0	0	0	0
Financial liabilities at amortised cost				
Deposits from central banks	0	0	47,471,427	0
Deposits from credit institutions	8,497,866	0	2,015,177	0
Deposits from other - on demand	33,847,479,654	0	0	0
Deposits from other - on term	386,993,112	441,187,760	1,231,490,548	220,365,051
Debt securities issued - saving certificates	77,787,319	20,548,563	0	0
Debt securities issued - other	129,528,956	259,746,518	1,926,603,057	753,826,656
Subordinated debt securities issued	18,908,267	3,418,068	510,330,274	0
Other financial liabilities	1,808,922	5,426,767	18,079,957	9,655,721
Derivatives used for hedge accounting	25,356,629	77,746,444	344,336,584	340,290,159
Total financial liabilities	34,496,360,725	808,074,120	4,080,327,024	1,324,137,587

Financial liabilities held for trading consist of the derivatives (caps) entered into for economic interest rate risk hedging, but for which no formal hedge accounting could be applied. A premium was received in advance for these caps, but in view of the current interest rate environment, no further cash flows are expected during the remaining term (expectation that the strike price will not be exceeded).



For 'derivatives for hedging purposes' the interest flows can be found in the interest rate swaps for the categories in question. The fixed and variable rates as of 31 December 2019 are used in calculating this interest for the respective fixed and variable parts of the interest rate swaps concerned.

For this table, demand deposits, special deposits and regulated savings deposits have been classified in the < 3 months bracket. The other financial liabilities relate to lease debts.

The bulk of the 'subordinated liabilities' as of 31 December 2019 consists of the subordinated Tier 2 loan in a nominal amount of EUR 500 million. The balance consists of subordinated certificates.

## 5.3. Credit risk

## **Exposure**

Credit risk is the risk of an adverse change in the financial situation, as a direct or indirect result of a decline in the creditworthiness of issuers (or guarantors) of securities, of counterparties and of debtors.

For the Company, there are essentially two segments of importance for credit risk: the retail market and in particular the retail mortgage lending market (in both Belgium and the Netherlands), and the investment portfolio together with the portfolio of loans to local and regional authorities and (selectively) to corporates. Credit risk management is therefore focused on these two segments.

# Risk management

In the retail segment, the Company's target group consists of individuals, families, self-employed persons and liberal professions having their usual place of residence in Belgium or the Netherlands and wishing to take out loans for mainly non-professional purposes. The financing may also be for professional purposes, in the case of Argenta's own branch managers.

As a general principle, the borrowers are natural persons. In certain cases, companies can act as borrowers, but then also with related natural persons as co-borrower(s).

The most important elements of risk management are the Acceptance and Authorisation Framework for the granting of loans, along with set creditworthiness limits, monitoring procedures and a monthly follow-up of the credit risk indicators on portfolio production. For production year 2019, Kreco and Prico ensured that no concentrations of higher LTV (loan-to-value) or higher DTI/LTI (debt service to income/loan-to-income) occurred. This governance is supported through the operation of the Retail Credit Risk Committee with reporting to the Executive Committee and to the risk Committee of the Board of Directors.

The non-retail investment framework focuses on strong counterparty quality, with a focus on significant diversification of investments in national governments, financial institutions, corporates, indirect real estate, structured products such as RMBS and covered bonds, and securities of or loans to local authorities.

The application and practical implementation of the investment policy is also supported by the Investment Consultation, in which representatives of the Executive Committee (in the case of escalation), Treasury and Investment Management (TIM), Treasury and Investment Services (TIS) and the Credit Risk Analysis (CRA) department in the first line, and Risk in the second line, are represented.



Every year, credit analysis of the banking and corporate counterparties is carried out. The results of rating reviews are discussed in the monthly Rating Committee (RO), which reports to Alco. This consultation ratifies proposed ratings or decides on the assignment of internal ratings, following a well-defined governance framework and with two separate decision levels. The internal ratings are relevant in the acceptance framework and are also used for monitoring, with the investment portfolios subjected to a thorough analysis on a quarterly basis. This analysis forms the basis of regular reporting to, and discussion within, Alco, the Executive Committee and the Risk Committee of the Board of Directors.

## Internal models for credit risk

The Company has opted, for its mortgage lending, subject to non-material exceptions, and for banking and corporate counterparties, to use internal ratings and to calculate its own capital requirements using the IRB(F) method. The bank has developed rating models for this. A distinction is made between models for PD (probability of default) and LGD (loss given default). For the retail credit portfolios, for which an internal rating based system has been selected, both a PD model and an LGD model have been developed. The total mortgage loan portfolio is scored on a monthly basis with these PD and LGD models (AIRB approach) and a PD and LGD category is determined for each loan. These ratings form the basis for calculating the capital charge for unexpected losses. For banking and corporate counterparties, this is a FIRB approach, for which a PD model has been developed.

The internal rating models are subjected to internal review on an at least annual basis.



### Maximum credit risk

The total credit risk exposure of the Company consists of the carrying value of financial assets on the balance sheet (the major part of the asset side of the balance sheet), the calculated exposure to financial derivatives, and specific off-balance-sheet items (including securities purchases in progress, credit commitments and financial) loan commitments) as specified in the equity legislation (Basel). The table below shows the outstanding credit risk of the Company as reported in the prudential COREP tables For the off-balance sheet exposures, this is the maximum exposure (before the application of the conversion factors, the so-called 'credit conversion factor' or 'CCF' in the Basel legislation). The Pillar 3 Disclosures give further information and interpretation of this total exposure.

	31/12/2018	31/12/2019
Total on-balance sheet	39.263.489.232	42.736.869.553
Total off-balance sheet	2.296.927.037	2.368.925.725
Total derivatives	279.761.920	189.950.325
Total exposure to credit risk	41.840.178.189	45.295.745.603

## Collateral and other forms of credit improvement



Personal guarantees or collateral are always required when granting retail mortgage loans. For such collateral (in this case the properties on which a registration may be registered, in certain cases combined with a power of attorney) individual expert valuations are periodically undertaken at different points in the credit cycle. Valuations can be made at the start of the credit using the rules defined in the acceptance framework. In addition, control estimates of collateral are performed on a random sample of collateral 1 year after the start of the credit, in cases where the collateral was not assessed by an expert at the outset. During the further life of the loan, a statistical method is used to put together a set of sample collateral items for individual expert valuation. Individual estimates can also be performed at the start of a foreclosure procedure.

In addition, the values of the collateral in the portfolio are regularly indexed to ensure that there is always a current value on file.

If all other means have been exercised to settle a credit which is in default, a private or public sale of the property will be effected and any secondary securities will be enforced. Secondary collateral commonly exists in Dutch credit files. This relates to concerns insurance policies pledged to the Company and the National Mortgage Guarantee (NHG).

In the case of non-retail securities and loans, collateral or credit protection exists to a limited extent. This mainly takes the form of guarantees from local, regional or central governments or from the companies affiliated with the counterparty.

The collateral given does not give rise to the recognition of an asset on the Company's balance sheet.

During 2019, no significant negative changes took place in the quality of the collateral present and no major changes were made to the collateral solicitation policy. The criteria stipulated in the Acceptance and Authorisation Framework for the execution of an expert estimate at the start were adjusted with a focus on the close follow-up of files with a high loan-to-value ratio (being the amount of the loan granted compared to the value of the underlying collateral). Action plans have been drawn up to further improve the collateral valuation processes.

## **Concentration of credit risk**

Concentration risk is the risk associated with having a large concentration of loans to or securities of an individual counterparty or a group of related counterparties (counterparty concentration) or as a result of an uneven distribution across markets, sectors or countries/regions (sector concentration). The latter occurs when significant risk positions are taken on counterparties whose probability of default and/or loss in case of default are driven by common underlying factors.

The table below shows, for the retail portfolio, the percentage distribution of the different types of loans and receivables within the 'loans and advances' heading.

	31/12/201	31/12/2018 31/12/202		
	Carrying amount	%	Carrying amount	%
Advances and overdrafts	11,994,154	0.04%	3,850,660	0.01%
Consumer loans	162,833,480	0.56%	233,426,589	0.75%
Mortgage loans Belgium	12,227,116,917	41.92%	13,795,831,122	44.50%
Mortgage loans Netherlands	16,605,619,525	56.93%	16,814,912,217	54.23%
Term loans	163,246,502	0.56%	156,981,136	0.51%
Total	29,170,810,578	100.00%	31,005,001,724	100.00%



Possible concentration risks resulting from the presence in only two mortgage markets (Belgium and the Netherlands) are tempered by the granular nature of these portfolios consisting of a very large number of files each individually carrying a very limited credit risk, by to the day-to-day monitoring of the evolutions in the Dutch and Belgian mortgage and residential real estate markets, and by the diversification in the age of the credit, the demographic spread and the regional spread within Belgium and the Netherlands.

The Company's non-retail portfolio consists of investments in fixed-income securities and lending to local and regional authorities and (selectively) to corporates.

	31/12/201	8	31/12/201	9	
	Carrying amount	%	Carrying amount	%	
Financial assets at fair value through other comprehensive income	3,803,307,139	100.00%	3,528,404,710	100.00%	
Debt securities					
General Governments	1,330,239,055	34.98%	944,478,702	26.77%	
Credit Institutions	1,241,041,733	32.63%	1,375,945,071	39.00%	
Other Financial corporations	419,139,536	11.02%	439,865,692	12.47%	
Non Financial corporations	812,886,815	21.37%	768,115,245	21.77%	
Financial assets at amortised cost	4,784,050,164	100%	4,336,893,223	100.00%	
Debt securities					
General Governments	1,228,110,654	25.67%	865,665,106	19.96%	
Credit Institutions	638,838,526	13.35%	557,995,935	12.87%	
Other Financial corporations	1,188,425,808	24.84%	1,046,629,154	24.13%	
Non Financial corporations	1,132,571,885	23.67%	1,076,272,479	24.82%	
Term loans	596,103,291	12.46%	764,328,595	17.62%	
Leasing	0	0.00%	26,001,954	0.60%	

	31/12/2018	;	31/12/2019		
	Carrying amount	% Carrying amount		%	
Non-trading financial assets mandatorily at fair value through profit or loss	64,562,150	100%	66,305,830	100.00%	
Debt securities					
General Governments	19,846,419	30.74%	24,501,282	36.95%	
Credit Institutions	26,607,356	41.21%	19,891,138	30.00%	
Other Financial corporations	18,108,375	28.05%	21,913,410	33.05%	
Non Financial corporations	0	0.00%	0	0.00%	

The following table provides a geographical breakdown of the portfolio. It documents a large exposure to Belgium (Company head office location).

	31/12/2018	31/12/2019		31/12/2018	31/12/2019
Belgium	35.34%	30.94%	Iceland	0.75%	0.92%
The Netherlands	16.43%	18.17%	Finland	0.74%	0.76%
France	12.31%	13.46%	Slovenia	0.74%	1.61%
Spain	5.04%	4.59%	Czech-Republic	0.67%	0.70%
Germany	4.79%	6.29%	Italia	0.49%	0.25%
Ireland	4.59%	5.35%	Romania	0.45%	0.40%
United Kingdom	3.60%	2.38%	Mexico	0.41%	0.36%
Luxembourg	3.36%	3.47%	Norway	0.27%	0.00%
Sweden	2.82%	2.76%	Indonesia	0.21%	0.25%
Poland	2.23%	2.64%	Hungary	0.06%	0.07%
Canada	1.42%	2.14%	Croatia	0.00%	0.04%
Austria	1.24%	0.00%			
Denmark	1.16%	1.49%			
United States of America	0.88%	0.96%			
			Total	100.00%	100.00%

The Company applies concentration limits per counterparty expressed as % of CET1 regulatory core capital. The size of the limit is a function of the creditworthiness of the issue and of the type of counterparty. The diversification and internal ratings of all fixed-income securities are systematically reported and monitored, at individual and at portfolio level.



# Expected credit losses (ECL) (stage 1 and stage 2)

## Inputs, assumptions and techniques

Write-downs on the financial instruments in the retail portfolio are determined on the basis of a scenario-weighted model that includes historical and forward-looking information. The expected credit losses (ECL) are calculated as the sum of the weighted credit losses under a baseline scenario, a moderate falling scenario and a moderate recovery scenario. Credit losses are calculated by applying the probability that a borrower defaults to the expected exposure in the event of default, taking into account the expected loss in the event of default, discounted at the effective interest rate of the instrument and adjusted for the credit's survival chances. The ECLs are calculated for the relevant period from the reporting date, being 1 year (stage 1) or the entire remaining life of the contract (stage 2).

- The probability of the borrower defaulting ('Probability of Default' PD) is determined by a PD model that takes into account the individual characteristics of the instrument (internal rating class, historical performance) and based on a 'through-the- cycle' (TTC) component (average macroeconomic conditions) and a 'point-in-time' (PIT) component (forward-looking macroeconomic conditions).
- 'Exposure at Default' (EAD) is calculated on the reporting date and over the life of the instrument and includes both on- and off-balance sheet exposures. The on-balance sheet exposure consists of the sum of the outstanding capital plus any arrears. The projection of the on- balance sheet exposures over the remaining term takes into account the contractual repayments. Off-balance sheet exposures (being the credit pipeline, unused credit lines and building deposits) are included based on the modelled expected conversion and take-down. The EAD is corrected for the likelihood of partial prepayment.
- 'Loss Given Default' (LGD) is a measure of the expected loss on a loan if this counterparty fails. This factors in the likelihood of the customer being to resume his payment obligations over time ('Cure rate'), the expected recovery and realisation value of the collateral involved and the costs related to default or curing.
- A credit's survival chances are defined as the probability that a credit at the start of a specified period:
   (i) is not fully repaid or
  - (ii) is not in default or disappears from the portfolio after default.
- Effective interest is the return on the loan on an annual basis, taking into account all direct costs. Due to the limited impact of direct costs on the effective interest rate, the contractual interest rate is used as an approximation.

Impairments on the non-retail portfolio are determined by mapping the current value of the cash flows that would be lost if a debtor defaulted at the effective interest rate of the instrument. To this is applied the probability of the debtor defaulting over a certain period.

- cash flows from a financial instrument are determined based on the prospectus (or equivalent document) of the asset. Argenta does not estimate the probability of early repayments and projects cash flows until the first call date of the instrument, as historically these elements have been seen to have no significant impact;
- effective interest is the rate determined on initial recognition, at instrument level, as the annual interest over the life
  of the asset, taking into account coupon payments and any difference between the fair value of the instrument when
  recorded on the balance sheet and its nominal value;
- the PD is determined on the basis of external 'Standard & Poors' (S&P) information. This is because, to date, no defaults have occurred in Argenta's 'non-retail' portfolio and no in-house data are therefore available. Various adjustments are made to the external PD data to determine an average long-term PD. The long-term PDs are then converted into PIT PDs;
- the LGD is based on the standard approach Basel LGD percentages (covered: 11.25%; senior unsecured: 45%; subordinated: 75%).

## Incorporation of forward-looking (FL) information

For the retail portfolio, macroeconomic FL information is included both in the ECL calculations and in determining the PIT LT PD. For the ECL and PIT LT PD, 3 different scenarios (baseline, moderate downturn and moderate recovery scenario) are calculated based on macroeconomic expectations, with the scenarios used (including the weight of each scenario) being the same as those used for the internal budgeting process. The relevant macroeconomic expectations relate to the expected evolution of the unemployment rate (for PD) and the house price index (for LGD). The ECL and PIT LT PD is the sum of the baseline, moderate downturn and moderate recovery scenarios weighted with their weights. The scenarios and their weights are established every six months.



The inclusion of FL information in the non-retail portfolio is achieved by applying historical correlation factors of long-term PDs, default frequencies and macroeconomic factors to the long-term PD for future periods, taking into account current and future macroeconomic expectations. The long-term PDs are then converted into PIT PDs. The economic indicators included in this analysis are: the evolution of GDP growth, unemployment rates, S&P 500 index, World Bank Energy Index, World Bank Non-Energy Index and a measure of the proportion of negative credit rating revisions. Due to the requirement for FL information to be scenario-weighted, different scenarios (standard, better and worse) are taken into account per system factor per year in calculating the PIT PDs. The scenarios and the weighting of these scenarios are determined internally based on Argenta's business plan. The final FL PIT PDs are reviewed at least annually.

### Significant increase in credit risk and low risk exception

Within the retail portfolio, the Company identifies any significant increase in credit risk since initial recognition of the instrument through a quantitative analysis and/or based on qualitative indications. A number of safety net indicators have also been built in which automatically lead to an instrument's migrating to stage 2. The 'staging' models have been adjusted to the specificity of the Company's various retail portfolios.

The quantitative analysis is based on the evolution of the 'lifetime' PD using the so-called 'confidence interval' method. As per the reporting date the remaining 'lifetime' PD  $(PD_{LT})$  is compared with the upper limit of remaining 'lifetime' PD  $(PD_{bg})$  taking into account the characteristics of the instrument as they were at the time of initial recording of the instrument)  $(PD_{bg})$ . The 'staging' model can be summarised as follows:

- Stage 1 12-month ECL: PDLT ≤ PDbg;
- Stage 2 Lifetime ECL: PDLT > PDbg.

The qualitative indications and safety net indicators include a number of criteria that were not included in the PD model. The following qualitative elements, among others, give rise to the inclusion of an instrument in stage 2:

- Attributing of a forbearance measure to an instrument;
- Unlikely to pay (UTP) score on an instrument that did not lead to the recording of the instrument as non-performing;
- Recording of the instrument as non-performing in the past 12 months.

The Company does not use the 'Low credit risk' exemption for retail instruments. This means that on every reporting date an analysis of the increase in credit risk is done for all instruments. The assumption that a significant increase in credit risk has occurred with contractual payments that are more than 30 days in arrears is not refuted.

In the non-retail portfolio, the Company identifies a significant increase in credit risk since initial recognition of the instrument via a negative revision of the creditworthiness of the related counterparty or based on an ad hoc internal analysis. The 'staging' of non-retail securities and loans is based on internal credit ratings, or, where these are no available, on external credit ratings, and can be summarised as follows:

- Stage 1: contains instruments with investment grade counterparties and counterparties that, at the time of recognition, had a non-investment grade ratings without negative revision;
- Stage 2: counterparties with an investment grade or non-investment grade rating on initial recognition that have been negatively revised to non-investment grade or one credit score lower respectively. Deviations to this rule are permitted only if there is no significant credit deterioration and with the approval of the Rating Committee.

In addition to the policies listed above, there are a number of "triggers" that may require an ad hoc analysis of the counterparty's internal rating:

- When a rating agency negatively revises the creditworthiness of a counterparty: ad hoc analysis of the motivation for the negative revision and estimate whether it is relevant as a significant increase in credit risk;
- Regional crisis;
- Negative news about a counterparty;
- Mergers and acquisitions.



If the ad hoc analysis leads to a negative revision of the internal creditworthiness assessment of the counterparty (to non-investment grade or reduction by a grade for non-investment grade) the instrument migrates from stage 1 to stage 2. Counterparties with neither an internal nor an external rating are assessed at instrument level on the basis of expert knowledge. For the staging, overarching country and or sector risks are also taken into consideration. All counterparties falling into such a category are then placed on a 'watch list' for closer monitoring, and migrate to stage 2 based on a decision of the Rating Committee.

The Company uses the 'Low credit risk' exemption for non-retail instruments, whereby an instrument is assumed to be low credit risk if the creditworthiness is investment grade. This corresponds to a minimum S&P credit rating of 'BBB-'. The assumption that a significant increase in credit risk has occurred with contractual payments that are more than 30 days in arrears is not refuted. On the basis of the ad hoc analysis system and the permanent watch list for counterparties with an increased risk, the Company expects migration to stage 2 to have taken place before the occurrence of default events.

### **Grouping of financial instruments**

The Company does not use grouping of instruments based on common credit risk characteristics for modelling parameters for EGL.

### Changes in inputs, assumptions and techniques

There are no changes in valuation techniques or significant assumptions underlying the models used during the reporting period. Management overlays have been adjusted.

# Default, non-performing and credit-impaired (stage 3)



A loan receivable is considered to be in default as from 90 days in arrears for a material exposure (in practical terms 3 monthly instalments for the retail credit portfolios), and also where there are a number of signals, other than arrears, that the borrower will be unable to meet its obligations ('unlikely to pay' or 'UTP'). There are UTP indicators that immediately give rise to UTP on an individual basis, and there are also UTP indicators that in combination give rise to UTP (but not on an individual basis). The main UTP indicators are:

- granting an additional forbearance to the debtor;
- bankruptcy of the debtor;
- collective debt settlement;
- credit fraud;
- wage assignment by third parties;
- conviction/imprisonment of the debtor;
- general lack of confidence in the debtor's repayment capacity resulting from contact between the file manager/branch manager and the debtor.

The Company applies equal treatment to default, non-performing and credit-impaired situations. Individual impairments are determined based on defaulted receivables based on the difference between the outstanding receivable and the expected recoveries.

For changing its prudential definition of default, the Company has decided to use the two-step approach proposed by the ECB. Under this approach, in a first step, permission was requested of the supervisor, via an application file to be submitted by the end of 2018, to change the definition of default. ECB approval was obtained on 15 January 2020. After approval, Argenta must apply the new definition from 9 March 2020 in its reporting and then, in step two, adjust its models to the internal rating approach in by June 2021.

The table below gives an overview of the phase 1, 2 and 3 receivables per class of financial instruments and the transfers between phases.

		31/12/2018		31/12/2019			
	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3	
Financial assets at amortised cost	29,183,748,016	4,699,983,981	129,853,236	33,991,856,510	1,797,100,624	111,915,216	
Debt securities	4,148,090,133	41,560,196	0	3,506,974,400	41,554,566	0	
Loans and advances	25,035,657,883	4,658,423,784	129,853,236	30,484,882,110	1,755,546,058	111,915,216	
of which leasing receivables	0	0	0	26,001,954	0	0	
Financial assets at fair value through other comprehensive income	3,803,893,601	0	0	3,529,312,919	0	0	
Debt securities	3,803,893,601	0	0	3,529,312,919	0	0	
Equity instruments							
Total financial assets	32,987,641,617	4,699,983,981	129,853,236	37,521,169,429	1,797,100,624	111,915,216	
Loan commitments, financial guarantees and other commit- ments given	1,576,283,387	87,858,944	0	1,387,104,192	21,031,592	0	
of which purchased credit-impaired financial assets	0	0	0	0	0	0	



		Transfers between Transfers between stage 1 and stage 2 stage 2 and stage 3			Transfers between stage 1 and stage 3		
31/12/2018	To stage 2 from stage 1	To stage 1 from stage 2	To stage 3 from stage 2	To stage 2 from stage 3	To stage 3 from stage 1	To stage 1 from stage 3	
Financial assets at amortised cost	1,780,571,470	1,108,186,982	29,601,500	45,281,247	711,022	9,160,446	
Debt securities	0	12,086,220	0	0	0	0	
Loans and advances	1,780,571,470	1,096,100,761	29,601,500	45,281,247	711,022	9,160,446	
of which leasing receivables	0	0	0	0	0	0	
Financial assets at fair value through other comprehensive income	0	0	0	0	0	0	
Debt securities	0	0	0	0	0	0	
Equity instruments							
Total financial assets	1,780,571,470	1,108,186,982	29,601,500	45,281,247	711,022	9,160,446	
Loan commitments, financial guarantees and other commitments given	75,649,765	38,398,125	0	0	0	0	



		s between nd stage 2		Transfers between stage 2 and stage 3		Transfers between stage 1 and stage 3	
31/12/2019	To stage 2 from stage 1	To stage 1 from stage 2	To stage 3 from stage 2	To stage 2 from stage 3	To stage 3 from stage 1	To stage 1 from stage 3	
Financial assets at amortised cost	2,271,203,881	4,998,474,440	68,678,684	53,424,156	6,903,145	399,727	
Debt securities	41,234,114	0	0	0	0	0	
Loans and advances	2,229,969,767	4,998,474,440	68,678,684	53,424,156	6,903,145	399,727	
of which leasing receivables	0	0	0	0	0	0	
Financial assets at fair value through other comprehensive income	0	0	0	0	0	0	
Debt securities	0	0	0	0	0	0	
Equity instruments							
Total financial assets	2,271,203,881	4,998,474,440	68,678,684	53,424,156	6,903,145	399,727	
Loan commitments, financial guarantees and other commitments given	132,814,734	100,827,189	0	0	0	0	



The mutation table below gives an overview of the stage 1, 2 and 3 impairments.

	01/01/2018	Origination and acquisition	Derecognition	Changes in credit risk (net)	Modifications without dere- cognition (net)	Write-offs	Other	31/12/2018
Stage 1	-3,170,772	-1,362,428	780,548	809,973	602		-80,160	-3,022,237
Debt securities	-1,213,920	-520,201	294,754	-349,106	0		-15,407	-1,803,880
Loans and advances	-1,956,852	-842,227	485,794	1,159,079	602		-64,753	-1,218,357
Stage 2	-13,459,428	-874,622	1,558,582	3,503,310	30,677		-998,241	-10,239,722
Debt securities	-964,113	0	197,969	280,105	0		0	-486,039
Loans and advances	-12,495,315	-874,622	1,360,613	3,223,205	30,677		-998,241	-9,753,683
Stage 3	-20,331,261	-227,559	8,483,689	-10,842,227	257,861	10,097,573	0	-12,561,924
Debt securities	0	0	0	0	0	0	0	0
Loans and advances	-20,331,261	-227,559	8,483,689	-10,842,227	257,861	10,097,573	0	-12,561,924
Provisions on loan commit- ments, financial guarantees and other commitments given	-499,014	-2,528,826	1,862,993	-181,287	228,064	0	-18,741	-1,136,811
Stage 1	-439,619	-2,489,439	1,699,202	81,711	116,829		-7,146	-1,038,462
Stage 2	-59,395	-39,387	163,791	-262,998	111,235		-11,595	-98,349
Stage 3	0	0	0	0	0	0	0	0
Total	-37,460,475	-4,993,435	12,685,812	-6,710,231	517,204	10,097,573	-1,097,142	-26,960,694



	01/01/2019	Origination and acquisition	Derecognition	Changes in credit risk (net)	Modifications without dere- cognition (net)	Write-offs	Other	31/12/2019
Stage 1	-3,022,237	-1,595,082	675,658	-390,747	1,890		-1,119,774	-5,450,292
Debt securities	-1,803,880	-539,504	292,556	-462,579	0		-2	-2,513,409
Loans and advances	-1,218,357	-1,055,578	383,102	71,832	1,890		-1,119,772	-2,936,883
Stage 2	-10,239,722	-921,778	2,043,360	4,890,613	-2,018		-5,239,954	-9,469,499
Debt securities	-486,039	0	748,505	-623,558	0		0	-361,092
Loans and advances	-9,753,683	-921,778	1,294,855	5,514,171	-2,018		-5,239,954	-9,108,407
Stage 3	-12,561,924	-453,299	3,471,067	-6,121,769	257,705	3,135,163	0	-12,273,057
Debt securities	0	0	0	0	0	0	0	0
Loans and advances	-12,561,924	-453,299	3,471,067	-6,121,769	257,705	3,135,163	0	-12,273,057
Provisions on loan commit- ments, financial guarantees and other commitments given	-1,136,811	-3,077,841	3,424,745	6,065	0	0	-138,091	-921,933
Stage 1	-1,038,462	-2,995,199	3,084,803	162,403	0		-85,548	-872,003
Stage 2	-98,349	-82,642	339,942	-156,338	0		-52,543	-49,930
Stage 3	0	0	0	0	0	0	0	0

9,614,830

-1,615,838

257,577

3,135,163

-6,497,819

Changes Modifications

For the receivables in stage 3 amounting to EUR 111,915,216, EUR 12,273,057 of impairments have been recorded.

-6,048,000

-26,960,694



Total

-28,114,781

For the assets recorded at amortised cost, the expected credit losses are deducted from the financial assets. For the financial assets measured at fair value through comprehensive income, the expected credit losses form part of the other components of comprehensive income. The expected credit losses of the off-balance sheet items (committed loans, financial guarantees and other commitments) are recorded as a provision.

#### Write-off method

Credit files are written off in the Belgian portfolio when they meet certain conditions. The following criteria are important for mortgages or mortgage receivables:

- The mortgage has been called (no way back) and the collateral security has already been sold. The proceeds from this sale have been collected for the most part or no proceeds have been collected from the sale because the Company's receivable is not classified as positive.
- A mortgage borrower is admitted to collective debt restructuring or is in a state of bankruptcy and the collateral that served as guarantee has already been sold.
- The procedural costs involved in enforcing the guarantee are out of proportion with the possible benefits, as a result of which the guarantee cannot be sold.

For the Dutch portfolio, receivables are written off if, after enforcement of all the guarantees present, a residual debt remains and no further recovery options are expected.

The following criteria play an important role in the writing off of instalment loans:

- The loan has been called (no way back). No more than 2 years after this date the loan is considered irrecoverable.
- An instalment loan debtor has been admitted to collective debt restructuring procedures or is in a state of bankruptcy.



Where, for credits written off according to the above criteria, payments continue to come in, or where the Company still sees possibilities of recovery, such credits will continue to be monitored by the credit specialists of the Curative Lending Management sub-department. Proceedings continue as long as the cost-benefit analysis remains positive. Limitation periods are tracked and interrupted where necessary. The definitively written-off receivables amount to EUR 10,097,573 for 2018 and EUR 3,135,163 for 2019. Several of these receivables are still the subject of enforcement and recovery procedures and are being followed up on an individual basis by file managers. The recoveries received with respect to definitively written off receivables amount to EUR 1,949,620 in 2019 (EUR 1,844,703 in 2018).

#### **Contract modification and Forbearance**

Forbearance measures may be authorised by the Company with a debtor who is unable or will soon be unable to meet his financial obligations. These forbearance measures are agreed upon in direct consultation between the counterparty and the Company's Special Management sub-department (for Dutch loans), and Curative Management sub-department (for Belgian loans). The following measures are permitted:

- Cancellation of penalties (specifically for Dutch loans);
- Conversion of repayment form or interest (specifically for Dutch loans);
- Interest rate averaging (specifically for Dutch loans);
- Extending of repayment period (specifically for Belgian loans);
- Internal refinancing (specifically for Belgian loans).

Internal refinancings give rise to the recognition of a credit receivable, and the repayment (and no longer recognising) of the refinanced credit claim. Any refinancing permitted under a forbearance measure is recorded in this way. In most cases, when granting forbearance measures that do not represent internal financing, additional future compensation and fees are always included, in such a way that the instrument is permanently included in the balance sheet and no significant valuation impact arises.

The awarding of a forbearance measure is a qualitative indicator for identifying a significant increase in credit risk, and automatically leads to migration to stage 2. Migration to stage 1 is possible once the forbearance measure has ended.

	31/12/2018	31/12/2019
Gross carrying amount of exposures with forbearance measures	73,166,987	71,450,219
of which performing exposures wirth forbearance measures	35,551,436	44,299,119
of which non-performing exposures with forbearance measures	37,615,552	27,151,101
Accumulated impairment, accumulated negative changes in fair value due to credit risk and provisions	2,935,277	1,790,052
Collateral and financial guarantees received	68,424,785	65,902,145

The forbearance files designated as non-performing are always subject to 'individual assessment'. This table includes, for all forbearance files, the amount of collateral received. This demonstrates the existence here of significant collateral back-up.

#### 5.4. Non-financial risks

#### **Exposure**



The overarching definition for non-financial risks is the chance of negative consequences (both financial and/or reputational damage) as a direct or indirect consequence of inadequate or failing internal processes, people or systems, or of external events. Non-financial risks include compliance risk, project risk, legal risk, business continuity risk, sourcing risk, data security and cyber risk, physical asset risk, image risk, process risk, human resources risk, internal change risk (includes strategic risk and contagion risk), external change risk (includes location risk and regulatory risk) and internal fraud risk.

All businesses carrying out activities of any kind have to contend with an operational risk. The Company's activities depend on the ability to process a very large number of transactions efficiently, accurately and in compliance with policies and regulations. Operational risks and losses result from inadequate or failed internal processes (such as processes not aligned with the legal requirements), human actions (including fraud and employee errors) and systems (such as system failure) or due to external events (such as natural disasters or malfunctions of external systems, including those of the Company's suppliers or counterparties).

#### Risk management

The importance of (and the focus on) non-financial risks has increased significantly in recent years with increased digitisation, the increased speed of change, additional laws and regulations, and the like. These translate, among other things, into a possible increase in the effective financial losses as a result of these risks, as well as in loss of efficiency, an increased risk of reputation loss, more complex processes and increased pressure from regulators. A thorough approach to the non-financial risks within the Company therefore remains essential.

The Company's objective of sustainable growth (balancing customer experience, cost and risk management) is the starting point and basis for simple and practical risk management with regard to non-financial risks.

The roles and responsibilities with regard to risk management are defined in the structure of the '3 lines of defence' and are further translated, with respect to the non-financial risks, in the risk management policy for non-financial risks.

In general, it can be stated that the risk management function contributes to Company strategy by developing and implementing an appropriate framework for risk management, by facilitating risk awareness within the organisation and by supporting and advising the organisation in the implementing and monitoring of risk management (supported risk culture). The risk management function ensures that all significant risks are demonstrably under control now and in the future and reports on this, thereby enabling the Company to develop in a healthy manner in terms of its risk profile as a banker and insurer, within the risk appetite and strategy established by the Board of Directors (offering 'assurance').

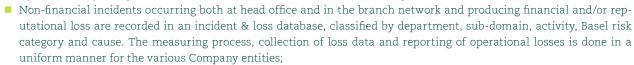
The update of the risk cartography, which includes the non-financial risks, is part of the annual process whereby (i) the identification and classification of the risks is evaluated, (ii) the monitoring and capitalisation of the risks within the RAF is updated, and (iii) the risk monitoring within the 3 Lines of Defence framework is confirmed. The risks were assessed during workshops with the Executive Committee and the management teams. During these workshops, the priorities (hotspots) to be focused on in the following year are also determined.

The Company determines the desired risk appetite for each of these risk types. This risk appetite and the RAF then form the reference point against which risks are assessed in the risk management cycle (identifying and assessing risks, defining responses, monitoring and reporting).

Within the overall risk appetite framework, the non-financial risks are managed in a structured way.

The qualitative risk appetite statements (RAS) are translated into quantitative risk profiles (RAF limits, flashing lights and indicators) in order to be able to adequately monitor non-financial risks at company level. The reporting contains both quantitative (RAF reporting non-financial risks, KRS office risk score, etc.) and qualitative reporting (activity report, internal control annual report, action plan, etc.).

The periodical reporting on non-financial risks includes at least the following elements:



- The non-financial risks are further actively monitored on the basis of a set of Key Risk Indicators, which are assessed quarterly in the GRC/Non-financial Risk Committee. In this way they also form the basis for one of the qualitative RAF limits;
- The branch risk score, which gives an aggregated picture of the risk exposure of the branch network, is another of the qualitative RAF limits. The operational dashboard leading to the branch risk score has a company-wide set of KRIs;
- In the course of 2019, a large number of risk types were already translated into the risk profile, with reporting on the hotspots already taking place in the GRC NFR (non-financial risks).

At least once a year each department formally evaluates its internal control maturity ('COSO evaluation'). The maturity score is obtained by completing the COSO questionnaire (supported by requested supporting documents). The questionnaire is based on the international COSO framework and asks questions about the various COSO components, including control environment, risk management and control measures. For 2019, the target of global maturity score> 3 was reached

The approval by the Executive Committee of the assessment of the internal control system also serves as the statement by senior management with regard to the effectiveness of the governance system.

Risk management in the branch network is monitored, with a set of challenges and in-depth tests applied with a risk-based approach.

2nd line risk management monitors the embedding of risk awareness in the 1st line and the control of the risk management exercised in the branch network. This management takes the form of risk-based monitoring and of the challenging of risk identification, risk analysis and risk response in the 1st line, with the aim of ensuring that the main risks are identified, measured, managed and monitored.



The branches are managed in this area using standardised reports, covering their operational functioning, risk awareness and prevention, and incident management. The relevant business lines (such as the commercial departments) are informed about this on a quarterly basis.

In addition, every year a scenario analysis is done, where Executive Committee members define general business-wide scenarios that can have a major impact on Argenta. These scenarios are used for the calculation of capital under ICAAP and ORSA.

Finally, the Legal Affairs department is entrusted with the management of the corporate insurance programme (CIP), whereby a number of appropriate insurance covers are concluded with the help of a broker. In 2019, this programme was expanded with respect to combined fraud and professional liability insurance and cyber.

# 6. Solvency and capital management

Capital risk is the risk of available capital falling short of the capital required by the activities and size of the company, or of being unable to raise capital at short notice and at a reasonable cost. To monitor this risk, systematic comparisons are made with the regulatory requirements and internal objectives.

## 6.1. Capital management

The Company's capital management is aimed at maintaining a solid solvency position, with a constant search for a good balance between the amount of capital held and the risks run by the Company.



The Company needs to comply with the regulatory capital ratios at all times. It strives here for a healthy balance between, on the one hand, the business objectives with sufficient room to grow and, on the other hand, a healthy capital base which allows it to bear all material risks.

The Company has always pursued a policy of self-financing and wishes to continue to do so. To maintain a level of capital that leaves enough room to grow and to bear all material risks, an optimal composition is striven for of the following instruments:

- CET1 growth with retention of profits;
- capital increases;
- hybrid tier-1 issues;
- subordinated loans (tier 2);
- bail-in instruments.

## 6.2. Regulatory matters

### Introduction

The Company is subject to the CRR and CRD IV legislation. Information about Pillar 1 (minimum capital requirements) and Pillar 2 (SREP process) is given below. The Pillar 3 disclosures of BVg are published separately on the Argenta website, with part of this information taken from the present financial statements.

## Legal capital requirements

The Pillar I requirements impose a minimum solvency ratio of 4.5% for the Common Equity Tier 1 (CET1) ratio, of 6% for the Tier 1 (T1) ratio, and of 8% for the Total Capital (TC) ratio. The regulators have the possibility to impose a number of additional buffers (combined buffer requirement):

- A capital conservation buffer: an additional CET1 requirement of 2.50%;
- A countercyclical capital buffer: this gives an additional CET1 requirement of 0.05% calculated as a weighted average
  of the requirement imposed per country and the Company's exposure to that country;
- A buffer for systemically important institutions: the Belgian regulator has designated the Company as O-SII or 'other system-relevant institution', as a result of which the Company is subject to an additional CET1 requirement of 0.75%;
- A Pillar 2 requirement (P2Requirement) and a Pillar 2 recommendation (P2Guidance).

In addition, the absence of Alternative Tier 1 capital of 1.50% is also compensated via CET1.

In the framework of the SREP (Supervisory Review and Evaluation Process), the competent supervisor (in this case the ECB) can impose higher minimum ratios (Pillar 2 requirement) as a result of the assessment of the robustness of the business model, the adequacy of the risk governance and the adequacy of the capital and liquidity situation.

The ECB's SREP (Supervisory Review and Evaluation Process, annual global evaluation) resulted in 2019 in a capital decision imposing a P2R (pillar 2 capital requirement) of 1.75% CET1 requirement. In the SREP, the JST also pays attention to the internal monitoring of ICT security risk control/operational risk management (including outsourcing risk) and compliance (including AML).

The minimum solvency ratios increased by the Pillar 2 recommendation (P2Guidance) define an early warning limit with an escalation obligation to the supervisor.



### Internal capital requirements

In the internal process of assessment of capital adequacy (ICAAP - Internal Capital Adequacy Assessment Process for the Company) all material risk factors are modelled. In this way a more complete picture is obtained of the economic capital requirement.

The ICAAP process is intended to identify and quantify all material risks, so that the adequacy of the available capital can be assessed and the required capital can be allocated to the business and product lines.

The economic capital process consists of the following steps:

- identification and assessment of the material risks;
- calculation of the required economic capital;
- calculation of the available economic capital;
- calculation of the current and future capital adequacy;
- allocation of the capital requirements across the business lines and product groups.

This means that in all circumstances (stress scenarios) the capital requirements of the Company are satisfied with an adequate degree of certainty.

# 6.3. Solvency

The following table shows the most important capital requirements, calculated according to the applicable rules.

	31/12/2018	31/12/2019
Available capital		
1 Tier 1 core capital (CET1)	1,935,219,831	2,065,532,277
2 Tier 1 capital (T1)	1,935,219,831	2,065,532,277
3 Total capital (TC)	2,433,021,445	2,564,201,845
Risk-weighted items		
4 Total risk-weighted items	8,381,681,014	8,334,496,585
Solvency ratio's		
5 Common Equity Tier 1 core capital(%)	23.09%	24.78%
6 Tier 1 capital ratio (%)	23.09%	24.78%
7 Total Capital Ratio (%)	29.03%	30.77%
Additional CET1 buffer requirements		
8 Capital Conservation Buffer requirements (%)	1.88%	2.50%
9 Contracyclical capital buffer requirements (%)	0.04%	0.05%
10 O-SII (Other Systemically Important Institution) buffer requirements (%)	0.75%	0.75%
11 Total of CET1 buffer requirements (%) (row 8 + row 9 + row 10)	2.66%	3.30%
12 % CET1 available to fullfil buffer requirement above the minimum capital requirements of 4.5%	18.59%	20.28%
Leverage ratio		
13 Leverage exposure	41,118,817,429	44,727,238,947
14 Leverage ratio (%) (row 2 / row 13)	4.71%	4.62%
Liquidity Coverage Ratio (LCR)		
15 Total high quality liquid assets	4,654,335,242	5,500,507,608
16 Total net cash outflow	2,732,178,355	3,192,298,271
17 LCR ratio (%)	170.35%	172.31%
Net Stable Funding Ratio (NSFR)		
18 Total available stable funding	36,093,027,715	38,599,867,965
19 Total required stable funding	25,542,778,325	28,328,508,038
20 NSFR ratio (%)	141.30%	136.26%

The Company therefore amply meets all statutory capital requirements.



## 7. Remuneration of directors

The composition of the Boards of Directors and the remuneration paid to the directors concerned are given below.

## 7.1. Composition of the Boards of Directors

The Boards of Directors of BVg, Aspa and Aras similar qua structure and composition. They include:

- the members of the Executive Committee of the company concerned (the executive directors);
- a number of independent directors;
- a number of directors representing the shareholders (together with the independent directors, the non-executive directors).

The Boards of Directors are composed in such a way that none of the three distinct groups in them (the directors representing the shareholders, the independent directors, and the directors on the Executive Committee) has a majority. The majorities in the Boards are always formed by non-executive directors.

The number of directors in each Board of Directors should preferably not exceed fifteen.

Members of the Board of Directors must be natural persons.

The following age limits apply to directors:

- executive directors are legally required to resign on reaching the age of 65;
- non-executive directors resign automatically on reaching the age of 70;
- directors reaching the age limit may continue to exercise their mandates until a successor has been appointed.

The Board of Directors may permit exceptions to these rules on a case-by-case basis.

Independent directors are appointed with a view to attracting competencies in the Argenta Group's core activities, namely banking and insurance. Independent directors need to demonstrate broad experience in at least one of these core fields on the basis of their former or current activity. They need to meet all the requirements stipulated in Article 7:87 §1 of the WVV (Companies and Associations Act).

The Boards of Directors of BVg, Aspa and Aras each have a number of independent directors, with at least one independent director of Aspa not sitting on the board of Aras, and vice versa. The independent directors of Aspa and Aras may be, but are not necessarily, members of the Board of Directors of BVg.

The governance rules concerning independent directors seek to ensure an appropriate balance in the management of the various companies of the Argenta Group between the representation of the group's interest and the protection of the interests (of the stakeholders) of the individual companies making up the Group.

The division of tasks between the Boards of Directors and the interaction with the various committees are documented in the Internal Governance Memorandum.

The Aspa Board of Directors met 13 times in the past year.

At the end of 2019, the Aspa Board of Directors was composed as follows:

- Marc van Heel, chairman of the Board (BVg, Aspa and Aras) and member of the Risk Committee (Aspa and Aras)
- Geert Ameloot, executive director and CFO (BVg, Aspa and Aras)
- Inge Ampe, executive director and CCO (Aspa and Aras)
- Ann Brands, executive director and COO (Aspa and Aras)
- Marie-Anne Hageman, non-executive director (BVg, Aspa and Aras)
- Carlo Henriksen, non-executive and independent director (BVg and Aspa), chairman of the Risk Committee (Aspa), chairman of the Appointments Committee (BVg), member of the Remuneration Committee (BVg)
- Marc Lauwers, executive director and CEO (BVg, Aspa and Aras), chairman of the Board (AAM)



- Anne Leclercq, non-executive director (BVg, Aspa and Aras), member of the Audit Committee (Aspa and Aras), member of the Remuneration Committee (BVg)
- Marie Claire Pletinckx, non-executive and independent director (BVg and Aras), chair of the Audit Committee (Aras), chair of the Risk Committee (Aras) and chair of the Remuneration Committee (BVg)
- Baudouin Thomas, non-executive and independent director (Aspa and Aras), member of the Audit Committee (Aspa and Aras), member of the Risk Committee (Aspa and Aras)
- Cynthia Van Hulle, non-executive director (BVg, Aspa and Aras)
- Bart Van Rompuy, non-executive director (BVg, Aspa and Aras), member of the Risk Committee (Aspa and Aras), member of the Appointments Committee (BVg)
- Raf Vanderstichele, non-executive and independent director (BVg and Aspa), chairman of the Audit Committee (Aspa), member of the Risk Committee (Aspa), member of the Appointments Committee (BVg).
- Gert Wauters, Executive Director and CRO (BVg, Aspa and Aras), member of the Board (AAM)

Separate audit and risk committees have been set up within the Boards of Directors of Aspa and Aras. At Aspa both committees are chaired by an independent director not belonging to the Board of Directors of Aras. The (limited) specific activities of BVg are overseen by the Audit Committee and the Risk Committee set up within the Board of Directors of Aspa.

The Audit Committee supports the Board of Directors in fulfilling its duty of oversight of the financial reporting process, the internal system, the audit process and the process for monitoring compliance with legislation and regulations.

In 2019 the Audit Committee of Aspa met 6 times.



In 2019 the Risk Committee met 5 times.

The 'Suitability of Key Executives' Charter produced for the Argenta Group, including the management companies AAM and Arvestar and the Dutch branch offices, sets out the governance and structured framework that Argenta Group has set up to ensure the suitability of its key executives.

'Suitability' means that the person in question has the expertise and professional integrity (fit & proper), as specified in the "Manual on Assessment of Fitness and Propriety" (Annexe to NBB Circular NBB\_2018\_25), of executive committee members, directors, persons responsible for independent control functions and senior managers of financial institutions.

'Key executives' refers to directors or statutory auditors, executive committee members, senior managers, and heads of independent control functions (internal audit, risk management, compliance, and actuarial function), in accordance with the above NBB circular.

In addition to assessing the suitability of individual directors based on the stated eligibility criteria, the Board also periodically evaluates its operation, its performance and the performance of individual directors.

An assessment of the working and effectiveness of the Board of Directors took place at the end of 2019. The results were presented at the start of 2020. In addition, an evaluation of the Executive Committee as a team was also carried out.



## 7.2. Remuneration of senior management

The remuneration of the executive and non-executive directors of the Argenta Group companies is established by the respective Boards of Directors following a proposal from the Remuneration Committee. This proposal is also presented to the general meetings of the respective companies for ratification.

#### Remuneration of the non-executive directors

The remuneration of the non-executive members of the Board of Directors of the Argenta Group companies consists solely of a fixed remuneration established by the respective general meetings. They do not receive variable remuneration of any kind. This remuneration is the same for all independent directors and directors representing the shareholders.

Non-executive directors receive an additional fee for each meeting attended when participating in special committees set up within the Board of Directors (Audit Committee, Risk Committee, Appointments Committee, Remuneration Committee). This fee is the same for all members of such a committee, but with the chair receiving a higher fee.

The chair of the respective Boards of Directors is a director representing the family shareholder. He receives a fixed remuneration which differs from that of the other non-executive directors. He receives no additional fees per attended meeting. Besides the fixed annual remuneration, the Chairman of the Board also enjoys the benefits of an IPT (Individual Retirement Commitment).

In 2019, severance compensation of EUR 79,173 was paid out from the Company in the form of an additional payment into the IPT for one of the non-executive members of the Board of Directors.



#### Remuneration of executive directors

Executive directors receive a fixed annual remuneration. They do not receive variable remuneration of any kind. In this way their pay does not contain elements that could encourage the pursuit of short-term objectives that are inconsistent with the Argenta Group's long-term objectives.

The remuneration meets the provisions of the CBFA Regulation of 8 February 2011 concerning the remuneration policies of financial institutions, as well as the provisions of the Banking Act. The remuneration is the same for all members of the Executive Committees, with the exception of the Chairman.

In addition to the fixed annual remuneration, executive directors also benefit from three group policies (pension capital, disability, and hospitalisation insurance).

The composition of, and the division of responsibilities within the Executive Committees of Argenta Group's three core companies are largely integrated.

The following report provides an explanation of the remuneration of the executive directors of the Company.

In 2019, the basic salary of Marc Lauwers (CEO of Argenta and chairman of the Aspa Executive Committee) amounted to EUR 385,200. This is an increase of 2.49% compared with 2018. Added to this in 2019 was a contribution to the supplementary pension and disability group policies amounting to EUR 69,493 (EUR 67,852 in 2018).

In 2019, the total direct remuneration of the executive directors/Executive Committee members of the Company (excluding that of the CEO), amounted to EUR 1,020,390 (EUR 1,015,770 in 2018). Contributions to the group supplementary pension and disability policies paid from the Company in respect of the Executive Committee members, excluding those of the CEO, amounted to EUR 191,408 (EUR 174,427 in 2018).

#### Severance pay

Executive directors are entitled to a severance payment which, except for withdrawal of the mandate due to serious misconduct, is equal to 18 months' remuneration. The amount of this remuneration is based on the annual gross remuneration, calculated over the 24 months prior to the decision to terminate the contract, or calculated over the entire period of the mandate if less than 24 months.

The 18-month period is reduced to (i) 12 months if the termination occurs after the director reaches age 58, but before age 61; (ii) 9 months if the termination occurs after the director reaches age 61, but before age 63, and (iii) six months if the termination occurs after the director reaches age 63, but before reaching age 65.

If the appointment as a director and the appointment to the Executive Committee is revoked other than for serious misconduct or is not renewed other than for serious misconduct, the Director is entitled to a severance payment equal to eighteen (18) months' remuneration. 'Serious misconduct' within the meaning of this provision is understood a serious breach, shortcoming or negligence by the director with regard to the obligations arising out of or relating to the mandate, or adversely affecting the same, with the result that the requisite confidence of Company in the director for the exercise of the mandate can no longer be maintained.

In 2019 severance payments totalling of EUR 337,838 were made to Executive Committee members (EUR 319,215 in 2018).

# 8. Remuneration of the statutory auditor

The fees of the statutory auditor and of entities related to the statutory auditor are monitored at consolidated level by the Audit Committee.



Additional audit activities and consultancy assignments are approved in advance by the Audit Committee in accordance with Article 5, § 4 of Regulation (EU) No 537/2014.

The total amount of the fees for non-prohibited non-audit services provided by the statutory auditor (excluding those provided by the statutory auditor's network) may not exceed, for all Argenta Group companies together and during the three years of the statutory auditor's mandate, seventy per cent of the total amount of fees for the statutory audit.

The audit of the Company's financial position and of the financial statements is assigned to the statutory auditor, Deloitte Bedrijfsrevisoren CVBA, represented by Bernard De Meulemeester.

The fees received by Deloitte (including VAT) are broken out below in accordance with arts. 3:64 §5 and 3:65 of the WVV.

### The Company

During the financial year, the Company paid to the statutory auditor, Deloitte Bedrijfsrevisoren cvba, or to companies having a relationship of professional cooperation with it, additional fees for additional services in relation to the contribution in kind to the Company and for additional audit work in a total amount of EUR 547,212 for 2018 and EUR 245,703 for 2019.

Fees for audit assignments: this includes the fees for the auditing of the statutory (unconsolidated) and consolidated financial statements and other reporting assignments. These amounted to EUR 283,106 in 2018 and EUR 363,242 in 2019.

## **Subsidiaries of the Company**

Fees for audit assignments: this includes the fees for the auditing of the statutory (unconsolidated) and consolidated financial statements and other reporting assignments. These amounted to EUR 68,018 in 2018 and EUR 69,696 in 2019.

# 9. Related party transactions

As part of its business, the Company regularly undertakes business transactions with related parties. These transactions relate mainly to loans, deposits and insurance. They are in all cases carried out at arm's length.

The tables below provide an overview of the activities undertaken with the related parties. The relationships between the parent and its subsidiaries are described in Note 1 (general information).

2018 balance sheet	Parent company	Managers in key positions	Other related parties
Financial assets at amortised cost	670,182	505,102	593,522
Other assets	0	0	3,908,435
Total assets	670,182	505,102	4,501,957
Financial liabilities at amortised cost	77,291,032	1,888,526	403,576,209
Other liabilities	1,017,192	0	34,743,869
Total liabilities	78,308,224	1,888,526	438,320,078



2019 balance sheet	Parent company	Managers in key positions	Other related parties
Financial assets at amortised cost	0	103,560	496,360
Other assets	2,355,054	0	21,632,559
Total assets	2,355,054	103,560	22,128,919
Financial liabilities at amortised cost	89,718,947	1,273,781	135,600,823
Other liabilities	567,459	0	41,421,479
Total liabilities	90,286,406	1,273,781	177,022,302

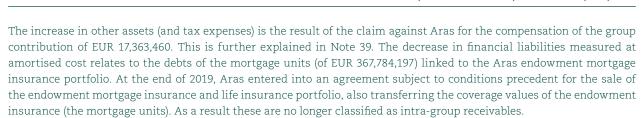
As explained, the majority shareholder of the Company is BVg. Above this is the holding Investeringsmaatschappij Argenta (hereafter Investar). The 'parent company(-ies)' column contains the data in respect of both holding companies.

The 'managers in key positions' column includes information in respect of executive and non-executive directors (Note 7) and the close relatives of directors who are natural persons. Close relatives of a natural person are those who could be expected to be able to exert influence on the natural person (these include the natural person's partner and children residing in his/her household).

'Other related parties' includes details of the Company's unconsolidated sister companies, i.e. the aforementioned Insurance Pool.

2018 statement of profit or loss	Parent company	Managers in key positions	Other related parties
Interest expenses	37,485	602	4,337
Fee and commission expenses	8,946,957	0	11,582,217
Other operating expenses	0	0	0
Other administrative expenses	2,538,559	0	0
Total expenses	11,523,001	602	11,586,554
Interest income	4,673	7,772	29,003
Other operating income	415,986	0	37,157,698
Total income	420,659	7,772	37,186,701

2019 statement of profit or loss	Parent company	Managers in key positions	Other related parties
Interest expenses	20,987	1,176	4,061
Fee and commission expenses	9,467,849	0	13,013,983
Other operating expenses	0	0	79,386
Other administrative expenses	2,157,986	0	0
Total expenses	11,646,821	1,176	13,097,430
Interest income	179	1,802	699,611
Other operating income	420,081	0	40,781,131
Tax expense	0	0	17,363,460
Total income	420,260	1,802	58,844,202



No impairment losses were recognised in 2018 and 2019 on balance sheet items involving related parties.

#### Note on credit transfers to Aras

Since 2013 credit transfers have taken place between the Aspa and Aras. For this a general framework agreement and a RACI (*Responsible – Accountable – Consulted – Informed*) have been established. Based on this RACI the transfers are coordinated and all relevant parties are systematically involved so that transactions take place at arm's length. The credit transfers are compiled on the basis of a random selection from recent new production of (according to Aras's risk appetite) eligible loans. After transfer they are immediately transferred.



In this way the Company grants Dutch loans through the branch which are then taken over definitively by Aras. The total amount of the definitively transferred loans amounted to EUR 165,491,358. These loans and attendant settlement of transaction costs are not included in the tables above.

## Note on compensation - executive directors

The remuneration of the executive directors has already been described in Note 7. The table below sums the remuneration of the executive directors at Argenta Group level. Apart from the already mentioned severance compensation, no post-departure remuneration has been paid.

Fees of the executive directors	31/12/2018	31/12/2019
Severance compensation	319,215	337,838
Salaries and directors' fees	1,391,610	1,405,590
Total	1,710,825	1,743,428

# 10. Operating segments

An operating segment is a component of the Company that performs business activities that may generate income or expenses, and of which, among other things, the business results or services rendered are assessed separately at regular intervals by management and for which separate financial information is available.

The Company's structure is explained in Note 1 'General Information'. The operating segments follow from the business activities (products and services) and the geographical areas in which the Company operates.

The geographic areas where the Company operates are reflected in the organisational format by the existence of Aspa in Belgium, a branch office in the Netherlands and a subsidiary, AAM, in Luxembourg. Consequently, the following segments are distinguished:

- activities in Belgium
- activities in the Netherlands
- activities in Luxembourg

The business activities reflect the activities and services offered by the Company. The Company's services fall under the general heading of 'retail' banking (within the Argenta Group). Until further notice this is treated in the internal reporting as a single operating segment.

The ultimate chief operating decision maker (CODM) is the Executive Committee of the Company.

## Information on products and services

The Company operates under the general heading of 'retail' banking. In the consolidated internal reporting this is treated as a single operating segment.

Retail banking provides financial services to individuals, and to a limited extent also to self-employed persons and small and medium-sized enterprises. In the Benelux, it provides advice on daily banking, saving, lending and investment.



## Information on geographic regions

The operating segmentation based on geographic regions reflects the Company's focus on the Benelux countries. The geographic segmentation given below is specifically based on the location of the services provided, and provides an indication of the breakdown by geographic region.

Assets	Belgium	The Netherlands	Luxembourg	31/12/2018
Cash, cash balances at central banks and other demand deposits	1,022,363,655	115,890,474	1,885,949	1,140,140,078
Financial assets held for trading	5,934,092	4,094,606	0	10,028,698
Non-trading financial assets mandatorily at fair value through profit or loss	64,562,150	0	0	64,562,150
Financial assets at fair value through other comprehensive income	3,810,957,321	0	0	3,810,957,321
Financial assets at amortised cost	17,382,128,241	16,605,619,525	600,042	33,988,347,808
Derivatives used for hedge accounting	73,711,127	0	0	73,711,127
Fair value changes of the hedged items in portfolio hedge of interest rate risk	112,681,197	80,887,043	0	193,568,240
Investments in subsidaries, joint ventures and associates	0	0	0	0
Tangible assets	14,730,890	273,217	867	15,004,974
Intangible assets	62,306,598	779,663	44,175	63,130,436
Tax assets	19,092,647	0	0	19,092,647
Other assets	113,327,913	65,025,312	3,751,818	182,105,043
Total Assets	22,681,795,831	16,872,569,840	6,282,851	39,560,648,522



Assets	Belgium	The Netherlands	Luxembourg	31/12/2019
Cash, cash balances at central banks and other demand deposits	2,478,720,870	149,325,205	1,610,697	2,629,656,772
Financial assets held for trading	1,121,123	1,221,427	0	2,342,550
Non-trading financial assets mandatorily at fair value through profit or loss	66,305,830	0	0	66,305,830
Financial assets at fair value through other comprehensive income	3,529,467,208	0	0	3,529,467,208
Financial assets at amortised cost	19,058,575,247	16,814,912,217	1,100,248	35,874,587,712
Derivatives used for hedge accounting	4,135,142	0	0	4,135,142
Fair value changes of the hedged items in portfolio hedge of interest rate risk	492,267,493	79,674,297	0	571,941,790
Investments in subsidaries, joint ventures and associates	90,000	0	0	90,000
Tangible assets	24,661,918	1,728,897	2,131	26,392,946
Intangible assets	57,541,815	73,940	12,332	57,628,087
Tax assets	19,884,985	0	0	19,884,985
Other assets	145,258,470	87,368,764	5,779,590	238,406,824
Total Assets	25,878,030,101	17,134,304,747	8,504,998	43,020,839,846



Liabilities and equity	Belgium	The Netherlands	Luxembourg	31/12/2018
Financial liabilities held for trading	0	4,073,472	0	4,073,472
Financial liabilities at amortised cost	32,564,356,265	4,396,066,268	0	36,960,422,533
Derivatives used for hedge accounting	246,796,798	103,872,252	0	350,669,050
Fair value changes of the hedged items in portfolio hedge of interest rate risk	0	0	0	0
Provisions	5,157,442	910,199	0	6,067,641
Tax liabilities	98,737	10,217,317	2,118,884	12,434,938
Other liabilities	127,501,345	82,176,456	2,039,520	211,717,320
Total liabilities	32,943,910,587	4,597,315,964	4,158,404	37,545,384,954

Liabilities and equity	Belgium	The Netherlands	Luxembourg	31/12/2019
Financial liabilities held for trading	0	1,216,696	0	1,216,696
Financial liabilities at amortised cost	34,981,358,864	4,939,810,775	0	39,921,169,639
Derivatives used for hedge accounting	585,872,336	98,567,527	0	684,439,863
Fair value changes of the hedged items in portfolio hedge of interest rate risk	0	0	0	0
Provisions	2,744,488	881,122	0	3,625,610
Tax liabilities	72,549	17,272,960	916,029	18,261,538
Other liabilities	162,526,983	104,211,916	1,735,855	268,474,754
Total liabilities	35,732,575,220	5,161,960,996	2,651,884	40,897,188,100



Statement of profit or loss	Belgium	The Netherlands	Luxembourg	Conso	31/12/2018
Net interest income	292,824,476	237,928,074	-1,035	0	530,751,515
Dividend income	184,317	0	0	0	184,317
Net fee and commission income	-65,006,766	822,573	18,463,608	-776,497	-46,497,082
Gains or losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss	5,138,204	-1,024,558	0	1,042,873	5,156,520
Gains or losses on financial assets and liabilities held for trading	-2,091,541	1,156,781	0	-1,042,873	-1,977,633
Gains or losses on non-trading financial assets mandatorily at fair value through profit or loss	35,704	0	0	0	35,704
Gains or losses from hedge accounting	1,143,227	47,422	0	0	1,190,649
Gains or losses on derecognition of non-financial assets	189,783	0	0	0	189,783
Net other operating income	53,239,591	891,187	-14,845	-11,056	54,104,877
Administrative expenses	-300,530,289	-47,769,300	-1,654,740	787,553	-349,166,775
Depreciation	-23,212,397	-317,198	-37,827	0	-23,567,422
Provisions or reversal of provisions	-2,118,718	-681,752	0	0	-2,800,470
Impairments or reversal of impairments	2,173,877	710,830	0	0	2,884,707
Profit or loss before tax	-38,030,530	191,764,058	16,755,162	0	170,488,690
Tax expense	14,132,667	-50,415,073	-4,231,533	0	-40,513,939
Profit or loss after tax	-23,897,863	141,348,985	12,523,629	0	129,974,751



Statement of profit or loss	Belgium	The Netherlands	Luxembourg	Conso	31/12/2019
Net interest income	282,035,076	255,561,068	3,120	0	537,599,264
Dividend income	225,000	0	0	0	225,000
Net fee and commission income	-60,089,114	1,626,340	23,195,592	-1,476,881	-36,744,062
Gains or losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss	6,117,464	-976,973	0	1,572,386	6,712,877
Gains or losses on non-trading financial assets mandatorily at fair value through profit or loss	1,239,789	0	0	0	1,239,789
Gains or losses on financial assets and liabilities held for trading	-4,812,970	1,555,985	0	-1,572,386	-4,829,371
Gains or losses from hedge accounting	-4,218,127	-68,919	0	0	-4,287,046
Gains or losses on derecognition of non-financial assets	-103,301	0	0	0	-103,301
Net other operating income	49,723,339	814,165	-17,056	-30,925	50,489,523
Administrative expenses	-314,477,863	-46,756,094	-1,823,083	1,507,805	-361,549,235
Depreciation	-30,373,665	-1,250,047	-34,317	0	-31,658,029
Provisions or reversal of provisions	3,737,600	255,750	0	0	3,993,350
Impairments or reversal of impairments	-2,933,470	378,964	0	0	-2,554,506
Profit or loss before tax	-73,930,243	211,140,239	21,324,256	0	158,534,252
Tax expense	22,719,971	-58,437,875	-5,317,591	0	-41,035,496
Profit or loss after tax	-51,210,272	152,702,363	16,006,665	0	117,498,756

All transactions between segments are at arm's length. The largest earnings-related transaction between operating segments consists of the charging on of a funding cost by the Company (Belgium) to the branch (the Netherlands) for capital made available (to enable loans to be granted in the Netherlands).

## **Key customer information**

Where the income from transactions with a single external customer accounts for at least 10% of the Company's income, this must be disclosed.

Under the various policies the Company currently applies to limit the concentration of credit risk (and implicitly the concentration of income), this 10% would never be reached.



# Notes to the consolidated balance sheet

# 11. Cash and balances with central banks and other demand deposits

Cash and balances with central banks and other demand deposits includes all cash and current account balances with central and other banks.

	31/12/2018	31/12/2019
Cash	70,224,406	68,561,270
Cash balances with central banks	965,710,220	2,423,415,691
Cash balances with other financial institutions	104,205,452	137,679,811
Total	1,140,140,077	2,629,656,772



As of 31 December 2019, there were EUR 2,423,415,691 in the current accounts at the central bank. A large part of this amount consists of the monetary reserves that every financial institution is required to hold with the central bank.

In order to support the transmission of monetary policy via the banks, a two-tier system for the reimbursement of reserves system was introduced by the ECB in the autumn. From 1 November, part of the excess liquidity held by the banks was exempted from negative interest on the deposit facility.

Following this, the Company placed part of its excess liquidity with the ECB in the last quarter, hence the increase at the end of 2019.

In 2018, there were no deposits from central banks. In December 2019, the Company participated in the TLTRO program of the ECB/NBB in an amount of EUR 47,480,000. Further information can be found in Note 22.1.

# 12. Financial assets and liabilities held for trading

The financial assets and liabilities held for trading are composed as follows:

Financial assets	Count	Notional	31/12/2018	Count	Notional	31/12/2019
Interest rate options - caps	10	1,550,000,000	5,938,432	10	1,550,000,000	1,122,971
Securitisation transactions - caps	2	2,107,000,000	4,090,266	3	2,812,000,000	1,219,579
Total			10,028,698			2,342,550

Financial liabilities	Count	Notional	31/12/2018	Count	Notional	31/12/2019
Interest rate options - caps	0	0	0	0	0	0
Securitisation transactions - caps	2	2,107,000,000	4,073,472	3	2,812,000,000	1,216,696
Total			4,073,472			1,216,696

### Not listed (OTC) - interest-rate options - caps

Financial assets held for trading include the interest rate options (caps) as they have a positive fair value. Financial liabilities include interest rate options (caps) with a negative fair value.

These interest rate options, purchased over-the-counter (OTC) from other financial institutions, were always entered into in the framework of economic hedges within the ALM policy, but hedge accounting could not be applied to them.

The options serve as protection against the interest rate risk. They are commitments by the seller to pay the buyer an interest rate difference in exchange for a premium paid by the buyer.

In 2018 and 2019 no additional caps were concluded in the context of interest rate risk management at the Company.

### Not listed (OTC) - swaps (securitisation transaction)

Under this heading are the caps concluded in the context of a securitisation transaction and that are not accounted for according to hedge accounting principles.

In 2017, 2018 and 2019, new securitisation transactions were carried out, with two caps for each transaction. The limited difference between the market value of the caps on the asset side and the liability side of the balance sheet is recognised in the statement of profit or loss.



# 13. Non-trading financial assets mandatorily at fair value through profit or loss

The SPPI test is introduced in the framework of the classification of financial instruments. For determining the classification and for measurement, this SPPI test is performed to determine whether only ordinary interest and capital repayments are made on a financial instrument. If this is not the case, the security has to be recognised at fair value through profit or loss.

As of 31 December 2019, there was EUR 66,305,830 under this classification, consisting of securities failing the SPPI test.

	31/12/2018	31/12/2019
Total portfolio	64,562,150	66,305,830
Breakdown by instrument type		
Equity instruments	0	0
Debt securities	64,562,150	66,305,830
Breakdown by interest rate type		
Variable	51,788,123	49,607,606
Fixed	12,774,027	16,698,225
Undefined	0	0
Geographical breakdown		
Belgium	0	5,621,097
European Monetary Union	64,562,150	60,684,733
Rest of the world	0	0
Breakdown by residual term or maturity date		
Until 1 year	2,099,421	0
1 to 5 year	19,846,418	19,891,138
More than 5 year	42,616,311	46,414,692
Undefined	0	0
Breakdown according to counterparty		
General Governments	19,846,419	24,501,282
Credit Institutions	26,607,356	19,891,138
Other Financial corporations	18,108,375	21,913,410
Non Financial corporations	0	0
Effective interest rate at 31/12	0.93%	0.78%



# 14. Financial assets at fair value through other comprehensive income

Instruments recorded at fair value through other comprehensive income amount to EUR 3,529,467,208 (market value) as of 31 December 2019.

	31/12/2018	31/12/2019
Total portfolio	3,810,957,321	3,529,467,208
of which hedged via micro-hedges	1,315,193,792	945,383,925
Breakdown by instrument type		
Equity instruments	7,650,182	1,062,498
Debt securities	3,803,307,139	3,528,404,710
Breakdown by interest rate type		
Variable	1,622,140,600	1,469,167,203
Fixed	2,181,166,539	2,059,237,507
Undefined	7,650,182	1,062,498
Geographical breakdown		
Belgium	1,333,581,754	823,328,011
European Monetary Union	1,908,304,687	2,134,930,481
Rest of the world	569,070,880	571,208,716
Breakdown by residual term or maturity date		
Up to 1 year	307,465,762	428,902,681
1 to 5 year	2,203,065,126	2,083,286,093
More than 5 years	1,292,776,251	1,016,215,936
Undefined	7,650,182	1,062,498
Breakdown according to counterparty		
General Governments	1,330,239,055	944,478,702
Credit Institutions	1,241,041,733	1,375,945,071
Other Financial corporations	419,139,536	439,865,692
Non-Financial corporations	820,536,997	769,177,743
Breakdown by impairment stage (gross carrying amount)		
Debt securities		
Stage 1	3,803,893,601	3,529,312,919
Stage 2	0	0
Stage 3	0	0



	31/12/2018	31/12/2019
Breakdown by impairment stage (impairment)		
Debt securities		
Stage 1	-586,462	-908,209
Stage 2	0	0
Stage 3	0	0
Effective interest at 31/12	0.97%	0.57%
Used as collateral (notional amount)	371,160,000	282,306,000
Encumbrance in the event of utilisation of the NBB credit line	250,000,000	200,000,000

Given the robust nature of this portfolio with no arrears, there are no individual (stage 3) impairment losses in 2018 and 2019. As at 31 December 2019, stage 1 impairment loss was recognised in an amount of EUR 908,209.

The securities involved were all recorded as financial assets at fair value through other comprehensive income; Note 26 provides further information on the fair values used and in particular on the level hierarchy of the fair values involved.

The Company has opted to measure its full portfolio of equity instruments at fair value through other comprehensive income. The underlying positions consist of an infrastructure fund that the Company maintains with a long-term investment perspective (the Company also provides loans to finance the underlying infrastructure projects), along with equity instruments of companies with which it pursues long-term relationships (Bank Card Company).

No positions were realised during 2018, and EUR 184,317 of dividends were received. In 2019, various positions were sold and EUR 2,162,355 in valuation gains were transferred from other comprehensive income to the reserves. In addition, EUR 225,000 of dividends were received. The sales relate to listed infrastructure funds where, from an optimisation and centralisation perspective, the Argenta Group has decided to hold these positions through Aras, and no longer through the Company.

Given the limited ownership of equity and debt instruments of British counterparties, the Company expects Brexit to have a limited impact on the securities portfolio.

As of the end of 2019 a nominal EUR 282,306,000 of securities were encumbered as part of the collateral management of derivative instruments and as surety for the credit cards issuer. The Company also has a credit line with the NBB of EUR 200 million, for which securities are encumbered as and when this credit line is used. In 2018, securities were encumbered for a nominal amount of EUR 371,160,000.



The amortised cost and fair value adjustments in other comprehensive income of the portfolios concerned as at 31 December were as follows:

31/12/2018	Amortised cost	Accumulated fair value changes	Accumulated impairments	Fair Value
Debt securities				
General governments	1,250,517,058	79,889,701	-167,704	1,330,239,055
Credit institutions	1,238,398,269	2,836,961	-193,497	1,241,041,733
Other Financial corporations	415,323,027	-7,540,645	-17,098	407,765,284
Non-Financial corporations	825,989,343	-1,520,113	-208,163	824,261,067
Equity instruments				
Shares	0	0	0	0
Investment funds and other	5,968,252	1,681,930	0	7,650,182
Total	3,736,195,949	75,347,834	-586,462	3,810,957,321

31/12/2019	Amortised cost	Accumulated fair value changes	Accumulated impairments	Fair Value
Debt securities				
General governments	855,175,257	89,568,440	-264,994	944,478,703
Credit institutions	1,361,928,967	14,336,204	-320,100	1,375,945,071
Other Financial corporations	437,802,801	1,057,843	-57,449	438,803,195
Non-Financial corporations	766,638,334	2,805,074	-265,666	769,177,742
Equity instruments				
Investment funds and other	1,062,498	0	0	1,062,498
Total	3,422,607,857	107,767,561	-908,209	3,529,467,208



# 15. Financial liabilities measured at amortised cost

A distinction is made between "loans and advances" and debt securities.

	31/12/2018	31/12/2019
Total portfolio	33,988,347,808	35,874,587,712
Breakdown by instrument type		
Loans and advances	29,800,400,936	32,328,025,038
Debt securities	4,187,946,872	3,546,562,674
Breakdown by product type		
Loans to credit institutions	0	1,100,248
Cash collateral to financial institutions	33,487,068	531,592,517
Consumer loans	162,833,480	233,426,589
Mortgage loans	28,832,736,442	30,610,743,339
Term loans	759,349,793	921,309,730
Advances and overdrafts	11,994,154	3,850,660
Leasing	0	26,001,954
Debt securities	4,187,946,872	3,546,562,674
Breakdown debt securities by interest rate type		
Variable	1,010,383,987	825,916,245
Fixed	3,177,562,885	2,720,646,429
Geographical breakdown debt securities		
Belgium	1,516,234,767	1,380,749,294
European Monetary Union	2,130,860,218	1,657,291,470
Rest of the world	540,851,887	508,521,910
Breakdown by residual or maturity date		
Debt securities		
Up to 1 year	974,257,846	812,439,840
1 to 5 year	1,501,583,704	1,242,407,619
More than 5 years	1,712,105,322	1,491,715,215
Loans and advances		
Up to 1 year	1,158,417,372	1,808,247,101
1 to 5 year	4,306,200,968	4,864,270,149
More than 5 years	24,335,782,596	25,655,507,788
Breakdown debt securities according to counterparty		
General Governments	1,228,110,654	865,665,106
Credit Institutions	638,838,526	557,995,935
Other Financial corporations	1,188,425,808	1,046,629,154
Non-Financial corporations	1,132,571,885	1,076,272,479



	31/12/2018	31/12/2019
Breakdown by impairment stage (gross carrying amount)		
Debt securities		
Stage 1	4,148,090,133	3,506,974,400
Stage 2	41,560,196	41,554,566
Stage 3	0	0
Loans and advances		
Stage 1	25,035,657,917	30,484,882,110
Stage 2	4,658,423,784	1,755,546,058
Stage 3	129,853,236	111,915,216
Breakdown by impairment stage (impairment)		
Debt securities		
Stage 1	-1,217,418	-1,605,200
Stage 2	-486,039	-361,092
Stage 3	0	0
Loans and advances		
Stage 1	-1,218,392	-2,936,883
Stage 2	-9,753,683	-9,108,407
Stage 3	-12,561,925	-12,273,057
Effective interest rate debt securities at 31/12	0.90%	1.00%
Effective interest rate loans and advances at 31/12	2.47%	2.29%
Used as collateral (notional amount)	43,500,000	126,228,000

The loans and advances have further increased with the additional lending to the Company's retail customers, both in Belgium and the Netherlands.

For loans and receivables, there are at the end of 2019 EUR 2,936,883 of stage 1 and EUR 9,108,407 of stage 2 impairments. The amount of phase 3 individual impairments has fallen slightly.

The debt securities portfolio has decreased as the Company placed part of its excess liquidity with the ECB in the last quarter in the form of monetary reserve assets.

At the end of 2019, the debt securities were subject to stage 1 impairments of EUR 1,605,200 and stage 2 impairments of EUR 361,092.



# 16. Derivatives used for hedge accounting

This section contains, inter alia, additional information on the balance sheet headings 'derivatives used for hedging' and 'fair value changes of the hedged positions in portfolio hedge of interest rate risk'. The Company uses derivatives and hedge accounting only for hedging interest rate risk.

## General explanation

Hedge accounting (accounting treatment of hedging transactions in IFRS) can be used for derivatives that are intended to be used for hedging, subject to certain criteria being met. These criteria for the accounting treatment of a derivative as a hedging instrument include:

- the hedging instrument, the hedged position and the purpose and strategy of the hedging and the party involved must be officially documented before hedge accounting is applied;
- the hedge must be documented, substantiating that it is expected to be highly effective (within a range of 80% to 125% of the 'dollar offset ratio) in offsetting changes in the fair value (or cash flows) related to the hedged risk during the entire reporting period;
- the hedge is effective from the start and is continuously assessed.

The global dollar offset ratio ("DOR") is calculated as the change in value of the hedging instrument versus the change in value of the hedged position compared to the previous reporting period (on a quarterly basis). For the value of the hedged position, the value of the fixed leg of the underlying hedging derivatives is taken as proxy (discounted on a 3 month tenor swap curve). The value of the hedging derivative is the 'clean price' (fair value without interest accrued but not yet payable) (discounted on the OIS curve). It can happen that the DOR of an individual swap falls outside the 80% -125% interval in the presence of the phenomenon of small value fluctuations. In accordance with general hedge accounting documentation, this is an acceptable reason for the deviating DORs.

#### Note on macro hedges

First and foremost, the Company continues to apply IAS 39, which has been authorised by the EU, because it reflects best the way in which the Company manages its activities. The option to continue applying this was provided for in the new IFRS 9 standard.

Hedge relationships are intended to limit the interest rate risk ensuing from the selected category of assets (or liabilities) which fall within the definition of qualifying hedged positions.

The Company performs an overall analysis of the interest rate risk and selects assets (and/or liabilities) that need to be included in the hedging of the interest rate risk of the portfolio. At the outset it defines the risk position to be hedged, the duration, the way in which the tests are conducted and the frequency thereof.

The Company has opted to hedge a portfolio of mortgage loans with a fixed interest rate, and selects within that portfolio the hedged positions as a function of the interest rate risk management strategy. The assessment of the effectiveness consists of checking whether the object of the hedge, i.e. limiting the interest rate risk, has been achieved.

With hedge accounting, the changes in the fair value of the fixed rate legs of these swaps are offset by opposite changes in the fair value of the hedged positions. The fluctuations in the fair value of the floating rate components of the swaps have a net impact on the results.

What we have here is a fair value hedge, whereby the hedged risk consists of the benchmark (euribor), which is the interest rate component of the fixed-rate mortgage loans. The gains or losses on the hedged positions as a result of the hedged risk, and the gains or losses on the hedging instruments are recognised in the statement of profit or loss.

The changes in fair value of the hedged positions (in this case a hedged portfolio of mortgage loans) can be found under the heading 'cumulative fair value changes of the hedged items in a portfolio hedge of interest rate risk' and amount to



EUR 571,941,790 as of 31 December 2019. What we have here are macro fair value hedges of the interest rate risk on a hedged mortgage portfolio.

Macro hedge - fair value hedge	Count	Notional	31/12/2018	Count	Notional	31/12/2019
Change in fair value hedged positions			193,568,240			571,941,790
Derivatives with negative fair value (clean price)	49	5,550,000,000	-242,806,272	71	7,650,000,000	-572,661,507
Derivatives with negative fair value (clean price)	21	2,000,000,000	52,564,948	0	0	0

In the above table the clean price is included in order to provide a link between the swaps involved in the hedge accounting and the change in the fair value of the hedged positions. The 'clean price' is used to calculate the hedge effectiveness, while the carrying value in the balance sheet of the derivatives concerned in the balance sheet includes accrued but not yet payable interest ('dirty price').

Meanwhile, swaptions have also been concluded in the context of the macro coverage of the interest rate risk. Hedge accounting can be applied to the intrinsic value of the swaptions involved. The time value of these instruments ends up in the profit and loss based on the market value evolution of these instruments. As long as the option for entering into the swap has not been exercised, a one-sided interest rate risk is hedged.



As of 31 December 2019, the Company had 6 swaptions concluded in a nominal amount of 600 million (100 million per instrument). As of 31 December 2019, they had no intrinsic value, so no change in fair value of the hedged positions was recorded. The time value is not included in the market value (clean price) in the table above as it is not part of the hedging relationship.

#### Note on micro hedges

The Company also concludes swaps to hedge the interest rate risk on individual instruments (so-called 'micro-hedges').

Swaps have been entered into to hedge purchased securities that are included under 'Financial assets at fair value through other comprehensive income'. The changes in the fair value of the fixed rate legs of these swaps are offset by opposite changes in the fair value of the hedged positions.

Part of the change in fair value of the 'Financial assets at fair value through other comprehensive income' is not recorded on a separate line in equity, but is recognised in the statement of profit or loss in the context of hedge accounting. As of 31 December 2019, this involved an amount of EUR 62,856,520.

Micro hedge - fair value hedge	Count	Notional	31/12/2018	Count	Notional	31/12/2019
Change in fair value hedged positions			56,935,140			62,856,520
Derivatives with negative fair value (clean price)	11	1,220,806,300	-56,821,460	11	849,373,888	-62,983,253
Derivatives with negative fair value (clean price)	0	0	0	0	0	0

In the above table the clean price is included in order to provide a link between the swaps involved in the hedge accounting and the change in the fair value of the hedged positions.

In 2011, a swap was concluded that was recognised in IFRS as a cash flow hedge (CFH). This involved a forward starting swap (start date 31 May 2016 and end date 31 May 2021) for a notional amount of EUR 100 million to hedge the interest rate risk on a future issue of debt securities. Meanwhile, the issue of debt securities has also been realised. The critical characteristics of the debt securities correspond to those of the hedging instrument (maturity, notional, hedged cash flows). The swap in question had a negative market value of EUR 8,472,124 as of 31 December 2019.

#### Note on totals of derivatives used for hedging

Outside of one swap that is processed as a cash flow hedge, all swaps are processed as fair value hedges. The table below shows the derivative instruments as recognised in the balance sheet, giving additionally the total market value recognised under the applicable IFRS hedge accounting rules.

Fair value (dirty price) derivates used for hedge accounting		31/12/2018		31/12/2019
Derivatives used for hedge accounting (assets)		73,711,127		4,135,142
Fair value macro hedges	73,711,127		4,135,142	
Fair value micro hedges	0		0	
Derivatives used for hedge accounting (liabilities)		350,669,050		684,439,862
Fair value macro hedges	269,317,321		607,196,555	
Fair value micro hedges	68,631,437		68,771,184	
Cash flow hedges	12,720,292		8,472,124	



Further information can be found in Notes 3 and 34.

The table below gives an overview of the maturity dates of the derivatives positions.

31/12/2018	Notional	1 year	1-5 year	5-10 year	10-15 year	> 15 year
Macro hedge - fair value hedge	8,150,000,000	0	1,650,000,000	3,850,000,000	1,250,000,000	1,400,000,000
Micro hedge - fair value hedge	1,220,806,300	100,000,000	703,797,500	314,815,000	102,193,800	0
Micro hedge - cash flow hedge	100,000,000	0	100,000,000	0	0	0

31/12/2019	Notional	1 year	1-5 year	5-10 year	10-15 year	> 15 year
Macro hedge - fair value hedge	8,250,000,000	100,000,000	2,250,000,000	3,450,000,000	1,250,000,000	1,200,000,000
Micro hedge - fair value hedge	849,373,888	50,000,000	253,797,500	443,382,588	102,193,800	0
Micro hedge - cash flow hedge	100,000,000	0	100,000,000	0	0	0

# 17. Investments in associates and joint ventures

The investments in joint ventures relate to a 20.00% share in Jofico. This is a joint venture between Aspa, Axa Bank, Crelan, VDK Bank and Bpost that will jointly manage all the ATMs of these institutions. As of 31 December 2019, the Company had no outstanding commitments and results as no activities had been started as of that date.

	31/12/2018	31/12/2019
Investment in joint ventures	0	90,000
Investment in associates	0	0
of which not individual material	0	90,000
Total	0	90,000

# 18. Tangible assets

The tangible assets (measured using the cost price model) as of 31 December 2018 and 31 December 2019 were as follows:

	31/12/2018	31/12/2019
Property, plant and equipment	14,452,502	25,785,274
Investment properties	552,472	607,672
Total	15,004,974	26,392,946
Fair value of investment properties	532,094	593,442

The increase in this item is mainly due to the implementation of the IFRS 16 standard. This standard stipulates that for lease contracts falling under the application of the standard, an asset (right of use) must be set up that is amortised over the term of the contract.

The portfolio of real estate investments changes mainly as a result of the purchasing and reselling of properties under the mortgage lending foreclosure policy. In addition, periodically a 1% share is purchased in premises that are used as office buildings at independent branch managers. These are also accounted for under the investment properties.

The fair value of the real estate investments (level 3) is based on the individual valuation of the respective investments.



	Land and buildings	IT	Other material	Total	Investment property
Opening balance at 1 January 2018	0	4,552,413	8,150,983	12,703,396	1,009,298
Acquisitions	0	1,328,797	5,312,894	6,641,691	0
Disposals	0	-43,699	-455,501	-499,199	-433,212
Depreciation	0	-1,589,864	-2,810,527	-4,400,391	-19,031
Transfer	0	0	0	0	0
Other changes	0	0	7,006	7,006	-4,583
Closing balance at 31 December 2018	0	4,247,647	10,204,854	14,452,502	552,472

	Land and buildings	IT	Other material	Total	Investment property
Opening balance as of 1 January 2019	0	4,247,647	10,204,854	14,452,501	552,472
IFRS 16 migration	8,820,644	0	3,560,781	12,381,425	0
Acquisitions	0	2,757,512	5,015,929	7,773,441	72,601
Disposals	0	-58,429	-641,920	-700,349	0
Depreciation	-2,109,284	-1,881,038	-4,241,405	-8,231,727	-17,401
Transfer	0	0	0	0	0
Other changes	106,244	3,738	0	109,982	0
Closing balance as of 31 December 2019	6,817,604	5,069,430	13,898,239	25,785,273	607,672



# 19. Intangible assets

As at 31 December, the other intangible assets included on the basis of the paid costs (cost model) were composed as follows:  $\frac{1}{2} \left( \frac{1}{2} \right) = \frac{1}{2} \left( \frac{1}{2} \right) \left( \frac{1}{2$ 

	Internally developed software	Other intangible assets	Goodwill	Total
Opening balance at 1 January 2018	55,021,999	8,442,301	0	63,464,300
Acquisitions	17,275,984	1,538,542	0	18,814,526
Disposals	0	-391	0	-391
Depreciation	-16,385,651	-2,762,348	0	-19,147,999
Transfer	0	0	0	0
Other changes	0	0	0	0
Closing balance at 31 December 2018	55,912,332	7,218,104	0	63,130,436

	Internally developed software	Other intangible assets	Goodwill	Total
Opening balance at 1 January 2019	55,912,332	7,218,104	0	63,130,436
Acquisitions	17,717,568	247,341	0	17,964,909
Disposals	-58,429	0	0	-58,429
Depreciation	-20,284,471	-3,124,430	0	-23,408,901
Transfer	0	0	0	0
Other changes	72	0	0	72
Closing balance at 31 December 2019	53,287,072	4,341,015	0	57,628,087



The amortisation of EUR 23,408,901 for 2019 can be found in the statement of profit or loss under the amortisation of the assets concerned.



# 20. Tax assets and liabilities

The tax position can be summarised as follows:

	31/12/2018	31/12/2019
Current tax assets	694,713	715,913
Deferred tax assets	18,397,934	19,169,071
Total tax assets	19,092,647	19,884,985
Current tax liabilities	4,466,426	8,867,039
Deferred tax liabilities	7,968,512	9,394,500
Total tax liabilities	12,434,938	18,261,538
Total globalised deferred tax asset	10,429,422	9,774,572



The breakdown of the deferred taxes can be found in the tables below.

Deferred taxes by type	31/12/2017	Changes through other comprehensive income	Changes through profit or loss	31/12/2018	Changes through other comprehensive income	Changes through profit or loss	31/12/2019
Tax asset on derivatives	11,346,059	-1,545,319	-826,814	8,973,926	-798,826	4,057,164	12,232,263
DRD and fiscal losses	7,216,754	0	15,369,550	22,586,304	0	3,501,778	26,088,082
Tax asset on other items	3,623,867	1,369,234	-1,076,588	3,916,513	407,103	-91,724	4,231,892
Total deferred tax assets	22,186,680	-176,085	13,466,148	35,476,743	-798,826	7,467,217	42,552,237
Tax liabilities on financial instruments at fair value	31,458,916	-26,689,353	-313,896	4,455,667	6,458,196	350,437	11,264,300
Tax liabilities on financial instruments at amortised cost	22,493,043	0	-1,901,389	20,591,654	0	921,711	21,513,365
Tax liabilities on other items	0	0	0	0	0	0	0
Total deferred tax liabilities	53,951,959	-26,689,353	-2,215,285	25,047,321	6,458,196	1,272,148	32,777,665
Total deferred tax position	-31,765,279	26,513,268	15,681,433	10,429,422	-7,257,022	6,195,069	9,774,572



The main items in 2019 were a deferred tax liability of EUR 11,264,300 on the positive fair value delta of financial assets measured at fair value, a deferred tax liability of EUR 21,531,365 on the measurement at amortised cost (with effective interest rate) and a tax claim of EUR 12,232,263 relating to the processing of the derivative instruments and a tax claim of EUR 26,088,082 in respect of tax loss carryforwards and definitively taxed income. When creating DTAs (deferred tax assets), an assessment is always made as to whether they can be used.

Note 39 provides further information of the impact of corporate taxes on the Company's result.

## 21. Other assets

The other assets break down as follows:

	31/12/2018	31/12/2019
Prepaid expenses	8,429,840	9,638,109
Other assets in context of lending transactions	30,745,239	32,154,452
Other assets in context of securities transactions	4,973,087	2,144,608
Other assets in context of payment transactions	69,013,029	67,716,088
Suspense accounts	68,943,848	126,753,567
Total other assets	182,105,043	238,406,824



Other assets in the context of to lending relate to credit advances on notary accounts and with the external manager in connection with the Dutch loans. Assets in the context of securities transactions relate to fees receivable for the sale of investment funds of external fund managers (on entry and on portfolio). These fees are are settled periodically (monthly). Assets in the context of payment traffic relate to transition accounts for debit and credit cards. 'Suspense accounts' contains amounts awaiting definitive allocation to specific bookkeeping accounts, advances to agents and personnel and current accounts of affiliated companies.

# 22. Financial liabilities measured at amortised cost

	31/12/2018	31/12/2019
Deposits from central banks	0	47,471,427
Deposits from credit institutions	4,930,530	10,513,043
Deposits from other than central banks and credit institutions	33,916,930,075	36,127,516,125
Senior debt securities issued - saving certificates	415,930,699	98,335,882
Senior debt securities issued - other	2,047,236,993	3,069,705,186
Subordinated debt securities issued	575,394,236	532,656,609
Other financial liabilities	0	34,971,367
Total	36,960,422,533	39,921,169,639

# 22.1. Deposits from central banks and credit institutions

The deposits from central banks and credit institutions are composed as follows:

	31/12/2018	31/12/2019
Deposits from central banks	0	47,471,427
Breakdown by product type		
Targeted Long term refinancing operations	0	47,471,427
Geographical breakdown		
Belgium	0	0
European Monetary Union	0	47,471,427
Rest of the world	0	0
Breakdown by residual term or maturity date		
Up to 1 year	0	0
1 to 5 year	0	47,471,427
Effective interest rate at 31/12	0.00%	-0.50%



	31/12/2018	31/12/2019
Deposits from credit institutions	4,930,530	10,513,043
Breakdown by product type		
Deposits on demand	1,087,803	9,244,316
Repurchase agreements	0	0
Cash Collateral from financial institutions	3,842,727	1,268,727
Geographical breakdown		
Belgium	839,596	7,621,778
European Monetary Union	4,090,934	2,891,265
Rest of the world	0	0
Breakdown by residual term or maturity date		
Up to 1 year	4,930,530	8,497,866
1 to 5 year	0	2,015,177
Effective interest rate at 31/12	-0.21%	-0.05%

# 22.2. Deposits from other than central banks and credit institutions

Deposits from institutions other than central banks credit institutions – essentially deposits by the Company's retail customers – break down as follows:

	31/12/2018	31/12/2019
Deposits from other than central banks and credit institutions	33,916,930,075	36,127,516,125
Breakdown by product type		
Deposits on demand	4,588,194,542	5,408,948,269
Deposits on term	2,509,063,785	2,280,036,471
Regulated saving deposits	24,259,375,993	25,959,686,667
Mortgage-linked deposits	593,829,758	588,733,758
Other deposits	1,966,465,997	1,890,110,960
Breakdown by residual term or maturity date		
Up to 1 year	892,587,511	828,180,872
1 to 5 years	1,317,184,875	1,231,490,548
More than 5 years	299,291,400	220,365,051
Undefined	31,407,866,289	33,847,479,654
Effective interest rate at 31/12	0.24%	0.19%

The portfolio of regulated savings deposits continues to rise gradually. Deposits linked to mortgage loans include the undrawn amounts of mortgage loans and 'savings' linked with Dutch mortgage loans that have meanwhile been made available in blocked accounts (home construction account) and the mortgage investment part linked to the endowment mortgage insurance built up at the branch office of group entity Aras. The 'other deposits' consist mainly of the savings deposits in the Dutch branch.

# 22.3. Senior debt securities issued - savings certificates

The senior debt securities issued in the form of savings certificates are composed as follows:

	31/12/2018	31/12/2019
Senior debt securities issued – saving certificates	415,930,699	98,335,882
Breakdown by residual term or maturity date		
Up to 1 year	317,513,018	98,335,882
1 to 5 years	98,417,681	0
More than 5 years	0	0
Effective interest rate at 31/12	2.33%	2.37%

The downward trend of this portfolio in recent years continues because a few years ago the Company decided to cease offering retail savings certificates, as its features are mirrored by the "term account" product.



#### 22.4. Senior debt securities issued - bonds

The heading contains the bonds issued by Green Apple and the EMTN issue.

	31/12/2018	31/12/2019
Senior debt securities issued - other	2,047,236,993	3,069,705,186
Green Apple 2017-I NHG	1,063,315,054	907,591,648
Green Apple 2018-I NHG	983,921,939	856,125,475
Green Apple 2019-I NHG	0	803,024,027
EMTN	0	502,964,036
Breakdown by residual term or maturity date		
Up to 1 year	239,268,614	389,275,474
1 to 5 year	757,031,323	1,926,603,057
More than 5 years	1,050,937,056	753,826,655
Effective interest rate at 31/12	-0.10%	0.02%



The A notes of SPV Green Apple 2017 were issued on 5 October 2017 in a notional amount of EUR 1.2 billion and were placed with institutional investors. As of 31 December 2019, an amount of EUR 907,591,648 of notes was still outstanding. The interest rate on these notes is Euribor 3 months plus 40 basis points. On 31 December 2019, the effective interest rate was 0.004%. The notes run until 2056 with a prepayment option from March 2024.

The A notes of SPV Green Apple 2018 were issued on 26 June 2018 in a notional amount of EUR 1.0 billion and were placed with institutional investors. As of 31 December 2019, an amount of EUR 856,125,475 of notes was still outstanding. The interest rate on these notes is Euribor 3 months plus 40 basis points. On 31 December 2019, the effective interest rate was -0.018%. The notes run until 2057 with a prepayment option from January 2025.

The A notes of SPV Green Apple 2019 were issued on 26 June 2019 in a notional amount of EUR 0.82 billion and were placed with institutional investors. As at 31 December 2019, an amount of EUR 803,024,027 of notes was still outstanding. The interest rate on these notes is Euribor 3 months plus 25 basis points. On 31 December 2019, the effective interest rate was -0.168%. The notes run until 2058 with a prepayment option from January 2026.

In 2019, Aspa also issued a EUR 500 million bond as part of a newly launched Euro Medium Term Note (EMTN) programme.

#### 22.5. Subordinated debt securities issued

The subordinated certificates are placed by the Company with the retail public. The Tier 2 bond issued in 2016 was offered to institutional investors only.

The subordinated liabilities are composed as follows:

	31/12/2018	31/12/2019
Subordinated debt securities issued	575,394,236	532,656,609
Breakdown by type		
Subordinated certificates	64,784,757	22,422,953
Tier 2 debt securities issued	510,609,479	510,233,656
Breakdown by residual term or maturity date		
Up to 1 year	44,094,158	22,326,335
1 to 5 year	531,300,078	510,330,274
More than 5 years	0	0
Effective interest rate at 31/12	3.80%	3.88%

Since 2014, no more subordinated certificates have been offered to retail customers. The current portfolio will therefore systematically decrease as these securities arrive at maturity.

In 2016, a Tier 2 bond was placed with institutional investors. This was an issue for a nominal amount of EUR 500 million and with a call option in 2021.



### 22.6. Other financial liabilities

The other financial liabilities consist of lease liabilities measured and recorded under the IFRS 16 standard.

	31/12/2018	31/12/2019
Other financial liabilities	0	34,971,367
Breakdown by type		
Leasing	0	34,971,367
Breakdown by residual term or maturity date		
Up to 1 year	0	7,235,689
1 to 5 years	0	18,079,957
More than 5 years	0	9,655,721

## 23. Provisions

The changes in the provisions during the year are:

	Pension liabilities	Ligitation	Loan commitments, financial guarantees and other commitments given	Other provisions	Total
Closing balance at 31 December 2017	1,894,576	0	0	2,712,615	4,607,191
Additions	0	2,002,873	637,794	159,804	2,800,471
Amounts used	0	0	0	0	0
Unused amounts reversed during the period	0	0	0	0	0
Other	-1,839,035	0	499,015	0	-1,340,020
Closing balance at 31 December 2018	55,541	2,002,873	1,136,809	2,872,419	6,067,642
Additions	0	560,388	0	0	560,388
Amounts used	0	-566,079	0	-691,792	-1,257,871
Unused amounts reversed during the period	0	-1,130,350	-214,876	-1,950,641	-3,295,867
Other	1,551,318	0	0	0	1,551,318
Closing balance at 31 December 2019	1,606,859	866,832	921,933	229,986	3,625,610

The provisions for legal disputes are based on the best possible accounting estimates available at year-end, taking account of the opinions of legal and tax advisers. These relate to litigation with branch managers with whom cooperation has been discontinued.

For future obligations and guarantees given, expected credit losses are also recognised in the form of stage 1 and Stage 2 impairment amounts. Further information can be found in 5.3.

A substantial part of the reversal of this item in 2019 relates to the provision for possible soil remediation of land. The corresponding provision was reversed in full in 2019.

The timing of the cash outflows that correspond with these provisions is by definition uncertain, considering the unpredictability of the outcome of, and the time associated with, the settlement of disputes.

### Note on group insurance

The Company provides an additional company pension scheme for its employees. The Company offers an occupational pension scheme of the defined contribution type for its Belgian employees. These defined contribution schemes are funded solely by the employer through a group insurance, in which the insurer guarantees a minimum return.

Under Article 24 of the Supplementary Pensions Act of 28.04.2003 (the so-called 'WAP/LPC'), the employer is required to guarantee a minimum return on defined contribution schemes. The legal minimum guaranteed return which the employer is required to pay in respect of employer contributions was until 31 December 2015 set at 3.25%. The guaranteed return was recently amended by this Act. Since then a variable guaranteed return has applied, linked to the yield on the 10-year OLO; with a minimum of 1.75% and a maximum of 3.75%. However, the cumulative contributions up to 31 December 2015 remain subject to the 3.25% guaranteed return until employees leave the Company's pension scheme (the 'horizontal' approach).



Because of the legally imposed minimum guaranteed return, Belgian defined contribution schemes are considered as defined benefit schemes. The contributions to the pension scheme depend on the wage level and seniority.

The Company offers an occupational pension scheme of the defined contribution type for its Dutch employees, financed entirely by the employer. For the defined benefit schemes, the final benefit at retirement date for the employee depends on various elements such as years of service and final remuneration.

The pension scheme assets consist of insurance contracts. The main risks to which the Company's contribution schemes are exposed are interest rate, inflation, life expectancy and legal retirement age. The pension obligations are evaluated at least annually. The sensitivity of the schemes to interest rate and inflation shocks is defined on a regular basis.

Mutation table	31/12/2018	31/12/2019
Defined benefit obligations at the beginning of the period	50,310,728	49,966,636
Current service cost	4,513,901	4,577,499
Past-service cost	0	0
Interest exenses	495,265	470,113
Actuarial gain or loss resulting from changes in demographic assumptions	29,877	-230,313
Actuarial gain or loss resulting from changes in financial assumptions	-5,553,571	10,148,069
Experience adjustments	981,794	205,224
Benefits paid	-811,358	-701,948
Defined benefit obligations at the end of the period	49,966,636	64,435,280
Fair value of plan assets (insurance contracts) at the beginning of the year	48,416,151	50,761,608
Interest income	471,357	482,235
Administrative expenses and taxes	-605,953	-551,134
Employer contributions	5,233,285	5,206,068
Actuarial gain or loss resulting from changes in financial assumptions	-4,788,802	8,275,297
Experience adjustments	2,846,928	-643,707
Benefits paid	-811,358	-701,948
Fair value of plan assets (insurance contracts) at the end of the year	50,761,608	62,828,419
Funded status	794,972	-1,606,861
Asset ceiling limit	850,513	0
Net defined benefit obligations	-55,541	-1,606,861
Net defined benefit obligations at the beginning of the year	-1,894,576	-55,540
Current service cost	-5,143,761	-5,116,511
Changes to the amounts recognised in other comprehensive income	1,749,512	-1,640,877
Employer contributions	5,233,285	5,206,068
Net defined benefit obligations at the end of the year	-55,540	-1,606,860

-5,143,761

-5,116,511



Amounts recognised in the statement of profit or loss

Current service cost	-4,513,901	-4,577,499
Past-service cost	0	0
Interest charges	-495,265	-470,113
Interest income	471,357	482,235
Administrative expenses and taxes	-605,953	-551,134
Changes to the amounts recognised in other comprehensive income	1,749,512	-1,640,877
Actuarial gain or loss from changes in demographic assumptions	-29,877	230,313
Actuarial gain or loss from changes in financial assumptions	764,769	-1,872,772
Experience adjustments	1,865,133	-848,931
Asset ceiling limit	-850,513	850,513

#### Additional information about the contracts

	Belgian employees	Dutch employees		
Nature of the benefits of the pension plan	Capital on retirement age Death capital in the event of death during active employment	Pension annuity from retirement age (lifelong).  Partner annuity in the death of the participant or pensioner of the plan (lifelong). Orphan capital in the event of the death of the participant or pensioner of the plan (lifelong)		
Legislative framework	Governed by the Belgian LPC/WAP (supplementary pension law) and included in a set of pension regulations. The National Bank of Belgium (NBB) and the Financial Services and Markets Authority (FSMA) act as out the supervisors.	Regulated by the Dutch Pensions Act. The Nederlandsche Bank (DNB) and the Autoriteit Financiële Markten (AFM)act as out the supervisors.		
Plan changes	Since 1 May 2011 there has been a fixed contribution plan, financed with employer's contributions, replacing the previous plan. Since 1 May 2017, the distinction in premium budget between wage scales has been abolished.	Since 1 March 2008 there has been a fixed benefit plan, financed with employer's contributions.		
Limitations and settlements	Not applicable			
Active affiliates	769	62		
Passive affiliates	888	32		
Estimated contributions 2019	4,569,812	636,256		



#### Hypotheses used

For the Belgian fixed contribution schemes, the following assumptions were used: discount rate 0.95%, inflation rate 1.70%, salary increase 3.00%. For mortality tables the Assuralia 2011-2015 experience tables were used, and for employee turnover, observed historical data, broken down by age category.

For the Dutch defined benefit schemes, the following assumptions were used: discount rate 0.95%, inflation rate 1.70%, salary increase 3.00%, mortality tables: AG 2014 prognosis table, and employee turnover based on observed historical data.

#### Sensitivity of the gross pension liability

	31/12/2018	31/12/2019
Discount rate	-25 bp	-25 bp
Impact on the defined benefit obligations	+5.23%	+5.08%
Impact on the fair value of scheme assets (insurance contracts)	+4.93%	+5.98%
Salary increase rate	-25 bp	-25 bp
Impact on the defined benefit obligations	-0.09%	-0.32%
Impact on the fair value of scheme assets (insurance contracts)	+0.00%	+0.00%

#### Weighted average term

	31/12/2018	31/12/2019
Average duration of the pension obligation	20.3	20.3



# 24. Other liabilities

The other liabilities break down as follows:

	31/12/2018	31/12/2019
Social security charges	7,056,059	7,506,325
Accrued charges	984	1,012
Accounts payable suppliers	44,141,857	38,365,488
Debts - other group companies	35,402,837	41,051,222
Debts - agents	28,981,593	35,776,702
Suspense accounts - lending transactions	33,160,297	70,443,954
Suspense accounts - payment transactions	22,956,877	20,533,714
Suspense accounts - securities transactions	7,365,496	6,859,084
Other taxes	2,194,329	2,783,629
Other	30,456,991	45,153,624
Total	211,717,320	268,474,754

The suspense accounts contain primarily amounts that stay on these accounts for a few days only (until definitively allocated).

# 25. Leases

The valuation rules for leases and the initial application of the IFRS 16 standard are further explained in Note 2.2.1.

The Company has leases in various asset categories such as buildings and cars. The total leasing cost of low value items (mainly ICT equipment and bicycles), for which the exemption option was applied, amounts to EUR 174,327 in 2019.

The table below shows the movement for the 2019 financial year.

	Right-of-use assets	Lease receivables	Lease liability
Opening balance as per 01/01/2019	11,778,847	22,807,103	34,529,412
Additions	2,848,599	8,745,790	10,182,531
Interest expense (liability) /income (receivable)		254,934	370,884
Lease payments		-4,400,195	-8,107,150
Depreciation expense	-3,652,867	0	0
Adjustments due to remeasurements	-2,004,310	-1,405,678	-2,004,310
Adjustments due to modifications	0	0	0
Closing balance as per 31/12/2019	8,970,269	26,001,954	34,971,367



Interest income related to lease receivables is included under 'interest income on financial assets measured at amortised cost'.

#### **Right-of-use assets**

The rights of use relate to leases on office buildings for own use, other buildings and cars. The leases that are subleased to the branch managers are recorded as lease receivables and are therefore not part of the overview below.

The details per asset category are shown in the table below:

Right of use asset	Depreciation	Carrying amount
Company cars	1,543,583	2,152,664
Leased buildings without sublease	359,005	1,417,644
Leased other buildings	1,750,279	5,399,961
Total	3,652,867	8,970,269

#### Lease liabilities

The tables below provide give the maturity profile of the lease liabilities as at 31 December 2019:

Lease liabilities (undiscounted)	
Up to 1 year	7,543,221
1 to 5 years	18,825,937
More than 5 years	9,954,736
Total at 31/12/2019	36,323,894

Lease liabilities (discounted)	
Up to 1 year	7,235,689
1 to 5 years	18,079,957
More than 5 years	9,655,721
Total at 31/12/2019	34,971,367

The average discount rate on the leases is 0.26%.

The Company has, as tenant, committed to renting the new buildings for its own use. These leases will not start until 2020. These contracts will represent an increase in lease liabilities in 2020 of EUR 46,568,296.



#### Lease receivables

The tables below provide give the maturity profile of the lease receivables as at 31 December 2019:

Lease receivables (undiscounted)	
Up to 1 year	4,478,815
1 to 5 years	15,334,749
More than 5 years	6,979,156
Total at 31/12/2019	26,792,720

Lease receivables (discounted)	
Up to 1 year	4,260,188
1 to 5 years	14,835,283
More than 5 years	6,906,483
Total at 31/12/2019	26,001,954

#### **Exercise of option clauses lease contracts**

Certain office building leases provide for lending options that can be exercised by the Company. Based on estimate by the Company, these lease options are included in the initial estimate of lease term, given that the Company intends to use the contracts for the maximum contractual term (including lease options) in its lease contracts. The extension options held are only exercisable by the Company and not by the lessors. In exceptional circumstances giving rise to the premature termination of a lease, a reassessment will be carried out.

# 26. Fair value of financial instruments

## 26.1. Valuation methods and input

The Company defines the fair value as the price that would be received/paid on the sale of an asset or transfer of a liability in an 'orderly' transaction between market participants at the time of measurement. The fair value is not the price that would be received on the basis of a forced transaction, a forced sale or mandatory liquidation.

The fair value is a market-based and not an entity-specific valuation. This means that the assumptions to be used are those that other market participants would use for the measurement of financial instruments, including assumptions about risks. Only the characteristics of the instrument itself are to be taken into consideration: characteristics arising from the identity of the entity holding the instrument are therefore left out of account in the measurement. For determining the fair value of a financial instrument, the Company opts for the measurement methods and techniques that are appropriate under the circumstances and for which sufficient data are available to calculate the fair value. The chosen technique must maximise the use of relevant observable inputs and minimise those of non-observable inputs.

The Company recognises value adjustments for counterparty risk on all assets and liabilities that are measured at fair value. CVA (Credit Valuation Adjustment) is an adjustment of the market value of derivative financial instruments to reflect the creditworthiness of the counterparty. This takes into account the current market value, expected future market value and creditworthiness (based on the counterparty's credit default swap spread). A DVA (Debt Valuation Adjustment) is recorded for derivative financial instruments where the counterparty has a risk on the Company.



The valuation methodologies, the valuation hierarchy and positions within the levels, and the fair value calculations of both financial instruments not recognised at fair value financial instruments and of financial instruments not recognised at fair value are explained and validated by Alco on a quarterly basis.

The Company's valuation hierarchy distinguishes between the levels below. The fair value level here depends on the type of input used for the valuation of financial instruments.

- For determining the fair value of financial instruments, the Company first uses the quoted (unadjusted) prices in an active market (externally available and observable fair values of financial instruments on liquid markets). Only where these are not available does the Company use valuation techniques. The definition of level 1 inputs refers to the terminology "active market"; this is defined as a market in which transactions in the instrument take place with sufficient frequency and volume that the price information is available on a continuous basis. Whether the frequency and volume of transactions are sufficient to speak of an active market is a matter of assessment and depends on the specific facts and circumstances of the market for the instrument. The Company uses several sources (Bloomberg and Euroclear, the Company's main clearing and holding counterparties) and assesses liquidity on the basis of price availability and price differences between the different sources. If deviations are determined based on this analysis, an individual detailed analysis is carried out for instrument in question.
- Where the fair value is not available based on quoted prices in an active market, the Company determines the fair value using a valuation technique based on observable or non-observable parameters. Level 2 inputs are observable inputs that are either direct or indirect. Direct level 2 inputs are listed prices for similar instruments in active markets, quoted prices for identical or similar instruments in non-active markets and other inputs that are observable for the instrument (e.g. interest rate curves, implied volatility, credit spreads) that can be used as input for the valuation model. Indirect level 2 inputs are inputs derived from observable market data. The valuation techniques used on the basis of observable parameters are the discounting of future cash flows, and comparisons with the fair value of a similar instrument.
- Level 3 inputs are non-observable inputs. They are based on assumptions used by the Company in the valuation. Examples of non-observable inputs are the historical volatility of a quoted share, and non-observable interest rates derived from observable data, but which are not confirmed by observable data.

When the fair value measurement uses inputs from different levels, the asset or liability is classified according to the lowest level of the inputs concerned (with level 1 as the highest and level 3 as the lowest level).

### 26.2. Financial instruments not recognised at fair value

The fair values recorded have been obtained on the basis of internal calculations. These can, however, fluctuate on a daily basis owing to the parameters used, such as interest rates and counterparty creditworthiness. Nor is there an intention to realise the fair value immediately. As a result, this value does not represent the substantial value to the Company on a going concern basis.

Estimating the fair value of financial instruments measured at historical cost requires the use of techniques, models, hypotheses and assumptions.

The calculation of the fair value of financial instruments, where this is not obtained externally, can be summarised as follows:

- The fair value of consumer credits, mortgage loans, term loans and term financial liabilities (fixed-term deposits, retail savings certificates, bonds and subordinated loans and bonds) is determined by discounting contractual cash flows by the discounted cash flow method. The discounting percentage is based on the risk-free reference rate to which a market-based margin is applied. This includes, among other things, a capital cost and a credit cost. The interest rate curves are analogous to those used in the sensitivity analysis of interest rate risk (see risk section 5.1). The sensitivity of the market values of the level 3 values is contained in the 'economic values' calculation mentioned there (here with the impact of all levels).
- The fair value of cash, sight deposits, regulated savings deposits, deposits of a special nature and deposits linked to mortgage loans is assumed to be equal to the book value, in view of their immediately retrievable or short-term nature.
- The other credit receivables and held-to-maturity financial instruments relate to bonds in which the quoted (unadjusted) prices are used where these are traded on an active market. Where the instruments are deemed less liquid, valuation methods are used (theoretical or modelled prices with price control level 2, or pricing by third parties for which no benchmark is possible owing to a lack of market data level 3).

The following table presents the carrying amounts and fair values of financial assets and financial liabilities that, in the consolidated balance sheet, are not stated at fair value.

It does not include the fair value of non-financial instruments such as property, plant and equipment and other intangible assets that were discussed in the respective notes.



	31/12/2018		31/12/2019	
	Carrying amount	Fair value	Carrying amount	Fair value
Cash, cash balances at central banks and other demand deposits	1,140,140,077	1,140,140,077	2,629,656,772	2,629,656,772
Financial assets at amortised cost				
Loans to credit institutions	0	0	1,100,248	1,100,248
Cash collateral to financial institutions	33,487,068	33,487,068	531,592,517	531,592,517
Loans and advances to other customers				
Consumer loans	162,833,480	169,371,969	233,426,589	240,307,986
Mortgage loans	28,832,736,442	31,248,149,151	30,610,743,339	33,632,461,414
Term loans	759,349,793	792,349,612	921,309,730	979,928,125
Advances and overdrafts	11,994,154	11,994,154	3,850,660	3,850,660
Leasing	0	0	26,001,954	26,001,954
Debt securities	4,187,946,872	4,215,109,221	3,546,562,674	3,628,683,445
Total financial assets	35,128,487,886	37,610,601,252	38,504,244,483	41,673,583,121
Financial liabilities at amortised cost				
Deposits from central banks	0	0	47,471,427	47,471,427
Deposits from credit institutions	4,930,530	4,930,530	10,513,043	10,513,043
Deposits from other than central banks and credit institutions				
Deposits on demand	4,588,194,542	4,588,194,542	5,408,948,269	5,408,948,269
Deposits on term	2,509,063,785	2,640,984,811	2,280,036,471	2,393,344,500
Regulated savings deposits	24,259,375,993	24,259,375,993	25,959,686,667	25,959,686,667
Mortgage-linked deposits	593,829,758	735,119,653	588,733,758	769,309,455
Other deposits	1,966,465,997	1,966,465,997	1,890,110,960	1,890,110,960
Senior debt securities issued				
Saving certificates	415,930,699	430,185,355	98,335,882	100,780,436
Other	2,047,236,993	2,058,633,745	3,069,705,186	3,096,824,656
Subordinated debt securities issued				
Subordinated certificates	64,784,757	67,679,048	22,422,953	23,084,697
Tier 2 debt securities issued	510,609,479	528,235,000	510,233,656	521,875,000
Other financial liabilities	0	0	34,971,367	34,971,367
Total financial liabilities	36,960,422,533	37,279,804,674	39,921,169,639	40,256,920,477

The table below shows the fair values of the listed IFRS classifications schematically by hierarchy level.



A level 2 is assigned by the Company to the very short term financial instruments - with the carrying value used as fair value -, while a level 3 is assigned to all other calculated fair values.

31/12/2018	Fair value	level 1	level 2	level 3
Cash, cash balances at central banks and other demand deposits	1,140,140,077	0	1,140,140,077	0
Financial assets at amortised cost	36,470,461,175	2,431,613,955	1,828,976,488	32,209,870,732
Loans and advances	32,255,351,954	0	45,481,222	32,209,870,732
Debt securities	4,215,109,221	2,431,613,955	1,783,495,266	0
Financial liabilities at amortised cost	37,279,804,674	0	31,412,796,820	5,867,007,854

31/12/2019	Fair value	level 1	level 2	level 3
Cash, cash balances at central banks and other demand deposits	2,629,656,772	0	2,629,656,772	0
Financial assets at amortised cost	39,043,926,350	2,141,283,539	2,034,607,494	34,868,035,317
Loans and advances	35,415,242,905	0	562,545,380	34,852,697,525
Debt securities	3,628,683,445	2,141,283,539	1,472,062,114	15,337,792
Financial liabilities at amortised cost	40,256,920,477	0	34,121,011,188	6,135,909,289



Cash and balances at central banks and other demand deposits are measured at level 2 fair values (given the short-term nature).

Loans and advances level 3 fair value relate primarily to mortgage loans to individuals for which Argenta has calculated a market valuation based on a DCF model. Here, certain assumptions are applied with respect to spread and prepayment rate

Under the "financial assets at amortised cost", the debt instruments in question are from the securities portfolio. The relevant fair values are obtained externally.

Financial liabilities measured at amortised cost under level 2 relate to deposits from credit institutions, demand deposits, regulated savings deposits and other deposits. Given the short-term nature of these liabilities, they are treated as a level 2 (carrying value equivalent to fair value).

The financial liabilities included in level 3 are the retail savings certificates, subordinated loans and fixed term deposits. Here a market valuation is calculated based on a DCF model.

#### 26.3. Financial instruments stated at fair value

The following tables show the fair values of the financial instruments that are stated in the balance sheet at their fair value.

In determining the fair value, the Company first uses the quoted (unadjusted) prices in an active market.

For this the Company uses the same external sources as in previous years, namely Bloomberg and Euroclear. Instruments are classified under level 2 where theoretical or modelled prices are available that can be substantiated by/benchmarked against another source or pricing by third parties. For instruments included in level 3 for which the Company does not have a benchmark, prices are received from third parties.

The fair values of derivative instruments are calculated internally using a FINCAD application, with the market values calculated daily, in the context, among others, of the European Market Infrastructure Regulation (EMIR).

Collateral management (margin calls) takes place, depending on agreements, on a daily or weekly basis. The external market values obtained with the margin calls are systematically compared with the internally calculated fair values.

Vanilla derivatives (vanilla IRSs and caps) are measured on the basis of interest rate curves and implicit volatilities observable in the market (level 2 inputs). The fair value of these transactions is therefore considered as level 2.

The table below provides an overview of the level hierarchy of financial assets and liabilities recognised at fair value.

31/12/2018	Level 1	Level 2	Level 3
Assets measured at fair value	3,223,983,964	734,213,880	1,061,452
Financial assets held for trading	0	10,028,698	0
Financial assets at fair value through other comprehensive income	3,211,209,937	598,685,932	1,061,452
Non-trading financial assets mandatorily at fair value through profit or loss	12,774,027	51,788,123	0
Derivatives used for hedge accounting	0	73,711,127	0
Liabilities measured at fair value	0	354,742,522	0
Financial liabilities held for trading	0	4,073,472	0
Dervivatives used for hedge accounting	0	350,669,050	0

31/12/2019	Level 1	Level 2	Level 3
Assets measured at fair value	2,966,991,367	634,196,866	1,062,498
Financial assets held for trading	0	2,342,550	0
Financial assets at fair value through other comprehensive income	2,950,293,142	578,111,568	1,062,498
Non-trading financial assets mandatorily at fair value through profit or loss	16,698,225	49,607,606	0
Derivatives used for hedge accounting	0	4,135,142	0
Liabilities measured at fair value	0	685,656,559	0
Financial liabilities held for trading	0	1,216,696	0
Dervivatives used for hedge accounting	0	684,439,863	0



In the 'financial assets at fair value through other comprehensive income' portfolio, there are sporadic changes between level 1 and level 2 as a result of changes in the liquidity of the instruments (for example, more providers).

In 2018 there was one change in level from level 1 to level 2 for the instruments measured at fair value. This involved a security with a nominal value of EUR 6.95 million (with a carrying value of EUR 6,952,397). Quoted prices are used in the measurement of this instrument. Market observation showed that the market in which it is traded was no longer active, which led to the adjustment of the level hierarchy. There were no level changes in the portfolio in 2019.

The following table provides a reconciliation of level 3 fair values between 1 January 2018 and 31 December 2019.

	Debt securities at fair value through other comprehensive income	Equity instruments at fair value through other comprehensive income	Financial assets (mandatorily) at fair value through profit or loss
Opening at 01/01/2018	20,027,855	742,460	0
Purchases and new contracts	0	0	0
Expired instruments	-20,027,855	0	0
(Partial) repayments	0	0	0
Changes to other levels	0	0	0
Changes from other levels	0	0	0
Other changes (including value changes)	0	318,992	0
Closing at 31/12/2018	0	1,061,452	0
Purchases and new contracts	0	0	0
Expired instruments	0	0	0
(Partial) repayments	0	0	0
Changes to other levels	0	0	0
Changes from other levels	0	0	0
Other changes (including value changes)	0	1,046	0
Closing at 31/12/2019	0	1,062,498	0



As can be seen from the table, there is only a limited amount of level 3 fair values in the financial instruments involved. The total of the debt securities and equity instruments measured at level 3 fair values was EUR 1,061,452 as of 31 December 2018 and EUR 1,062,498 as of end-2019.

Level changes have per se no P&L impact. The delta market values of the financial instruments at fair value through comprehensive income are recorded in other comprehensive income (OCI) in equity.

The EUR 1,062,498 of equity instruments with a level 3 fair value consist of shares and an infrastructure fund where the Company receives pricing or valuation from third parties.

#### Note on the credit risk in the fair value of derivatives

In line with market practices, a CVA (Credit Valuation Adjustment) and a DVA (Debt Valuation Adjustment) have been taken into account in establishing the market value of derivatives. The combined impact of both elements was very limited, amounting to EUR 1.1 million in 2019 as against EUR 2.3 million in 2018, giving a negative income impact of EUR 1.2 million in 2019.

# 27. Derivatives

Besides derivatives embedded in contracts, the Company has three types of derivatives (derived financial instruments) on its balance sheet on 31 December 2019: interest rate options (purchased and sold caps), (purchased) swaptions and swaps.

Under IFRS, derivatives are to be recorded in the trading portfolio, unless a hedging relationship is demonstrated between the asset concerned and a specifically hedged component.



Such a hedge relationship can be considered as effective if, under the influence of market factors such as a change in interest rates, the price fluctuations or cash flows of the financial derivative almost entirely offset the price fluctuations or cash flows of the hedged component.

Owing to the strict IFRS criteria that have to be satisfied to classify these as hedging instruments, they are sometimes classified as derivatives held for trading.

The Company uses hedging transactions that satisfy all the required criteria for IAS 39 hedging transactions as approved by the EU. As a result, the particular hedging instruments are classified as derivatives used for hedging. The framework for recognising micro hedges on the portfolio at fair value through other comprehensive income and the framework for the recognition of derivative instruments such as *cash flow hedge*, was also embedded in the Company.

In 2018 and 2019 no offsetting was undertaken in processing the derivatives both on and off the balance sheet, so that no information on this was given in accordance with the descriptions of IFRS 7 on this subject.

#### **Interest rate options**

Interest rate options are used as protection against the interest rate risk. These are options where the seller commits to pay the buyer an interest rate difference in exchange for a premium paid by the buyer. The interest rate difference is the difference between the current interest rate and an agreed interest rate for a notional amount.

At the end of 2019 the Company had 10 caps in its balance sheet in a notional amount of EUR 1.55 billion. These are used in managing its global interest rate risk.

It also has securitisation-related caps on its balance sheet. At end-2018 it had four caps (back-to-back) in notional amounts of EUR 2.1 billion each, at end-2019 it had six securitisation-related caps (back-to-back) on its balance sheet.

Financial assets (unlisted)	Count	Notional	31/12/2018	Count	Notional	31/12/2019
Interest rate options - caps	10	1,550,000,000	5,938,432	10	1,550,000,000	1,122,971
Securisation transactions - caps	2	2,107,000,000	4,090,266	3	2,812,000,000	1,219,579

Financial liabilities (unlisted)	Count	Notional	31/12/2018	Count	Notional	31/12/2019
Interest rate options - caps	0	0	0	0	0	0
Securisation transactions - caps	2	2,107,000,000	4,073,472	3	2,812,000,000	1,216,696

Although serving to hedge the interest rate risk, these 10 caps are processed under IFRS as instruments held for trading.

The fair values used for the separately presented financial derivatives above were determined using solely measurement techniques based on objectively observable market parameters.

#### **Swaptions**

In 2017, the Company started to conclude swaptions. 2 swaptions were concluded that year. An additional 4 were concluded in 2018, and no additional swaptions were concluded in 2019.

A swaption entitles the buyer to conclude a swap after the option period and thus to pay or receive a fixed rate. With a payer swaption, the buyer is entitled to pay fixed interest and receive a floating rate.

These swaptions are accounting for as hedging derivatives (macro hedge). The hedge accounting framework for this type of instruments has been developed for this purpose.



#### **Interest rate swaps**

Interest rate swaps are contractual agreements between two parties on the basis of which interest flows in the same currency are exchanged. These obligations are calculated on the basis of various interest types. With the majority of interest rate swaps, a net exchange of cash flows takes place. This consists of the difference between the fixed and variable interest payments.

The following table lists all swaps and swaptions recognised at year-end, the hedged positions and the IFRS processing method.

	2018					
Count	Notional	Hedge type	Treatment in IFRS	Derivative type		
70	7,550,000,000	Interest rate risk on loan portfolio	Macro portfolio fair value hedge	Interest rate swaps		
11	1,220,806,300	Interest rate risk on individual debt securities	Micro fair value hedge	Interest rate swaps		
1	100,000,000	Interest rate risk on term products	Micro hedge - cash flow hedge	Interest rate swaps		
6	600,000,000	Interest rate risk on loan portfolio	Macro portfolio fair value hedge	Swaptions		

	2019					
Count	Notional	Hedge type	Treatment in IFRS	Derivative type		
71	7,650,000,000	Interest rate risk on loan portfolio	Macro portfolio fair value hedge	Interest rate swaps		
11	849,373,888	Interest rate risk on individual debt securities	Micro fair value hedge	Interest rate swaps		
1	100,000,000	Interest rate risk on term products	Micro hedge - cash flow hedge	Interest rate swaps		
6	600,000,000	Interest rate risk on loan portfolio	Macro portfolio fair value hedge	Swaptions		



#### Note on the cash flow hedge referred to in the table above

On 3 May 2011, a forward starting swap was concluded in a notional amount of EUR 100 million (start date 31 May 2016 and end date 31 May 2021) to hedge the interest cost of a future portfolio of retail savings certificates/term deposits.

As of 31 December 2018, the swap concerned had a negative market value of EUR 10,252,209 and, after offsetting of an unrealised tax claim of EUR 2,101,703, an amount of EUR 8,150,506 was recorded under 'cash flow hedge' in equity.

As of 31 December 2019, the swap concerned had a negative market value of EUR 6,004,040 and, after offsetting of an unrealised tax claim of EUR 1,302,877, an amount of EUR 4,701,163 was recorded under 'cash flow hedge' in equity.

# Notes to the consolidated statement of profit or loss

# 28. Net interest income

The breakdown of interest income and expenses by type of interest margin-generating financial instrument is as follows. Total interest income has remained virtually unchanged while interest expenses have fallen. The decrease in the interest expenses of the liability products is greater here than the increase in the hedging costs.

	31/12/2018	31/12/2019
Interest income	812,427,411	812,944,406
Non-trading financial assets mandatorily at fair value through profit or loss	654,888	716,728
Financial assets at fair value through other comprehensive income	37,485,911	27,161,001
Financial assets at amortised cost - loans and advances	732,710,867	745,883,420
Financial assets at amortised cost - debt securities	37,994,930	37,369,147
Derivatives used for hedge accounting	3,109,458	1,331,875
Other assets	471,357	482,236
Interest expenses	281,675,896	275,345,142
Deposits from central banks and credit institutions	2,108,265	2,418,237
Deposits from other than central banks and credit institutions	92,487,684	80,464,292
Senior debt securities issued	11,457,625	9,455,292
Subordinated debt securities issued	22,422,226	21,680,009
Leasing liabilities	0	370,884
Derivatives used for hedge accounting	152,689,202	158,966,020
Other liabilities	495,265	474,683
Interest expenses on assets	15,628	1,515,726
Net interest income	530,751,515	537,599,264
of which interest-income on credit impaired financial assets	192,517	193,645



# 29. Dividend income

Dividends received are specified below.

	31/12/2018	31/12/2019
Dividend income	184,317	225,000
Equity instruments at fair value through other comprehensive income	184,317	225,000
Equity instruments mandatorily valued at fair value through profit or loss	0	0

In 2018 and 2019, a dividend was received from Bank Card Company.

# 30. Net fee and commission income

The net income from commissions and fees can be found below. In total this is EUR 10 million less negative contribution. The EUR 15 million increase in income (mainly from the activity of the investment funds) outweighed the increase in expenses (with an increase mainly in payment services costs).

	31/12/2018	31/12/2019
Fee and commission income	122,861,718	137,089,582
Securities: issuances and transfer orders	13,689,437	9,125,467
Asset management, including central administrative service for collective investment	59,570,979	78,665,600
Customer resources distributed but not managed	23,910,705	21,675,214
Payment services	14,422,812	15,097,675
Other	11,267,785	12,525,626
Fee and commission expenses	-169,358,800	-173,833,644
Acquisition charges	-142,199,307	-143,185,663
Custody	-1,924,046	-2,155,670
Payment services	-21,944,843	-24,765,058
Other	-3,290,603	-3,727,253
Net fee and commission income	-46,497,082	-36,744,062

The management fees received continue to rise and are linked to sale of and the outstanding portfolio of funds.

The acquisition charges heading contains the bulk of the costs paid to the Argenta Group tied agents ('branch managers').



# 31. Gains and losses on financial assets and liabilities not measured at fair value through profit or loss

The realised result on, on the one hand, on financial assets measured at fair value through other comprehensive income and, on the other hand, on financial assets measured at amortised cost, can be presented as follows:

	31/12/2018	31/12/2019
Gains on derecognition		
Debt securities at fair value through other comprehensive income	4,403,790	4,984,481
Financial assets at amortised cost	1,896,021	2,137,748
Losses on derecognition		
Debt securities at fair value through other comprehensive income	-640,633	-89,236
Financial assets at amortised cost	-502,658	-320,116
Total result on derecognition	5,156,520	6,712,877
of which debt securities at fair value through other comprehensive income	3,763,157	4,895,245
of which financial assets at mortised cost	1,393,363	1,817,632

The fair values of the category 'financial assets measured at amortised cost' are given in Note 26.



In 2018, EUR 3,763,157 came from financial assets measured at fair value through other comprehensive income and EUR 1,393,363 from financial assets measured at amortised cost.

In 2019, the realised results amounted to EUR 4,895,245 and EUR 1,817,632 respectively. The sales under the 'financial assets at amortised cost' heading relate to securities (8 positions) that were close to maturity. The other sales (2 positions) are not significant in terms of the IFRS 9 classification.

# 32. Gains and losses on financial assets and liabilities held for trading

The results of the financial assets and liabilities held for trading can be shown as follows:

	31/12/2018	31/12/2019
Fair value changes related to caps	-1,977,633	-4,829,371

The result of interest options can be found under the net result. Under the ALM policy, all the caps concerned are concluded for the account of the Company.

The gains and losses on caps figure is the result of the recognition of the relevant instruments at market value on the balance sheet, with changes in fair value taken through profit and loss.

# 33. Gains or losses on non-trading financial assets mandatorily measured at fair value through profit and loss

This heading groups the gains or losses on assets that are not held for trading purposes but that are required to be recognised at fair value through profit or loss.

This is impact on fair value of a limited portfolio of securities that did not meet the SPPI tests and were therefore included on the balance sheet at fair value taken through profit and loss.

	31/12/2018	31/12/2019
Fair value changes related to debt securities	35,704	1,239,789

# 34. Gains or losses from hedge accounting

For derivatives that are part of the fair value hedge transactions undertaken to hedge the interest rate risk of a portfolio of individual securities, the relevant interest is given under net interest income.

Changes in the fair value of these derivatives and changes in fair value arising from the hedged risk of the hedged assets are recognised in the item 'gains and losses from hedge accounting'.



	31/12/2018	31/12/2019
Macro fair value hedge		
Fair value changes of the hedged item	-69,631,599	-382,420,182
Fair value changes of the derivatives used for hedge accounting	70,745,504	378,373,549
Micro fair value hedge		
Fair value changes of the hedged item	8,713,504	10,768,286
Fair value changes of the derivatives used for hedge accounting	-8,636,760	-11,008,699
Gains or losses from hedge accounting	1,190,649	-4,287,046

The difference between the changes in the market value of the hedged positions and the change in market value of the hedging instruments gives the gains and losses from hedge accounting. The above contains the macro hedge (hedging of the interest rate risk of a portfolio) and the micro hedge (hedging of the interest rate risk of individual instruments).

The steep interest curves and changes in the interest curves produced a greater impact at the end of 2019 than in previous years. The impact on results is systematically monitored. In 2019, a number of micro hedge positions were sold and the related hedging derivatives redeemed in an amount of EUR 16,930,079.

In the case of the swap processed as a cash flow hedge, there was no ineffectiveness in 2018 and 2019, leaving no movements in connection with this swap under this heading.

# 35. Realised gains or losses from the derecognition of non-financial assets

The gains and losses on derecognised assets are shown below.

	31/12/2018	31/12/2019
Gains on property, plant and equipment	317,147	234,123
Gains on investment properties	15,857	0
Losses on property, plant and equipment	-143,221	-337,424
Losses on invesment properties	0	0
Total	189,783	-103,301

# 36. Net other operating income

Net other operating income consists of the following elements:

	31/12/2018	31/12/2019
Other operating income		
Rental income from investment properties	62,953	102,763
Cost-sharing group companies	34,280,210	39,229,354
Agent recuperations	16,327,751	15,737,615
Other	15,826,007	6,538,815
Operating expenses		
Cost-sharing group companies	-9,015,017	-9,452,602
Other	-3,377,028	-1,666,421
Total	54,104,876	50,489,523

The 'cost-sharing, group companies' item refers to expenses recharged to and from 'entities not consolidated by the Company' of the Argenta Group (in this case the overarching holding BVg and Aras).

The largest part of the EUR 3.3 million under 'other' relates to compensation paid in the context of phishing.



# 37. Administrative expenses

Staff expenses consist of the following components:

	31/12/2018	31/12/2019
Wages and salaries	47,575,295	51,467,801
Social security charges	12,232,897	13,072,010
Pension expenses	4,513,900	4,577,499
Share-based payments	0	0
Other	3,137,231	3,522,209
Staff expenses	67,459,323	72,639,519
Average number of employees in FTE	824.6	856.4

The Company has mainly pension obligations based on defined contribution schemes. The contributions are paid by the employer only. In Belgium such group insurance schemes are required to provide a minimum return.

There are no 'share-based payments' at the Company.

Other administrative expenses can be specified as follows:



	31/12/2018	31/12/2019
Marketing expenses	4,438,942	4,857,135
Professional fees - ICT	30,655,584	47,614,986
Professional fees (including legal and fiscal)	33,109,533	25,767,842
ICT expenses	62,411,759	64,006,067
Rental expenses	11,269,904	8,375,872
Other taxes and bank levies	70,810,547	73,027,394
Servicing charges	21,432,852	18,352,555
Utilities	9,061,061	8,607,779
Supervisor	6,140,509	6,998,975
Postage	3,335,216	3,215,075
Interim labour	2,990,673	2,470,076
Other	26,050,871	25,615,960
Other administrative expenses	281,707,452	288,909,716

 $The \ 'other'\ heading\ includes\ expenses\ for\ telephone,\ postage,\ of fice\ supplies,\ professional\ contributions\ and\ travel\ expenses.$ 

The increase in general and administrative expenses is due primarily to expenses incurred in the further development of the ICT infrastructure (ICT expenses) and the continuing high levels of investments.

The rents relate mainly to the rent paid for office buildings used by the tied agents (branch managers). This rental is recovered from the tied agents. In addition, rent is also paid for the office buildings.

The professional fees item mainly includes costs of external ICT employees and/or managed services contracts. The increase in this item is the result of continued ICT investments in which the costs of the external (ICT) run support were directly included in the costs. Part of the increase is also the result of the the inability to capitalise the costs of specific business projects, which are therefore expensed directly.

# 38. Impairments

The changes in impairments can be broken down as follows:

	31/12/2018	31/12/2019
Goodwill	0	0
Debt securities at amortised cost	-24,797	-262,834
Loans and advances at amortised cost	2,996,593	-1,969,925
Debt securities at fair value through other comprehensive income	-87,089	-321,747
Impairments	2,884,708	-2,554,506

The tables below show the composition and evolution of the impairments at 31 December 2018 and 31 December 2019. The impairments on future obligations and guarantees given are explained in Notes 5.3 and 22.

For 2018 there is a net positive impact of EUR 2,884,707, including a negative impact of EUR 111,886 (EUR 24,797 plus EUR 87,089) on fixed-income securities and EUR 2,996,593 on loans and advances.



	1/01/2018	Changes of balance sheet impairments	31/12/2018	Recoveries in profit or loss	Direct write offs	Total impairments in profit or loss
Debt securities at amortised cost	-1,678,660	-24,797	-1,703,457	0	0	-24,797
Stage 1	-714,547	-502,871	-1,217,418			-502,871
Stage 2	-964,113	478,074	-486,039			478,074
Stage 3	0	0	0	0	0	0
Debt securities at fair value through other comprehensive income	-499,373	-87,089	-586,462	0	0	-87,089
Stage 1	-499,373	-87,089	-586,462			-87,089
Stage 2	0	0	0			0
Stage 3	0	0	0	0	0	0
Loans and advances at amortised cost	-34,783,428	11,249,464	-23,533,964	1,844,703	-10,097,573	2,996,593
Stage 1	-1,956,852	738,495	-1,218,357			738,495
Stage 2	-12,495,315	2,741,632	-9,753,683			2,741,632
Stage 3	-20,331,261	7,769,337	-12,561,924	1,844,703	-10,097,573	-483,533
of which consumer loans	-1,669,254	1,029,384	-639,869	305,298	-1,494,595	-159,912
of which mortgage loans	-17,367,246	6,595,690	-10,771,555	1,090,941	-8,203,358	-516,727
of which term loans	-337,797	210,906	-126,891	8,112	-223,599	-4,581
of which advances and overdarfts	-956,966	-66,645	-1,023,610	440,351	-176,021	197,685
Total	-36,961,461	11,137,578	-25,823,883	1,844,703	-10,097,573	2,884,707



For 2019 there is a net negative impact of EUR 2,554,506, of which EUR 584,581 (EUR 262,834 plus EUR 321,747) on debt securities and EUR 1,969,925 on loans and advances.

	31/12/2018	Changes of balance sheet impairments	31/12/2019	Recoveries in profit or loss	Direct write offs	Total impairments in profit or loss
Debt securities at amortised cost	-1,703,457	-262,834	-1,966,291	0	0	-262,834
Stage 1	-1,217,418	-387,781	-1,605,199			-387,781
Stage 2	-486,039	124,947	-361,092			124,947
Stage 3	0	0	0	0	0	0
Debt securities at fair value through other comprehensive income	-586,462	-321,747	-908,209	0	0	-321,747
Stage 1	-586,462	-321,747	-908,209			-321,747
Stage 2	0	0	0			0
Stage 3	0	0	0	0	0	0
Loans and advances at amortised cost	-23,533,964	-784,382	-24,318,346	1,949,620	-3,135,163	-1,969,925
Stage 1	-1,218,357	-1,718,526	-2,936,883			-1,718,526
Stage 2	-9,753,683	645,276	-9,108,407			645,276
Stage 3	-12,561,924	288,868	-12,273,056	1,949,620	-3,135,163	-896,675
of which consumer loans	-639,869	-552,802	-1,192,671	260,569	-375,864	-668,097
of which mortgage loans	-10,771,555	1,124,008	-9,647,547	1,382,190	-2,534,783	-28,585
of which term loans	-126,891	-156,858	-283,749	8,280	-115,548	-264,126
of which advances and overdarfts	-1,023,610	-125,480	-1,149,090	298,581	-108,968	64,133
Total	-25,823,883	-1,368,963	-27,192,846	1,949,620	-3,135,163	-2,554,506

The stage 3 impairments are the individual impairments that are applied. The detailed change table for impairments at 31 December 2018 and 2019 has been included in the notes on credit risk in Note 5.3.



# 39. Tax expense

The details of current and deferred taxes are shown below:

	31/12/2018	31/12/2019
Current tax expenses for the financial year	56,828,122	64,578,270
Current tax expenses for prior periods	-632,750	15,754
Current tax income related to fiscal consolidation	0	-17,363,460
Deferred taxes relating to fiscal losses and DRD	-15,369,550	-4,799,548
Deferred taxes for prior periods	0	1,650,609
Deferred taxes relating to accounting timing differences	-311,883	-3,046,130
Total taxes	40,513,939	41,035,496
Reconciliation of statutory and effective tax rate		
Profit or loss before tax	170,488,690	158,534,252
Statutory tax rate	29.58%	29.58%
Income tax calculated using statutory rate	50,430,555	46,894,432
Tax effect of different tax rates in other jurisdictions	-10,118,835	-11,593,641
Tax effect of non-taxable income	0	0
Tax effect of non-tax-deductible expenses	622,917	652,106
Tax benefit not previously recognised	0	0
Prior period taxation	-632,750	1,666,363
Tax impact of change of tax rate	91,216	2,645,278
Other differences in statutory taxation	120,837	770,958
Total income tax expense	40,513,939	41,035,496
Effective tax rate	23.76%	25.88%

As reflected in the table above, the effective tax rate was 25.88% in 2019 and 23.76% in 2018. This compares with the statutory tax rate of 29.58% in Belgium.

Part of the taxable basis is realised in the Netherlands and Luxembourg, which apply different statutory rates (25.00% in the Netherlands and 24.94% in Luxembourg) compared to Belgium. This has an impact of EUR -11,593,641 or a decrease compared to the statutory rate of 7.31%.

The prior period taxation consists of corrections for the difference between the tax provision recognised at the end of the financial year and the actual tax return.

The stepped change in tax rate in Belgium (from 29.58% in 2019 to 25.00% from 2020) and in the Netherlands (25.00% in 2019 and 2020 and 21.70% from 2021) had in 2019 an impact of EUR +2,645,278 on the deferred taxes.

Other increases mainly relate to the effect of the realised capital gains on equity instruments measured at fair value through other comprehensive income, for which no recycling is recorded under IFRS, but which are in fact fiscally recycled and taxed.



The group contribution scheme (fiscal consolidation) was introduced by the act of 25 December 2017 reforming corporate income tax and applies from the 2020 assessment year. The group contribution scheme is a system whereby one group company can transfer (part of) its taxable result via a purely fiscal group contribution to another loss-making group company. Aspa main house shifts, via the group contribution of EUR 58.7 million, part of the tax losses to Aras, for which Aras pays compensation to Aspa main house at the statutory tax rate of 29.58% (EUR 17,363,460).



# Other notes

# 40. Encumbered assets

By circular 2015/03 the Belgian regulator brought into effect in the Belgian prudential framework the guidelines of the European Banking Authority (EBA) of 27 June 2014 on the disclosure of encumbered and unencumbered assets.

Institutions are required, on an advancing basis, to disclose basic information about the previous twelve months based on median values of at least quarterly data. Below is an overview of the encumbered assets at the Company as reported as of 31 December 2018 and 2019, together with the average for 2019.

	31/12/2018	31/12/2018	31/12/2019	31/12/2019	Average 2019	Average 2019
	Notional value	Fair value	Notional value	Fair value	Notional value	Fair value
Securities collateral						
Collateral for derivatives (caps en swaps)	371,160,000	412,719,719	314,054,000	352,355,292	377,993,250	417,751,741
Collateral for Bank Card Company	43,500,000	43,595,212	47,000,000	50,029,101	46,416,667	48,489,520
Collateral for TLTRO	0	0	47,480,000	48,527,377	3,956,667	4,043,948
Total collateral given	414,660,000	456,314,931	408,534,000	450,911,770	428,366,583	470,285,209
Cash collateral						
Paid cash (derivatives)		33,487,068		531,592,517		476,633,438
Cash received (derivatives)		3,842,727		1,268,727		1,379,310
Net cash (derivatives)		29,644,341		530,323,790		475,254,128
Collateral NBB credit line	250,000,000	256,135,687	204,008,000	209,941,855	246,167,333	248,423,590

At the end of 2018, a nominal EUR 371,160,000 was encumbered in respect of derivatives and repos and a nominal EUR 43.5 million in connection with the use of credit cards by the Company's customers. In addition, EUR 33.48 million of cash was paid and EUR 3.8 million of cash received in respect of collateral management for derivatives.

At the end of 2019, a nominal EUR 314,054,000 was encumbered in respect of derivatives and repos and a nominal EUR 47 million in connection with the use of credit cards by the Company's customers. In addition, EUR 531.6 million of cash was paid and EUR 1.3 million of cash received in respect of collateral management for derivatives.



Owing to the negative evolution of the market value of the derivatives, much more collateral (in cash) had to be given. The market value of the derivative instruments has fallen (offset by higher latent capital gains on the hedged loan portfolio).

Argenta Spaarbank has not issued covered bonds and the loans that were previously securitised are, as already explained, back in the Bank Pool balance sheet. The bank has a EUR 250 million credit line with the NBB, for which securities will be encumbered as and when this credit line is used.

This note - combined with note 41 - gives an indication of the encumbered (pledged) assets as described and requested in the IFRS 7 standard (being assets encumbered as collateral for liabilities or contingent liabilities).

# 41. Securitisation policy

The operational framework and the policies for undertaking securitisation transactions were elaborated in mid-2007. Securitisation transactions were carried out in 2017, 2018 and 2019

Under its investment policy, the Company also has a number of ABSs and MBSs in its investment portfolio. The portfolio is given below by exposure, indicating the type and country of issue. The Company invests only in the A tranches of securitisation transactions and has no "resecuritisation" positions in its possession.

Per type	Country	Carrying amount 31/12/2018	Carrying amount 31/12/2019
MBS	Belgium	17,678,755	12,133,799
MBS	Spain	17,631,199	13,910,221
MBS	France	25,340,006	15,316,480
MBS	Ireland	29,788,052	13,128,305
MBS	The Netherlands	657,253,286	561,294,513
MBS	Great-Britain	14,752,878	14,750,477
ABS	Germany	48,639,180	41,839,397
ABS	Spain	0	0
ABS	United States of America	4,730,557	2,703,361
ABS	France	14,977,848	25,337,123
ABS	Ireland	18,821,212	6,488,253
ABS	Luxembourg	101,793,541	66,820,087
ABS	The Netherlands	28,072,080	18,375,096
Total securisation positions		979,478,594	792,097,112

The MBSs all relate to securitised mortgage loans. The ABS in the USA relates to a securitisation of student loans and the ABS from Spain refers to the securitisation of covered bonds. The ABSs from other countries relate to securitised motor vehicle loans.



# 42. Off-balance sheet liabilities

The Bank Pool has issued guarantees against its own financial assets. The reasons and nominal values of the assets involved can be found in the table below.

		31/12/2018	31/12/2019
Collateral given			
For repos	Notional value	0	0
For Swaps and caps	Notional value	375,168,000	314,054,000
For BankCardCompany	Notional value	43,500,000	47,000,000
For TLTRO	Notional value	0	47,480,000
Collateral received		35,647,449,727	37,884,620,694

The collateral received relates to the collateral received in return for lending (including mortgage registrations and pledged securities).

The financial guarantees granted and received are given below.



	31/12/2018	31/12/2019
Financial guarantees issued	4,413,712	4,724,912
Financial guarantees received	0	0

Finally, there are credit lines granted and received. The credit lines granted relate to notified credit lines and credit offers for retail lending.

The credit lines received relate to the credit lines received from other financial institutions on the Company's accounts with these institutions.

	31/12/2018	31/12/2019
Credit lines granted	1,664,142,331	1,408,135,784
Credit lines received	250,000,000	202,520,000

The Bank Pool has a EUR 250 million credit line with the NBB, for which securities will be encumbered as and when this credit line is used.

The impairments on future obligations (credit commitments) and guarantees given are explained in sections 5.3 and 22.

# 43. Contingent liabilities

The Company is a defendant in a number of disputes within the context of standard business operations.

The Company sets aside provisions for disputes when, in management's opinion and after consultation with its legal advisers, it is probable that the Company will have to make payments and the payable amount can be estimated with sufficient reliability.

These provisions were briefly explained in note 23. Provisions

For further claims and legal proceedings against the Company of which the management is aware (and for which, in accordance with the principles described above, no provision has been set aside), management believes, after obtaining professional advice, that these claims have no chance of success, or that the Company can defend itself successfully against them, or that the outcomes of these cases are not expected to result in a significant loss in the statement of profit or loss.

# 44. Events after the balance sheet date

#### Important events after balance sheet date

While this annual report was being written, the world was struck by a pandemic - COVID-19 - which also affects Belgium and Belgian business companies.

#### Coronavirus



In early 2020, China's Hubei province was hit by coronavirus (COVID-19), a highly aggressive virus that leads to potentially fatal pneumonia. With strict measures taken by the Chinese government, this virus appeared to have remained isolated within China and a small number of Asian countries. It was only in the last week of February that the reality of further dissemination became clearer when Europe was hit, primarily by an eruption in Northern Italy. The worldwide dissemination of the virus was by then a fact.

Since the last week of February, the coronavirus has caused hitherto unseen and acute uncertainty with a wide range of potential consequences. The contamination, both as a virus and as a bringer of chaos, has spread in economies and markets around the world.

Since the beginning of March, stringent measures have also been taken in Europe to curb the spread of the virus. These mainly consist of 'social abstinence', in its extreme form of a complete 'lock- down', in which only vital economic activity continues to function.

The financial markets in Europe have been particularly volatile since the last week of February, with stock market falls of 30-40% worldwide and a steady decline in interest rates. On 3 March, the US Federal Reserve dropped its benchmark interest rate by 50 basis points. After that, interest rates worldwide continued to slide with expectations that the ECB would follow suit on 12 March with a cut. The fact that this did not happen sparked European market interest rates to rise to levels that are higher today than in the first months of 2020.

#### Impact on Argenta Bank en Verzekeringen

On 18 March the Belgian government emphasized that the financial sector is necessary to protect the country's vital interests and the needs of the population. Argenta had already taken the necessary measures to guarantee its continued activity and to protect its clients and employees.

Argenta branch offices remain accessible by phone and continue to work by appointment. Daily banking can continue to be conducted through online banking and the Argenta app. Cash is available at the ATMs. Thanks to the existing technology, all Argenta head office employees can work from home, ensuring services for our customers and the continuity of our company.

From Argenta, we continue to monitor the situation in every area through daily internal consultation and consultation with government bodies, regulators, sectoral federations and others. Every possible step will be taken to limit this pandemic and the possible economic consequences.

At the date of preparation of this annual report, the immediately measurable financial impact of this crisis is limited. Liquidity and solvency have been affected to a limited extent and remain very strong. The current market interest rates are currently almost neutral for Argenta's balance sheet and result compared to the financial position as at 31 December 2019.

The negative stock market evolution (equity markets) does have a direct impact on the market valuation of the equity portfolio of Argenta Assuranties, but does not yet lead to the booking of potential losses compared to the original purchase values. The stock market evolution could have an indirect effect for the bank and the insurer in terms of the size of the management fees received on funds subscribed by customers. The potential impact of this is currently estimated at approximately 5% of group profit before tax. The above-mentioned securities will fluctuate with the evolution of share prices to which we are directly and indirectly exposed.

There is also currently no directly measurable impact on the credit risk to which Argenta is exposed. The impact on the projected credit risk in the future will depend on the ultimate economic impact in Belgium and the Netherlands and the associated repayment capacity of our customers. Given that the elements to support an additional credit provision for future losses in accordance with the IFRS 9 accounting standard were not available on 31 December 2019, and are still not today, Argenta has not recognized additional provisions at year-end in accordance with IFRS 9. With the further economic and social developments, we will take these new elements into account when determining expected credit losses. Today, based on the currently known factors, their impact is not considered to be directly material.

On Sunday 22 March 2020, the Belgian federal government and Febelfin concluded an agreement for additional support measures for non-financial companies, self-employed persons, and for mortgage borrowers with payment problems as a result of the coronavirus crisis. The most important element of this for Argenta is the deferral of payment until 30 September 2020 without charging costs. The practical implementation of this agreement has yet to be completed. These measures do not concern the home loans that Argenta has outstanding in the Netherlands.



Argenta will continue to closely monitor the financial impact of the coronavirus crisis and will, in due course, take the necessary operational measures and also take these into account in determining Argenta's financial position.

#### Circumstances that could significantly influence the development of Argenta

To the best of the Board of Directors' knowledge, there are no circumstances other than those mentioned in this Annual Report that could have a material impact on the Company's s development.

#### Approval for publication

On 24 March 2020, the Board of Directors reviewed the financial statements and gave its approval for their publication. The financial statements will be presented to the General Meeting of Shareholders on 24 April 2020.

# **Additional Information**

The Company's IFRS financial statements are published in Dutch and English. The English version is a translation of the original Dutch version and is published as a courtesy to stakeholders. In the event of any disparity between the two versions, the Dutch language version takes precedence. Questions related to the distribution of these reports should be directed to:

#### Argenta Bank- en Verzekeringsgroep nv

Belgiëlei 49-53 B-2018 Antwerp Tel: + 32 3 285 50 65 Fax: + 32 3 285 51 89 pers@argenta.be

#### **Complaints management**

If you have a complaint or remark concerning Argenta Group services, please first contact your branch manager. Our branch managers are always ready and willing to do all they can to help resolve your problem. If you are not satisfied with the outcome, you can then contract Argenta Group's Complaint Management service for both Bank and Insurance issues.

#### **Complaints management**

Belgiëlei 49-53 B-2018 Antwerp Tel: + 32 3 285 56 45 Fax: + 32 3 285 55 28 klachtenbeheer@argenta.be



### Appendix: overview of abbreviations used

ALCO	Assets and Liability Committee
AAM	Argenta Asset Management
ABS	Asset Backed Securities
AE	Asset Encumbrance
AER	Asset Encumbrance Ratio
AFS	Available For Sale
ALM	Asset Liability Management
Aras	Argenta Assuranties nv
Aspa	Argenta Spaarbank nv
BM	Business Model
BVg	Bank- en Verzekeringsgroep nv
CBFA	Commissie Bank-, Financie- en Assurantiewezen (Banking, Finance and Insurance Commission)
СВНК	Centraal Bureau voor Hypothecaire Kredieten
CCO	Chief Commercial Officer
CET 1	Common Equity Tier 1
CFH	Cash Flow Hedge
CFO	Chief Financial Officer
CGU	Cash-generating unit
CODM	Chief Operating Decision Maker
C00	Chief Operating Officer
COREP	Common Reporting
COSO	Committee of Sponsoring Organizations of the Treadway Commission
CRA	Credit Risk Analysis
CRD	Capital Requirements Directive
CRO	Chief Risk Officer
CRR	Capital Requirements Regulations
CVA	Credit Valuation Adjustment
DC	Danish Compromise
DCF	Discounted Cash Flow method
DTA	Deferred Tax Asset
DVA	Debt Valuation Adjustment
EAD	Exposures At Default
EBA	European Banking Authority
ECB	Europese Centrale Bank
ECL	Expected Credit Losses





RAF	Risk Appetite Framework
RMBS	Residential Mortgage Backed Security
RO	Ratingsoverleg (Rating Consultation)
ROE	Return On Equity
ROI	Return On Investment
SCR	Solvency Capital Requirements
SFCR	Solvency and Financial Condition Report
SII	Solvency II
SPPI	Solely Payments of Principal and Interest
SREP	Supervisory Review and Evaluation Process
TC	Total Capital
TIM	Treasury and Investment Management
TIS	Treasury and Investment Service
TTC	Through The Cycle
VRC	Verzekeringsrisicocomité (Insurance Risk Committee)
WAP	Wet betreffende de Aanvullende Pensioenen (Supplementary Pensions Act)
WVV	Wetboek van Vennootschappen en Verenigingen (Companies and Associations Code)



